

The background of the slide is a deep blue space filled with numerous stars and a faint nebula. On the right side, the large, reddish-brown surface of Mars is visible, showing its characteristic craters and polar ice caps. The text is overlaid on this space scene.

**NASA/MARSHALL SPACE
FLIGHT CENTER**

JOINT COUNSELING SESSION

***Crosscut Industrial
Derek Comeens***

July 27, 2017

Background

COMPANY NAME:	Crosscut Industrial LLC	ADDRESS:	41456 Hwy 195 Haleyville, AL 35565
OWNER:	Derek Comeens Tim Comeens	CONTACT NAME:	Derek Comeens
EMAIL:	crosscut.industrial@gmail.com	YEARS IN BUSINESS:	3 years
CAGE CODE:	73BR4	DUNS NUMBER:	079235319
WEB SITE:	www.crosscutind.com	NAICS CODES:	332710, 332722, 332721, 332711, 332999, 333514, 333517, 811310

Business Size & Classifications

TOTAL EMPLOYEES:	5
AVERAGE SALES:	\$180,000

CLASSIFICATIONS (select from list below):	Yes/No
SMALL BUSINESS	YES
SMALL DISADVANTAGED BUSINESS	YES
NATIVE AMERICAN-OWNED	YES
ALASKAN NATIVE CORPORATION	NO
WOMEN OWNED	NO
ECONOMICALLY DISADVANTAGED WOMEN OWNED	NO
VETERAN-OWNED	YES
SERVICE DISABLED VETERAN OWNED	YES
HUBZONE CERTIFIED	YES
8(A) CERTIFIED	NO
8(A) EXPIRATION DATE (if applicable)	

Quality Systems

- Crosscut Quality System is basic but effective
- No Quality Certification to Date (Future Goal)
- Stamping/Tool & Die require most initial planning
 - Production volumes & speed
 - Spot Checks and Validation
 - Very limited customer issues or returns
- Machine work
 - Peer Checking & Engineer Drawing Review
 - Tool & Die Maker approval (if needed)
- Lean Manufacturing Focused

Skills & Processes

Metal and Composites Machining

- CNC Turning – Up to 10” Diameter x 39” Long
- Manual Turning - Up to 12” Diameter x 84” Long
- Manual Milling – 9” x 42”
- Surface Grinding – 30” Diameter
- Radial Drilling – 36” Arc

Skills & Processes (Cont.)

Metal Stamping - Tool & Die

- OBI Presses up to 60 Tons and 90 SPM
- Fixed Frame Press up to 30 Tons and 200 SPM
- Press Table Sizes ranging from 12x12 to 24x24
- Metal Gage Capacity up to 11 ga and 60" Coils
- In-House Tool & Die reduces cost and production time
- Logistics and Manufacturing Process all In-House

Customers

- Universal Forest Products – Delmar, AL & Haleyville, AL
- Innovative Hearth Products – Russellville, AL
- Dave Carter and Associates – Bear Creek, AL
- County Line Machine and Fab – Phil Campbell, AL

Principle Point(s) of Contact

NAME	TITLE	PHONE	EMAIL
Derek Comeens	CEO / Mechanical Engineer	205-522-4306 c 205-486-5317 o	crosscut.industrial@gmail.com
Leon Pinkard	Tool & Die Maker Journeyman	205-486-5317	crosscut.industrial@gmail.com