

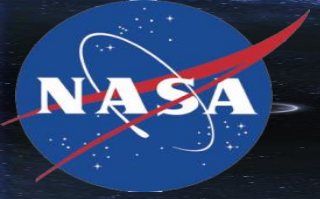
The background of the slide is a deep space scene. It features a dark blue and black sky filled with numerous stars of varying brightness. A prominent feature is a bright, glowing nebula or galaxy structure in the upper left quadrant. On the right side, a large, reddish-brown planet, likely Mars, is partially visible, showing its textured surface and atmospheric haze. In the center, there is a smaller, glowing purple and blue nebula. The overall aesthetic is futuristic and scientific.

Launch Your Business with NASA Charleston Regional Business Forum

August 29, 2018

Teledyne Brown Engineering (TBE)

Debbie Batson



Company Overview

- Parent Company Teledyne Technologies headquartered in Thousand Oaks, California with locations across the globe.
- \$2.6 B in 2017 revenues; over 10,700 employees
- Teledyne Technologies is a leading provider of sophisticated instrumentation, digital imaging products and software, aerospace and defense electronics, and engineered systems.
- Teledyne Brown Engineering - Full Spectrum Engineering and Advanced Manufacturing located in Huntsville, AL.



MSFC Prime Contract - ESP

- **Engineering Solutions and Prototyping (ESP)**
 - Delivery Order - SLS Launch Vehicle Stage Adapter (LVSA) – Located between the Core Stage and the Interim Cryogenic Propulsion Stage (ICPS)
 - Completed Application of Spray On Foam Insulation (SOFI) on Flight Unit (FU) #1.
 - Moved FU #1 to Bldg. 4649 for Outfitting, Final Assembly, and Attachment of the Frangible Joint Assembly (FJA). On track for an October 15, 2018 Delivery.
 - Received Contract Direction from NASA to Start FU #2. Sole Source for FU's #2 and #3.



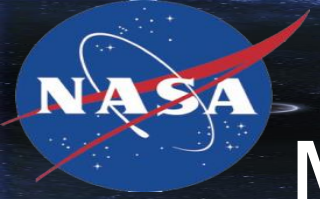


MSFC Prime Contract – MO&I

● Mission Operations and Integration (MO&I) Services Contract

- Scope: Provide Operations in support of the International Space Station (ISS) at MSFC in Huntsville, AL and Johnson Space Center (JSC) in Houston, TX.
- Includes mission preparation (plan), crew and flight controller training (train), and real-time (fly) requirements for spaceflight operations support and research utilization.





MO&I Mentor-Protégé Agreements (MPA)

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- MartinFederal Consulting, LLC – 8(a) minority Service-Disabled Veteran Owned (SDVOSB) certified Small Disadvantaged Business (SDB)
- Alabama State University (ASU), Historically Black College & Universities (HBCU)
- University of Nevada, Las Vegas (UNLV), Minority Serving Institute (MSI)





What We Buy

- Engineering Services (Structural, Mechanical, Electrical, Software Developers)
- Machining Capabilities
- Bump Forming Services, Tooling
- Raw Materials, Nuts, Bolts, Screws
- Niche Capabilities



How to do Business with Teledyne Brown Engineering

- **Website:** www.TBE.com
 - Supplier Information Form F-380, Rev B
- **Company Introduction Meeting**
 - Capabilities statement/certifications/customer knowledge
 - Past performance/niche/major contract vehicles/discriminators
- **Schedule Follow-up Meeting(s)**
 - Program Managers, Capture Leads, Business Developers, Contracts, Procurement Personnel
- **Our concept of teaming works both ways**
 - As a Prime, TBE works with qualified small businesses to pursue strategic set-asides where we can bring strength to the team
 - Fostering strategic relationships with small businesses that lead to subcontracting as well as prime contracting opportunities



Contact

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Everywhere **you** look™

