

A cosmic background featuring a dark blue starfield with a prominent blue and purple nebula. A large, reddish-brown planet, likely Mars, is visible on the right side. Several smaller celestial bodies, including a crescent moon, are scattered across the scene.

**NASA/MARSHALL SPACE
FLIGHT CENTER**

JOINT COUNSELING SESSION

August 23, 2018

Background

COMPANY NAME: Bailey Consulting Services (BCS)	ADDRESS: 2400 Bob Wallace Avenue, Suite 204 Huntsville, AL 35805
OWNER: Dr. Carmine Bailey	CONTACT NAME: Sheila McFerran, Director of Business Development
EMAIL: Carmine.Bailey@baileyconsultingservices.com	YEARS IN BUSINESS: 2.5
CAGE CODE: 7NMP3	DUNS NUMBER: 080308462
WEB SITE: Baileyconsultingservices.com	NAICS CODES: 541330; 541511; 541611; 541614; 541618; 541690; 541715; 561110; 611420; 611430

Business Size & Classifications

TOTAL EMPLOYEES:	12
AVERAGE SALES:	\$280,000

CLASSIFICATIONS (select from list below):	Yes/No
SMALL BUSINESS	Yes
SMALL DISADVANTAGED BUSINESS	No
NATIVE AMERICAN-OWNED	No
ALASKAN NATIVE CORPORATION	No
WOMEN OWNED	No
ECONOMICALLY DISADVANTAGED WOMEN OWNED	No
VETERAN-OWNED	No
SERVICE DISABLED VETERAN OWNED	No
HUBZONE CERTIFIED	Yes
8(A) CERTIFIED	No
8(A) EXPIRATION DATE (if applicable)	No

Quality Systems

- BCS staff will conduct technical work abiding by Prime Teammate Quality Systems processes, and will pursue BCS Quality Systems certifications at the appropriate time
- Subject Matter Experts have over 100 years of experience performing Program Management, Project Management, Systems Engineering and Software Engineering for large companies with all major Quality Systems certifications (Boeing, Teledyne Brown Engineering, General Atomics Electromagnetic Systems (formerly Miltec Corporation), Optimization Technology, Inc)
- Individual Staff Certifications include:
 - Federal Contract Management
 - Project Management Professional (PMP)
 - Professional Continuity Practitioner (PCP)
 - Federal Emergency Management Agency (FEMA) Certified in Disaster Mitigation and Business Continuity Planning
 - Boeing Technical Certifications

Skills & Processes

Current Work

NASA - International Space Station (ISS)

- Lab Training Complex (LTC) Upgrade via 3D Printing
- Payload Academy Training Update
- Documentation support to Data Management Coordinator (DMC), Payload Rack Officer (PRO) and Glovebox teams

DoD - Design, Development, Demonstration and Integration (D3I) scope to infuse commercial Infrastructure Data Capture with elements of the DoD infrastructure

Utilities - Partnership development with Alabama Utilities organizations to infuse commercial Infrastructure Data Capture (Talon Aerolytics) with urban and rural power and tower infrastructure elements

Core Competencies

Consulting Services

Program Management

- Risk Management
- Management Systems

Business Development

- Opportunity Capture
- Proposal Development

Engineering & Technical Services

Systems Engineering

Software Engineering

Systems Integration

Service Management

IT Service Management

Training & Education

Commercial Infusion Services

Infrastructure Knowledge

- Innovative Data Capture
- Data Recall Services
- Analytics
- Collaborative Communication Tools

Augmented Reality

- Information on Demand
- Situational Awareness
- Statistical Decision Making

Skills & Processes (Cont.)



Value Proposition

Match experts in their field with young professionals to lower the aggregate cost of project support and accelerate the transfer of knowledge to the next generation work force.

Customers



Principle Point(s) of Contact

NAME	TITLE	PHONE	EMAIL
Carmine Bailey	President/CEO	256-655-1807	Carmine.bailey@baileyconsultingservices.com
Sheila McFerran	Director of Business Development	256-653-1104	Sheila.mcferran@baileyconsultingservices.com