

The background of the slide is a deep space scene. It features a dark blue and black sky filled with numerous stars of varying brightness. A prominent feature is a bright, glowing nebula or star cluster in the upper left quadrant. On the right side, a large, reddish-brown planet, likely Mars, is partially visible, showing its textured surface and atmospheric haze. The overall lighting is soft, with a slight glow around the planet and the nebula.

MARSHALL PRIME CONTRACTORS SUPPLIER COUNCIL BI-MONTHLY MEETING

MSFC Small Business Program Update

December 14, 2015



Metrics (Through September 30, 2015)

CATEGORIES	GOVT. % GOALS	NASA % GOALS	NASA \$ ACHIEVED	NASA % ACHIEVED	MSFC % GOALS	MSFC \$ ACHIEVED	MSFC % ACHIEVED	% OF AGENCY
PROC. \$			\$14,425.2M			\$1,889.4M		13.1%
SB	23.0%	17.0%	\$2,505.3M	17.4%	11.8%	\$270.3M	14.3%	10.8%
SDB	5.0%	5.0%	\$1,262.6M	8.8%	4.7%	\$117.7M	6.2%	9.3%
HUBZone	3.0%	3.0%	\$96.9M	0.7%	0.3%	\$35.7M	1.9%	36.8%
WOSB	5.0%	5.0%	\$493.4M	3.4%	1.7%	\$68.0M	3.6%	13.8%
SDVO SB	3.0%	3.0%	\$102.9M	0.7%	1.7%	\$42.7M	2.3 %	41.5%

*Data as of November 5, 2015



MSFC FY 2015 Cumulative Subcontracting Totals

CATEGORIES	NASA % GOALS	\$ ACHIEVED	% ACHIEVED
SV		\$ 669.3M	
SB	36%	\$ 285.9M	42.7%
SDB	5%	\$ 54.4M	8.1%
WOSB	5%	\$ 81.4M	12.2%
HUBZone	3%	\$ 15.6M	2.3%
VOSB	N/A	\$ 32.3M	4.8%
SDVO	3%	\$ 20.6M	3.1%
HBCU/MSI	N/A	\$ 1.3M	0.2%



MSFC FY 2015 Small Business Direct & Subcontracting Achievements

CATEGORIES	SUBCONTRACTING	DIRECTS	CUMULATIVE	% ACHIEVED
Available \$			\$ 1,889.4M	
SB	\$ 285.9M	\$ 270.3M	\$ 556.2M	29.4%
SDB	\$ 54.4M	\$ 117.7M	\$ 172.1M	9.1%
WOSB	\$ 81.4M	\$ 68.0M	\$ 149.4M	7.9%
HUBZone	\$ 15.6M	\$ 35.7M	\$ 51.3M	2.7%
VOSB	\$ 32.3M	\$ 80.3M	\$ 112.6M	6.0%
SDVO	\$ 20.6M	\$ 42.7M	\$ 63.3M	3.4%



MSFC FY 2015 Top 20 Prime Contractors

NO.	PRIME	BUSINESS CLASSIFICATION	FY 2015 FUNDING
1.	The Boeing Company	LB	\$ 719.5M
2.	Orbital ATK	LB	\$ 240.7M
3.	Jacobs	LB	\$ 194.9M
4.	Aerojet Rocketdyne	LB	\$ 175.8M
5.	Dynetics	SB & LB	\$ 86.1M
6.	Teledyne Brown Engineering	LB	\$ 59.9M
7.	Smithsonian Astrophysical Observatory	NP	\$ 57.6M
8.	IPC	SDB/WOSB/HUBZone	\$ 34.8M
9.	COLSA Corporation	SDVO SB	\$ 26.0M
10.	CH2M	LB	\$ 25.5M



MSFC FY 2015 Top 20 Prime Contractors (Cont.)

NO.	PRIME	BUSINESS CLASSIFICATION	FY 2015 FUNDING
11.	MTS	VOSB	\$ 25.2M
12.	Bastion Technology	SDB	\$ 25.1M
13.	URS	LB	\$ 23.0M
14.	Southwest Research Institute	NP	\$ 21.8M
15.	Al-Razaq Computing Services	SDB	\$ 11.8M
16.	Victory Solutions	WOSB/SDVO SB	\$ 11.0M
17.	Ball Aerospace	LB	\$ 10.1M
18.	Excalibur Associates	SB	\$ 9.0M
19.	University of Arizona	NP	\$ 7.1M
20.	KAYA & Associates	SDB/8(a)	\$ 6.8M



Acquisition Forecast

POP EXPIRES	INCUMBENT	CONTRACT	TITLE	PREVIOUS NAICS CODE	POTENTIAL VALUE	PREVIOUS COMPETITION	RFP RELEASE
02/29/2016	KAYA Associates	NNM11AA39C	On-site Architect Engineering Design Services	541330	\$29M	8(a) Competition	FY16 2 nd QTR
12/30/2016	Excalibur Associates	NNM12AA08C	Protective Services at MSFC and MAF	561612	\$46M	GSA SB Reserve	FY16 2 nd QTR
01/31/2017	Bastion Technology	NNM07AA74C	Safety & Mission Assurance	541712	\$375M	SB Set-Aside	FY 16 2 nd QTR
01/31/2017	Ch2M	NNM12AA05C	Logistics Services	561210	\$85M	Full & Open	FY 16 2 nd QTR
03/31/2017	COLSA	NNM12AA08C	Huntsville Operations Support Center	541712	\$128M	SB Set-Aside	FY 16 4 th QTR
06/03/2017	GMC-Merrick JV	NNM12AA49C	A&E for Misc. Studies & Design Tasks	541330	\$10M (NTE)	Full & Open	FY 17 1 st QTR
07/31/2017	Jacobs	NNM12AA41C	Engineering & Science Systems & Skills Augmentation	541712	\$639M	Full & Open	FY 17 1 st QTR
09/30/2017	Analytical Services	NNM12AA53C	Office of Strategic Analysis & Communication	541712	\$52M	GSA SB Reserve	FY17 2 nd QTR



In Competition

REQUIREMENT	INCUMBENT	PREVIOUS COMPETITION	CURRENT COMPETITION
Acquisition & Business Support Services	Al-Razaq Computing Services	SB Set-aside	WOSB Set-aside
Center-Wide Administrative Support Services	Deltha-Critique	8(a) Competition	GSA 8(a) WOSB
Environmental Services	Great Southern Engineering	SB Set-aside	SB Set-aside
Facility Operations & Maintenance Support Services	URS	Full & Open	Full & Open
Marshall Information Technology Services	Dynetics	SB Set-aside	SDVO SB Set-aside



This & That

- Steve Miley's appointment to the position of Director, Office of Procurement.
- HBCU & MSI Joint Counseling Session (February 17).
- MSFC FY 2016 and beyond HUBZone challenge.
- 2016 Procurement Small Business Action Team:
 - PS20 – Heath Brock
 - PS30 – Sabrina Pearson
 - PS40 – Lizette Kummer
 - PS50 – Karen White
 - 2015 hold overs – Kimberly Williams & LaBreesha Batey