

The background of the slide is a deep space scene. On the right side, a large, reddish-brown planet, likely Mars, is partially visible, showing its textured surface and some atmospheric haze. The rest of the background is a dark blue-black space filled with numerous stars of varying brightness and colors, including some blue and purple hues. A faint, glowing nebula or galaxy structure is visible in the upper left quadrant.

**NASA/MARSHALL SPACE  
FLIGHT CENTER**

**JOINT COUNSELING SESSION**

**August 23, 2016**

# Background

<b>COMPANY NAME:</b>	<b>Summit Technologies &amp; Solutions, Inc.</b>	<b>ADDRESS:</b>	<b>7686 Richmond Highway, Suite 110, Alexandria, VA 22306</b>
<b>OWNER:</b>	Matthew Kennedy	<b>CONTACT NAME:</b>	Matthew Kennedy
<b>EMAIL:</b>	<a href="mailto:mkennedy@summit-ts.com">mkennedy@summit-ts.com</a>	<b>YEARS IN BUSINESS:</b>	7 Years - Since February 2009
<b>CAGE CODE:</b>	5CKB0	<b>DUNS NUMBER:</b>	829797252
<b>WEB SITE:</b>	<a href="http://www.summit-ts.com">www.summit-ts.com</a>	<b>NAICS CODES:</b>	541330, 541611, 541712, 541714, 541690

# Business Size & Classifications

<b>TOTAL EMPLOYEES:</b>	<b>75</b>
<b>AVERAGE SALES:</b>	<b>\$5.5M</b>

<b>CLASSIFICATIONS (select from list below):</b>	<b>Yes/No</b>
<b>SMALL BUSINESS</b>	Yes
<b>SMALL DISADVANTAGED BUSINESS</b>	
<b>NATIVE AMERICAN-OWNED</b>	
<b>ALASKAN NATIVE CORPORATION</b>	
<b>WOMEN OWNED</b>	
<b>ECONOMICALLY DISADVANTAGED WOMEN OWNED</b>	
<b>VETERAN-OWNED</b>	
<b>SERVICE DISABLED VETERAN OWNED</b>	
<b>HUBZONE CERTIFIED</b>	Yes
<b>8(A) CERTIFIED</b>	
<b>8(A) EXPIRATION DATE (if applicable)</b>	

# Quality Systems

- Compliant with AS9100 and ISO9001 but Not Certified

# Skills & Processes

## SYSTEMS ENGINEERING/I&T

- Engineering Design and Development
- Ground Systems Engineering
- Logistical Engineering and Support
- ConOps Definition and Development
- Electro-Mechanical Touch Labor
- Fabrication, Assembly, Maintenance, and Calibration of Test Equipment and Tools
- Assembly of Flight/Training Hardware
- Documentation of Procedures
- Modeling and Simulation
- Engineering Trade Studies

## PROGRAM MANAGEMENT

- Contractual Review and Analysis
- Planning/Budgeting/Execution (PPBE)
- Scheduling
- Earned Value Management
- Cost Estimating
- Configuration & Change Management
- Subcontract Management
- Administrative Support
- Risk Management
- Proposal Management



# Skills & Processes (Cont.)

## **SAFETY & MISSION ASSURANCE**

- Requirements Analysis and Flow-down
- Software Quality Assurance
- Quality Engineering
- Reliability Engineering
- Institutional Safety
- Review Boards/Change Boards

## **INFORMATION TECHNOLOGY**

- Website Design, Development, Maintenance, and 508 Compliance
- IT Security
- Lifecycle Software Development
- Benchmarking/Trade Studies
- Document and Content Management
- Systems Integration

# Customers

- NASA Glenn Research Center as a Prime
- KSC, GSFC, JSC and HQ as a Subcontractor
- Vencore Services and Solutions, Inc.
- SGT, Inc.
- ARES Corporation
- Honeywell
- United Technologies Aerospace Systems
- Barrios Technology
- Sierra Nevada Corporation
- Orbital ATK

# Principle Point(s) of Contact

NAME	TITLE	PHONE	EMAIL
<b>Matthew Kennedy</b>	President	703-746-8700	<a href="mailto:mkennedy@summit-ts.com">mkennedy@summit-ts.com</a>
<b>Nathan Schweitzer</b>	VP of Operations	703-746-8700	<a href="mailto:nschweitzer@summit-ts.com">nschweitzer@summit-ts.com</a>
<b>Melissa Schweitzer</b>	Office Manager	703-746-8700	<a href="mailto:mschweitzer@summit-ts.com">mschweitzer@summit-ts.com</a>





# Overview of Summit

- HUBZone-certified Engineering and Technical Services Company in the Aerospace and Defense Industry
- NASA Work Includes:
  - 20 Contracts at 5 Centers (KSC, JSC, GRC, GSFC, and HQ)
  - Commercial Space
  - Summit Supports Vencore Services & Solutions, Inc. on the KSC Engineering Services Contract
  - Prime Contractor for Project Management Support Services (PMSS) at GRC and Support to HQ
  - Other Contracts Include SMA at GSFC, PP&C and IT at JSC, Systems Engineering at JSC and GSFC



# What Makes Us Different

- High-end Technical Services/Value Added
- Awards/Recognition:
  - Exceptional CPARS Scores
  - Individual Achievements: Silver Snoopy, AIAA, Duck Award, SMA Award of Excellence, NASA Exceptional Public Service Award, 2014 HUBZone Council Employee of the Year
- NASA HUBZone Prime Contractor
- Broad NASA footprint
- Exceptional Proposal Support to Primes
- Desirable Place to Work; High Retention Rate
- Cost-competitive
- Commitment to HUBZone Program



# How Can We Help You at MSFC?

- **Acquisition and Business Support Services (ABSS)**
  - Program Management
    - Contract Management and Control
    - Plans and Reports
  - Business Support Service
    - Accounting and Resource Management Operations
    - Budget Integration and Analysis
    - Business Best Practices
  - Legal Support Services



# How Can We Help You at MSFC?

- **Marshall Logistics Support Services (MLSS)**
  - Program Management
  - IT Security
  - Records and Data Collection
  - Quality Control and Assurance
  - Government Property Services
  - Shipping and Receiving Services
  - Flight Hardware Services
  - Disposal Services
  - Warehousing Services
  - Equipment Management Services



# How Can We Help You at MSFC?

- **Facilities Management Office**
  - Program/Project Management
  - Facilities Management
  - Facilities Operations
  - Value Engineering
- **Human Capital Support Services**
  - Website Support
  - Portal Design Support and Maintenance
  - Project Management
  - Change Management
  - Support Compliance Reviews
  - Program Management
  - Education Outreach



# How Can We Help You at MSFC?

- **Facilities Operations and Maintenance Support Services (FOMSS)**
  - General Management
  - General Administrative
  - Lump Sum Work
  - IDIQ
  - Documentation and Work Control
  - Trouble Calls and Trouble Call Services
  - Engineering
  - Facility Maintenance and Inspection Services



# How Can We Help You at MSFC?

- **Center-wide Administrative Support Services**
  - General Administrative Support Services
  - Records Maintenance
  - Desktop Processing
  - Management Support
  - Paralegal Support
  - Program Management
- **MSFC Information Technology Services (MITS)**
  - Program Management
  - Information Technology Security Services
  - IT Planning, Policy, and Service Integration and Delivery
  - IT Infrastructure Services
  - Audio Visual Information Services



# How Can We Help You at MSFC?

- **Safety and Mission Assurance Services (SMA)**
  - Integration
  - Safety, Reliability, and Maintainability
  - Quality Program
  - SMA Enhancements
  - Training Development
  - Information Technology
- **Facilities Engineering Design and Inspection Services (FESDIS)**
  - Design Services (Structural, Mechanical and Electrical)
  - Master Planning Services (Cost Estimates, Facility Integration, Update and Maintain Website)
  - Plant Operations and Maintenance Inspections
  - Program Management





# How Can We Help You at MSFC?

- **Marshall Engineering Technicians and Trade Support (METTS)**
  - Contract Management
    - Management
    - Property
    - Task Management
    - Quality
  - Mission Services Technical Support
    - Materials Testing
    - Structural Strength Test Support
    - Fabrication and Assembly of R&D Space Flight Hardware
    - Environmental Effects Test Support
    - Mechanical Services
  - IDIQ Support



# How Can We Help You at MSFC?

- **Engineering and Science Services and Skills Augmentation (ESSSA)**
  - Engineering Services
  - Analysis and Test
  - Program /Project Management
  - Structural and Mechanical Design and Analysis
  - Hardware and Software Integration and Test
  - Systems Engineering
- **Marshall Integrated Program Support Services (MIPPS)**
  - Program Planning and Control
  - Cost Estimating and Analysis
  - Configuration and Data Management
  - Project Coordination
  - SME Support



# How Can We Help You at MSFC?

- **Engineering Solutions and Prototyping (ESP)**

- Program Management
- Quality Management
- Safety
- Life Cycle Performance Requirements
- Concept Studies
- Design Engineering
- Fabrication
- Integration and Test
- Systems Engineering
- Operations

- **Protective Services Contract**

- Program Management
- Training



# How Can We Help You at MSFC?

- **Strategic Analysis and Communications Support Services**
  - Program Management
  - Communications
  - Public Outreach
- **Green Propellant Infusion Method (GPIM)**
  - Program Management
  - Safety and Mission Assurance
  - Engineering Services
- **SLS Advanced Booster Program**
  - Program Management
  - Testing and Integration
  - Systems Engineering



# How Can We Help You at MSFC?

- **Huntsville Operations Support Center (HOSC)**
  - Program Management
  - Business Management
  - Property Management
  - Risk Management
  - Quality Management
  - Configuration Management
  - Documentation Management
  - Engineering and Integration
  - Ground Systems Requirements Integration
  - Facilities