

The background of the slide is a deep space scene. It features a dark blue and black sky filled with numerous bright stars of varying colors, including white, yellow, and blue. A prominent feature is a bright, glowing nebula or galaxy structure in the upper left quadrant. On the right side, a large, reddish-brown planet, likely Mars, is partially visible, showing its textured surface and some atmospheric haze. The overall lighting is soft, highlighting the celestial bodies against the dark void of space.

**NASA/MARSHALL SPACE
FLIGHT CENTER**

JOINT COUNSELING SESSION

SANCORP CONSULTING LCC

December 2, 2020

Background

COMPANY NAME:	SANCORP CONSULTING LCC	ADDRESS:	300 Pelham Avenue SW, Suite A4-221, Huntsville, AL 35801; 1777 N. Kent Street, Suite 1200, Arlington, VA 22209
OWNER:	Frank Sanchez	CONTACT NAME:	Kevin Sanchez krsanchez@sancorpconsulting.com (678) 612-9868
EMAIL:	Frank.Sanchez@sancorpconsulting.com	YEARS IN BUSINESS:	4
CAGE CODE:	7NZQ9	DUNS NUMBER:	079148817
WEB SITE:	www.sancorpconsulting.com	NAICS CODES:	518210, 541519, 541611,541618 541690,541990, 611430
CERTIFICATIONS (e.g., ISO 9001, AS 9100, etc.): SDVOSB SBA 8(a)			

Business Size & Classifications

EMPLOYEES (range):	10-50
AVERAGE SALES (range):*	\$7M

CLASSIFICATIONS (select from list below):	Yes/No
SMALL BUSINESS	YES
SMALL DISADVANTAGED BUSINESS	YES
NATIVE AMERICAN-OWNED	NO
ALASKAN NATIVE CORPORATION	NO
WOMEN OWNED	NO
ECONOMICALLY DISADVANTAGED WOMEN OWNED	NO
VETERAN-OWNED	YES
SERVICE DISABLED VETERAN OWNED	YES
HUBZONE CERTIFIED	NO
8(A) CERTIFIED	YES
8(A) EXPIRATION DATE (if applicable)	2026

*Based around NAICS 541990



Primary Capabilities

- Artificial Intelligence and Machine Learning
- Insider Threat Solutions
- Identity Operations and Activities (Biometrics, Exploitation/Forensics, Identity Intelligence)



Current and Recent Contracts/Performance (< 5 years)

- Artificial Intelligence Engineering and Computer Support Services; Joint Artificial Intelligence Center, DoD Chief Information Office (Contract No. HQ0034-20-C0066); Prime Contract
- Marine Corps Insider Threat Program and Analysis Center; Plans, Policy, and Operations, Headquarters United States Marine Corps (Contract No. M9549418C0006); Prime Contract
- Strengthening Insider Threat Support Services; Office of the Under Secretary of Defense (Intelligence & Security) (OUSD(I&S)) Counterintelligence, Law Enforcement & Security (CL&S) (Contract No. HQ0034190159); Prime Contract
- Counterintelligence Analytical Support Services, OUSD(I&S) (CL&S) (Contract No. HQ003420C0167); Prime Contract
- Protection/LE Analysis Support, MARINE CORPS FORCES RESERVE (Contract No. M678612P0012); Prime Contract
- DOTC Audio/Video and IT workstation Infrastructure Support, U.S. Army Combat Capabilities Development Command (CCDC) Armaments Center, DoD Ordnance Technology Consortium (Contract No. W15QKN-19-R-0106); Prime Contract



NASA Value - Quad Chart



Problem(s):

- **Insider Threat Program and Analysis**
 - NASA Office of Protective Services
 - NASA Policy Directive (NPD) 1600.9
- **AI/ML**
 - **Operational Data Science**
 - Predictive and prescriptive analytics (determining outcomes based upon a set of initial actions; providing less focus on academic research and descriptive analytics).
 - NASA processes large quantities of data each day.

Company Solution:

- **Insider Threat Solutions**
 - Federal Partnership Solutions (LN, Transunion, TLOxp, TRSS-CLEAR)
 - CMU SEI CERT Partner and InT Assessors
 - Tech and Non-tech controls
- **AI/ML**
 - Data Science, GIS, AI/ML SMEs
 - Systems and Software Engineering (DevSecOps)
 - NLP; BP Implementation; Technical Writing

Value:

- **Core Capabilities + Proven Success (CPARS)**
- **Scalable, Repeatable**
- **Leadership**
- **SDVOSB, SBA 8(a)**

Status of Solution:

- **TS Facility Clearance**
- **Continuance Evaluation Business Plan → We are prepared to immediately support.**
- **Robust recruiting pipeline: CMU, MSSA, HIREVets 2019/2020**



Awards/Notable Accomplishments

- U.S. Department of Labor, HIRE Vets Gold Award (2020, 2019)
- Carnegie Mellon University (CMU), Software Engineering Institute (SEI) Partner Network
- CMU SEI Insider Threat Vulnerability Assessor Certificate Holder
- Veteran Institute of Procurement (VIP) Graduate

Principle Point(s) of Contact

NAME	TITLE	PHONE	EMAIL
Frank Sanchez	President/CEO	404-840-9330	Frank.Sanchez@sancorpconsulting.com
Kevin Sanchez	Vice President/Counsel	678-612-9868	krsanchez@sancorpconsulting.com