

National Aeronautics and Space Administration



NASA/MARSHALL SPACE FLIGHT CENTER

SMALL BUSINESS MARKETING GUIDE

Revised January 21, 2021

Introduction

The NASA/Marshall Space Flight Center (MSFC) is located on the Redstone Arsenal in Huntsville, Alabama, an army military base consisting of approximately thirty eight thousand acres. As a tenant, MSFC occupies approximately eighteen hundred acres, has approximately six thousand on-site employees including contractor support personnel, and a FY 2021 budget projection of approximately \$3.5 billion. In addition to the Redstone Arsenal location, MSFC also has a satellite facility in New Orleans, Louisiana, the Michoud Assembly Facility, where several major full scale production efforts in support of the Space Launch System Program is currently under way.

The MSFC Small Business Marketing Guide was created to introduce small businesses to the MSFC marketplace, and to serve as a valuable marketing resource for small businesses pursuing procurement opportunities at the Center. Guide contains important marketing information that can help businesses understand the MSFC marketplace, and how best to market their product and service offerings to MSFC and MSFC prime contractors. Information contained in the guide includes NASA Small Business, Team Redstone, and prime contractor contacts, small business technical coordinators, a prime contractor list, and information on how to access procurement information via several acquisition search tools. Also information on special small business programs (e.g., MSFC small and large business councils, marketing tips, and several new outreach initiatives). The MSFC Small Business Marketing Guide is truly a one-stop shop for accessing the MSFC marketplace.

The MSFC Small Business Office staff is available to assist small businesses by offering suggestions on how the guide can best be utilized for marketing purposes. If interested in learning more about the MSFC marketplace, contact the MSFC Small Business Office today at (256) 544-0267. A dedicated staff stands ready to assist you in your marketing endeavors. Also visit the MSFC “Doing Business with MSFC” website at: <http://doingbusiness.msfc.nasa.gov>.

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1.0 MSFC at a Glance

Since its establishment in 1960, NASA's Marshall Space Flight Center has used its engineering and scientific expertise to build launch vehicles, spacecraft, and scientific instruments essential for the United States to explore, discover, and understand the universe. Marshall brings vital resources to NASA and the nation for solving the unique challenges of space exploration. Marshall's technical capabilities and engineering skills are essential to the nation's space exploration goal of sending humans beyond Earth and into deep space. Our unique expertise is in large-scale, complex space systems development with a core capability in propulsion. We advance space technologies, spark economic development, and inspire a new generation of explorers.

Our capabilities and experience are essential to nearly every facet of NASA's mission of exploration and discovery: traveling to and through space, living and working in space, and understanding our world and beyond. NASA relies on the unique skills and capabilities found at Marshall—developing and operating engines, vehicles, space systems and science payloads—to conduct unprecedented missions of science and discovery throughout our solar system.

SPACECRAFT AND LAUNCH VEHICLES

Marshall's capabilities support every stage of spacecraft and launch vehicle development from system design to flight and mission operations. Expert teams at Marshall have developed, tested, and evaluated materials, processes, designs, and systems for International Space Station (ISS) habitation modules, the Hubble and Chandra observatories, and the heavy-lift, human-rated Space Launch System (SLS). SLS, *the most powerful rocket ever built*, will enable crewed exploration missions beyond Earth's orbit to destinations across the solar system.

PROPULSION

Propulsion is the foundation for all space exploration, and Marshall has been a part of every major propulsion development in NASA's history. The center's expertise in traditional solid and liquid propulsion systems, as well as advanced systems such as solar sails and nuclear propulsion, enables a diverse array of spacecraft and missions for the future of exploration.

Marshall performs research; matures technologies; and develops, tests, and sustains propulsion systems for both Earth-to-orbit launch and in-space missions. We provide engineering expertise for all phases of space transportation, including boost, upper stage, and in-space applications. With our suite of propulsion systems capabilities, we are able to address the design, development, and integration of propulsion systems and components ranging from micro-thrusters to systems producing millions of pounds of force.

SPACE SYSTEMS

In addition to developing propulsion systems, Marshall develops large space structures and their supporting in-space systems, from the Lunar Roving Vehicle to ISS connecting modules, logistics, life support, and scientific research. Marshall's current space systems research includes in-situ resource utilization; radiation measurement, monitoring, and mitigation; spacecraft development, integration, testing, and operation; and instrument, large optics, and experiment development.

SCIENTIFIC RESEARCH

Marshall develops, tests, and manages scientific instruments, experiments, and spacecraft that gather vital information about Earth and space. Marshall's scientific research includes a broad array of Earth science, heliophysics, astrophysics, and planetary science investigations. These experiments include missions from the smallest nanosatellites and suborbital sounding rockets to the management of Chandra, one of NASA's Great Observatories. With Earth science projects such as SERVIR, Marshall leads the way in timely delivery of science data to those who need it most. Marshall's team of scientists and engineers provides the skill sets necessary for the success of NASA's missions and to expand human exploration deeper into the solar system than ever before.

ADVANCED MANUFACTURING

In-Space Manufacturing and Materials Research

Marshall is the agency lead for In-Space Manufacturing (ISM). NASA's ISM project develops the materials, processes, and manufacturing technologies needed to provide an on-demand manufacturing capability for deep space exploration missions. The ability to perform ISM provides a solution toward sustainable, flexible missions (both in-transit and on-surface) through on-demand fabrication, repair, and recycling capabilities for critical systems, habitats, and mission logistics and maintenance.

For-Space Advanced Manufacturing and Materials Research

Marshall's For-Space Manufacturing provides engineering solutions, manufacturing development, and full-scale hardware production of the most complex size and shape.

2.0 SMALL BUSINESS PROGRAM CONTACTS

2.1 NASA OFFICE OF SMALL BUSINESS PROGRAMS

CONTACT	TITLE	PHONE	E-MAIL
Glenn Delgado	Associate Administrator	202-358-2088	smallbusiness@nasa.gov
Richard Mann	Program Manager	202-358-2438	smallbusiness@nasa.gov
Robert Medina	Program Manager	661-276-3343	smallbusiness@nasa.gov
Charles Williams	Program Manager	202-358-2088	smallbusiness@nasa.gov
Truphelia Parker	Program Specialist	202-358-1820	smallbusiness@nasa.gov
Renee Crews	Program Analyst (Contractor)	202-358-2028	smallbusiness@nasa.gov
Jasmine Beasley	Administrative Assistant (Contractor)	202-358-5213	smallbusiness@nasa.gov

The NASA OSBP web site is found at <http://www.osbp.nasa.gov/>

2.2 NASA CENTER SMALL BUSINESS SPECIALISTS

NASA CENTER	CONTACT	PHONE NO.:	E-MAIL ADDRESS
Ames Research Center	Christine Munroe	650-604-4695	Arc-smallbusiness@mail.nasa.gov
Armstrong Flight Research Center	Christine Munroe	650-604-4695	Arc-smallbusiness@mail.nasa.gov
Glenn Research Center	Eunice Adams-Sipp	216-433-6644	Grc-smallbusiness@mail.nasa.gov
Goddard Space Flight Center	Jennifer Perez Sholainka Martyn Kandace Chappell Djaataa Onanuga	301-286-4379 301-286-4679 301.286.8136 301.286.9083	Gsfc-smallbusiness@mail.nasa.gov
Jet Propulsion Laboratory	Charles Bray, Jr. Mary Helen Ruiz Matthew Christian Tara Every	818-354-5620 818-354-7532 818-354-2760 818-354-1741	smallbusiness.programsoffice@jpl.nasa.gov
Johnson Space Center	Rob Watts Monica Craft Tumarrow Romain	281-244-5811 281-483-4134 281-244-2824	Jsc-smallbusiness@mail.nasa.gov
Kennedy Space Center	Joyce McDowell Natalie Colvin Laurie Boehm	321-867-3437 321-867-4773 321-867-7353	Ksc-smallbusiness@mail.nasa.gov
Langley Research Center	Robert Betts	757-864-6074	Larc-smallbusiness@mail.nasa.gov
Marshall Space Flight Center	David Brock Chip Jones Esther Veras Cheryl Webb	256-544-0267 256-544-2701 256-544-8816 256-544-6263	Msfc-smallbusiness@mail.nasa.gov
NASA Management Office	Rick Ellerbe Robert Jones	818-354-2595 818-354-4862	chanrick.m.ellerbe@nasa.gov robert.a.jones@nasa.gov
NASA Shared Services Center	Troy Miller	228-813-6558	nssc-smallbusiness@mail.nasa.gov
Stennis Space Center	Kay Doane	228-813-6062	Ssc-smallbusiness@mail.nasa.gov

2.3 MSFC SMALL BUSINESS PROGRAM CONTACTS

CONTACT	TITLE	PHONE NO.:	E-MAIL ADDRESS
David Brock	Small Business Specialist	256-544-0267	david.e.brock@nasa.gov
Esther Veras	Seventh Sense Consulting, Contract Administrator	256-544-8816	esther.veras@nasa.gov
Cheryl Webb	Seventh Sense Consulting, Contract Administrator	256-544-6263	cheryl.l.webb@nasa.gov
Chip Jones	SB Technical Advisor	256-544-2701	chip.jones@nasa.gov
Doug Gerard	SBA Procurement Center Representative	256-544-0681	douglas.w.gerard@sba.gov

The MSFC “Doing Business with MSFC” web site is found at the following link:
<https://doingbusiness.msfc.nasa.gov/>

The MSFC Small Business Office is located on the Redstone Arsenal in Huntsville, AL, 35812 Building 4200, Room 228B.

Our MSFC Small Business Office e-mail is: MSFC-SBO@mail.nasa.gov.

2.4 MSFC SMALL BUSINESS TECHNICAL COORDINATORS

2.4.1 INTRODUCTION

Coordinators are appointed by organizational management, concurred in by Center Director, and are strategically located within key organizations at MSFC. Coordinators work closely with the MSFC Small Business Office staff in promoting the goals and objectives of the NASA Small Business Programs across all MSFC organizations.

2.4.2 DUTIES

Serve as a NASA/MSFC Small Business Program advocate by ensuring that Organizations are receptive to small business inquiries.
Assess where and what opportunities are likely to occur within MSFC Organizations, and advise small business representatives accordingly.
As appropriate, participate along with SBS in the acquisition planning of new and follow-on requirements to ensure those small businesses receive, to the maximum extent possible, opportunities to participate.
Schedule permitting; participate in selected local small business Matchmaker/Outreach events, and in-house joint counseling sessions.
Serve as advisors to the MSFC Small Business Executive Leadership Team and Marshall Prime Contractors Supplier Council.

2.4.3 COORDINATORS LIST

ORGANIZATION	COORDINATOR	PHONE NO.	E-MAIL ADDRESS
Advanced Concept	Vacant		
Human Exploration Development & Operations Office	HP10/Rajiv Doreswamy HP30/Karen Stephens	256-544-7903 256-544-3962	rajiv.doreswamy@nasa.gov karen.l.stephens@nasa.gov
Materials & Processes Lab	EM01/DeWitt Burns	256-544-2529	dewitt.burns@nasa.gov
Michoud Assembly Facility	Vacant		
Office of Center Operations	AS02/Melvin Mckinstry AS02/Mary Poe	256-544-9595 256-544-8220	melvin.d.mckinstry@nasa.gov mary.l.poe@nasa.gov
Office of Human Capital	HS02/Irma Burden	256-544-3501	irma.c.burden@nasa.gov
Office of Strategic Analysis & Communications	CS30/Kimberly Keith	256-544-4776	kimberly.l.keith@nasa.gov
Office of the Chief Financial Officer	RS30/Beth Ewing	256-544-0351	beth.w.ewing@nasa.gov
Office of the Chief Information Officer	IS02/Kathy Rice	256-544-2647	kathy.y.rice@nasa.gov
Propulsion Systems Department	ER01/James Cannon	256-544-7072	james.l.cannon@nasa.gov
Safety & Mission Assurance Directorate	QD11/Paul Johnson	256-544-3793	paul.w.johnson@nasa.gov
Science and Technology Office	ST03/Chip Jones	256-544-2701	chip.jones@nasa.gov
Space Launch System Program Office	RS60/Angela Lovelady	256-544-5367	angela.f.lovelady@nasa.gov
Space Systems Department	ES01/Nadra Hatchett	256-544-4641	nadra.t.hatchett@nasa.gov
Spacecraft & Vehicle Systems Department	ED10/Alicia Carroll	256-544-4341	alicia.s.carroll@nasa.gov
Test Laboratory	RS30/Karen McTaggart	256-544-6499	karen.c.mctaggart@nasa.gov

2.5 TECHNOLOGY DEVELOPMENT AND TRANSFER CONTACTS AT MSFC

OFFICE	CONTACT	PHONE NO.:	E-MAIL ADDRESS
Small Business Innovation Research (SBIR)/Small Business Technology (STTR) Programs	Gwen Jasper (Lead) Victoria Dixon (Alternate)	256-544-1666 256-544-8998	gwenevere.l.jasper@nasa.gov vicotria.l.dixon@nasa.gov
Technology Commercialization and Licensing Manager	Terry Taylor	256-544-5916	terry.l.taylor@nasa.gov

2.6 NASA CENTER SMALL BUSINESS INNOVATION RESEARCH (SBIR)/SMALL BUSINESS TECHNOLOGY TRANSFER (STTR) MANAGERS

NASA CENTER	SBIR/STTR MANAGERS	PHONE NO.:	E-MAIL ADDRESS
Ames Research Center	Ryszard (Rich) Pisarski (acting)	650-604-0149	ryszard.l.pisarski@nasa.gov
Armstrong Flight Research Center	Bruce Cogan	661-276-2627	bruce.r.cogan@nasa.gov
Glenn Research Center	Matthew Deans	216-433-6585	matthew.c.deans-1@nasa.gov
Goddard Space Flight Center	Joe Famiglietti Quenton Bonds	301-286-1833 301.286.7083	joe.famiglietti@nasa.gov quenton.bonds@nasa.gov
Jet Propulsion Laboratory	Mark Davidson	818-354-1246	mark.h.davidson@jpl.nasa.gov
Johnson Space Center	Kathryn Packard	281-244-5378	kathryn.b.packard@nasa.gov
Kennedy Space Center	Michael Vinje	321-867-3874	michael.e.vinje@nasa.gov
Langley Research Center	Kim Cannon	757-864-8852	kimberly.a.cannon@nasa.gov
Marshall Space Flight Center	Gwen Jasper Jannifer Matthews	256-544-1666 256-961-2387	gwenevere.l.jasper@nasa.gov jannifer.l.matthews@nasa.gov
Stennis Space Center	Thomas M. Stanley	228-688-7779	thomas.m.stanley@nasa.gov

2.7 TEAM REDSTONE SMALL BUSINESS PROGRAM CONTACTS

2.7.1 INTRODUCTION

In addition to MSFC, the Huntsville Government Marketplace also consists of several Army commands located on or near the Redstone Arsenal. Combined, annual Federal Government spending makes it one of the largest Federal Government buying centers in the United States. Small businesses interested in the MSFC marketplace are encouraged to visit each of these commands. Contacts at each location are contained in the table below.

2.7.2 CONTACTS

COMMAND	CONTACT	PHONE NO.:	E-MAIL ADDRESS
Army Materiel Command (AMC)			thaddeus.l.martin.civ@mail.mil
Defense Logistics Agency (DLA)	Trish Kimble Beth Lamothe	256-876-1576 256-924-7903	patricia.kimble@dla.mil elizabeth.lamothe@dla.mil
Federal Bureau of Investigation (FBI) Small Business Programs	Barbara Clouser Tammy Clark	304-625-6061	baclouser@fbi.gov tjclark2@fbi.gov

COMMAND	CONTACT	PHONE NO.:	E-MAIL ADDRESS
HQ Army Contracting Command Office of Small Business Programs (ACC)	Helen M. Austin	256-955-8742	helen.m.austin.civ@mail.mil
Missile Defense Agency (MDA)	Nancy Small (Director) Jerrol Sullivan (Deputy Director)	256-450-2872	nancy.small@mda.mil jerrol.sullivan@mda.mil jessica.middleton.ctr@mda.mil (Jessica Middleton – Administrative Assistant)
U.S. Army Aviation & Missile Command (AMCOM)	Christopher Evans (Director) Debra Wood (Asst. Director)	256-842-6234 256-876-0921	christopher.a.evans.civ@mail.mil debra.r.wood2.civ@mail.mil
U.S. Army Engineering & Support Center Corps of Engineers (USACE)	Rebecca Goodsell Nicole Boone Brandy Percell Betty Guillot	256-895-1385 256- 895-1050 256-895-1958 256-895-5487	rebecca.goodsell@usace.army.mil nicole.c.boone@usace.army.mil brandy.n.percell@usace.army.mil betty.j.guillot@usace@army.mil

2.8 OTHER GOVERNMENT/NON-PROFIT ORGANIZATIONS

2.8.1 INTRODUCTION

Small businesses interested in seeking opportunities with other government agencies in Huntsville, and/or small business assistance from professional non-profit organizations are encouraged to reach out to the following contacts and/or visit their websites. Contacts for each organization are contained in the table below.

2.8.2 CONTACTS

ORGANIZATION	CONTACT	PHONE NO.:	E-MAIL ADDRESS
Air Force Sustainment Center Small Business	Mary Ann Flinders	801-777-9993	mary.flinders.1@us.af.mil
Alabama A&M Small Business Development Center	Teresa Merriweather Orok, Ph.D.	256-372-5603	teresa.orok@aamu.edu
Alabama Institute for Deaf and Blind (AIDB)	Dee Malone	256-382-1114	malone.dee@aidb.org
Alabama Small Business Development Center Network	Jerry Ellison	205-348-1687	jerry.ellison@ua.edu
Association of Procurement Technical Assistant Centers	John Erdmann	615-848-8942	jerdmann@aptac-us.org
The Catalyst Center for Business & Entrepreneurship (formerly WBCNA)	Lisa Davis Mays	256-428-8190	lisa.mays@catalystcenter.org
General Services Administration Federal Acquisition Services	Chanda Tallman	256-924-8556	chanda.tallman@gsa.gov
Huntsville Association of Small Businesses in Advanced Technologies	Allison Rhen	256-890-1855	arhen@mjlm.com
Jacksonville State University Small Business Development Center	Lindsay Frey	256-782-5322	lsfrey@jsu.edu
Score	Dale Smith	347-871-6090	dale.smith@scorevolunteer.org
Small Business Administration – Alabama District Office	Carol Ann House	205-290-7340	carol.house@sba.gov

ORGANIZATION	CONTACT	PHONE NO.:	E-MAIL ADDRESS
Tennessee Procurement Technical Assistance Center	Debbie Barber	615-532-8885	debbie.barber@tennessee.edu
University of Alabama Huntsville Procurement Technical Assistance Center	Mary Jane Fleming	256-824-6936	Mary.Jane.Fleming@uah.edu
University of Alabama Huntsville Small Business Development Center	Hilary Claybourne	256-824-6422	hilary.claybourne@uah.edu
North Alabama Procurement Technical Assistance Center	Phillip Marks	256-765-4668	pomarks@una.edu
University of Tennessee Procurement Technical Assistance Center	Paul Middlebrooks	423-634-0848	paul.middlebrooks@tennessee.edu
US Army Corps of Engineers (USACE)- Mobile District	Linda L. Spadaro	251-690-3597	linda.l.spadaro@usace.army.mil
US Department of Energy	Nicola Ohaegbu	202-802-0095	nicola.ohaegbu@hq.doe.gov

2.8.3 WEBSITES

ORGANIZATION	WEBSITE
Air Force Sustainment Center Small Business	http://www.afsc.af.mil/units/sbo/
Alabama A&M Small Business Development Center	http://www.aamu.edu/academics/bpa/centersandprograms/pages/default.aspx
Alabama Institute for Deaf and Blind (AIDB)	https://www.aidb.org/
Association of Procurement Technical Assistant Centers	http://www.aptac-us.org/
The Catalyst Center for Business & Entrepreneurship	http://catalystcenter.org/
General Services Administration Federal Acquisition Services	https://www.gsa.gov/about-us/organization/federal-acquisition-service
Huntsville Association of Small Businesses in Advanced Technologies	http://www.hasbat.org/
Huntsville Chamber of Commerce	http://www.hsvchamber.org/
Jackson State University Small Business Development Center	https://www.jsu.edu/sbdc/
Service Corps of Retired Executives (Score)	https://www.score.org/
Small Business Administration – Alabama District Office	https://www.sba.gov/offices/district/al/birmingham
TechRich	https://catalystcenter.org/about-us/projects/techrich
Tennessee Procurement Technical Assistance Center	https://cis.tennessee.edu/connecting/ptac/Pages/default.aspx
University of Alabama Huntsville Procurement Technical Assistant Center	http://www.uah.edu/sbdc/ptac/about
University of Alabama Huntsville Small Business Development Center	http://www.uah.edu/sbdc
University of North Alabama Small Business Development Center	http://sbdc.una.edu/
University of Tennessee Procurement Technical Assistance Center	https://cis.tennessee.edu/connecting/ptac/Pages/default.aspx
US Army Corps of Engineers	http://www.usace.army.mil/
US Department of Energy	http://www.energy.gov/

3.2.4 Aetos Systems
Marshall Space Flight Center, AL

Contacts:

Joan Muhammad (OHC)	joan.w.muhammad@nasa.gov	256-544-6714
Marty Sellers (UCS)	marty.sellers@aetosystems.com	256-682-6734

Contracts:

NNM14AA15C: Office of Human Capital Support Services (OHC)

3.2.5 All Points Logistics, LLC
Marshall Space Flight Center, AL

Contacts:

John Hall	jhall@allpointslc.com	256-566-3026
Lea Cahoon	lcahoon@allpointslc.com	

Contract:

NNM16AA01C: MSFC Information Technology Services (MITS) II

3.2.6 Amentum Services, Inc.
Marshall Space Flight Center, AL

Contact:

Jill Curtis	amanda.j.curtis@nasa.gov	256-544-7991
Doug Johnson	doug.h.johnson@amentum.com	256-585-6892

Contract:

80MSFC17C0007: Facilities Operations and Maintenance Support Services

3.2.9 Ball Aerospace
Marshall Space Flight Center, AL

Contact:

Pam Byrd	pbyrd@ball.com	303-939-6344
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Contract:

NNM15AA18C: Imaging X-Ray Polarimetry Explorer (IXPE)

3.2.10 Bastion Technologies
Marshall Space Flight Center, AL

Contact:

Andrew (Andy) Hernandez	ahernandez@bastiontechnologies.com	281-283-9343
Shawna Neumann	sneumann@bastiontechnologies.com	281-283-9385

Contract:

80MSFC18C0005: Safety and Mission Assurance Support Services

3.2.11 Blue Origin
Kent, WA

Contact:

Antoinette Vigil	avigil@blueorigin.com	505-295-3898 ext. 102
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Contract:

80MSFC20C0020: Human Landing System

3.2.12 Cepeda Systems & Software Analysis, Inc.
Marshall Space Flight Center, AL

Contact:

Pat Benson	patricia.a.benson@nasa.gov	256-544-3780
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Contract:

80MSFC20A0003: Engineering Support for MSFC

3.2.13 Clarivate Analytics LLC
Philadelphia, PA

Contact: Craig Wells	craig.wells@clarivate.com	910-515-9311
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Contract:

80MSFC20C0042: NASA Technical Standards Services (NTSS)

3.2.27 Logical Innovations, Inc.
Houston, TX

Contact:

Denise S. Navarro dnavarro@logical-i2.com 281-460-5840

Contract:

NNJ16RN22C: Business Management Services

3.2.28 Media Fusion LLC
Huntsville, AL

Contact:

Richard Williams richard@fusiononline.com 256-532-3874 X4210

Contract:

80MSFC21D0011: Strategic Research Analysis, Communication, and Exhibit Services
(SRACES)

3.2.29 MTS
Huntsville, AL

Contact:

Keith Hefner keith.hefner@mts.com 256-890-9090

Task Orders:

NNM13AA65T: MIPSS Program Planning & Control

NNM13AA67T: MIPSS Project Coordination

NNM14AA02T: MIPSS Subject Matter Expertise

3.2.30 NASA Solutions for Enterprise-Wide Procurement (SEWP) V

Contract Number: NNG (varies per contract, see [Contract Holders](https://www.sewp.nasa.gov/contract_info.shtml) list at https://www.sewp.nasa.gov/contract_info.shtml)

Helpline: (301) 286-1478

3.2.31 Northrop Grumman Innovation Systems (Formerly: Orbital ATK Aerospace Systems)
Promontory, UT

Contact:
Jenifer Scoffield jenifer.scoffield@NGC.com 435-863-2017

Contract:
NNM07AA75C: SLS Booster Element

3.2.32 Orbital Sciences Corporation – Space Systems Group (wholly-owned subsidiary of Orbital/ATK)
Langley, Virginia

Contact:
Kristen Collins kristen.collins@orbitalATKc.com 703-406-5796

Contract:
NNM16AA21C: Commercial Infrastructure for Robotic Assembly and Services (CIRAS)

3.2.33 SAIC
Marshall Space Flight Center, AL

NASA Programs :
Bruce Emerson (Primary) bruce.g.emerson@saic.com 256-319-4769
Kerry Webb (Secondary) kerry.p.webb@saic.com 256-961-1483

Contracts:
NNM11AA04C: NASA Integrated Communication Services (NICS)
NNX16MB01C: NASA Enterprise Application Services Technology (EAST 2)

3.2.34 Security Walls, LLC
Marshall Space Flight Center, AL

Contact:
Juanita Walls jwalls@securitywalls.net 865-546-2474

Contract:
NNM17AA25C: Protective Services at Michoud Assembly Facility and MSFC

3.2.39 SpaceX
Hawthorne, CA

Contact:
Brian Schepis brian.schepis@spacex.com 310-219-8999

Contract:
80MSFC20C0034: Human Landing System

3.2.40 Syncom Space Services, LLC (S3)
Stennis Space Center, MS

Contact:
Tina Schultz tina.g.schultz@nasa.gov 228-688-2095

Contract:
NNS15AA01C: Synergy Achieving Consolidated Operations and Maintenance (SACOM)

3.2.41 Teledyne Brown Engineering
Huntsville, AL

Contact:
Debbie Batson debbie.batson@tbe.com 256-726-1393

Contracts:
NNM13AA29C: Mission Operations & Integration
NNM13AA35C: Engineered Solutions & Prototyping (SLS Launch Vehicle Stage Adapter Task Order)

3.2.42 The Boeing Company
Huntsville, AL

Contact:
Diane Sterling diane.f.sterling@boeing.com 256-542-7234

Contracts:
NNM07AB03C: SLS Stages
NNM12AA82C: SLS Interim Cryogenic Propulsion Stage

3.2.43 University of Arizona

Tuscan, AZ

Contact:

Elizabeth Lopez

beth@email.arizona.edu

520-621-2888

Contract:

NNM10AA11C: OSIRIS-REX Asteroid Sample Return Mission

3.2.44 Victory Solutions, Inc.
Huntsville, AL

Contact:

Pete Rodriguez

pete.rodriguez@v-s-inc.com

256-895-2867

Task Orders:

NNM13AA64T: MIPSS Cost Estimation & Analysis

NNM13AA66T: MIPSS Configuration & Data Management

4.0 MSFC REPETITIVE REQUIREMENTS

4.1 INTRODUCTION

The MSFC repetitive requirements list contains a list of recurring requirements. Information contained herein can be utilized to assist businesses interested in tracking upcoming acquisitions, and can serve as an invaluable resource to businesses pursuing procurement opportunities at MSFC. Requirements appearing on this list are listed chronologically by period of performance (POP) expiration date.

4.2 REPETITIVE REQUIREMENTS LIST

Note: NAICS codes listed for each requirement were utilized in previous competitions, and are subject to change from competition to competition. Likewise, competitions may also change based on results of market research.

POP EXPIRES	INCUMBENT	CONTRACT	TITLE	NAICS CODE	POTEN. VALUE	PREVIOUS COMP.
*03/31/2021	Hanks, Hanks, & Associates, LLC	NNM16AA10C	Center-Wide Administrative Support Services	541611	\$28M	8(a) Competition
*03/31/2021	Aerie Aerospace, LLC	NNM15AA19C	Marshall Engineering Technician & Trade Support	541712	\$293M	8(a) Competition
03/31/2021	COLSA Corporation	NNM17AA12C	Huntsville Operations Support Center	541715	\$138M	SB Set-Aside

POP EXPIRES	INCUMBENT	CONTRACT	TITLE	NAICS CODE	POTEN. VALUE	PREVIOUS COMP.
03/31/2021	Teledyne Brown Engineering	NNM13AA29C	Mission Integration & Operations	541712	\$317.7M	Full & Open
*04/30/2021	MTS	NNM13AA65T	Program Planning & Control	541712	\$76M	GSA SB Reserve
*04/30/2021	MTS	NNM13AA67T	Project Coordination	541712	\$89M	GSA SB Reserve
*04/30/2021	MTS	NNM14AA02T	Subject Matter Expertise	541712	\$123M	GSA SB Reserve
*04/30/2021	Victory Solutions	NNM13AA64T	Cost Estimation and Analysis	541712	\$17.9M	GSA SB Reserve
*04/30/2021	Victory Solutions	NNM13AA66T	Configuration Management & Data Management	541712	\$96M	GSA SB Reserve
*10/31/2021	All Points Logistics, LLC	NNM16AA01C	MSFC Information Technology Services	541513	\$260M	SDVO SB Set-Aside
11/30/2021	Aetos Systems	NNM14AA15C	Human Capital Support	541990	\$32M	8(a) Competition
03/31/2022	Accura Rosser 8(a) JV, LLC	NNM17AA04C	Facilities Engineering Design & Inspection Services	541330	\$40M	8(a) Competition
04/02/2022	KS Ware	NNM17AA11C	Environmental Engineering Services	541330	\$27M	SB Set-Aside
04/30/2022	Security Walls, LLC	NNM17AA25C	Protective Services at MAF and MSFC	561612	\$47M	SB Set-Aside
07/23/2023	Acuity Edge	80MSFC18C0040	Technology Commercialization and Licensing Support	541990	\$1.8M	HUBZone Sole Source
1/31/2024	LinTech Global Inc.	80MSFC20D0007	Center Operations and Building Automation (COBA)	541513	\$8.4M	GSA 8(a) Stars competition
08/15/2024	Clarevate Analytics LLC	80MSFC20C0042	NASA Technical Standards	518210	\$7M	Full & Open
09/30/2024	InoMedic Health Applications, Inc.	80MSFC19C0022	Occupational Health Services	561210	\$14M	SB Set-Aside

POP EXPIRES	INCUMBENT	CONTRACT	TITLE	NAICS CODE	POTEN. VALUE	PREVIOUS COMP.
01/31/2025	Cepeda Systems & Software	80MSFC20A0002	Engineering Support for (MSFC) Engineering Directorate's Space Systems Depart. And Other MSFC Departments, Directorates and Offices (ESMSFC)	541330	\$24M	GSA HUBZone SB set-aside
05/31/2025	Optical Sciences	80MSFC20F0157	Specialized Data Analysis	541715	\$1M	SB set-aside
06/30/2025	Amentum	80MSFC17C0007	Facilities & Operation Maintenance Support Services	561210	\$446M	Full & Open
09/30/2025	Media Fusion	80MSFC21D0011	Strategic research and Analysis, Communication, and Exhibit Services	541715	\$58.4M	SB set-aside
10/31/2025	Bastion Technologies	80MSFC18C0005	Safety & Mission Assurance Support Services	541712	\$266M	SB Set-Aside
11/30/2025	Jacobs	80MSFC18C0011	Engineering Services and Science Capability Augmentation	541712	\$1,205M	Full & Open
08/31/2026	L&M Technologies, Inc.	80MSFC18A0001	Logistics Services	561210	\$98M	GSA Log-world SB Set-Aside

*In competition

5.0 FREEDOM OF INFORMATION ACT (FOIA)

5.1 INTRODUCTION

The Freedom of Information Act (FOIA) was enacted in 1966, Title 5 U.S.C. Section 552, and established for the first time an effective statutory right of access to government information.

5.2 TYPES OF CONTRACTING DOCUMENTS AVAILABLE UNDER FOIA

- Previous requests for information
- Source selection statements
- Statements of Work/Performance Work Statements
- Basic contracts and modifications to contracts
- Award fee and determination letters (if applicable)

5.3 DOCUMENTS EXEMPT FROM RELEASE

- Winning proposals
- Proprietary information
- 533 financial documents

5.4 HOW TO REQUEST INFORMATION

Request must be in writing
(Email preferred)
<https://socialforms.nasa.gov/foia>

Agency FOIA contact

Nikki N. Gramian
Principal Agency FOIA Officer
Chief, NASA FOIA Public Liaison Officer
(202) 358-0625

MSFC FOIA contact:

Robert Young
MSFC FOIA Public Liaison Officer
NASA Headquarters
MS 5-L19, 300 E Street, SW
Washington, DC 20546
(202) 358-1030
hq-foia@nasa.gov

6.0 TOP NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM (NAICS) CODES UTILIZED AT MSFC

North American Industry Classification System (NAICS) codes and corresponding size standards are assigned for each item or service acquired by the Federal Government for the purpose of establishing competition parameters when setting aside acquisitions for small business participation, and for determining business classifications for all business types competing in full and open competitions. The table below contains a list of the top NAICS codes utilized at MSFC.

CODE	TITLE	STANDARD
236220	Commercial and Institutional Building Construction	\$ 39.5 M
541330	Engineering Services	Multiple options
541715	Research & Development in the Physical, Engineering, and Life Sciences	1250 Employees
561210	Facility Support Services	\$ 41.5 M
561612	Security Guards and Patrol Services	\$ 22.0M
561720	Janitorial Services	\$ 19.5 M
561730	Landscaping Services	\$ 8.0 M
541513	Computer Facilities Management Services	\$ 30.0M
541611	Administrative Management and General Management Consulting Services	\$ 16.5M
336415	Guided Missile and Space Vehicle Propulsion Unit and Propulsion Unit Parts Manufacturing	1,250 Employees
336414	Guided Missile and Space Vehicle Manufacturing	1,250 Employees

7.0 ACQUISITION SEARCH TOOLS

7.1 ACQUISITION PLANNING TOOL

For businesses interested in learning more about MSFC acquisitions, the Acquisition Planning Tool (APT) is a marketing resource that can help. The information contained therein can save businesses valuable marketing time when pursuing specific requirements at MSFC. Knowing when acquisitions will be competed, the type competition to be utilized, etc. can be extremely beneficial. Strategic planning is a critical key to success for any business, and the APT is a tool that can provide valuable information to businesses pursuing upcoming acquisitions at MSFC. The APT portal is found at the following link:

<https://doingbusiness.msfc.nasa.gov/apt/external>

7.2 ACQUISITION FORECAST TOOL

The Acquisition Forecast Tool (AFT) is available at the MSFC “Doing Business at MSFC” web site. Businesses interested in learning about upcoming acquisitions at each NASA Center can utilize this new navigation tool to access forecasted acquisitions Agency wide or by Center. The new AFT portal can be accessed directly at the following link:

<http://www.hq.nasa.gov/office/procurement/forecast/>

7.3 NASA OFFICE OF SMALL BUSINESS (OSBP) MOBILE APPLICATION

The OSBP Mobile app is designed to help provide active contract listings and requests for proposals, network with Small Business Specialists at each NASA location, explore the latest agency prime metrics data and inform you of the latest small business news and events. The OSBP app supports all devices running iOS 9 and above (iPhones, iPads, and iPod Touches).

This app is available for download at the iTunes App Store:

<https://itunes.apple.com/us/app/nasa-office-small-business/id1147705250?mt=8>

8.0 VENDOR REGISTRATION

8.1 NASA VENDOR DATABASE

The NASA vendor data base was created to track all vendors interested in doing business with NASA.

To register, go to the following web site: http://osbp.nasa.gov/vendor_database.html

8.2 MSFC SMALL BUSINESS WEB-BASED DIRECTORY

8.2.1 BACKGROUND

The MSFC web-based directories contain profiles on small businesses having an interest in the MSFC marketplace. Information contained therein is utilized to perform market research, for developing source lists, etc. Small businesses interested in having their capabilities listed should click on the following link and complete the online application: <https://doingbusiness.msfc.nasa.gov/sbd/search>

9.0 NASA MENTOR PROTÉGÉ PROGRAM

9.1 INTRODUCTION

The NASA Mentor-Protégé Program encourages NASA prime contractors to assist eligible protégés, thereby enhancing the protégés' capabilities to perform NASA contracts and subcontracts, fostering the establishment of long-term business relationships between these entities and NASA prime contractors, and increasing the overall number of these entities that receive NASA contract and subcontract awards.

9.2 NASA APPROVED MENTORS

Mentor Name	Mentor POC	Phone No.	E-mail Address
a.i. Solutions, Inc.	B. Steve Owens	321-867-0670	steve.owens@ai-solutions.com
AECOM	Shawn Ralston	703-559-1338	shawn.ralston@aecom.com
Aerojet Rocketdyne	Georgina (Gina) Gastelum	818-586-2361	georgina.gastelum@rocket.com
Assurance Technology Corporation (ATC)	Michael Renfroe	978-369-8848	mrenfroe@assurtech.com
Bechtel National, Inc.	Lisa Tribuce-Leoung Tat	703-429-6261	ltribuc@bechtel.com
CSRA, LLC	Bruce Moore	256-947-5033	bruce.moore@gdit.com
Deloitte & Touche, LLP	Victoria Vo	703-585-3946	vicvo@deloitte.com
Enterprise Services, LLC	Jeff Henderson	703-736-4015	jeff.henderson@perspecta.com
Hamilton Sundstrand Space System International, Inc.	Mark Beardslee	860-654-6897	mark.beardslee@utas.utc.com
Honeywell International, Inc. (Aerospace-Glendale)	Cruz Andino Vargas	787-658-2289	cruz.andino@honeywell.com
Jacobs Technology, Inc	JoAnn Belt	256-961-1769	joann.v.belt@nasa.gov
Jones Edmunds & Associates, Inc.	Douglas Toth, PhD., PE	352-258-8816	dtoth@jonesedmunds.com
Leidos Innovations Corporation	Chireda Gaither	571-526-6026	chireda.b.gaither@leidos.com
LJT & Associates, Inc.	TBD	TBD	TBD
Lockheed Martin	Orysia Buchan	315-456-3018	orysia.d.buchan@lmco.com
Millenium Engineering and Integration Company	Daniel Deans	703-413-7740	ddeans@meicompany.com
Northrop Grumman	Jenifer Scoffield	435-863-2017	jenifer.scoffield@ngc.com
PAE Applied Technologies, LLC	Stephen Bettrel	281-224-5874	stephen.p.brettel@nasa.gov
Raytheon Company	Crystal King	571-250-3725	crystal_1_king@raytheon.com
Science Applications International Corporation (SAIC)	Elizabeth (Liz) Tomka	703-677-2910	elizabeth.a.tomka@saic.com
Sierra Lobo, Inc.	Chuck Stidham	567-401-1051	cstidham@sierralobo.com
Southwest Research Institute	Eva Carpenter	210-522-2237	eva.carpenter@swri.org
Teledyne Brown Engineering, Inc.	Debbie Batson	256-726-1393	debbie.batson@teledyne.com
The Boeing Company	Kamisha Sanders	314-610-0311	kamisha.d.sanders@boeing.com
Wyle Laboratories, Inc. d/b/a/ KBRWyle	Jamie Downs	281-853-5027	jamie.downs@us.kbr.com

9.3 MSFC PAST AND CURRENT MENTOR PROTÉGÉ AGREEMENTS

MENTOR	PROTÉGÉ	PROTÉGÉ CLASSIFICATION	CONTRACT	AGREEMENT LENGTH
Aerojet Rocketdyne	ICO RALLY	HUBZone, WOSB	NNM16AA02C	36 Months
ATK Aerospace	Florida A&M	HBCU	NNM07AA75C	9 Months
ATK Aerospace	Lansmont Corporation	SDVO SB	NNM07AA75C	18 Months
CH2M	Alcyon, Inc.	SDB	NNM12AA05C	4.5 Months
Jacobs	CRM Solutions, Inc.	HUBZone, WOSB	NNM12AA41C	24 Months
Jacobs	JBS Solutions	SDB, WOSB, HUBZone	80MSFC18C0011	24 Months
Jacobs	Linc Research, Inc.	HUBZone	NNM12AA41C	24 Months
Jacobs	Tuskegee University	HBCU	NNM05AA50C	36 Months
Pratt & Whitney Rocketdyne	Alabama A&M	HBCU	NNM06AB13C	24 Months
Pratt & Whitney Rocketdyne	Avans Machine	HUBZone	NNM06AB13C	24 Months
SAIC	Oakwood University	HBCU	NNM04AA02C	36 Months
Teledyne Brown Engineering	Alabama State University	HBCU	NNM12AA29C	12 Months
Teledyne Brown Engineering	MartinFederal Consulting	SDVO SB	NNM13AA29C	12 Months
Teledyne Brown Engineering	University of Nevada Las Vegas	MI	NNM12AA29C	12 Months
The Boeing Co.	AMRO Fabricating Corp.	WOSB	NNM07AB03C	36 Months
The Boeing Co.	Orion Propulsion	SBIR Phase II	Ares Production	18 Months
The Boeing Co.	Southern University and A&M College	HBCU/MI	NNM07AB03C	12 Months
URS Federal Services, Inc., An AECOM Company	Seabrook Solutions, LLC.	Native American, EDWOSB	NNM08AA54C	25 Months

10.0 MARSHALL PRIME CONTRACTORS SUPPLIER COUNCIL (MPCSC)

10.1 INTRODUCTION

The Marshall Prime Contractors Supplier Council (MPCSC) was established in January 2003. The council is comprised of more than 120 members representing approximately 61 large businesses/nonprofit entities. It meets on a bi-monthly basis, and conducts several three day off-site meetings each fiscal year.

10.2 VISION AND MISSION STATEMENTS

MPCSC Vision Statement:

The Marshall Prime Contractors Supplier Council supports the objectives of the National Aeronautics & Space Administration (NASA) Office of Small Business Programs by creating an environment that promotes best practices among MSFC prime contractors, ultimately strengthening the industrial base, promoting diversity and enhancing aerospace research and development.

MPCSC Mission Statement:

The Marshall Prime Contractors Supplier Council's mission is to strengthen supplier diversity across all NASA prime contracts with maximum subcontracting opportunities. The council shares lessons learned, best practices and supplier resources among all council members through regularly scheduled meetings and participation at networking and outreach events.

10.3 MPCSC OFFICERS

Chair	Kerry Webb - SAIC
Vice Chair	Jennifer Delaney - Dynetics
Secretary	Jerrilynne Huffman – Amentum
Events Coordinator	Debbie Batson – Teledyne Brown Engineering

10.4 COUNCIL MEMBERS

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Accenture	Michael Kleeblatt	michael.kleeblatt@accenturefederal.com
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Maxar Technologies	Frank Bleisch	
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United Launch Alliance	Dayna Blankenship	dayna.s.blankenship@ulalaunch.com
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United Launch Alliance	Patricia Beck	patricia.c.beck@ulalaunch.com
University of Arizona	Nick Dugan	cfdugan@email.arizona.edu
University of Arizona	Beth Lopez	bethlope@email.arizona.edu
World Wide Technology, Inc.	Teanna Jones-Dixon	teanna.jones@wwt.com

10.5 **MARKETING TO A PRIME CONTRACTOR, A PRESENTATION DEVELOPED BY THE MPCSC**

Pre-Marketing Suggestions

Know the Company you are targeting

- ▶ Understand their customers

Be Prepared:

- To discuss your customers (Last 3-5 years)
- Be time sensitive
- Provide capabilities statement (1-2 pages)
- ▶ Register with System for Award Management (SAM) and NASA Vendor Database and keep up-to-date

Marketing Introduction

Keep the meeting brief

- ▶ Know your audience
- ▶ Highlight your niche
- ▶ Present pertinent past performance
- ▶ Identify specific program(s) where you would like to be considered

Will a nondisclosure agreement be required?

- ▶ Request next point of contact Meeting with Prime Contractor Decision Makers

Provide a concise overview of your business and who referred you

- ▶ Be time sensitive
- ▶ Be prepared to discuss:
 - Pertinent past performance
 - Unique capabilities (top differentiators)
 - Specific programs or areas of interest
 - Quality Standards /Certification(s)
- ▶ Develop strategic alliance:
 - Understand the communication preference

Responding to a Customer

- ▶ Work honestly & ethically

- ▶ Develop a dialog
- ▶ Respond to all requests in a timely manner
- ▶ Talk to buyer/decision maker – don't assume details... You have one opportunity to make a first impression
- ▶ No bid response is unacceptable... Always respond & explain

Responding to Specific RFP's

- ▶ Research the solicitation prior to its release... Watch for the draft or work from agency forecasts
- ▶ Send letter of interest to Small Business Liaison Officer (SBLO) prior to the solicitation release
- ▶ Know how you can add value to the team:
 - Don't rely on the SB Classifications
 - Focus on value added and be flexible to change
 - Relate your past performance or strengths for Statement of Work (SOW)
- ▶ Know who the decision makers are
- ▶ Validate your data
- ▶ Be ready to respond quickly & thoroughly to the proposal data request

Resource Websites:

- ▶ MSFC Small Business Office at <https://doingbusiness.msfc.nasa.gov/>
- ▶ Email Notification of NASA Solicitations at <http://www.hq.nasa.gov/office/procurement/forecast/>
- ▶ Beta SAM at <https://beta.sam.gov>
- ▶ NASA Office of Small Business Program at <http://osbp.nasa.gov/>
- ▶ NASA Vendor Database at <https://vendors.nvdb.nasa.gov/>
 - Subcontracting Opportunities (SUB-NET) at <http://web.sba.gov/subnet>
 - System for Award Management at: <https://www.sam.gov/SAM/>
 - Procurement Technical Assistance Centers at:
<http://www.sba.gov/content/procurement-technical-assistance-centers-ptacs>

Desirable Subcontracting Attributes

1. Ability to work as a Team

2. Customer Focused
3. Provide reasonable cost (Affordability)
4. Maintain good safety record
5. Have relevant experience/past performance
6. Reliable / Responsive / Flexible
7. Committed to quality
8. Financially responsible
9. Patient with the Prime & Customer

Final Steps:

- ▶ Have a plan; early development is a plus
- ▶ Be innovative and creative
- ▶ Know your new potential customer and show you have done your research
- ▶ Work through the SBLO or other designated point of contact
- ▶ Be ready to reply on short notice
- ▶ Market – Increase your company’s visibility
- ▶ Network

11.0 SMALL BUSINESS EXECUTIVE LEADERSHIP TEAM

11.1 INTRODUCTION

Initiated the creation of the Small Business Executive Leadership Team (SBELT) in February 2007. Team is comprised of small businesses having direct contracts at MSFC, excluding SBIR and construction contracts. Team consists of approximately 92 members representing 52 small business contractors. Team conducts bi-monthly meetings, and assists the MSFC Small Business Specialist in the planning and coordination of Marshall Small Business Alliance outreach events and quarterly Joint Counseling Sessions.

11.2 VISION AND MISSION STATEMENTS

Vision Statement

To inspire local and regional Small Businesses to: play a vital role in the future of space exploration, and specifically develop services, technologies, and manufacturing in support of the Marshall Space Flight Center mission.

Mission Statement

To represent, protect, and grow the interests of Small Business in the Marshall Space Flight Center

11.3 CURRENT OFFICERS

Chair Lee Ann Hunt – Victory Solutions, Inc.
 Vice Chair Genevieve Burkett – Chugach Industries
 Secretary Jerry Cook - ASRC
 Events Coordinator Meg Carstens - MTS

11.4 COUNCIL MEMBERS

MEMBER COMPANY	CLASSIFICATION
Accura Rosser JV, LLC	WOSB, HUBZone
A.I.Signal Research	SB
Aerie Aerospace, LLC	EDWOSB/8(a)
Aetos Systems	EDWOSB/8(a)
AllPoints Logistics, LLC	SD VOSB
AQuate Corporation	SB
ASRC Federal / Analytical Services	SB
Avista Strategies	WOSB
Bailey Consulting Services	SB, HUBZone
Bastion Technologies	SDB
Cepeda Systems & Software Analysis	EDWOSB/ HUBZone
CFD Research Corporation	WOSB
Chugach Industries	SDB/8(a)
Davidson Technologies	SDVO SB
Deltha-Critique	SDB/8(a)
D P Associates	SDB
Dynamic Concepts, Inc.	SB
Excalibur Associates	VOSB
Frontier Aerospace	SB
GAN & Associates	SDB/8(a)
Gana A'Yoo	SDB/8(a)/HUBZone
Geocent, LLC	SB
Great Southern Engineering	EDWOSB
Hanks, Hanks and Associates, LLC	SDB/WOSB
HCI Management Services, Co.	SDB/HUBZone
HPM Corporation	WOSB
HX5	SDB, WOSB, VOSB, HUBZone, 8(a)
InoMedic Health Applications, Inc.	SDB/SDVO SB
IPC - a wholly owned subsidiary of InterFuze	SB/SDB/8(a)/HUBZone
KAYA Associates	SDB/8(a)
K.S. Ware & Associates, LLC	SB/SDB/WOSB
L&M Technologies, Inc.	SB/WOSB
Linc Research	SB
Logical Innovations, Inc.	SDB, EDWOSB, 8(a)
LSE Solutions	WOSB
Made in Space	SB

MEMBER COMPANY	CLASSIFICATION
Media Fusion	SB, Native American Tribally Owned
MTS	VOSB
Noreas	8(a)
Optical Sciences	SB
Quadrus Corporation	HUBZone/SDB
Radianc Technologies	SB
SEI Group	SB/SDB/8(a)
Security Walls, LLC	SB/SDB/WOSB
Seventh Sense Consulting	8(a), SDVOSB
Sigmatech	SB
Sumaria	SB
Tec-Masters, Inc.	SB
Total Solutions, Inc.	SDB/8(a)/WOSB
Victory Solutions, Inc.	WOSB/SDVOSB
Whitespace Innovations	SB
Will Technology	EDWOSB/8(a)

12.0 MARSHALL SMALL BUSINESS ALLIANCE (MSBA) MEETINGS

12.1 BACKGROUND

The Marshall Small Business Alliance (MSBA) outreach tool was created to provide industry with maximum exposure to the NASA/MSFC marketplace. At each event, those in attendance will receive a variety of acquisition and program updates/overviews, contract specific and center organizational overviews, NASA/MSFC Small Business Program updates, and small business legislative updates. Additionally, ample time will be provided for networking with MSFC procurement and technical personnel, and the prime contractor community during the event.

12.2 MEETINGS

All meeting notices are posted on BetaSAM.gov. Small businesses having their capabilities listed in the MSFC small business web-based directory and NASA Vendor Database are automatically notified ahead of each event. To have your company's information registered at these sites, go to Section 8.1 and 8.2.1 for links to each registration portal.

National Aeronautics and Space Administration

George C. Marshall Space Flight Center

Huntsville, AL 35812

www.nasa.gov/marshall

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