

The background of the slide is a deep space scene. It features a dark blue and black sky filled with numerous bright stars of varying colors, including white, yellow, and blue. A prominent, glowing blue nebula or galaxy structure is visible in the upper left quadrant. On the right side, a large, reddish-brown planet, likely Mars, is partially visible, showing its characteristic surface features and atmosphere. The overall lighting is soft, highlighting the celestial bodies against the dark void of space.

**MARSHALL PRIME CONTRACTORS  
SUPPLIER COUNCIL  
BI-MONTHLY MEETING**

**MSFC Small Business Program Update**

**Presented by: David Brock**

**February 17, 2016**



# Metrics (Through January 31, 2016)

CATEGORIES	GOVT. % GOALS	NASA % GOALS	NASA \$ ACHIEVED	NASA % ACHIEVED	MSFC % GOALS	MSFC \$ ACHIEVED	MSFC % ACHIEVED	% OF AGENCY
<b>PROC. \$</b>			\$4,790.5M			\$930.7M		19.4%
<b>SB</b>	23.0%	16.75%	\$502.0M	10.5%	12.1%	\$83.0M	8.9%	16.5%
<b>SDB</b>	5.0%	5.0%	\$280.4M	5.9%	4.7%	\$42.0M	4.5%	15.0%
<b>HUBZone</b>	3.0%	3.0%	\$11.9M	0.2%	0.3%	\$1.3M	0.1%	10.9%
<b>WOSB</b>	5.0%	5.0%	\$133.4M	2.8%	3.0%	\$31.3M	3.4%	23.5%
<b>SDVO SB</b>	3.0%	3.0%	\$30.6M	0.6%	2.0%	\$12.7M	1.4%	41.5%

\*Data as of February 5, 2016



# MSFC Small Disadvantaged Business Contract Base

<b>TITLE</b>	<b>CONTRACT</b>	<b>PRIME</b>	<b>CLASSIFICATION</b>	<b>FY 2016 PROJECTION</b>
A&E Misc. Environmental Engineering Services	NNM11AA25C	Great Southern	SDB-WOSB	\$ .4M
Acquisition & Business Support Services	NNM11AA30C	Al-Razaq Computing Services	SDB	\$ 12.3M
Center-wide Administrative Support Services	NNM16AA10C	Hanks, Hanks & Associates	SDB-WOSB-8(a)	\$ 5.0M
Custodial & Refuse Collection Services	NNM13AA21C	AQuate	SDB-8(a)-SDVO SB	\$ 4.1M
Engineering Support	NNM14AA14C	Cepeda Systems	SDB-WOSB-8(a)	\$ 1.6M
Environmental Engineering & Occupational Health Services	NNM13AA80C	HPM Corporation	SDB-WOSB	\$ 4.1M
Marshall Engineering Technician & Trade Support Services	NNM15AA19C	Aerie Aerospace	SDB-WOSB-8(a)	\$ 43.0M



# MSFC Small Disadvantaged Business Contract Base (Cont.)

TITLE	CONTRACT	PRIME	CLASSIFICATION	FY 2016 PROJECTION
MSFC Grounds Maintenance	NNM11AA31C	Chugach	SDB-8(a)	\$ 1.3M
Office of Human Capital Support Services	NNM14AA15C	Aetos Systems	SDB-WOSB-8(a)	\$ 4.5M
On-site A&E Design Services	NNM11AA39C	KAYA Associates	SDB-8(a)	\$ 6.0M
Safety & Mission Assurance Support Services	NNM07AA74C	Bastion Technologies	SDB	\$ 27.0M
Utility Control Systems	NNM14AA20C	Aetos Systems	SDB-WOSB-8(a)	\$ 2.2M
<b>Total:</b>				<b>\$111.5M</b>



# MSFC Woman-Owned Small Business Contract Base

TITLE	CONTRACT	PRIME	CLASSIFICATION	FY 2016 PROJECTION
A&E Misc. Environmental Engineering Services	NNM11AA25C	Great Southern	SDB-WOSB	\$ .4M
Center-wide Administrative Support Services	NNM16AA10C	Hanks, Hanks & Associates	SDB-WOSB-8(a)	\$ 5.0M
Engineering Support	NNM14AA14C	Cepeda Systems	SDB-WOSB-8(a)	\$ 1.6M
Environmental Engineering & Occupational Health Services	NNM13AA80C	HPM Corporation	SDB-WOSB	\$ 4.1M
Marshall Engineering Technician & Trade Support Services	NNM15AA19C	Aerie Aerospace	SDB-WOSB-8(a)	\$ 43.0M
MIPSS Configuration & Data Management	NNM13AA66T	Victory Solutions	WOSB-SDVO SB	\$ 9.9M
MIPSS Cost Estimation & Analysis	NNM13AA64T	Victory Solutions	WOSB-SDVO SB	\$ 1.5M
Office of Human Capital Support Services	NNM14AA15C	Aetos Systems	SDB-WOSB-8(a)	\$ 4.5M
Utility Control Systems	NNM14AA20C	Aetos Systems	SDB-WOSB-8(a)	\$ 2.2M
<b>Total:</b>				<b>\$ 72.2M</b>



# MSFC Service Disabled Veteran-Owned Small Business Contract Base

TITLE	CONTRACT	PRIME	CLASSIFICATION	FY 2016 PROJECTION
Custodial & Refuse Collection Services	NNM13AA21C	AQuate	SDB-8(a)-SDVO SB	\$ 4.1M
Huntsville Operations Support Center Services	NNM12AA10C	COLSA	SDVO SB	\$ 33.0M
MIPSS Configuration & Data Management	NNM13AA66T	Victory Solutions	WOSB-SDVO SB	\$ 9.9M
MIPSS Cost Estimation & Analysis	NNM13AA64T	Victory Solutions	WOSB-SDVO SB	\$ 1.5M
<b>Total:</b>				<b>\$ 48.5M</b>



# MSFC Historically Under-Utilized Business Zone Small Business Contract Base

TITLE	CONTRACT	PRIME	CLASSIFICATION	FY 2016 PROJECTION
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# Future WOSB, SDVO SB and HUBZone SB Contract Contributors

<b>TITLE</b>	<b>INCUMBENT</b>	<b>PREVIOUS COMPETITION</b>	<b>RECOMPETE</b>
Acquisition & Business Support Services	Al-Razaq Computing Services	SB Set-aside	WOSB Set-aside
MSFC Grounds Maintenance	Chugach	8(a) Sole Source	8(a) HUBZone Sole Source
Marshall Information Technology Services	Dynetics	SB Set-aside	SDVO SB Set-aside





# MSFC Significant FY 2016 Small Business Contract/Purchase Order Awards

AWARD DATE	AWARDEE	CLASSIFICATION	CONTRACT	TITLE	POTENTIAL VALUE
11/20/2015	Aerie Aerospace	SDB-WOSB-8(a)	NNM15AA19C	MSFC Engineering Technician & Trades Support	\$232.3M
12/16/2015	Hanks, Hanks & Associates	SDB-WOSB-8(a)	NNM16AA10C	Center-wide Administrative Support Services	\$ 29.3M
12/17/2015	Madison Electric	SB	NNM16AB62D	Revitalize Electrical Systems Bldg. 4755	\$ 2.4M
01/17/2016	Advanced Mobile Propulsion Test	HUBZone SB	NNM16AB56P	In-space Engine Hot Fire Testing	\$ 603K
01/19/2016	Radiance Technology	SB	NNM16AB80T	Development of the SLS Core Stage Pathfinder Vehicle	\$ 8.6M
02/01/2016	Southeast Cherokee	SDB-WOSB-HUBZone	NNM16AA11C	Revitalize Electrical Systems Bldg. 4711	\$ 1.8M



# MSFC Acquisition Forecast

POP EXPIRES	INCUMBENT	CONTRACT	TITLE	POTENTIAL VALUE	PREVIOUS COMPETITION/ NAICS	PROPOSED RFP RELEASE
12/31/2016	Excalibur Associates	NNM12AA08C	Protective Services at MSFC and MAF	\$46M	GSA SB Reserve 561612	March 2016
01/31/2017	CH2M	NNM12AA05C	Logistics Support Services	\$84M	Full & Open 561210	April 2016
01/31/2017	Bastion Technology	NNM07AA74C	Safety & Mission Assurance Support Services	\$376M	SB Set-Aside 541712	May 2016
03/31/2017	COLSA Corporation	NNM12AA10C	Huntsville Operations Support Center Services	\$131M	SB Set-Aside 541712	June 2016
05/31/2017	CH2M	NNM10AA17C	Architect Engineering for Environmental Engineering	\$75M	Full & Open 541330	November 2016



# MSFC Acquisition Forecast (Cont'd)

POP EXPIRES	INCUMBENT	CONTRACT	TITLE	POTENTIAL VALUE	PREVIOUS COMPETITION/ NAICS	PROPOSED RFP RELEASE
06/03/2017	GMC-Merrick JV	NNM12AA49C	Architect/Engineer Services for Misc. Studies & Design Tasks	\$10M	Full & Open 541330	December 2016
07/31/2017	Jacobs	NNM12AA41C	Engineering & Science Services & Skills Augmentation	\$639M	Full & Open 541712	January 2017
09/30/2017	Analytical Services	NNM12AA53C	Office of Strategic Analysis & Communications Support Services	\$52M	GSA SB Reserve 541712	March 2017
2/28/2018	Teledyne Brown Engineering	NNM13AA29C	Mission Operations and Integration	\$133M	Full and Open	August 2017



# Set-aside Watch List

<b>TITLE</b>	<b>INCUMBENT</b>	<b>PREVIOUS COMPETITION</b>	<b>RECOMPETE</b>
Acquisition & Business Support Services	Al-Razaq Computing Services	SB Set-aside	WOSB Set-aside
Huntsville Operations Support Center	COLSA	SB Set-aside	TBD
Logistics Services	CH2M	Full & Open	SB Set-aside (GSA LogWorld)
On-site A&E Design Services	KAYA Associates	8(a) Competition	8(a) Competition
Office of Strategic Analysis & Communication Support Services	Analytical Services	SB Set-aside	TBD
Protective Services at MSFC and MAF	Excalibur Associates	SB Set-aside	TBD
Safety & Mission Assurance Services	Bastion Technologies	SB Set-aside	SB Set-aside



# MSFC FY 2016 Program Focus Areas

- Objective 1: Program Advocacy
- Objective 2: Creation of Innovative Outreach Tools
- Objective 3: Improve Performance Against NASA SB Sub-category Goals.



# Objective 1: Program Advocacy

- Accomplishing objective:
  - Conduct annual industry and advocate award ceremony to honor significant contributions made to program;
  - continue CO six-month rotations to the SB Office;
  - collaboration with key managers across all organizations at MSFC to discuss program goals and objectives;
  - annual prime contractor management team visits;
  - collaboration with industry partners at bi-monthly and off-site Marshall Prime Contractors Supplier Council and Small Business Executive Leadership Team meetings;
  - appointment of annual Procurement Small Business Action Team; and
  - continue semi-annual “Chat” sessions with Office of Procurement individual buying groups to discuss program challenges and objectives.



# Objective 2: Creation of Innovative Outreach Tools

- Accomplishing objective:
  - Enhance the quality of information shared at each Marshall Small Business Alliance Meeting;
  - planning and coordination of several Regional Business Forums each fiscal year; and
  - work more closely with SBS at other NASA Centers in the planning and coordination of special outreach events.



# Objective 3: Improve Performance Against NASA SB Sub-category Goals.

- Accomplishing objective:
  - Identify new set-aside requirements; and
  - conversion of existing set-asides to other set-aside types (e.g., WOSB, SDVO SB and HUBZone SB)