

The background of the slide is a deep space scene. It features a dark blue and black sky filled with numerous stars of varying brightness. A prominent feature is a bright, multi-colored nebula or star cluster in the upper left quadrant. In the lower right, a large, reddish-brown planet, likely Mars, is partially visible, showing its characteristic surface features. Another smaller planet or moon is visible in the upper center.

# MARSHALL PRIME CONTRACTOR SUPPLIER COUNCIL MEETING

MSFC SMALL BUSINESS PROGRAM UPDATE

FEBRUARY 18, 2015



# FY15 Small Business Program Highlights

- Mentor Protégé Agreement (MPA) Signing between Jacobs and Linc Research under the MSFC Engineering & Science Systems & Skills Augmentation contract (December).
- Assignment of Ms. Kimberly Williams to serve a six month rotation in the Small Business Office beginning January 1.
- Successful completion of a one year MPA between Boeing and Amro Fabrication under the Space Launch System Stages contract (February).
- Robin Henderson, MSFC Associate Director (AD), presents MSFC Small Business Program best practices to NASA Administrative Directors at other NASA Centers (January).
- Update of the MSFC SB Marketing Guide and Contract Acquisition Guide (January).



# MSFC FY11-14 Small Business Direct Dollar Achievements

CATEGORIES	FY11	FY12	FY13	FY14
Proc. \$	\$2,019.4M	\$1,958.5M	\$1,725.8M	\$1,844.5M
SB % Goals	7.4%	7.5%	7.6%	9.8%
SB \$	\$213.3M	\$257.1M	\$306.6M	\$293.5M
SB % Achieved	10.6%	13.1%	17.8%	15.9%
SDB % Goals	2.3%	2.3%	2.4%	3.6%
SDB \$	\$88.7M	\$101.7M	\$113.0M	\$111.6M
SDB % Achieved	4.4%	5.2%	6.5%	6.1%
WOSB % Goals	1.4%	1.5%	1.5%	1.1%
WOSB \$	\$48.3M	\$55.2M	\$72.2M	\$64.8M
WOSB % Achieved	2.4%	2.8%	4.2%	3.5%
HUBZone SB % Goals	0.3%	0.2%	0.2%	0.3%
HUBZone SB \$	\$36.5M	\$41.3M	\$50.8M	\$42.4M
HUBZone SB % Achieved	1.8%	2.1%	2.9%	2.3%
SDVO SB % Goals	1.1%	1.0%	1.1%	1.0%
SDVO SB \$	\$25.6M	\$23.1M	\$31.6M	\$36.3M
SDVO SB % Achieved	1.3%	1.2%	1.8%	2.0%



# Metrics (Through September 30, 2014)

CATEGORIES	GOVT. % GOALS	NASA % GOALS	NASA \$ ACHIEVED	NASA % ACHIEVED	MSFC % GOALS	MSFC \$ ACHIEVED	MSFC % ACHIEVED	% OF AGENCY
<b>PROC. \$</b>			\$13,564.9M			\$1,844.5M		13.6%
<b>SB</b>	23.0%	19.7%	\$2,491.3M	18.4%	9.8%	\$293.5M	15.9%	11.8%
<b>SDB</b>	5.0%	5.0%	\$1,218.9M	9.0%	3.6%	\$111.6M	6.1%	9.2%
<b>HUBZone</b>	3.0%	3.0%	\$117.5M	0.9%	0.3%	\$42.4M	2.3%	36.0%
<b>WOSB</b>	5.0%	5.0%	\$448.3M	3.3%	1.1%	\$64.8M	3.5%	14.5%
<b>SDVO SB</b>	3.0%	3.0%	\$78.1M	0.6%	1.0%	\$36.3M	2.0%	46.5%



# Space Launch System (SLS) SLS FY11-14 Contract Funding Totals

<b>CATEGORIES</b>	<b>FY11</b>	<b>FY12</b>	<b>FY13</b>	<b>FY14</b>
Procurement \$	\$2,019.4M	\$1,958.5M	\$1,725.8M	\$1,844.5M
SLS \$	\$1,118.8M	\$1,092.9M	\$ 906.2M	\$1,101.8M
% of Total	55.4%	55.8%	52.5%	59.7%



# FY14 Prime Contractor Cumulative Subcontracting Totals

<b>CATEGORIES</b>	<b>\$ ACHIEVED</b>	<b>% ACHIEVED</b>	<b>NASA % GOALS</b>
Subcontract \$	\$537.2M		
SB	\$350.6M	65.3%	36%
SDB	\$73.7M	13.7%	5%
WOSB	\$93.6M	17.4%	5%
HUBZone SB	\$13.4M	2.5%	3%
VOSB	\$29.6M	5.5%	3%
SDVO SB	\$21.1M	3.9%	3%
HBCU/MSI	\$1.2M	0.2%	1%

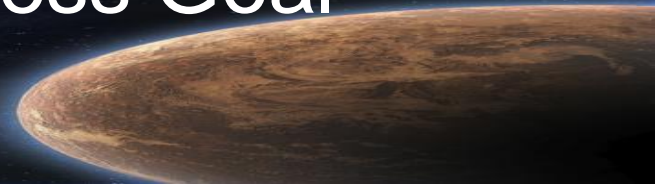


# MSFC FY14 Small Business Direct & Subcontracting Cumulative Achievements

CATEGORIES	SUBCONTRACTING	DIRECTS	CUMULATIVE	% ACHIEVED
Available \$			\$1,844.5M	
SB	\$350.6M	\$293.6M	\$644.2M	34.9%
SDB	\$73.7M	\$111.6M	\$185.3M	10.0%
WOSB	\$93.6M	\$64.8M	\$158.4M	8.6%
HUBZone SB	\$13.4M	\$42.4M	\$55.8M	3.0%
SDVO SB	\$21.1M	\$36.3M	\$57.4M	3.1%



# MSFC FY15 Small Business Goal Achievements



<b>CATEGORIES</b>	<b>% GOALS</b>	<b>*\$ ACHIEVED</b>	<b>% ACHIEVED</b>
Proc. \$		\$877.1M	
SB	11.8%	\$74.1M	8.4%
SDB	4.7%	\$27.8M	3.2%
WOSB	1.7%	\$17.1M	2.0%
HUBZone SB	0.3%	\$6.7M	0.8%
SDVO SB	1.7%	\$26.6M	3.0%

\* Goal achievements through February 9, 2015.





# SLS FY15 Contract Funding Totals

	<b>\$ OBLIGATED</b>	<b>% OF OBLIGATED</b>
Proc. \$	\$877.1M	
- SLS Stages	\$468.4M	53.4%
- SLS Booster	\$118.2M	13.5%
- SLS Engine	\$47.1M	5.4%
<b>Total:</b>	<b>\$633.7M</b>	<b>72.2%</b>

\* Contract funding totals through February 9, 2015.



# FY15 – 16 Impacts

<b>ACQUISITION</b>	<b>SET-ASIDE TYPE</b>	<b>GAIN</b>	<b>LOSS</b>	<b>FY FUNDING PROJECTION</b>
Center-wide Administrative Support Services	8(a) WOSB competition	WOSB		\$5M
Marshall Engineering Technicians & Trades Support Services	8(a) competition		WOSB & HUBZone	\$40M
Marshall Information Technology Services	SDVO SB		\$25M	
Marshall Information Technology Services	SDVO SB set-aside	SDVO SB		\$30M



# NASA FY15 Small Business Awards

<b>AWARDED</b>	<b>AWARDEE</b>	<b>CONTRACT</b>	<b>TITLE</b>	<b>CLASSIFICATION</b>	<b>VALUE</b>
12/08/2014	Kinney Industries	NNM15AA25P	Strain Gauge Cables	SB	\$1.6M
12/10/2014	Millennium Engineering	NNM15AA18P	Range Safety System	WOSB	\$.4M



# MSFC 36-Month Acquisition Forecast

POP EXPIRES	INCUMBENT	CONTRACT	TITLE	NAICS CODE	PREVIOUS COMPETITION	RFP RELEASE
05/31/2015	CH2M Hill	NNM10AA17C	Architect-Engineer (A/E) Services for Environmental Engineering And Occupational Health	541330	Full & Open	TBD
02/29/2016	Kaya Associates	NNM11AA39C	On-Site Architect Engineering Design Services	541330	8(a) Competition	Summer 2015
03/08/2016	Great Southern	NNM11AA25C	Architect Engineering for Miscellaneous Environmental Studies	541330	SB Set-Aside	Summer 2015
04/30/2016	Al-Razaq Computing	NNM11AA30C	Acquisition and Business Support Services	561210	SB Set-Aside	Summer 2015
09/30/2016	Leidos, Inc.	NNM11AA41C	Construction Phase-Value Engineering and Total Building Commissioning Services	541330	Full & Open	Jan./Feb. 2016
12/31/2016	Excalibur Associates	NNM12AA08C	Protective Services for MSFC and MAF	561612	GSA SB Reserve	Jan./Feb. 2016
01/31/2017	Bastion Technology	NNM07AA74C	Safety & Mission Assurance Support Services	541712	SB Set-Aside	Spring 2016



# MSFC 36-Month Acquisition Forecast (Cont'd)

POP EXPIRES	INCUMBENT	CONTRACT	TITLE	NAICS CODE	PREVIOUS COMPETITION	RFP RELEASE
01/31/2017	CH2M Hill	NNM12AA05C	Logistics Support Services	561210	Full & Open	Late Fall 2016
02/28/2017	Multiple Awardees	Multiple BPAs	Misc. Construction Projects (Less than \$25K)	236220	SB Set-Aside	Summer 2016
03/31/2017	COLSA Corporation	NNM12AA10C	Huntsville Operation Support Center Support	541712	SB Set-Aside	Late Fall 2016
06/03/2017	GMC-Merrick JV	NNM12AA49C	Architect Engineering for Miscellaneous Studies & Design Tasks	541330	Full & Open	Late Fall 2016
09/30/2017	Analytical Services	NNM12AA53C	Office of Strategic Analysis & Communication Support Services	541712	GSA SB Reserve	Late Fall 2016
12/31/2021	Jacobs	NNM12AA41C	Engineering & Science Systems & Skills Augmentation	541712	Full & Open	Late Fall 2016



# In Competition

REQUIREMENTS	INCUMBENT	COMPETITION
Center-wide Administrative Support Services	Deltha-Critique JV	GSA MOBIS 8(a) Competition
Marshall Information Technology Services	Dynetics	Service Disabled Veteran-Owned Small Business Set-Aside
Marshall Engineering Technicians & Trades Support Services	InfoPro Corporation	8(a) Competition



# MSFC 2015 Planned Outreach Events

<b>EVENT</b>	<b>MONTH</b>
Marshall Small Business Alliance Meeting	February 19
MSFC Supplier Conference	June 24
Chattanooga Business Forum	August 5 (tentative)
Historically Black Colleges & Universities & Minority Serving Institutions Partnerships Meeting	September 16
Marshall Small Business Alliance Meeting	September 17
Mobile Business Forum	November 3 (tentative)