



**MPCSC Off-Site
Mentor-Protégé Agreement
TBE/MartinFederal
June 2015**



Many images contained herein courtesy of NASA





▶ Mission Operations and Integration (MO&I) Services Contract

- ◆ Period of Performance: March 2013 – March 2018, 18-month base period, followed by three 1-year options
- ◆ Contract Type: CPAF, Indefinite Delivery/Indefinite Quantity (IDIQ)
- ◆ Scope: Provide operations in support of the ISS at MSFC and JSC. Support includes all phases of flight, including mission preparation, crew and flight controller training, and real-time requirements for spaceflight operations.





▶ Mentor Protégé Agreement (MPA)

- ◆ MartinFederal Consulting, LLC –
8(a) minority Service-Disabled Veteran Owned
(SDVOSB) - Certified FY2014
Small Disadvantaged Business (SDB) –
signed June 2014
- ◆ MartinFederal chosen as Small Business
Subcontractor of the year nomination for MSFC
FY2014.





- ◆ Period of Performance:
 - June 2014 – June 2015 (12 months)
- ◆ Type of Mentor Assistance:
 - Engineering/Technical (90%), Business (10%)
- ◆ Engineering: Assistance in the areas of training simulation development for International Space Station (ISS) Payload Ground Support Personnel (GSP).
- ◆ Technical: Train personnel to develop training support console handbooks, test and operations procedures and certify the personnel in Stowage Operations, Human Factors and Simulation Support.
- ◆ Business: Support Martin Federal with proposal writing, Marketing and publication development.



- ◆ Martin Federal recognized with Federal Government for the quality and delivery of services in the areas of:
 - Cyber Security, Technology Integration and Enterprise Services and Help Desk Services

- ◆ Value of the MPA:
 - Opportunity to grow IT customer service culture into supporting mission support services.
 - Providing training operations, payload and console support to the ISS.
 - Opportunity for SDVOSB to gain valuable past performance and new opportunities on other NASA contracts that involve mission support to the Agency.



- ◆ Budget Issues
 - Business Development - Over budget due to the MSFC solicitation slipping out one month. TBE continued to support proposal effort to completion.
 - Stowage Ops Console – Over budget due to the engineer was recommended to certification earlier than scheduled. Requires additional support to monitor the candidate and debrief activities with them.
 - Training Support and Technical Writing – Under budget due to candidate certified earlier than planned and completed technical writing.



- ◆ During Six month period:
 - Martin Federal won a Prime contract worth \$1.3M.
 - Submitted 4 Prime proposals.

- ◆ With the Business Development assistance provided by TBE:
 - Martin Federal was able to change their overall strategy and write a more detailed proposal. (8(a) effort out of Ft. Belvoir, VA)



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