



Category Management and MAP

Highlights from Fall 2018 NIF Meeting

- Two ongoing activities are drastically reshaping the environment
 - Category Management – Government wide initiative pushed by the Administration/OMB to reduce duplication of contracts across the government which encourages “best in class” contracts under 10 categories
 - NASA Mission Support Future Architecture Program (MAP) initiative is reshaping the Agency’s organizational approach to move to vertically centralized model

Category Management

➤ Government wide initiative to reduce duplication of contracts across the government which encourages “best in class” contracts under 10 categories:

- Human Capital
 - Facilities and Construction
 - Information Technology (~\$57B/year, led by GSA)
 - Professional Services (~\$71B/year, led by GSA)
 - Office Management
 - Transportation & Logistics (DoD)
 - Medical (VA)
 - Industrial Products & Services
 - Travel
 - Security & Protection
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- Concept is that strategic sourcing will save money and result in more informed buying.
 - Each category will be assigned to an Agency to lead and they will set the policy for that area and the other agencies will have to use x% of that leaders contracts
 - Administration/OMB pushing for Agencies to do at least 35% of their buying through BICs (Best In Class) vehicles.
 - Interesting statistic on GSA schedules: ~70% of contracts with SBs but they only get ~20% of work

Mission Support Future Architecture Program (MAP)

- Phase I – effective October 1, 2018. Covers Human Capital, CFO, and Office of Legislative and Intergovernmental Affairs
- Phase II – effective October 1, 2019. Covers Office of Procurement, Office of Small Business Programs, plus one other Shift away from each Center duplicating contracts for similar services. Leverage contract consolidations, regionalization, and centralization of OP and OSBP functions. Looking at regionalizing, i.e., consolidating functions (and associated contracts) at certain Centers
 - New model seeks to create virtual organizations where resources are shared across multiple Centers without a dedicated organization for each function at each Center
 - For contractors this implies consideration of further consolidation of contracts, both within a Center or across Centers (e.g., NAS and CISTO -> NACS with the CISTO being a Task under the consolidated contract)
 - Considering use of MACs to have mix of LBs and SBs and target some pieces to SBs.



Office of
Small Business Programs (OSBP)
where small business makes a **big** difference



NASA Industry Forum Brainstorming Session

FY17-18 NIF Initiatives

Initiative	Lead	Members
Initiative 1: Help Large Businesses Meet Small Business Subcontracting Goals	Denise Navarro, JSC, Small	
Initiative 2: Help Small Businesses Grow their Business	Donna Coleman, MSFC, Small	Mary Griffith, MSFC, Small Jenifer Scoffield, MSFC, Large Michelle Butzke, JSC, Large
Initiative 3: Assist Centers in meeting and/or exceeding small business goals	OSBP	
Initiative 4: Assessing the health of NASA's Small Business Industry Base	POC: Curtis Taylor, MSFC, Small	

New Initiatives Goals...

Specific

Measurable

Attainable

Realistic

Time Bound

Initiatives

Initiatives	Lead
1. Engaging Historically Black Colleges Universities (HBCU)/Minority Institutions (MI) (Workshops, Training)	Brian Breen, GSFC, Large Dr. Mauricio Peredo, GSFC, Small
2. Develop topics/concerns that will be communicated to facilitate the success of the industrial base to OSBP/OP.	Debbie Batson, MSFC, Large Denise Navarro, JSC, Small

NIF Points of Contacts

Name	Center	Size
Brian Breen	GSFC	Large
Debbie Batson	MSFC	Large
Dr. Mauricio Peredo	GSFC	Small
Denise Navarro	JSC	Small