Doing Business with HUBZone Companies

What is the HUBZone Accelerator?

➢Provides HUBZone companies with a centralized network to focus on (1) the business mission of the HUBZone company and (2) the HUBZone mission to our communities and the people that reside there

➢Born out of the need to fill a gap dedicated to business and technical support of HUBZone companies

➢A vehicle to showcase (1) technical competencies and capabilities of HUBZone companies, (2) opportunities in Federal contracting and (3) the "good stories" of our work in HUBZone communities

Why HUBZone Accelerator?

➢Promote the Mission of the HUBZone Program

➢Combine Resources

➢Provide Career Development Opportunities for our Distressed Communities

➢Advocate for HUBZone Companies

➢Help High-Tech businesses in the middle of distressed areas and inner-cities; thus, providing the most effective and most direct means of Empowerment

WorkForce NOW!
Who We Are

➢ **A coalition of businesses, non-profits and ministries** who help enable people in under resourced areas of Huntsville to obtain a career through job preparation, placement, visioning, and sustainment.

➢ **Established 2014 (Now under HUBZone Accelerator Project)**

➢ **Co-Chairs:**
  ➢ Curtis Talyor, Linc Research
  ➢ Sherrie Nash, JBS Solutions

WorkForce NOW!
Who We Are

Coalition Members:

➢Edwina Musante and Andre Coleman, **Cortina Solutions**

➢Bobby Bradley, **Village of Promise**

➢Mitch Williams, **Department of Veteran Affairs**

➢Liz Morgan, **JBS Solutions**

➢Chelsey Hornbuckle, **Maximum Technology Corporation (MTC)**

➢Nancy Bates and Jean Emmans, **Jacobs**

➢Terri Jordan and Ashton Colon, **Linc Research**

WorkForce NOW!
What We Do

Mission: To prepare individuals in under resourced areas of Huntsville to enter the workforce through HUBZone companies

➢ **Community Career Expos**
- ➢ Job and Career Skills
- ➢ Life Skills Training
- ➢ Mentoring
- ➢ Career Opportunities

➢ **Campus Career Expos**

**City of Huntsville
Public Transportation**

HUBZone Companies Database – 1ˢᵗ Version

Engineering Services

Company Name: **Advent Services**
Nature of Business: **Semi-autonomous Mission Deployed Systems**
Primary NAICS: **541330**
Socioeconomic Categories: **HUBZone, SDVOSB, SDB**

Company Name: **Cepeda Systems & Software Analysis**
Nature of Business: **Software Engineering, Systems Engineering**
Primary NAICS: **541330**
Socioeconomic Categories: **HUBZone, WOSB/EDWOSB**

Engineering Services

Company Name: **Cortina Solutions**
Nature of Business: **Systems Engineering, Program/Acquisition Management**
Primary NAICS: **541330**
Socioeconomic Categories: **HUBZone, WOSB/EDWOSB, SDB**

Company Name: **EngeniusMicro**
Nature of Business: **Technology Development**
Primary NAICS: **541330**
Socioeconomic Categories: **HUBZone**

Engineering Services

Company Name: **H2L**
Nature of Business: **Compliance and Risk Management Framework (RMF)**
Primary NAICS: **541330**
Socioeconomic Categories: **HUBZone, SDVOSB**

Company Name: **Hill Technical Services**
Nature of Business: **Systems Engineering, T&E, M&S, Specialty Engineering**
Primary NAICS: **541330**
Socioeconomic Categories: **HUBZone, WOSB**

Engineering Services

Company Name: **Innova Strategies**
Nature of Business: **Engineering and Professional Services**
Primary NAICS: **541330**
Socioeconomic Categories: **HUBZone, WOSB/EDWOSB, SDB**

Company Name: **ITC Defense**
Nature of Business: **Systems Engineering and Software Development**
Primary NAICS: **541330**
Socioeconomic Categories: **HUBZone, WOSB/EDWOSB**

Engineering Services

Company Name: **JBS Solutions**
Nature of Business: **Engineering, Mission Operations, Logistics**
Primary NAICS: **541330**
Socioeconomic Categories: **HUBZone, WOSB/EDWOSB, SDB**

Company Name: **Linc Research**
Nature of Business: **Structural Engineering, Technology Transfer, Optics Technology**
Primary NAICS: **541330**
Socioeconomic Categories: **HUBZone**

Engineering Services

Company Name: **Mobius**
Nature of Business: **Systems Engineering, M&S, T&E, Program Management**
Primary NAICS: **541330**
Socioeconomic Categories: **HUBZone, WOSB**

R&D

Company Name: **Noetic Strategies**
Nature of Business: **Cybersecurity, Software Engineering, Program Support, R&D**
Primary NAICS: **541715**
Socioeconomic Categories: **HUBZone**

Company Name: **Onyx Aerospace**
Nature of Business: **Analytical and Aerospace (Defense & Space) Services**
Primary NAICS: **541715**
Socioeconomic Categories: **HUBZone**

Computer Systems/Info. Technologies (IT)

Company Name: **BeVera**
Nature of Business: **IT Services and Public Health Staffing**
Primary NAICS: **541512**
Socioeconomic Categories: **HUBZone, VOSB**

Company Name: **MPL Corp**
Nature of Business: **Software and Systems Engineering, High-Performance Computing**
Primary NAICS: **541512**
Socioeconomic Categories: **HUBZone, WOSB**

Computer Systems/Info. Technologies (IT)

Company Name: **Never Ending Technologies (NET), Inc.**
Nature of Business: **IT Services, Engineering Services, Training**
Primary NAICS: **541512**
Socioeconomic Categories: **HUBZone, 8(a), SDB, WOSB/EDWOSB**

Company Name: **Mission Multiplier**
Nature of Business: **Cyber**
Primary NAICS: **541511**
Socioeconomic Categories: **HUBZone, VOSB**

Computer Systems/Info. Technologies (IT)

Company Name: **Riverstone Solutions**
Nature of Business: **Data Analytics, Enterprise Cloud Solutions, Help Desk**
Primary NAICS: **541511**
Socioeconomic Categories: **HUBZone, WOSB**

Logistics/Distribution/Manufacturing

Company Name: **Acquisition Integration**
Nature of Business: **Distribution, Logistics and Services**
Primary NAICS: **423710**
Socioeconomic Categories: **HUBZone, VOSB, SDVOSB**

Company Name: **F3 Engineering**
Nature of Business: **Reverse engineering services**
Primary NAICS: **336413**
Socioeconomic Categories: **HUBZone**

Logistics/Distribution/Manufacturing

Company Name: **Enterprise Technology Corporation**
Nature of Business: **Management Services**
Primary NAICS: **541614**
Socioeconomic Categories: **HUBZone**

Video & Publishing

Company Name: **A.V.O. Multimedia Services**
Nature of Business: **Video, Photography, and Webcast**
Primary NAICS: **512110**
Socioeconomic Categories: **HUBZone**

Company Name: **Dream Builders Network**
Nature of Business: **Virtual Office, Back Office support, and Personnel Staffing**
Primary NAICS: **511120**
Socioeconomic Categories: **HUBZone, VOZB**

Physical Security

Company Name: **Pinnacle Security & Investigations**
Nature of Business: **Physical Security**
Primary NAICS: **XX**
Socioeconomic Categories: **HUBZone**

Metrics

HUBZone Companies in Accelerator: 26

\# with multiple socioeconomic categories:
- WOSB: 10
- VOSB: 5
- SDVOSB: 3
- SDB: 6
- 8(a): 1
- Native American: 1

\# with GSA schedules: 6

\# with Facility clearances: 10

➢Closely tied to the community
  ➢Opportunities for new careers
  ➢Redevelopment of real estate
  ➢Career training

➢A rising tide lifts all boats!

Contact Info

HUBZone Accelerator Chairs

Curtis Taylor

President, Linc Research, Inc.

curtis.taylor@lincresearchinc.com

Edwina Musante

CEO & President, Cortina Solutions LLC

Edwina.Musante@cortinasolutions.com

Catalyst Center

Joanne Randolph

President & CEO

Joanne.Randolph@catalystcenter.org