



MSFC Small Business Update / NASA Mentor Protégé Program Update

September 29, 2020

FY20 and Beyond Small Business Program Challenges

- Increase Agency's performance against direct goals in all categories, especially WOSB, HUBZone SB, and SDVO SB.
- Increase large business prime contractor performance against subcontracting percentage goals, especially in the categories of HUBZone SB, SDVO SB, and HBCU/MSI.
- Minimize impact of strategic sourcing and creation of enterprise product service lines on NASA's small business contract base and small business direct dollars in all categories.

Metrics (Through August 31, 2020)

CATEGORIES	GOVT. % GOALS	NASA % GOALS	NASA \$ ACHIEVED	NASA % ACHIEVED	MSFC % GOALS	MSFC \$ ACHIEVED	MSFC % ACHIEVED	% OF AGENCY
PROC. \$			\$16,195.3M			\$3,116.4M		19.2%
SB	23.0%	15.4%	\$2,654.2M	16.4%	8.2%	\$267.3M	8.6%	10.1%
SDB	5.0%	5.0%	\$1,151.3M	7.1%	3.5%	\$145.1M	4.7%	12.6%
HUBZone	3.0%	3.0%	\$79.1M	0.5%	0.4%	\$18.5M	0.6%	23.4%
WOSB	5.0%	5.0%	\$661.7M	4.1%	3.0%	\$96.4M	3.1%	14.6%
SDVO SB	3.0%	3.0%	\$228.3M	1.4%	1.9%	\$88.4M	2.8%	38.7%

Data generated on September 14, 2020

MSFC Significant FY 2020 Small Business Contract Awards

START DATE	AWARDEE	CLASSIFICATION	CONTRACT #	TITLE	POTENTIAL VALUE
Nov. 13	Alpha Space Test Research Alliance	SB	80MSFC20C0009	R&D Lunar Payload Services Lander	\$1.4M
Nov. 19	Honeybee Robotics	SB	80MSFC20C0007	Lunar Transfer of RIGOLITH	\$3.3M
Nov. 19	Astrobotics Technologies	SB	80MSFC20C0008	Fabrication of Moonranger Components	\$3.5M
Nov. 21	Pontchartrain Partners	HUBZone, SDB, SDVO SB	80MSFC20F0014	MAF Tornado Repairs Multiple Buildings	\$10.9M
Feb. 6	Cepeda Systems	HUBZone, SDB, WOSB	80MSFC20A0002	Engineering Support for MSFC	\$24.5M
Mar. 31	LINTECH Global, Inc.	8(a) SDB	80MSFC20D0007	Computer Operations/Building Automation	\$8.4M
May 29	Optical Sciences	SB	80MSFC20D0009	Specialized Realtime Data Analysis	\$1.0M
Sept. 9	Pontchartrain Partners	HUBZone, SDB, SDVO SB	80MSFC20F0204 Replacement	Roofing & Fan House at MAF	\$25.2M

Acquisition Forecast

TITLE	COMPETITION TYPE	DRAFT RFP RELEASE
Center Administrative Support Services	HUBZone SB set-aside	1 st qtr. FY21
NASA Financial Support Services Product Service Line (PSL)	TBD	1 st qtr. FY21
NASA Logistics Support Services PSL	TBD	TBD

In or Nearing Set-Aside Competition

TITLE	INCUMBENT	PREVIOUS COMPETITION	CURRENT COMPETITION
Center Administrative Support Services	Hanks and Hanks	8(a) set-aside	HUBZone SB set-aside
CPSS Configuration & Data Management	Victory Solutions	SB set-aside	SDVO SB set-aside
CPSS Program Planning & Control	MTS	SB set-aside	SB set-aside
CPSS Project Coordination	MTS	SB set-aside	WOSB set-aside
Marshall Engineering Technician & Trade Support Services	Aerie Aerospace	8(a) competition	8(a) competition

Procurement Assignments by Product Service Line (PSL)

Product Service Line	Center
A & E Services	West Coast, GRC, KSC
Acquisition Support Services / Audit Support Services	NSSC
Administrative Services	LaRC
Communication Services	KSC
Construction	West Coast, SSC, GRC
Cooperative Agreements	NSSC
Custodial Services	GRC
Environmental Remediation	KSC
Facilities O&M	KSC, JSC, LaRC, West Coast
Financial Support Services (OCFO)	GSFC, MSFC
Grounds Maintenance	LaRC
Human Capital	NSSC

Procurement Assignments by Product Service Line (PSL), cont.

Product Service Line	Center
IT Services	GSFC
Logistics	MSFC
Occupational Health	JSC
ODEO / EEO	NSSC
Project Planning and Control (PP&C)	GSFC, MSFC
Propellants	KSC
Protective Services	ARC, GSFC, KSC
SAT	NSSC
SBIR / STTR	NSSC
Software	NSSC
Subscriptions (OLIA)	NSSC

Wrap-up

- Working on FY21 small business goal projections.
- Working subcontracting goals for contract extensions and new contracts for the following:
 - SLS Booster.
 - SLS Launch Vehicle Stage Adapter.
 - SLS RS-25 Engines.
 - SLS stages.
- Planning for several upcoming MSFC hosted virtual outreach events:
 - 14th Annual MSFC Industry and Advocates Awards Ceremony on September 30.
 - 30th Marshall Small Business Alliance meeting on October 29.
 - 7th Annual HBCU and MSI Partnerships meeting on November 3.