NASA/MARSHALL SPACE FLIGHT CENTER

JOINT COUNSELING SESSION

August 23, 2016
<table>
<thead>
<tr>
<th>COMPANY NAME:</th>
<th>Summit Technologies &amp; Solutions, Inc.</th>
<th>ADDRESS:</th>
<th>7686 Richmond Highway, Suite 110, Alexandria, VA 22306</th>
</tr>
</thead>
<tbody>
<tr>
<td>OWNER:</td>
<td>Matthew Kennedy</td>
<td>CONTACT NAME:</td>
<td>Matthew Kennedy</td>
</tr>
<tr>
<td>EMAIL:</td>
<td><a href="mailto:mkennedy@summit-ts.com">mkennedy@summit-ts.com</a></td>
<td>YEARS IN BUSINESS:</td>
<td>7 Years - Since February 2009</td>
</tr>
<tr>
<td>CAGE CODE:</td>
<td>5CKB0</td>
<td>DUNS NUMBER:</td>
<td>829797252</td>
</tr>
<tr>
<td>WEB SITE:</td>
<td><a href="http://www.summit-ts.com">www.summit-ts.com</a></td>
<td>NAICS CODES:</td>
<td>541330, 541611, 541712, 541714, 541690</td>
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</table>
## Business Size & Classifications

<table>
<thead>
<tr>
<th>TOTAL EMPLOYEES:</th>
<th>75</th>
</tr>
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<tbody>
<tr>
<td>AVERAGE SALES:</td>
<td>$5.5M</td>
</tr>
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<table>
<thead>
<tr>
<th>CLASSIFICATIONS (select from list below):</th>
<th>Yes/No</th>
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<tbody>
<tr>
<td>SMALL BUSINESS</td>
<td>Yes</td>
</tr>
<tr>
<td>SMALL DISADVANTAGED BUSINESS</td>
<td></td>
</tr>
<tr>
<td>NATIVE AMERICAN-OWNED</td>
<td></td>
</tr>
<tr>
<td>ALASKAN NATIVE CORPORATION</td>
<td></td>
</tr>
<tr>
<td>WOMEN OWNED</td>
<td></td>
</tr>
<tr>
<td>ECONOMICALLY DISADVANTAGED WOMEN OWNED</td>
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</tr>
<tr>
<td>VETERAN-OWNED</td>
<td></td>
</tr>
<tr>
<td>SERVICE DISABLED VETERAN OWNED</td>
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</tr>
<tr>
<td>HUBZONE CERTIFIED</td>
<td></td>
</tr>
<tr>
<td>8(A) CERTIFIED</td>
<td></td>
</tr>
<tr>
<td>8(A) EXPIRATION DATE (if applicable)</td>
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Compliant with AS9100 and ISO9001 but Not Certified
Skills & Processes

SYSTEMS ENGINEERING/I&T
- Engineering Design and Development
- Ground Systems Engineering
- Logistical Engineering and Support
- ConOps Definition and Development
- Electro-Mechanical Touch Labor
- Fabrication, Assembly, Maintenance, and Calibration of Test Equipment and Tools
- Assembly of Flight/Training Hardware
- Documentation of Procedures
- Modeling and Simulation
- Engineering Trade Studies

PROGRAM MANAGEMENT
- Contractual Review and Analysis
- Planning/Budgeting/Execution (PPBE)
- Scheduling
- Earned Value Management
- Cost Estimating
- Configuration & Change Management
- Subcontract Management
- Administrative Support
- Risk Management
- Proposal Management
Skills & Processes (Cont.)

SAFETY & MISSION ASSURANCE
- Requirements Analysis and Flow-down
- Software Quality Assurance
- Quality Engineering
- Reliability Engineering
- Institutional Safety
- Review Boards/Change Boards

INFORMATION TECHNOLOGY
- Website Design, Development, Maintenance, and 508 Compliance
- IT Security
- Lifecycle Software Development
- Benchmarking/Trade Studies
- Document and Content Management
- Systems Integration
Customers

- NASA Glenn Research Center as a Prime
- KSC, GSFC, JSC and HQ as a Subcontractor
- Vencore Services and Solutions, Inc.
- SGT, Inc.
- ARES Corporation
- Honeywell
- United Technologies Aerospace Systems
- Barrios Technology
- Sierra Nevada Corporation
- Orbital ATK
# Principle Point(s) of Contact

<table>
<thead>
<tr>
<th>NAME</th>
<th>TITLE</th>
<th>PHONE</th>
<th>EMAIL</th>
</tr>
</thead>
<tbody>
<tr>
<td>Matthew Kennedy</td>
<td>President</td>
<td>703-746-8700</td>
<td><a href="mailto:mkennedy@summit-ts.com">mkennedy@summit-ts.com</a></td>
</tr>
<tr>
<td>Nathan Schweitzer</td>
<td>VP of Operations</td>
<td>703-746-8700</td>
<td><a href="mailto:nschweitzer@summit-ts.com">nschweitzer@summit-ts.com</a></td>
</tr>
<tr>
<td>Melissa Schweitzer</td>
<td>Office Manager</td>
<td>703-746-8700</td>
<td><a href="mailto:mschweitzer@summit-ts.com">mschweitzer@summit-ts.com</a></td>
</tr>
</tbody>
</table>
Overview of Summit

- HUBZone-certified Engineering and Technical Services Company in the Aerospace and Defense Industry
- NASA Work Includes:
  - 20 Contracts at 5 Centers (KSC, JSC, GRC, GSFC, and HQ)
  - Commercial Space
  - Summit Supports Vencore Services & Solutions, Inc. on the KSC Engineering Services Contract
  - Prime Contractor for Project Management Support Services (PMSS) at GRC and Support to HQ
  - Other Contracts Include SMA at GSFC, PP&C and IT at JSC, Systems Engineering at JSC and GSFC
What Makes Us Different

- High-end Technical Services/Value Added
- Awards/Recognition:
  - Exceptional CPARS Scores
  - Individual Achievements: Silver Snoopy, AIAA, Duck Award, SMA Award of Excellence, NASA Exceptional Public Service Award, 2014 HUBZone Council Employee of the Year
- NASA HUBZone Prime Contractor
- Broad NASA footprint
- Exceptional Proposal Support to Primes
- Desirable Place to Work; High Retention Rate
- Cost-competitive
- Commitment to HUBZone Program
How Can We Help You at MSFC?

- **Acquisition and Business Support Services (ABSS)**
  - Program Management
    - Contract Management and Control
    - Plans and Reports
  - Business Support Service
    - Accounting and Resource Management Operations
    - Budget Integration and Analysis
    - Business Best Practices
  - Legal Support Services
How Can We Help You at MSFC?

- Marshall Logistics Support Services (MLSS)
  - Program Management
  - IT Security
  - Records and Data Collection
  - Quality Control and Assurance
  - Government Property Services
  - Shipping and Receiving Services
  - Flight Hardware Services
  - Disposal Services
  - Warehousing Services
  - Equipment Management Services
How Can We Help You at MSFC?

- **Facilities Management Office**
  - Program/Project Management
  - Facilities Management
  - Facilities Operations
  - Value Engineering

- **Human Capital Support Services**
  - Website Support
  - Portal Design Support and Maintenance
  - Project Management
  - Change Management
  - Support Compliance Reviews
  - Program Management
  - Education Outreach
How Can We Help You at MSFC?

Facilities Operations and Maintenance Support Services (FOMSS)
- General Management
- General Administrative
- Lump Sum Work
- IDIQ
- Documentation and Work Control
- Trouble Calls and Trouble Call Services
- Engineering
- Facility Maintenance and Inspection Services
How Can We Help You at MSFC?

- **Center-wide Administrative Support Services**
  - General Administrative Support Services
  - Records Maintenance
  - Desktop Processing
  - Management Support
  - Paralegal Support
  - Program Management

- **MSFC Information Technology Services (MITS)**
  - Program Management
  - Information Technology Security Services
  - IT Planning, Policy, and Service Integration and Delivery
  - IT Infrastructure Services
  - Audio Visual Information Services
How Can We Help You at MSFC?

- **Safety and Mission Assurance Services (SMA)**
  - Integration
  - Safety, Reliability, and Maintainability
  - Quality Program
  - SMA Enhancements
  - Training Development
  - Information Technology

- **Facilities Engineering Design and Inspection Services (FESDIS)**
  - Design Services (Structural, Mechanical and Electrical)
  - Master Planning Services (Cost Estimates, Facility Integration, Update and Maintain Website)
  - Plant Operations and Maintenance Inspections
  - Program Management
How Can We Help You at MSFC?

- Marshall Engineering Technicians and Trade Support (METTS)
  - Contract Management
    - Management
    - Property
    - Task Management
    - Quality
  - Mission Services Technical Support
    - Materials Testing
    - Structural Strength Test Support
    - Fabrication and Assembly of R&D Space Flight Hardware
    - Environmental Effects Test Support
    - Mechanical Services
  - IDIQ Support
How Can We Help You at MSFC?

- **Engineering and Science Services and Skills Augmentation (ESSSA)**
  - Engineering Services
  - Analysis and Test
  - Program /Project Management
  - Structural and Mechanical Design and Analysis
  - Hardware and Software Integration and Test
  - Systems Engineering

- **Marshall Integrated Program Support Services (MIPPS)**
  - Program Planning and Control
  - Cost Estimating and Analysis
  - Configuration and Data Management
  - Project Coordination
  - SME Support
How Can We Help You at MSFC?

- **Engineering Solutions and Prototyping (ESP)**
  - Program Management
  - Quality Management
  - Safety
  - Life Cycle Performance Requirements
  - Concept Studies
  - Design Engineering
  - Fabrication
  - Integration and Test
  - Systems Engineering
  - Operations

- **Protective Services Contract**
  - Program Management
  - Training
How Can We Help You at MSFC?

- **Strategic Analysis and Communications Support Services**
  - Program Management
  - Communications
  - Public Outreach

- **Green Propellant Infusion Method (GPIM)**
  - Program Management
  - Safety and Mission Assurance
  - Engineering Services

- **SLS Advanced Booster Program**
  - Program Management
  - Testing and Integration
  - Systems Engineering
How Can We Help You at MSFC?

- Huntsville Operations Support Center (HOSC)
  - Program Management
  - Business Management
  - Property Management
  - Risk Management
  - Quality Management
  - Configuration Management
  - Documentation Management
  - Engineering and Integration
  - Ground Systems Requirements Integration
  - Facilities