



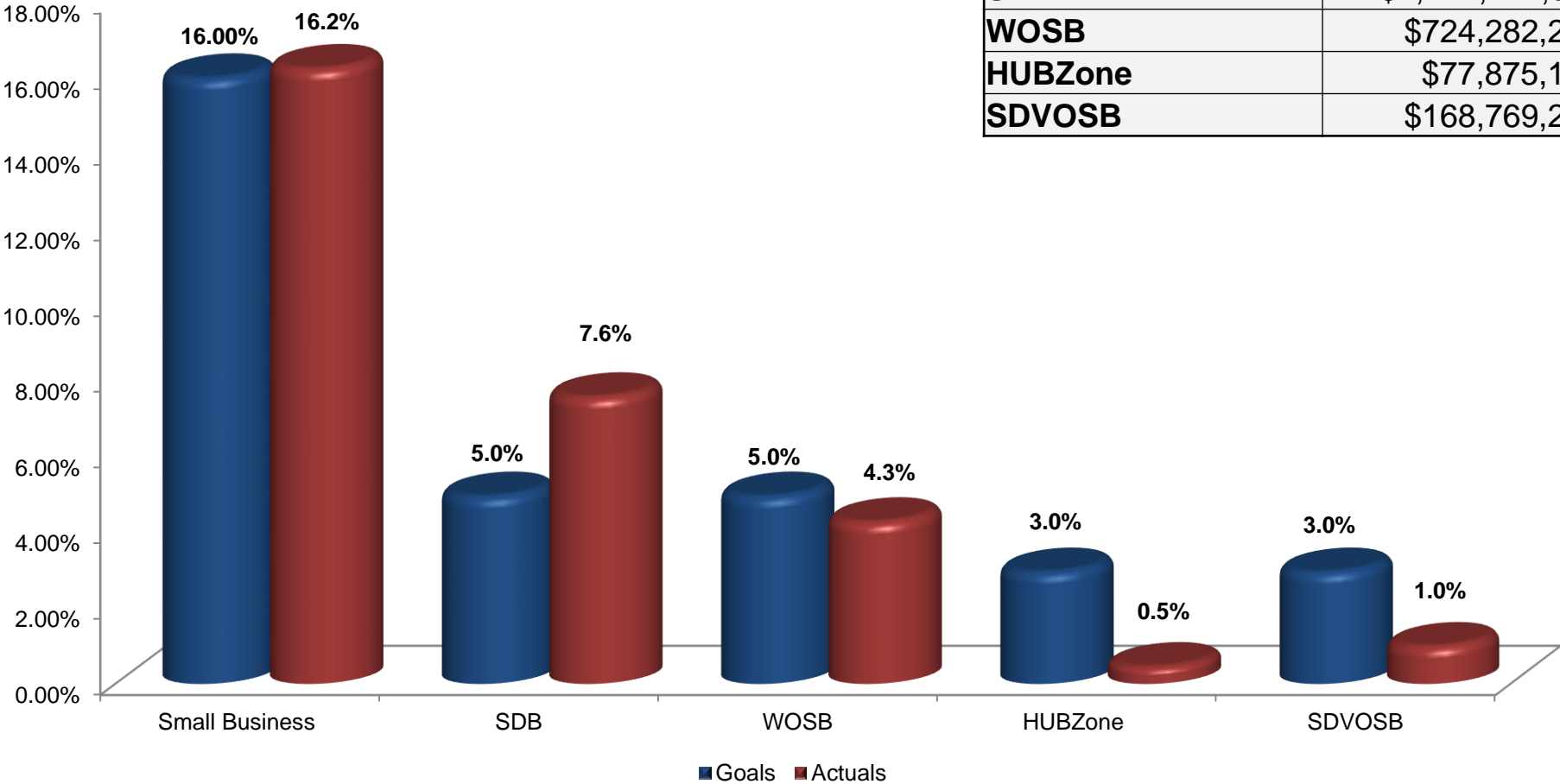
Office of
Small Business Programs (OSBP)
where small business makes a **big** difference



OSBP Update
Marshall Small Business Alliance Meeting
February 2018
Richard Mann

NASA Agency September FY17 Prime Goals vs. Actual Percentages

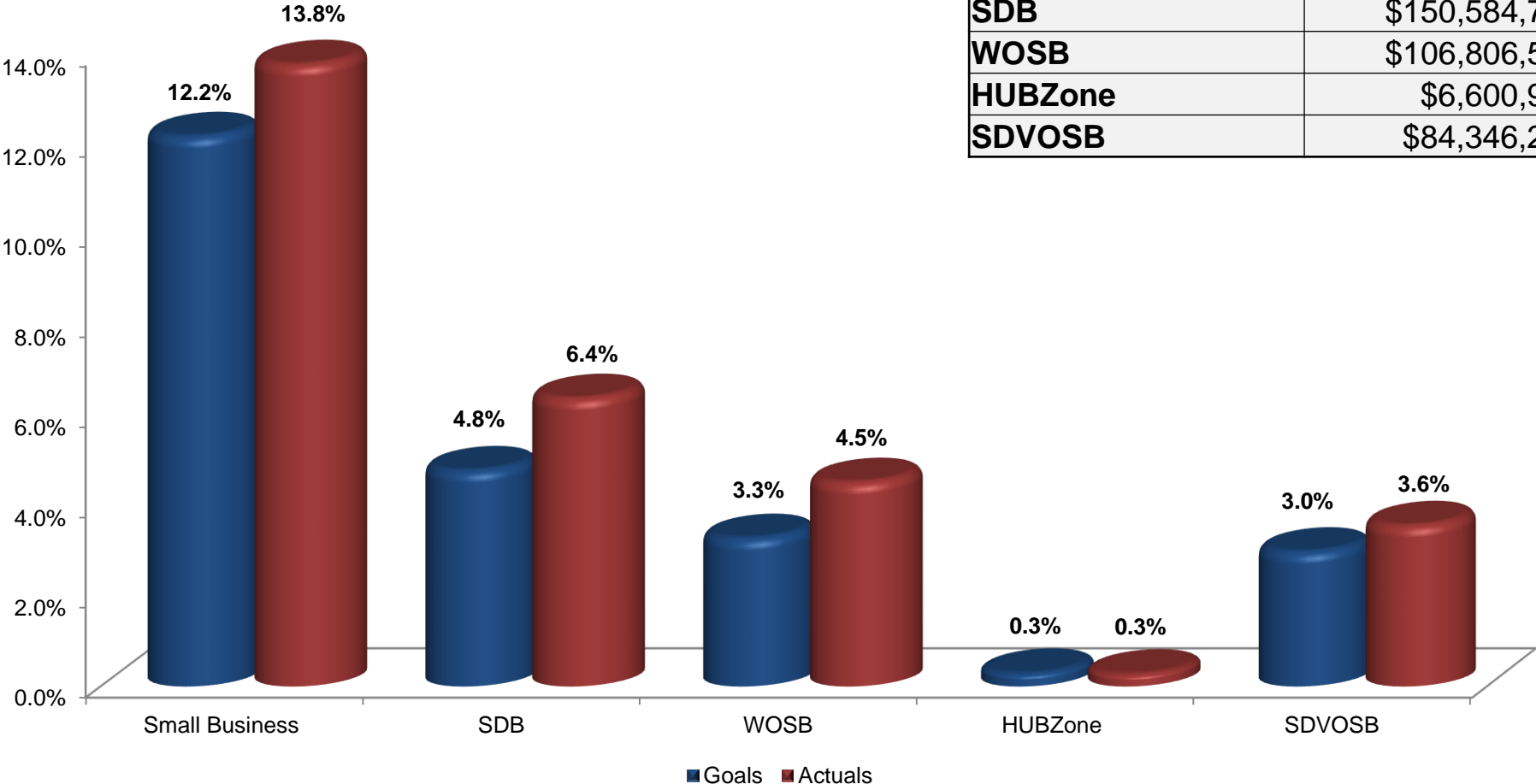
Data generated November 3, 2017 from FPDS-NG



| CATEGORY | DOLLARS |
|----------------|------------------|
| TOTAL DOLLARS | \$16,748,347,438 |
| SMALL BUSINESS | \$2,721,054,869 |
| SDB | \$1,274,741,811 |
| WOSB | \$724,282,251 |
| HUBZone | \$77,875,100 |
| SDVOSB | \$168,769,289 |

MSFC September FY17 Prime Goals vs. Actual Percentages

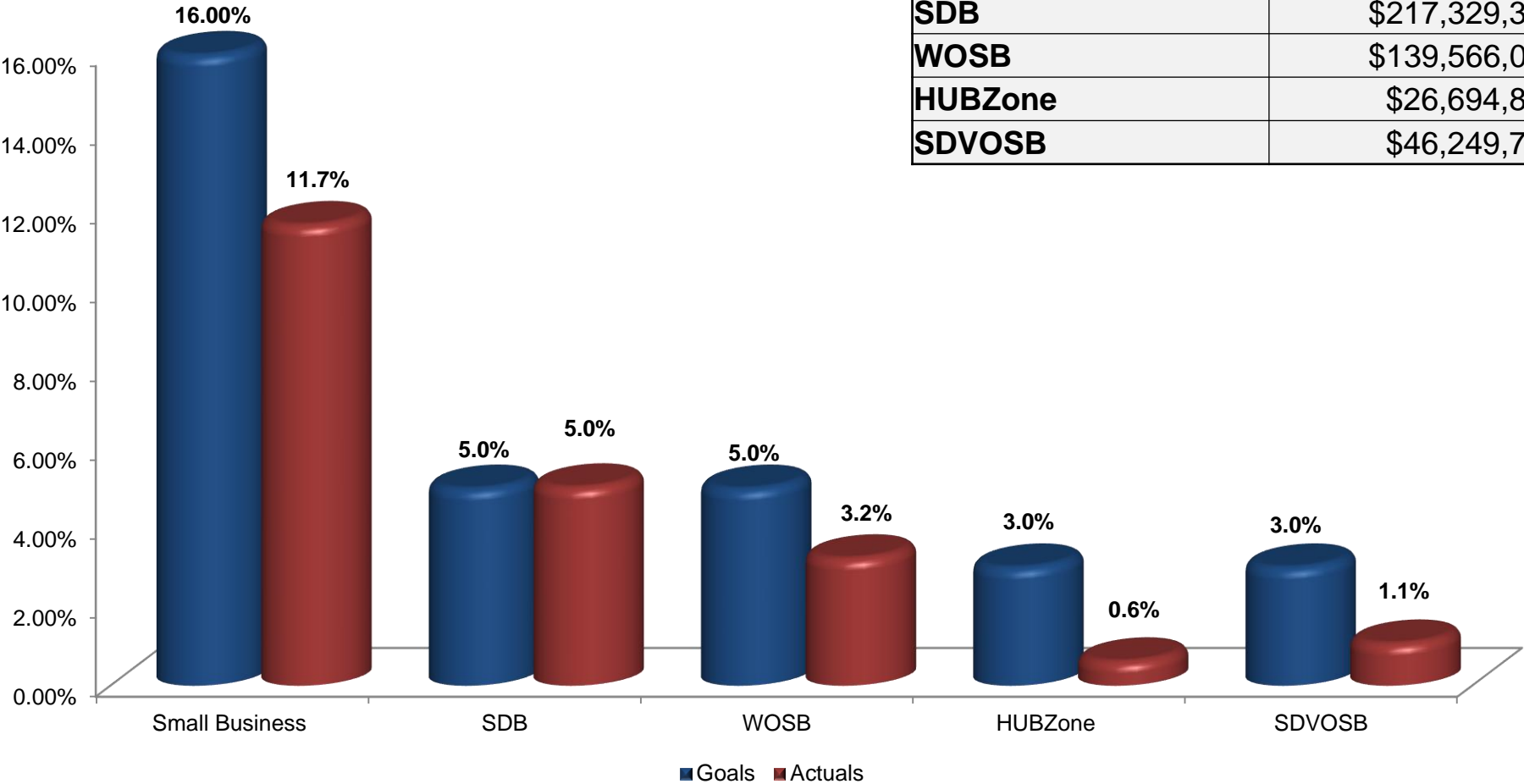
Data generated November 3, 2017 from FPDS-NG



| CATEGORY | DOLLARS |
|----------------|-----------------|
| TOTAL DOLLARS | \$2,352,884,700 |
| SMALL BUSINESS | \$324,593,205 |
| SDB | \$150,584,799 |
| WOSB | \$106,806,513 |
| HUBZone | \$6,600,902 |
| SDVOSB | \$84,346,236 |

NASA Agency January FY18 Prime Goals vs. Actual Percentages

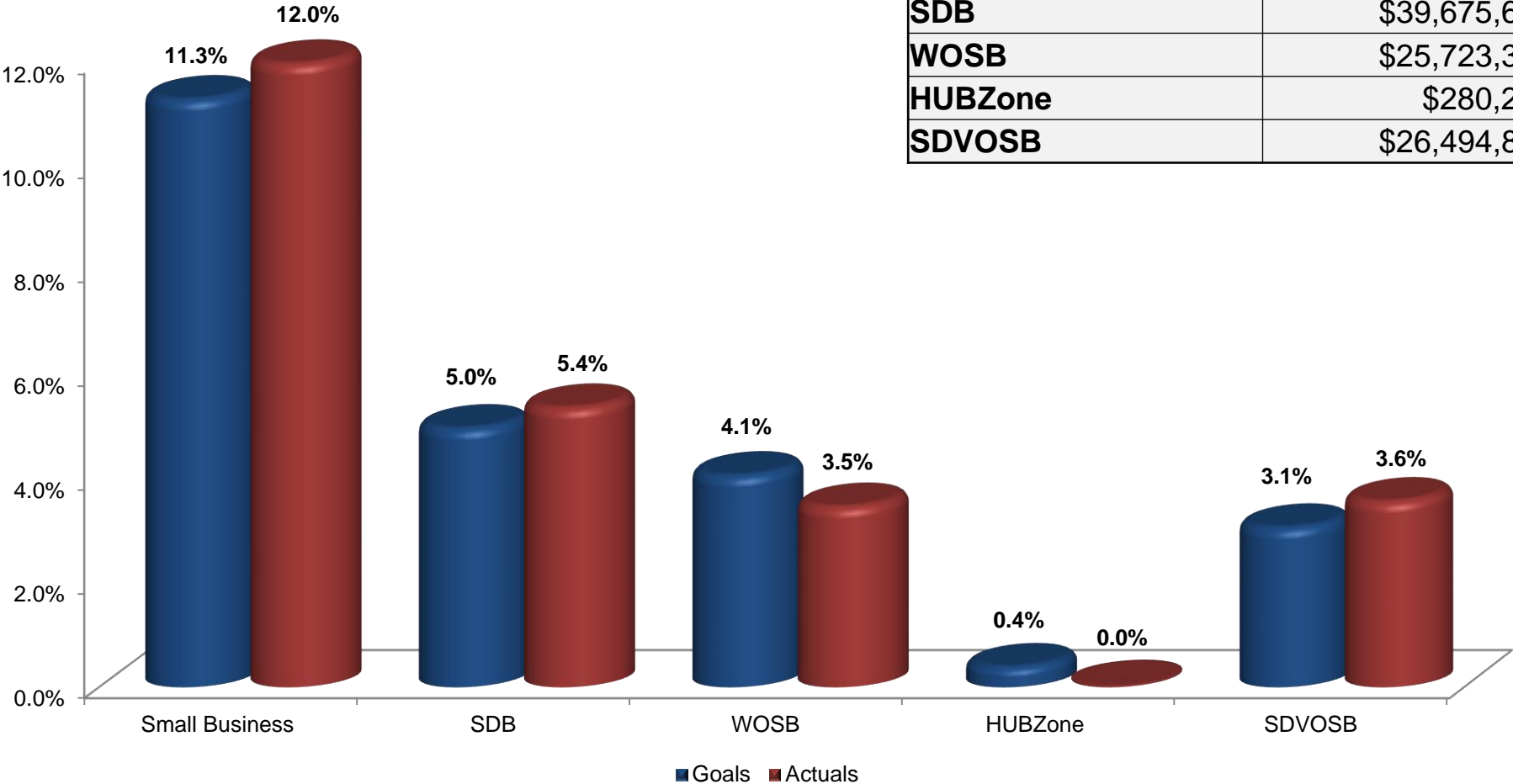
Data generated February 7, 2018 from FPDS-NG



| CATEGORY | DOLLARS |
|-----------------------|-----------------|
| TOTAL DOLLARS | \$4,318,696,871 |
| SMALL BUSINESS | \$504,752,093 |
| SDB | \$217,329,397 |
| WOSB | \$139,566,072 |
| HUBZone | \$26,694,873 |
| SDVOSB | \$46,249,747 |

MSFC January FY18 Prime Goals vs. Actual Percentages

Data generated February 7, 2018 from FPDS-NG



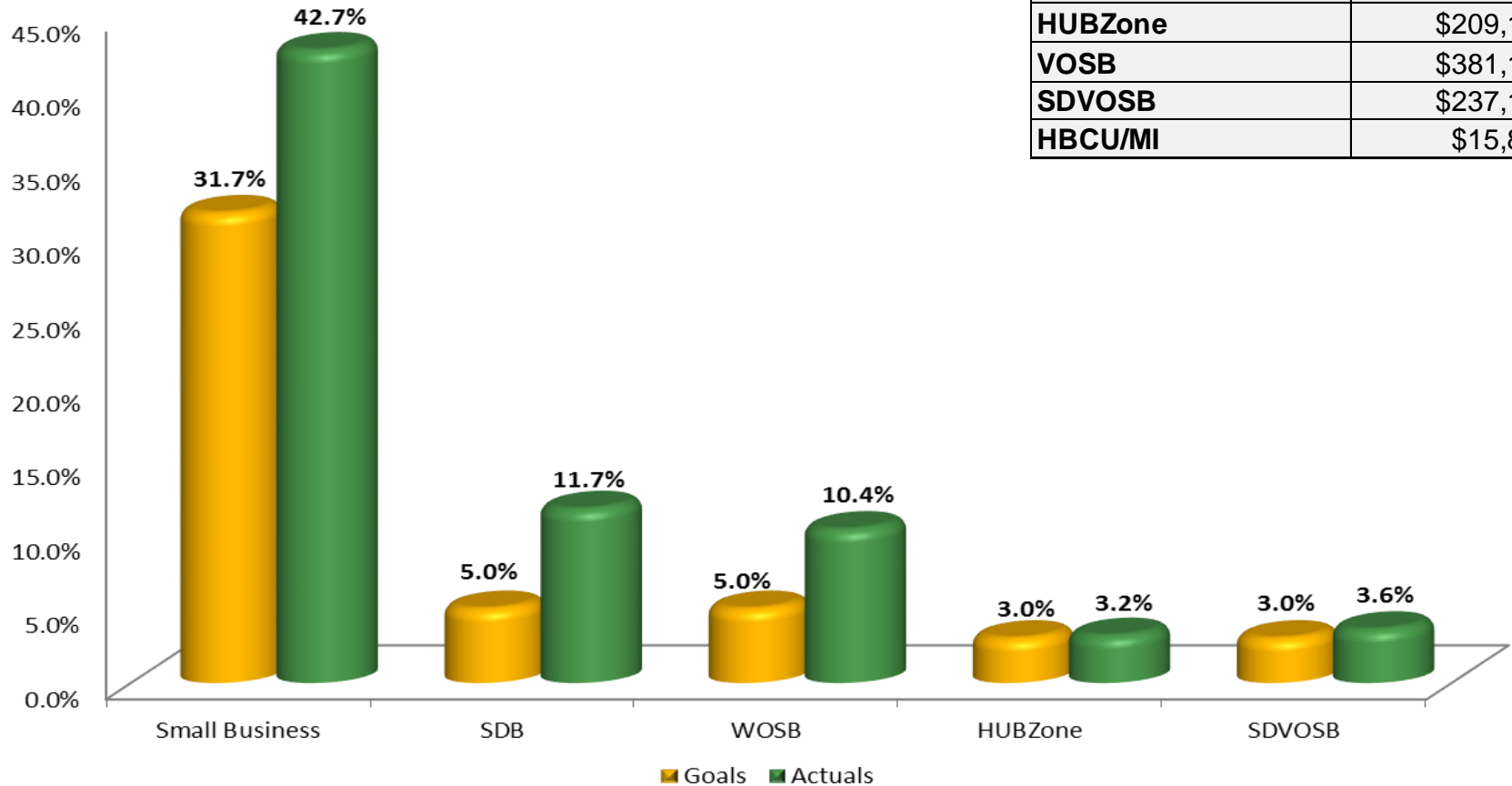
| CATEGORY | DOLLARS |
|----------------|---------------|
| TOTAL DOLLARS | \$735,233,133 |
| SMALL BUSINESS | \$88,110,091 |
| SDB | \$39,675,614 |
| WOSB | \$25,723,374 |
| HUBZone | \$280,275 |
| SDVOSB | \$26,494,810 |

NASA FY17 Subcontracting Goals vs. Actual Percentages

End-Year

Data pulled February 12, 2018 from eSRS

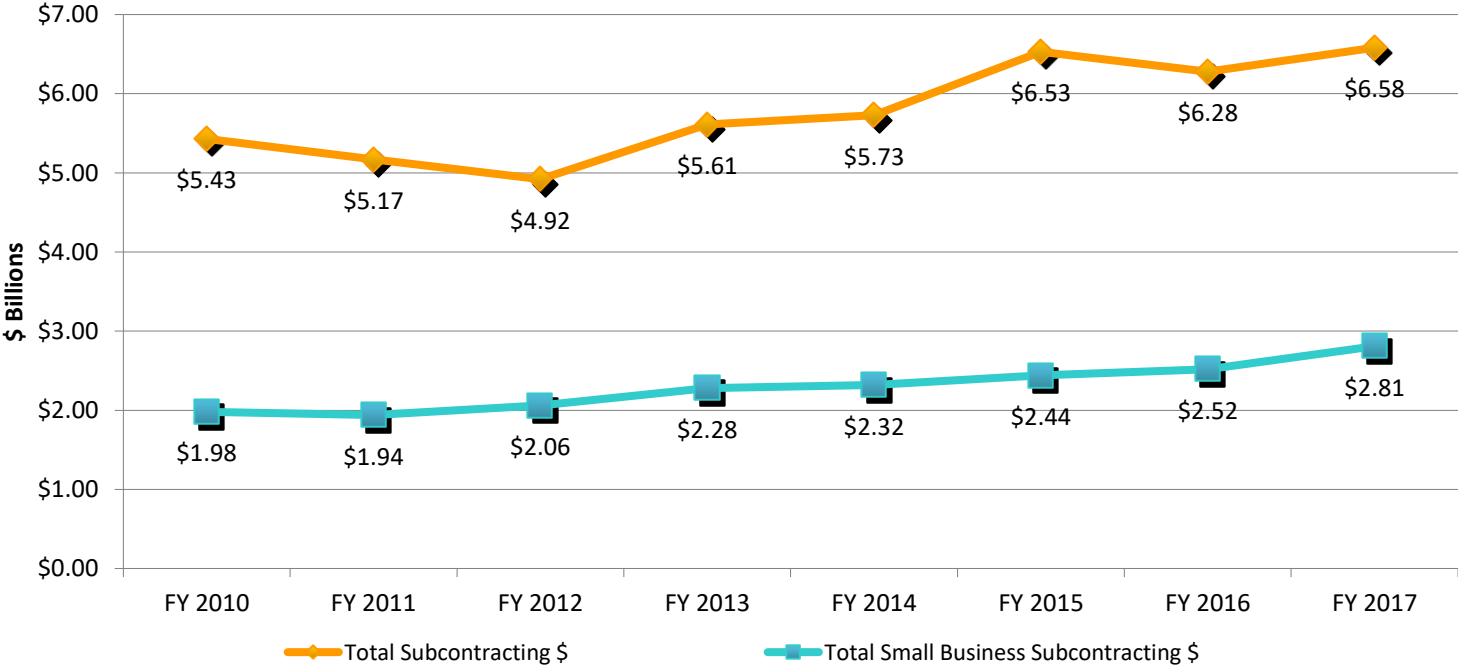
| CATEGORY | DOLLARS |
|-----------------------|-----------------|
| TOTAL DOLLARS | \$6,583,787,113 |
| SMALL BUSINESS | \$2,810,378,010 |
| SDB | \$772,664,124 |
| WOSB | \$682,241,050 |
| HUBZone | \$209,113,078 |
| VOSB | \$381,133,666 |
| SDVOSB | \$237,143,365 |
| HBCU/MI | \$15,851,325 |



NASA's Small Business Subcontracting Dollars

Data pulled February 12, 2018

| Fiscal Year | Total Subcontracting \$ | Total Small Business Subcontracting \$ |
|-------------|-------------------------|--|
| FY 2010 | \$5.43 | \$1.98 |
| FY 2011 | \$5.17 | \$1.94 |
| FY 2012 | \$4.92 | \$2.06 |
| FY 2013 | \$5.61 | \$2.28 |
| FY 2014 | \$5.73 | \$2.32 |
| FY 2015 | \$6.53 | \$2.44 |
| FY 2016 | \$6.28 | \$2.52 |
| FY 2017 | \$6.58 | \$2.81 |





Prime – Sub SB FY 2017

| | | |
|---------------------------------------|-----------------|-------|
| Total Small Business Dollars (all) | \$5,531,725,448 | |
| Total Prime Small Business Dollars | \$2,721,347,438 | 49.2% |
| Total Subcontracting Business Dollars | \$2,810,378,010 | 50.8% |



Threshold Increases NDAA 2018

- Micropurchase Threshold
 - Executed via P-Cards
 - Was \$3,500
 - Now \$10,000
 - Anything under the Micropurchase Threshold is not entered into FPDS
- Simplified Acquisition Threshold (SAT)
 - Was \$150,000
 - Now \$250,000
- NASA FAR Deviation effective on/about February 16
- NSSC executes most SAT procurements, now including those up to \$250,000

Upcoming Outreach Events

| Date(s) | Event/Location |
|---|--|
| • Feb 28 th –Mar 1 st | HBCU/MI Engagement Johnson C. Smith University, & CIAA Business Leadership Symposium, Charlotte, NC |
| • March 27-29 th | HBCU/MI Technology Infusion Road Tour at Clark Atlanta University & Small Business Outreach Day, Georgia Tech PTAC – Atlanta, GA |
| • May 8 th | Midwest Aerospace SB Industry Day – Chicago, IL (Illinois PTAC) |
| • July 17 th | Matching Midwest Business with Government Opportunities (Ohio PTAC) |
| • October 23 rd | KSC Business Opportunities Expo, Port Canaveral, FL |



Contact

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