



Office of
Small Business Programs (OSBP)
where small business makes a **big** difference



NASA Mentor Protégé Program
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Purpose

The NASA Mentor-Protégé Program encourages NASA prime contractors to assist eligible protégés, thereby enhancing the protégés' capabilities to perform NASA contracts and subcontracts.

The NASA Mentor-Protégé Program fosters the establishment of long-term business relationships between these entities and NASA prime contractors, and increasing the overall number of these entities that receive NASA contract and subcontract awards.

NASA Mentor Protégé Program



Update!

The Small Business Administration has granted NASA the approval to operate the NASA Agency's Mentor-Protégé Program through **February 20, 2023**.

Benefits of NASA Mentor Protégé Program

For Mentors:

- Develop long-term business relationships with small business concerns
- Develop a qualified small business subcontracting base
- Accrue credit toward small business subcontracting goals

For Protégés:

- Receive relevant technical and developmental assistance
- Qualify for sole-source contracts from mentors

For All Participants:

- Cultivate teaming opportunities with their partners to win new contracts and/or subcontracts
- Engage the MPP as a marketing tool
- Foster networking opportunities

Mentor Eligibility

The Mentor must:

- Must be a large prime contractor performing under NASA contracts with at least one active and approved subcontracting plan, as required by FAR 19.7.
- Must be eligible to receive Federal contracting awards; and
- Must apply and be approved as a mentor by the NASA Office of Small Business Programs. Mentors must establish initial eligibility by submitting their mentor application for approval.
- Mentor approval letter is good for 6 years from date of letter.
- Mentors are not limited in the amount of Mentor Protégé agreements they may have at the same time.

*The NASA Mentor Application form can be found at:
<https://www.osbp.nasa.gov/mentor-downloads.html>

NASA Approved Mentors

NASA APPROVED MENTOR	POINT OF CONTACT	PHONE NUMBER
AECOM Technical Services, Inc.	Tom Horan	650-604-0974
Aerojet Rocketdyne	Andrew Volpendesta	916-355-6543
Assurance Technology Corporation	Michael Renfroe	978-369-8848
Booz Allen Hamilton	Victoria Vo	703-902-3187
CH2M	Willie Franklin III	720-286-2274
General Dynamics C4 Systems	Stephanie Poppe	480-441-7255
Hamilton Sundstrand Space Systems, Inc.	Richard Kaufman	860-654-4002
Honeywell Technology Solutions, Inc.	Deborah Harman	410-964-7233
ITT Corporation Systems Division	Lynn Rhamy	719-637-4508
ITT Information Systems	Diana Choffy	719-599-1756
Jacobs Technology, Inc.	Karen Dahlman	281-461-5224
Jet Propulsion Laboratory	Stuart Imai	818-354-2070
L-3 Communications Logistics Solutions	Curtis Newton	661-276-2602
Lockheed Martin Corporation	Susannah Raheb	407-306-2010
Millennium Engineering and Integration Company	Daniel Deans	703-413-7740
Northrop Grumman Corporation	Tizoc Loza	703-875-8327
Orbital ATK Flight Systems Group	Jenifer Scoffield	435-863-2017
Parsons Infrastructure & Technology Group, Inc.	Gloria Koch	808-748-7574
QinetiQ North America, Inc.	Faith Magne	571-521-7606
Raytheon Company	Crystal King	571-250-3725

NASA Approved Mentors (cont.)

NASA APPROVED MENTOR	POINT OF CONTACT	PHONE NUMBER
SAIC	Liz Tomka	703-677-2910
Sierra Nevada Corporation	Velinda Highfill	775-849-6507
SGT, Inc.	Hekima Qualls	301-464-7263
TASC, Inc.	Daphne Hill	703-449-3954
Teledyne Brown Engineering	Harry Chaffee	256-726-1241
Tetra Tech NUS	Ed Sussenguth	510-302-6333
The Boeing Company	Adriana Ocampo	786-265-4706
TYBRIN Corporation	Michael Reid	661-276-2009
Unisys Corporation	Kevin Wilke	703-867-2576
URS Federal Services, Inc., an AECOM Company	Amanda Curtis	256-544-7991
UTC Aerospace Systems	Mary Ann Grant	281-333-8708
Wackenhut Services Incorporated	Mike Golden	865-271-7671
Wyle Laboratories, Inc.	Helen Lawley	281-212-1354

Protégé Eligibility

To be eligible as a protégé, an entity must be one of the following:

- A Small Disadvantaged Business (SDB),
- A Woman-Owned Small Business (WOSB), A Historically Black College or University (HBCU),
- A Minority-Serving Institution (MSI),
- A Veteran-Owned Small Business (VOSB)
- A Service-Disabled Veteran–Owned Small Business (SDVOSB),
- A Historically Underutilized Business Zone (HUBZone) Concern,
- A small business with an active NASA Small Business Innovation Research (SBIR) Phase II contract, or
- A company participating in the AbilityOne program.

***Protégés may only be in one active NASA Mentor Protégé agreement a time and may not participate in the NASA Mentor-Protégé program more than twice.**

Types of Agreements

Credit Agreements:

In a credit-based mentor-protégé agreement, a mentor receives credit on a one-to-one basis toward its subcontracting goals. The credit is reported on the Individual Subcontract Report (ISR) for the specific contract, as identified prior to the approval of the agreement.

Award Fee Pilot Program:

Under the Award Fee Pilot Program, a mentor is eligible to receive an award fee at the end of the agreement period based upon the mentor's performance of providing developmental assistance to its protégé. During the pilot program, only NASA SBIR Phase II protégés are eligible to participate with mentors.

MSFC Past and Current Mentor Protégé Agreements

MENTOR	PROTÉGÉ	PROTÉGÉ CLASSIFICATION	CONTRACT	AGREEMENT LENGTH
Aerojet Rocketdyne	ICO RALLY	HUBZone, WOSB	NNM16AA02C	36 Months
ATK Aerospace	Florida A&M	HBCU	NNM07AA75C	9 Months
ATK Aerospace	Lansmont Corporation	SDVO SB	NNM07AA75C	18 Months
CH2M	Alycon, Inc.	SDB	NNM12AA05C	4.5 Months
Jacobs	CRM Solutions, Inc.	HUBZone, WOSB	NNM12AA41C	30.5 Months
Jacobs	Linc Research, Inc.	HUBZone	NNM12AA41C	24 Months
Jacobs	Tuskegee University	HBCU	NNM05AA50C	36 Months
Pratt & Whitney Rocketdyne	Alabama A&M	HBCU	NNM06AB13C	24 Months
Pratt & Whitney Rocketdyne	Avans Machine	HUBZone	NNM06AB13C	24 Months
SAIC	Oakwood University	HBCU	NNM04AA02C	36 Months
Teledyne Brown Engineering	Alabama State University	HBCU	NNM12AA29C	12 Months
Teledyne Brown Engineering	MartinFederal Consulting	SDVO SB	NNM13AA29C	12 Months
Teledyne Brown Engineering	University of Nevada Las Vegas	MSI	NNM12AA29C	12 Months
The Boeing Co.	AMRO Fabrication	WOSB	NNM07AB03C	36 Months
The Boeing Co.	Orion Propulsion	SBIR Phase II	Ares Production	18 Months
URS Federal Services, Inc., An AECOM Company	Seabrook Solutions, LLC.	Native American, EDWOSB	NNM08AA54C	25 Months

Proposal Evaluation

The evaluation of all proposed agreements will be based on the following criteria:

- Merit of the developmental assistance to the protégé
- Perceived benefit and/or value of the agreement to NASA
- Percentage of hours associated with the technical transfer
- Subcontracting opportunities available to the protégé
- Utilization of HBCU/MSIs, PTACs, and SBA Business Development Centers (SBDCs)
- Proposed cost

How to Participate

- **Locate a partner**—Mentors and protégés are required to establish their own counterparts. Each company has its own internal processes and procedures for locating partners. These processes are not mandated by NASA.
- **Determine developmental assistance to be provided**—Prior to filling out the agreement template, the mentor must perform a needs assessment of the protégé to determine what type of developmental assistance is required. The dollar value associated with the technical transfer tasks should be approximately 70 percent of the proposed hours and cost. The remaining 30 percent may be related to business development tasks.

How to Participate (cont.)

- **Submit agreement for approval**—The agreements are submitted to one of the NASA Centers for review and endorsement. The agreement officially begins on the date of the incorporation of the agreement into a contractual vehicle via a contract modification signed by the contracting officer. Once the agreement begins, the mentor may start providing the developmental assistance outlined and reporting credit is received. Agreement period of performance can be up to 36 months.
- **Fulfill all reporting requirements**—The reporting requirements for the NASA MPP include the following:
 - Semiannual reports
 - Annual reviews
 - Protégé post-agreement reports

How to Participate (cont.)

For more information on NASA Mentor-Protégé Program including:

- SBIR and STTR Phase II companies
- Frequently asked questions
- Templates and Forms
- Listing of NASA Mentor-Protégé contacts for each NASA location

Please visit the following NASA Office of Small Business Programs link:

<https://osbp.nasa.gov/mpp/index.html>