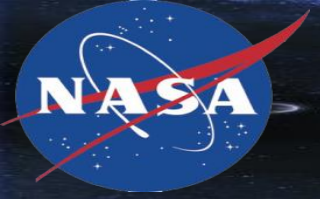


Space Launch System Industry Day

The background of the slide is a deep space scene. On the right side, a large, reddish-brown planet, likely Mars, is partially visible, showing its surface texture and atmosphere. The rest of the background is a dark blue space filled with numerous stars and a prominent blue and purple nebula or galaxy structure.

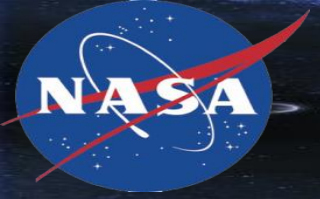
Teledyne Brown Engineering

Debbie Batson



Company Overview

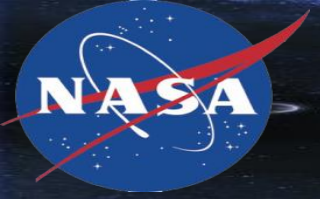
- Parent Company Teledyne Technologies headquartered in Thousand Oaks, California with locations across the globe.
- \$2.6 B in 2017 revenues; over 10,700 employees
- Teledyne Technologies is a leading provider of sophisticated instrumentation, digital imaging products and software, aerospace and defense electronics, and engineered systems.
- Teledyne Brown Engineering - Huntsville, AL
- Full Spectrum Engineering and Advanced Manufacturing



Space Launch System Contract(s)

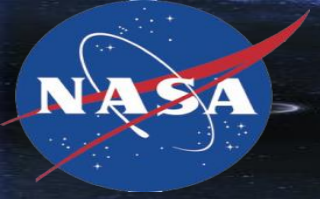
- Engineering Solutions and Prototyping (ESP)
 - Delivery Order - SLS Launch Vehicle Stage Adapter (LVSA)
 - Located between the Core Stage and the Interim Cryogenic Propulsion Stage (ICPS)
 - Update:
 - Insulation on Flight Unit Completed
 - Frangible Joint Assembly (FJA) to be installed
 - Flight Unit #1 to be delivered September 2018
 - Deliver to KSC December 2018





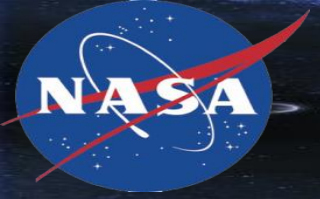
What We Buy

- Machining Capabilities
- Bump Forming Services
- Raw Materials
- Tooling
- Nuts, Bolts, Screws
- Engineering Services



How to do Business with Teledyne Brown Engineering

- Be Prepared – Capabilities Statement/Top Discriminators
- Knowledge about TBE and how you fit into our business
- Work through the SBLO
- Introduction, New Opportunity, Current Program, Re-Compete
- Attributes
- Follow-up - Be kind, patient and persistence
- Foster relationship
- Network
- Follow-up - Be kind, patient and persistence



Contact

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Everywhere **you** look™

