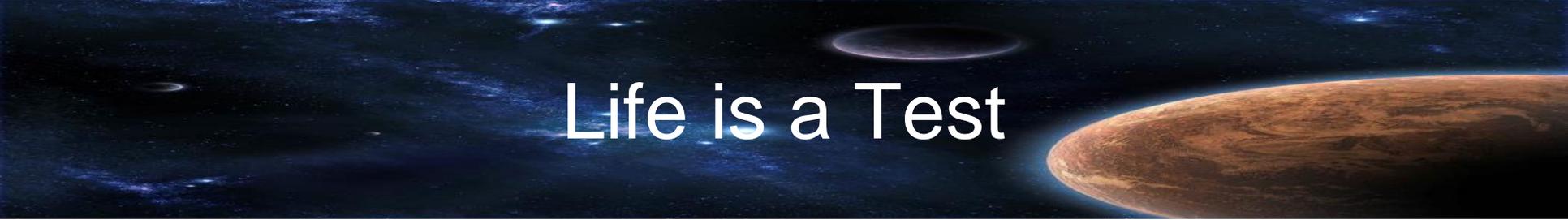


A cosmic background featuring a large, detailed view of Earth on the right side, showing continents and clouds. In the upper center, a crescent moon is visible against a starry field. The background is filled with numerous stars and a faint, blue-tinted nebula or galaxy structure.

MOTIVATIONAL SERIES: Essential Qualities of a Team Player

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June 7, 2017

Life is a Test



- Life is a test of our:
 - Character
 - Faith
 - Integrity
 - Obedience
 - Love
 - Loyalty
- Every test will require choice(s).
- What life tests are you having to face?

Building a Dream Team

- Need a Team to Obtain a Dream!
- Attract to your team – The Best, Keenest and Brightest.
- Team is “Together Everyone Achieves Miracles.”
- Dream + A Team + A Theme = Millionaire Stream.

Building a Dream Team (Cont.)

- Creativity can only come through collaboration, but a team is required to innovate.
- Steve Jobs said his inventions were not his greatest accomplishments, rather the teams he had to assemble to see each the projects through.
- For teams to be successful there must be:
 - Pursuit of a common purpose;
 - a shared awareness among all team members; and
 - empowerment of individual team members to act.
- Mary Kay said that Organizations needed to reinvent themselves. To do this will require:
 - Breaking down silos (barriers);
 - learning to work across divisions (series of networks); and
 - cooperation among all team members.
- Remember, individuals score points, but it's teams who win games!

Quality 1: Collaboration

The background of the slide features a dark space scene with a large, reddish-brown planet (likely Mars) on the right side, partially obscured by the edge of the frame. The rest of the background is filled with a starry field and some nebulae.

- Working together always precedes winning together.
- Great challenges always require great teamwork.
- Cooperation is working together agreeably...Collaboration is working together aggressively.
- Becoming a collaborative team player requires change in the following areas:
 - *Perception*: View team players as collaborators not competitors.
 - *Attitude*: Be supportive of teammates, not suspicious.
 - *Focus*: Place team ahead of self.
- Solomon said, “As iron sharpens iron, so one man sharpens another.”
- Remember, collaboration is what drives creativity!

Quality 2: Selfless

- There is no “I or me” in team...Team must always be placed ahead of self.
- Cultivating the attitude of selflessness:
 - Share in the glory, always recognizing accomplishments of others.
 - Be self-development rather than self-fulfillment focused.
 - Draw attention to others for the good things they do.
 - Praise your subordinates for good work.
 - Avoid being conceived as the most visible, rather the most confident or capable.
- Arthur Ashe said, “From what we get we can make a living, but it is what we give that makes a life.”

Quality 3: Commitment

The background of the slide features a dark, starry space scene. On the right side, a large, reddish-brown planet, likely Mars, is visible in the foreground, partially cut off by the edge of the frame. The overall aesthetic is that of a cosmic or high-tech environment.

- There are no half hearted champions.
- Commitment is:
 - Usually discovered in the face of adversity;
 - not dependent upon one's gifts or abilities;
 - a result of choice, not conditions; and
 - based on values.
- Lombardi stated, "The harder you work the harder it is to surrender."

Quality 4: Communication

The background of the slide features a deep space scene with a large, reddish-brown planet, likely Mars, on the right side. The rest of the background is a dark blue and black expanse filled with distant stars and nebulae.

- Effective communications first step toward building trusting relationships.
- Team is many voices with a single heart.
- Good communicators:
 - Do not isolate themselves from others.
 - Make it easy for teammates to communicate with them.
 - Follow 24 hour rule. Do not let more than 24 hours go by without addressing the conflict.
 - Able to give appropriate attention to potentially difficult relationships.
- Aristotle stated, “Friendship is a slow ripening fruit.”

Quality 5: Relations

- If you get along, others will go along.
- Positive relationships based on the following:
 - Respect.
 - Willingness to share experiences.
 - Trust.
- Success and our careers can best be measured by the relationships we develop with those around us.
- Charlie Jones said, “Five years from now you will be the same as you are today except for the people you meet and the books you read.”
- Remember to “*Create relationships with hinges that never rust.*”

Other Qualities:

1. *Dependable*: Being responsible, and always making consistent contributions to the team.
2. *Discipline*: Requires attention to detail and a good work ethic.
3. *Enthusiastic*: Having a passion for what you are doing.
4. *Intentional*: Is working with purpose, focusing on doing the right things, and then following through.
5. *Mission conscious attitude*: Know where the team is going.
6. *Preparation*: Understanding that the will to win is nothing without the will to prepare to win.
7. *Tenacious*: Never quit. Remember, “Quitters never win, and winners never quit.”

Final Thoughts

- Think of self as a masterpiece in progress.
- Keep the pressure on. If not it tends to return to the original state.
- Don't go through life, grow through life.
- Greatest enemy to excellence is being good.
- True success in life can only be measured by how much you contribute to the success of others.
- Are you playing to play, or playing to win.
- You have millions of reasons for failure, but not a single excuse.
- Bloom where you are planted...become great where you are!
- ING in Wilmington, DE has a sign on the door for viewing for everyone exiting the building it reads "*Did today really matter?*"