



Office of
Small Business Programs (OSBP)
where small business makes a **big** difference



MSFC SMALL BUSINESS PROGRAM UPDATE

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MSFC 36 Month Forecast

POP EXPIRES	INCUMBENT	CONTRACT	TITLE	NAICS CODE	POTENTIAL VALUE	PREVIOUS COMPETITION
10/31/2018	HPM	NNM13AA80C	Environmental Engineering & Occupational Health	621999	\$33M	SB Set-Aside
02/06/2019	Cepeda Systems & Software	NNM14AA07C	Engineering Support	541330	\$7M	8(a) Sole Source
02/28/2019	Victory Solutions	NNM13AA64T	Cost Estimating & Analysis	541330	\$9M	GSA SB Reserve
03/31/2019	MTS	NNM13AA65T	Program Planning & Control	541330	\$41M	GSA SB Reserve
03/31/2019	Victory Solutions	NNM13AA66T	Configuration & Data Management	541330	\$65M	GSA SB Reserve
03/31/2019	MTS	NNM13AA67T	Project Coordination	541330	\$52M	GSA SB Reserve
03/31/2019	Teledyne Brown Engineering	NNM13AA29C	Mission Operations & Integration	541712	\$200M	Full & Open
03/31/2019	COLSA Corporation	NNM17AA12C	Huntsville Operation Support Center	541712	\$65M	SB sole source
04/30/2019	MTS	NNM14AA02T	Subject Matter Expertise	541330	\$53M	GSA SB Reserve
05/31/2019	Aetos Systems	NNM14AA15C	Human Capital Support	541990	\$25M	8(a) Competition
03/31/2021	IHS Global, Inc.	NNM16AA13C	NASA Integrated Technical Standards Systems	518210	\$8M	Full & Open
03/31/2021	Aerie Aerospace	NNM15AA19C	Marshall Engineering Technician & Trade Support	541330	\$231M	8(a) Competition

In or Nearing Competition

REQUIREMENT	INCUMBENT	PREVIOUS COMPETITION	CURRENT COMPETITION
A&E for Misc. Studies & Design Tasks	GMC Merrick JV	A&E full & open	A&E full & open
A&E for Environmental Engineering	CH2M	Full & open	Full & open
Acquisition & Business Support	Al-Razaq Computing Services	SB set-aside	WOSB set-aside
Custodial and Refuse Collection Services	AQate Corporation	8(a) sole source	HUBZone SB set-aside
Minor Construction IDIQs	Multiple	SB set-aside	SB set-aside
MSFC Logistics Services	CH2M	Full & Open	SB set-aside
Strategic Analysis & Communications	Analytical Services, Inc.	GSA SB reserve	GSA SB set-aside
Utility Control Services	Aetos Systems	8(a) sole source	8(a) competition

Metrics (Through May 31, 2018)

CATEGORIES	GOVT. % GOALS	NASA % GOALS	NASA \$ ACHIEVED	NASA % ACHIEVED	MSFC % GOALS	MSFC \$ ACHIEVED	MSFC % ACHIEVED	% OF AGENCY
PROC. \$			\$11,326.7M			\$1,713.5M		15.1%
SB	23.0%	16.0%	\$1,542.7M	13.6%	11.3%	\$211.0M	12.3%	13.7%
SDB	5.0%	5.0%	\$716.4M	6.3%	5.0%	\$98.9M	5.8%	13.8%
HUBZone	3.0%	3.0%	\$51.0M	0.5%	0.4%	\$3.1 M	0.2%	6.1%
WOSB	5.0%	5.0%	\$441.3M	3.9%	4.1%	\$68.0M	4.0%	15.4%
SDVO SB	3.0%	3.0%	\$111.5M	1.0%	3.1%	\$65.7M	3.8%	59.0%

*Data as of June 7, 2018

MSFC FY 2015-2018 Prime Contractor Cumulative Subcontracting Totals

CATEGORIES	FY 15 \$ ACHVD.	FY 15 % ACHVD.	FY 16 \$ ACHVD.	FY 16 % ACHVD.	FY 17 \$ ACHVD.	FY 17 % ACHVD.	*FY 18 \$ ACHVD.	*FY 18 % ACHVD.
Total Subcontract	\$669.3M		\$681.4M		\$841.7M		\$530.7M	
SB	\$285.9M	42.7%	\$299.9M	44.0%	\$402.3M	47.8%	\$197.4M	37.2%
SDB	\$54.5M	8.1%	\$70.9M	10.4%	\$69.2M	8.2%	\$30.3M	5.7%
WOSB	\$ 81.4M	12.2%	\$94.5M	13.9%	\$88.6M	10.5%	\$41.5M	7.8%
HUBZone SB	\$ 15.6M	2.3%	\$20.1M	2.9%	\$20.8M	2.5%	\$16.7M	3.1%
VOSB	\$32.3M	4.8%	\$40.5M	5.9%	\$47.8M	5.7%	\$29.5M	5.6%
SDVO SB	\$ 20.6M	3.1%	\$25.3M	3.7%	\$24.1M	2.9%	\$11.5M	2.2%

*Through March 31, 2018.

FY16-FY18 ISR Stats

CATEGORIES	FY 16	FY 16	FY 17	FY 17	FY 18	FY 18
SB	29/38	76.0%	30/35	85.7%	29/35	82.9%
SDB	17/29	58.6%	19/29	65.5%	21/32	65.5%
WOSB	22/33	66.6%	24/29	82.8%	25/30	83.3%
HBCU/MSI	6/10	60.0%	6/10	60.0%	6/12	50.0%
HUBZone	6/23	26.1%	10/22	45.5%	9/23	39.1%
VOSB	19/28	67.9%	22/27	81.5%	21/30	70.0%
SDVO SB	11/25	44.0%	10/23	43.5%	12/25	48.0%

Utilize the NASA Active Contracts Lists for Tracking Future Competitions

- ❖ Accounting, Financial, And Business Services Contracts
- ❖ Administrative Services Contracts
- ❖ Engineering
- ❖ Environmental Remediation Contracts
- ❖ Facility Contracts
- ❖ Information Technology Contracts
- ❖ Multiple Award Construction Contracts
- ❖ Occupational Health Contracts
- ❖ Protective Services Contracts

MSFC FY18 Industry and Advocates Award Ceremony

- Ceremony will be held on September 20, 2018 in conjunction with the Marshall Small Business Alliance Meeting at the Davidson Center in Huntsville
- Industry categories:
 - Small Business Prime Contractor of the Year
 - Small Business Subcontractor of the Year
 - Large Business Prime Contractor of the Year
 - Mentor Protégé Agreement (MPA) of the Year
 - Eligible MPAs:
 - Aerojet Rocketdyne and ICO RALLY
 - SB subcontractor nominations due by Friday, June 22, 2018