

The background of the slide is a deep space scene. It features a dark blue and black sky filled with numerous stars of varying brightness. A prominent feature is a bright, glowing nebula or galaxy structure in the upper left quadrant. On the right side, a large, reddish-brown planet, likely Mars, is partially visible, showing its characteristic surface features and a hazy atmosphere. The overall lighting is soft, with a slight glow around the planet and the nebula.

**SMALL BUSINESS EXECUTIVE
LEADERSHIP TEAM
BI-MONTHLY MEETING**

MSFC SMALL BUSINESS PROGRAM UPDATE

June 30, 2016



MSFC FY 2016 Small Business Goals

| CATEGORIES | \$ NEGOTIATED | % NEGOTIATED |
|-------------------|----------------------|---------------------|
| Proc. \$ | \$2,000.0M | |
| SB | \$ 242.0M | 12.1% |
| SDB | \$ 94.0M | 4.7% |
| WOSB | \$ 60.0M | 3.0% |
| HUBZone SB | \$ 6.0M | 0.3% |
| SDVO SB | \$ 40.0M | 2.0% |



MSFC Small Disadvantaged Business Contract Base

| ORG. CODE | CONTRACT TITLE | CONTRACT NUMBER | PRIME | CLASSIFICATION | FY 2016 PROJECTION |
|-----------|--|-----------------|-----------------------------|------------------|--------------------|
| AS | A&E Misc. Environmental Engineering Studies | NNM11AA25C | Great Southern | SDB-WOSB | \$0.4M |
| AS | Custodial & Refuse Collection Services | NNM13AA21C | AQuate | SDB-8(a)-SDVO SB | \$4.1M |
| AS | Environmental Engineering & Occupational Health Services | NNM13AA80C | HPM Corporation | SDB-WOSB | \$4.1M |
| AS | MSFC Grounds Maintenance Services | NNM11AA31C | Chugach | SDB-8(a) | \$1.3M |
| AS | On-site A&E Design Services | NNM11AA39C | KAYA & Associates | SDB-8(a) | \$6.0M |
| AS | Utility Control Systems | NNM15AA20C | Aetos Systems | SDB-WOSB-8(a) | \$2.2M |
| ES | Engineering Support | NNM14AA14C | Cepeda Systems | SDB-WOSB-8(a) | \$1.6M |
| ES | Marshall Engineering Technician & Trade Support Services | NNM15AA07C | Aerie Aerospace | SDB-WOSB-8(a) | \$43.0M |
| HS | Center-wide Administrative Support Services | NNM16AA10C | Hanks, Hanks & Associates | SDB-WOSB-8(a) | \$5.0M |
| HS | Office of Human Capital Support Services | NNM14AA15C | Aetos Systems | SDB-WOSB-8(a) | \$4.5M |
| QD | Safety & Mission Assurance Support Services | NNM07AA74C | Bastion Technology | SDB | \$27.0M |
| RS | Acquisition & Business Support Services | NNM11AA30C | Al-Razaq Computing Services | SDB | \$12.3M |
| | Total: | | | | \$111.5M |



MSFC Woman-Owned Small Business Contract Base

| ORG. CODE | CONTRACT TITLE | CONTRACT NUMBER | PRIME | CLASSIFICATION | FY 2016 PROJECTION |
|-----------|--|-----------------|---------------------------|----------------|--------------------|
| AS | A&E Misc. Environmental Engineering Studies | NNM11AA25C | Great Southern | SDB-WOSB | \$0.4M |
| AS | Environmental Engineering & Occupational Health Services | NNM13AA80C | HPM Corporation | SDB-WOSB | \$4.1M |
| AS | Utility Control Systems | NNM15AA20C | Aetos Systems | SDB-WOSB-8(a) | \$2.2M |
| CS | MIPSS Configurations & Data Management | NNM13AA66T | Victory Solutions | WOSB-SDVO SB | \$9.9M |
| CS | MIPSS Cost Estimation & Analysis | NNM13AA64T | Victory Solutions | WOSB-SDVO SB | \$1.5M |
| ES | Engineering Support | NNM14AA14C | Cepeda Systems | SDB-WOSB-8(a) | \$1.6M |
| ES | Marshall Engineering Technician & Trade Support Services | NNM15AA07C | Aerie Aerospace | SDB-WOSB-8(a) | \$43.0M |
| HS | Center-wide Administrative Support Services | NNM16AA10C | Hanks, Hanks & Associates | SDB-WOSB-8(a) | \$5.0M |
| HS | Office of Human Capital Support Services | NNM14AA15C | Aetos Systems | SDB-WOSB-8(a) | \$4.5M |
| RS | Acquisition & Business Support Services | TBD | TBD | WOSB | TBD |
| | Total: | | | | \$ 72.2M |



MSFC Service Disabled Veteran-Owned Small Business Contract Base

| ORG. CODE | CONTRACT TITLE | CONTRACT NUMBER | PRIME | CLASSIFICATION | FY 2016 PROJECTION |
|-----------|---|-----------------|-------------------|------------------|--------------------|
| AS | Custodial & Refuse Collection Services | NNM13AA21C | AQuate | SDB-8(a)-SDVO SB | \$4.1M |
| CS | MIPSS Configurations & Data Management | NNM13AA66T | Victory Solutions | WOSB-SDVO SB | \$9.9M |
| CS | MIPSS Cost Estimation & Analysis | NNM13AA64T | Victory Solutions | WOSB-SDVO SB | \$1.5M |
| FP | Huntsville Operations Support Center Services | NNM12AA10C | COLSA Corporation | SDVO SB | \$33.0M |
| IS | MSFC Information Technology Services | TBD | TBD | SDVO SB | TBD |
| | Total: | | | | \$ 48.5M |



MSFC HUBZone Small Business Contract Base

| CONTRACT TITLE | CONTRACT NUMBER | PRIME | CLASSIFICATION | FY 2016 PROJECTION |
|----------------|-----------------|-------|----------------|--------------------|
| | | | | |



Metrics (Through May 31, 2016)

| CATEGORIES | GOVT. % GOALS | NASA % GOALS | NASA \$ ACHIEVED | NASA % ACHIEVED | MSFC % GOALS | MSFC \$ ACHIEVED | MSFC % ACHIEVED | % OF AGENCY |
|-----------------|---------------|--------------|------------------|-----------------|--------------|------------------|-----------------|-------------|
| PROC. \$ | | | \$11,121.4M | | | \$1,620.8M | | 14.6% |
| SB | 23.0% | 16.75% | \$1,572.4M | 14.1% | 12.1% | \$239.0M | 14.7% | 15.2% |
| SDB | 5.0% | 5.0% | \$787.0M | 7.1% | 4.7% | \$105.3M | 6.5% | 13.4% |
| HUBZone | 3.0% | 3.0% | \$33.8M | 0.3% | 0.3% | \$3.7M | 0.2% | 10.9% |
| WOSB | 5.0% | 5.0% | \$385.4M | 3.5% | 3.0% | \$74.0M | 4.6% | 19.2% |
| SDVO SB | 3.0% | 3.0% | \$87.4M | 0.8% | 2.0% | \$39.3M | 2.4% | 45.0% |

*Data as of June 6, 2016



MSFC 36 Month Acquisition Forecast

| POP EXPIRES | INCUMBENT | CONTRACT | TITLE | PREVIOUS NAICS CODE | POTENTIAL VALUE | PREVIOUS COMPETITION | PROJECTED COMPETITION |
|-------------|----------------------|------------|---|---------------------|-----------------|----------------------|-----------------------|
| 12/31/2016 | Excalibur Associates | NNM12AA08C | Protective Services at MSFC and MAF | 561612 | \$46M | GSA SB Reserve | GSA SB Set-Aside |
| 01/31/2017 | CH2M | NNM12AA05C | Logistics Services | 561210 | \$84M | Full & Open | SB Set-Aside |
| 03/31/2017 | COLSA | NNM12AA08C | Huntsville Operations Support Center | 541712 | \$131M | SB Set-Aside | TBD |
| 05/31/2017 | CH2M | NNM10AA17C | A&E for Environmental Engineering | 541330 | \$75M | Full & Open | TBD |
| 06/03/2017 | GMC-Merrick JV | NNM12AA49C | A&E for Misc. Studies & Design Tasks | 541330 | \$10M | Full & Open | TBD |
| 07/31/2017 | Jacobs | NNM12AA41C | Engineering & Science Systems & Skills Augmentation | 541712 | \$639M | Full & Open | Full & Open |



MSFC 36 Month Acquisition Forecast (Cont.)

| POP EXPIRES | INCUMBENT | CONTRACT | TITLE | PREVIOUS NAICS CODE | POTENTIAL VALUE | PREVIOUS COMPETITION | PROJECTED COMPETITION |
|-------------|----------------------------|------------|---|---------------------|-----------------|----------------------|-----------------------|
| 09/30/2017 | Analytical Services | NNM12AA53C | Office of Strategic Analysis & Communication | 541712 | \$52M | GSA SB Reserve | TBD |
| 02/28/2018 | Teledyne Brown Engineering | NNM13AA29C | Mission Operations & Integration | 541712 | \$133M | Full & Open | TBD |
| 09/03/2018 | Multiple Awardees | Multiple | Construction IDIQs (25K to \$5M) | 236220 | | SB Set-Aside | TBD |
| 10/31/2018 | HPM | NNM13AA80C | Environmental Engineering & Occupational Health | 621999 | \$33M | SB Set-Aside | TBD |
| 02/28/2019 | Victory Solutions | NNM13AA64T | Cost Estimating & Analysis | 541330 | \$8.6M | GSA SB Reserve | TBD |
| 03/31/2019 | MTS | NNM13AA65T | Program Planning & Control | 541330 | \$37M | GSA SB Reserve | TBD |
| 03/31/2019 | Victory Solutions | NNM13AA66T | Configuration & Data Management | 541330 | \$48M | GSA SB Reserve | TBD |



MSFC 36 Month Acquisition Forecast (Cont.)

| POP EXPIRES | INCUMBENT | CONTRACT | TITLE | PREVIOUS NAICS CODE | POTENTIAL VALUE | PREVIOUS COMPETITION | PROJECTED COMPETITION |
|-------------|---------------|------------|--------------------------|---------------------|-----------------|----------------------|-----------------------|
| 03/31/2019 | MTS | NNM13AA67T | Project Coordination | 541330 | \$44M | GSA SB Reserve | TBD |
| 04/30/2019 | MTS | NNM14AA02T | Subject Matter Expertise | 541330 | \$44M | GSA SB Reserve | TBD |
| 05/31/2019 | Aetos Systems | NNM14AA15C | Human Capital Support | 541990 | \$25M | 8(a) Competition | TBD |



In or Nearing Competition

| REQUIREMENT | INCUMBENT | PREVIOUS COMPETITION | CURRENT COMPETITION |
|--|-----------------------------|-----------------------------|----------------------------|
| Acquisition & Business Support Services | Al-Razaq Computing Services | SB Set-Aside | WOSB Set-Aside |
| Facility Engineering Design & Inspection Services | KAYA & Associates | 8(a) Competition | 8(a) Competition |
| Environmental Services | Great Southern | SB Set-Aside | SB Set-Aside |
| Facility Operations & Maintenance Support Services | URS | Full & Open | Full & Open |
| Marshall Information Technology Services | Dynetics | SB Set-Aside | SDVO SB Set-Aside |
| Protective Services at MSFC and MAF | Excalibur Associates | SB Set-Aside (GSA Buy) | SB Set-Aside (GSA Buy) |
| Safety & Mission Support Services | Bastion Technologies | SB Set-Aside | SB Set-Aside |



This & That

- Newly appointed Small Business Technical Coordinators presented official appointment letters signed by Todd May.
- Planning visits with MSFC organizations to provide program updates and discuss program challenges.
- Planning future business forums in Memphis, TN & Jackson, MS.
- MSFC to host the FY 2017 NASA SDVO SB Industry Day in May.
- MSFC facing major HUBZone SB goal challenge in FY 2016 and beyond.
- Lynn Garrison's rotation ends on June 30.



This & That (Cont.)

- Small Business program update to the Integrated Management System Committee on Jun 27.
- Working FY 2017 small business goals.
- Awaiting Small Business, Large Business, and Small Business Subcontractor of the Year nominations. (Nominations due July 1).