

The background of the slide is a deep space scene. It features a dark blue and black sky filled with numerous stars of varying brightness. A prominent feature is a bright, glowing nebula or galaxy structure in the upper left quadrant. On the right side, a large, reddish-brown planet, likely Mars, is partially visible, showing its characteristic surface features. The overall lighting is soft, with a slight glow around the planet and the nebula.

**MARSHALL PRIME CONTRACTORS
SUPPLIER COUNCIL
SPRING OFF-SITE MEETING**

**MSFC SMALL BUSINESS
PROGRAM UPDATE**

June 9, 2015



MSFC FY 2015 Highlights

- Mentor Protégé Agreement (MPA) signing celebration between Jacobs and Linc Research, a local HUBZone certified small business under the MSFC Engineering & Science Systems & Skills Augmentation (ESSSA) Contract in December.
- Robin Henderson, MSFC Associate Director, presents MSFC Small Business Program best practices to NASA Associate Administrators across NASA in January.
- Successful hosting of the Marshall Small Business Alliance Meeting in February.
- Visit with Aerojet Rocketdyne Space Launch System Management Team at the DeSoto Facility in Canoga Park, CA in April.



MSFC FY 2015 Highlights (Cont.)

- Successful co-hosting of the Montgomery Supplier Conference in April.
- Briefing to MSFC Integrated Mission Support Council on MSFC Small Business Program successes and FY 2016 challenges in April.
- Visit with the Jacobs ESSSA Management Team in April.
- Administrator Bolden presents MSFC Center Director with FY 2014 “Administrator’s Cup Award” for having the best Small Business Program at NASA in April.



FY 2011 - 2014 MSFC Small Business Directs

CATEGORIES	FY11	FY12	FY13	FY14
Proc. \$	\$2,019.4M	\$1,958.5M	\$1,725.8M	\$1,844.5M
SB % Goals	7.4%	7.5%	7.6%	9.8%
SB \$	\$213.3M	\$257.1M	\$306.6M	\$293.5M
SB % Achieved	10.6%	13.1%	17.8%	15.9%
SDB % Goals	2.3%	2.3%	2.4%	3.6%
SDB \$	\$88.7M	\$101.7M	\$113.0M	\$111.6M
SDB % Achieved	4.4%	5.2%	6.5%	6.1%
WOSB % Goals	1.4%	1.5%	1.5%	1.1%
WOSB \$	\$48.3M	\$55.2M	\$72.2M	\$64.8M
WOSB % Achieved	2.4%	2.8%	4.2%	3.5%
HUBZone SB % Goals	0.3%	0.2%	0.2%	0.3%
HUBZone SB \$	\$36.5M	\$41.3M	\$50.8M	\$42.4M
HUBZone SB % Achieved	1.8%	2.1%	2.9%	2.3%
SDVO SB % Goals	1.1%	1.0%	1.1%	1.0%
SDVO SB \$	\$25.6M	\$23.1M	\$31.6M	\$36.3M
SDVO SB % Achieved	1.3%	1.2%	1.8%	2.0%



FY 2015 Directs Through March 31, 2015

CATEGORIES	GOVT. % GOALS	NASA % GOALS	NASA \$ ACHIEVED	NASA % ACHIEVED	MSFC % GOALS	MSFC \$ ACHIEVED	MSFC % ACHIEVED	% OF AGENCY
PROC. \$			\$8,718.4M			\$1,186.7M		13.6%
SB	23.0%	17.0%	\$1,074.1M	12.3%	11.8%	\$163.4M	13.8%	15.2%
SDB	5.0%	5.0%	\$559.3M	6.4%	4.7%	\$65.2M	5.5%	11.7%
HUBZone	3.0%	3.0%	\$46.1M	0.5%	0.3%	\$19.8M	1.7%	43.0%
WOSB	5.0%	5.0%	\$244.2M	2.8%	1.7%	\$36.9M	3.1%	15.1%
SDVO SB	3.0%	3.0%	\$55.0M	0.6%	1.7%	\$32.5M	2.7%	59.1%



FY 2014 Prime Contractor Cumulative Subcontracting Totals

CATEGORIES	AGENCY % GOALS	\$ ACHIEVED	% ACHIEVED
Subcontract Value		\$537.2M	
SB	36.0%	\$350.6M	65.3%
SDB	5.0%	\$73.7M	13.7%
WOSB	5.0%	\$93.6M	17.4%
HUBZone SB	3.0%	\$13.4M	2.5%
VOSB	N/A	\$29.6M	5.5%
SDVO SB	3.0%	\$21.1M	3.9%
HBCU/MSI	N/A	\$1.2M	0.2%



FY 2015 Prime Contractor Cumulative Subcontracting Totals

CATEGORIES	AGENCY % GOALS	\$ ACHIEVED	% ACHIEVED
Subcontract Value		\$351.1M	
SB	36.0%	\$147.1M	41.9%
SDB	5.0%	\$27.0M	7.7%
WOSB	5.0%	\$41.4M	11.8%
HUBZone SB	3.0%	\$6.8M	1.9%
VOSB	N/A	\$15.2M	4.3%
SDVO SB	3.0%	\$10.0M	2.8%
HBCU/MSI	N/A	\$0.6M	0.2%

*Subcontracting achievements through March 31, 2015



FY 2014/2015 Direct & Subcontracting Cumulative Totals

CATEGORIES	FY14 \$	% ACHIEVED	*FY15 \$	% ACHIEVED
Procurement \$	\$1,844.5M		\$1,186.7M	
SB	\$644.2M	34.9%	\$310.5M	26.2%
SDB	\$185.3M	10.0%	\$92.2M	7.8%
WOSB	\$158.4M	8.6%	\$78.3M	6.6%
HUBZone SB	\$55.8M	3.0%	\$26.6M	2.2%
SDVO SB	\$57.4M	3.1%	\$42.5M	3.6%

*Achievements through March 31, 2015



Space Launch System (SLS) FY 2011-2015 Contract Funding Totals

CATEGORIES	FY 2011	FY 2012	FY 2013	FY 2014	*FY 2015
Procurement \$	\$2,019.4M	\$1,958.5M	\$1,725.8M	\$1,844.5M	\$1,259.1M
SLS \$	\$1,118.8M	\$1,092.9M	\$ 906.2M	\$1,101.8M	\$ 810.7M
% of Total	55.4%	55.8%	52.5%	59.7%	64.4%

*Cumulative SLS contract funding totals through April 30, 2015.



Prime Contractor Cumulative Subcontracting Goal Performance Through 3-31-2015

CATEGORIES	* TOTAL	GOALS MET	% OF TOTAL
Total # of ISRs Submitted	43		
SB	43	31	72.1%
SDB	32	16	50.0%
WOSB	36	21	58.0%
HUBZone	26	9	35.0%
VOSB	29	20	69.0%
SDVO SB	24	13	54.0%
HBCU/MSI	14	7	50.0%

* Total number of contracts having goals for each category



Contract Modifications - 1

- Subcontracting Plans – Contract Modifications

CATEGORIES	\$ PROPOSED	PROPOSED % AGAINST SUBCONTRACT VALUE (FAR METHOD)	PROPOSED % AGAINST CONTRACT VALUE (NASA METHOD)
Modification Value			
Total Subcontracting			
SB Subcontracting			
SDB Subcontracting			
WOSB Subcontracting			
HUBZone Subcontracting			
VOSB Subcontracting			
SDVO SB Subcontracting			
HBCU/MSI Subcontracting			



Contract Modifications - 2

- Subcontracting Plans – Contract Modifications (Cont.)

CATEGORIES	\$ PROPOSED	PROPOSED % AGAINST SUBCONTRACT VALUE (FAR METHOD)	CURRENT % GOALS AGAINST CONTRACT VALUE (NASA METHOD)	PROPOSED REVISION TO CURRENT % GOALS
Contract Value				
Total Subcontracting				
SB Subcontracting				
SDB Subcontracting				
WOSB Subcontracting				
HUBZone Subcontracting				
VOSB Subcontracting				
SDVO SB Subcontracting				
HBCU/MSI Subcontracting				



Time Phasing Small Business Subcontracting Goals Example

CATEGORIES	\$ PROPOSED	PROPOSED % AGAINST SUBCONTRACT VALUE (FAR METHOD)	RECOMMENDED % GOALS AGAINST CONTRACT VALUE (NASA METHOD)	PROPOSED % GOALS AGAINST RECOMMENDED % GOALS (NASA METHOD)
Contract Value	\$200M			
Total Subcontracting	\$100M			
SB Subcontracting	\$40M	40%	20%	20%
SDB Subcontracting	\$10M	10%	5%	5%
WOSB Subcontracting	\$10M	10%	5%	5%



Time Phasing Goals Example (Cont.)

CAT.	SEP 2015	MAR 2016	SEP 2016	MAR 2017	SEP 2017	MAR 2018	SEP 2018	MAR 2019	SEP 2019	% ACH.	% GOALS
SB	\$0.5M	\$2.0M	\$3.5M	\$15.0M	\$20.0M	\$28.0M	\$35.0M	\$39.0M	\$40.0M	20%	20%
SDB	\$0.1M	\$0.5M	\$0.6M	\$3.0M	\$5.5M	\$7.5M	\$8.5M	\$9.8M	\$10.0M	5%	5%
WOSB	\$0.1M	\$0.5M	\$0.6M	\$3.0M	\$5.5M	\$7.5M	\$8.5M	\$9.8M	\$10.0M	5%	5%

Note: SDB and WOSB \$ targets are the same because their SDB and WOSB subcontractor is one and the same.



MSFC Current Mentor Protégé Agreements (MPA)

MENTOR	PROTÉGÉ	CONTRACT	TITLE	DURATION
Boeing	AMRO Fabrication	NNM07AB03C	SLS Stages Contract	36 Months
Jacobs	Linc Research (HUBZone)	NNM12AA41C	Engineering & Science Systems & Skills Augmentation Contract	12 Months
Teledyne Brown	MartinFederal (SDVO & SDB)	NNM13AA29C	Missions Operations & Integration (MOI) Contract	12 Months
Teledyne Brown	Alabama State (HBCU)	NNM13AA29C	MOI	Pending Approval
Teledyne Brown	University of Nevada Las Vegas (MSI)	NNM13AA29C	MOI	Pending Approval

Note: Total of 11 MPAs have been established to date under MSFC prime contracts.



MSFC 36-Month Acquisition Forecast

POP EXPIRES	INCUMBENT	CONTRACT	TITLE	NAICS CODE	PREVIOUS COMPETITION	RFP RELEASE
02/29/2016	Kaya Associates	NNM11AA39C	On-Site Architect Engineering Design Services	541330	8(a) Competition	Fourth QTR FY15
03/08/2016	Great Southern	NNM11AA25C	Architect Engineering for Miscellaneous Environmental Studies	541330	SB Set-Aside	Fourth QTR FY15
04/30/2016	Al-Razaq Computing	NNM11AA30C	Acquisition and Business Support Services	561210	SB Set-Aside	Fourth QTR FY15
09/30/2016	Leidos	NNM11AA41C	Construction Phase-Value Engineering and Total Building Commissioning Services	541330	Full & Open	First QTR FY16
12/31/2016	Excalibur Associates	NNM12AA08C	Protective Services for MSFC and MAF	561612	GSA SB Reserve	Second QTR FY16



MSFC 36-Month Acquisition Forecast (Cont'd)

POP EXPIRES	INCUMBENT	CONTRACT	TITLE	NAICS CODE	PREVIOUS COMPETITION	RFP RELEASE
01/31/2017	Bastion Technology	NNM07AA74C	Safety & Mission Assurance Support Services	541712	SB Set-Aside	Third QTR FY16
01/31/2017	CH2M Hill	NNM12AA05C	Logistics Support Services	561210	Full & Open	First QTR FY17
03/31/2017	COLSA Corporation	NNM12AA10C	Huntsville Operation Support Center Support	541712	SB Set-Aside	First QTR FY17
05/31/2017	CH2M Hill	NNM10AA17C	Architect-Engineer (A/E) Services for Environmental Engineering And Occupational Health	541330	Full & Open	First QTR FY17
06/03/2017	GMC-Merrick JV	NNM12AA49C	Architect Engineering for Miscellaneous Studies & Design Tasks	541330	Full & Open	First QTR FY17
09/30/2017	Analytical Services	NNM12AA53C	Office of Strategic Analysis & Communication Support Services	541712	GSA SB Reserve	First QTR FY17



In Competition

REQUIREMENTS	INCUMBENT	COMPETITION
Center-wide Administrative Support Services	Deltha-Critique JV	GSA MOBIS 8(a) Competition
Facility Operations & Maintenance Support Services	URS	Full & Open
Marshall Information Technology Services	Dynetics	SDVO SB Set-Aside
Marshall Engineering Technicians & Trades Support Services	InfoPro Corporation	8(a) Competition



2015 Calendar of Events

EVENT	LOCATION	DATE
Marshall Prime Contractor Supplier Council Meeting	Centennial, CO	June 8 - 12
MSFC Supplier Conference Featuring AS9100 Rev. C Suppliers	Morris Auditorium Marshall Space Flight Center, AL	June 24
New Orleans Business Forum	New Orleans, LA	TBD
Historically Black Colleges & Universities & Minority Serving Institutions Partnerships Meeting	Jackson Center Huntsville, AL	Sept. 16
Marshall Small Business Alliance Meeting	Davidson Center Huntsville, AL	Sept. 17
Marshall Prime Contractor Supplier Council Meeting	Ogden, UT	Sept. 28 – Oct. 1
Mobile Business Forum	Mobile, AL	Nov. 3 - 4