



Office of
Small Business Programs (OSBP)
where small business makes a **big** difference



OSBP Update
MPCSC February 2018
Richard Mann



Master Subcontracting Plans

- New NASA Procurement Notice 18-03
- Updates NFS 1819.704 (b)
- Issues
 - Element 3
 - Time length

Master Subcontracting Plans (Cont.)

(b)(1) Master subcontracting plans – Pursuant to FAR 19.704(b), offerors and contractors **may** submit or establish, a master subcontracting plan on a plant or division-wide basis. The master subcontracting plan, which is effective for three years, **may** be approved by a contracting officer at another Federal agency within the past three years, or it may be an original master subcontracting plan first submitted to NASA for approval. In either case, contracting officers **may** consider incorporating a master subcontracting plan into an individual subcontracting plan for a specific NASA contract once the subcontracting goals for that contract are established.

Master Subcontracting Plans (Cont.)

(2) Contracting officers are not required to consider or accept a master subcontracting plan approved by a contracting officer at another Federal agency when—

(i) The master plan is not deemed to be compliant with FAR 52.219-9;

(ii) There is no evidence of a contracting officer's approval of the master plan;

(iii) The date of contracting officer approval of the master plan exceeds three years;

(iv) The master plan is not accompanied by goals for the specific requirement; or

(v) The master plan does not address deviations deemed necessary by the contracting officer to satisfy the requirements of a specific contract.

...such as, [Element 3](#)



Master Subcontracting Plans (Cont.)

(3) For purposes of approving subcontracting plans, contracting officers should fully evaluate an offeror's master subcontracting plan previously approved by a contracting officer at another Federal agency. The cognizant NASA contracting officer is responsible for reviewing and approving a master subcontracting plan first submitted to NASA.

When a contractor submits more than one initial master subcontracting plan to NASA in the same timeframe, the center contracting officer administering the contract having the greatest contract value is responsible for reviewing and approving the contractor's master subcontracting plan for the agency.

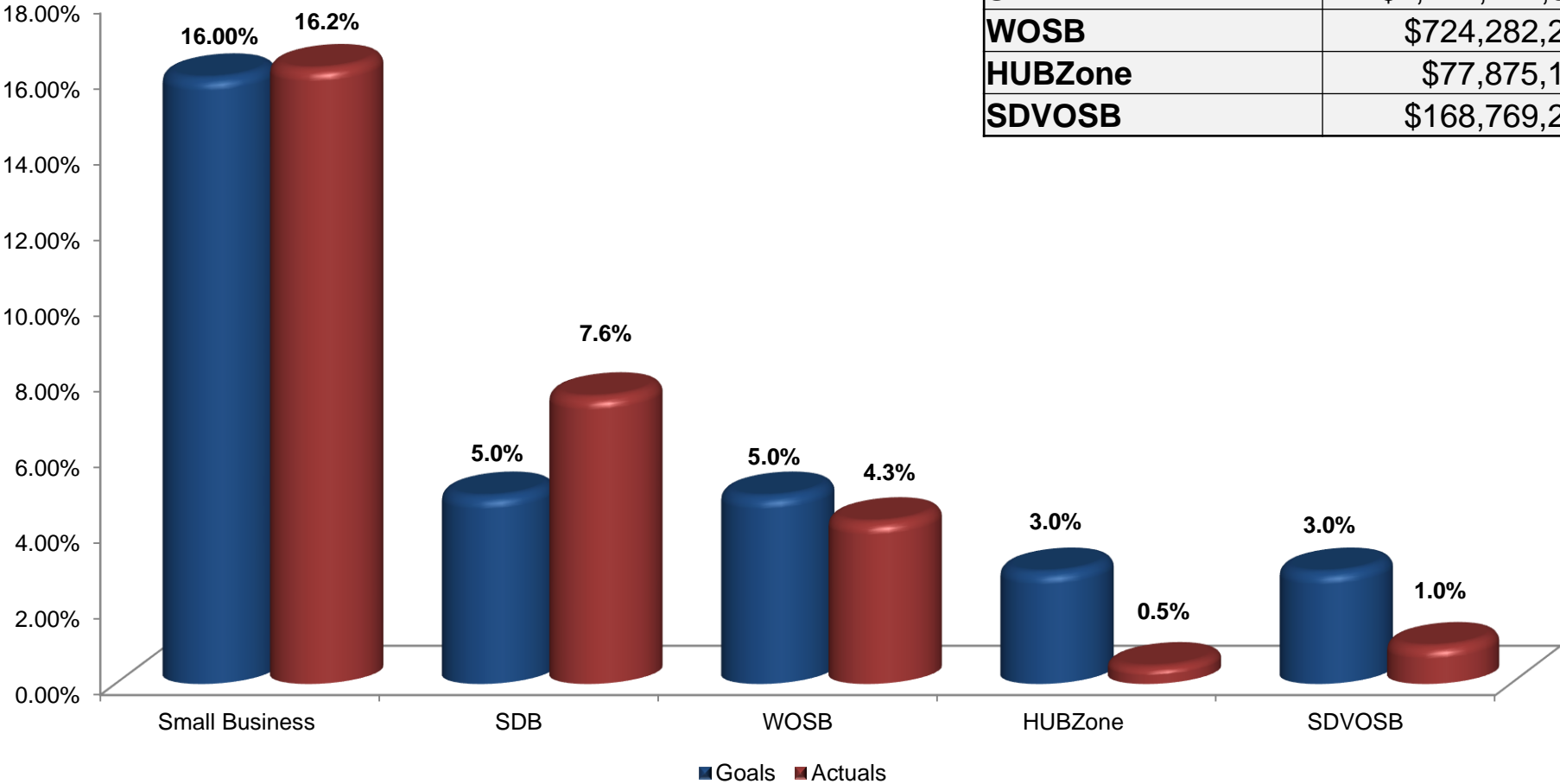


Master Subcontracting Plans (Cont.)

(4) The master subcontracting plan **may** be used by all centers after a NASA contracting officer approves it. A copy of all center approved master subcontracting plans shall be forwarded by email to the cognizant program manager in the Headquarters Office of Small Business Programs for awareness.

NASA Agency September FY17 Prime Goals vs. Actual Percentages

Data generated November 3, 2017 from FPDS-NG



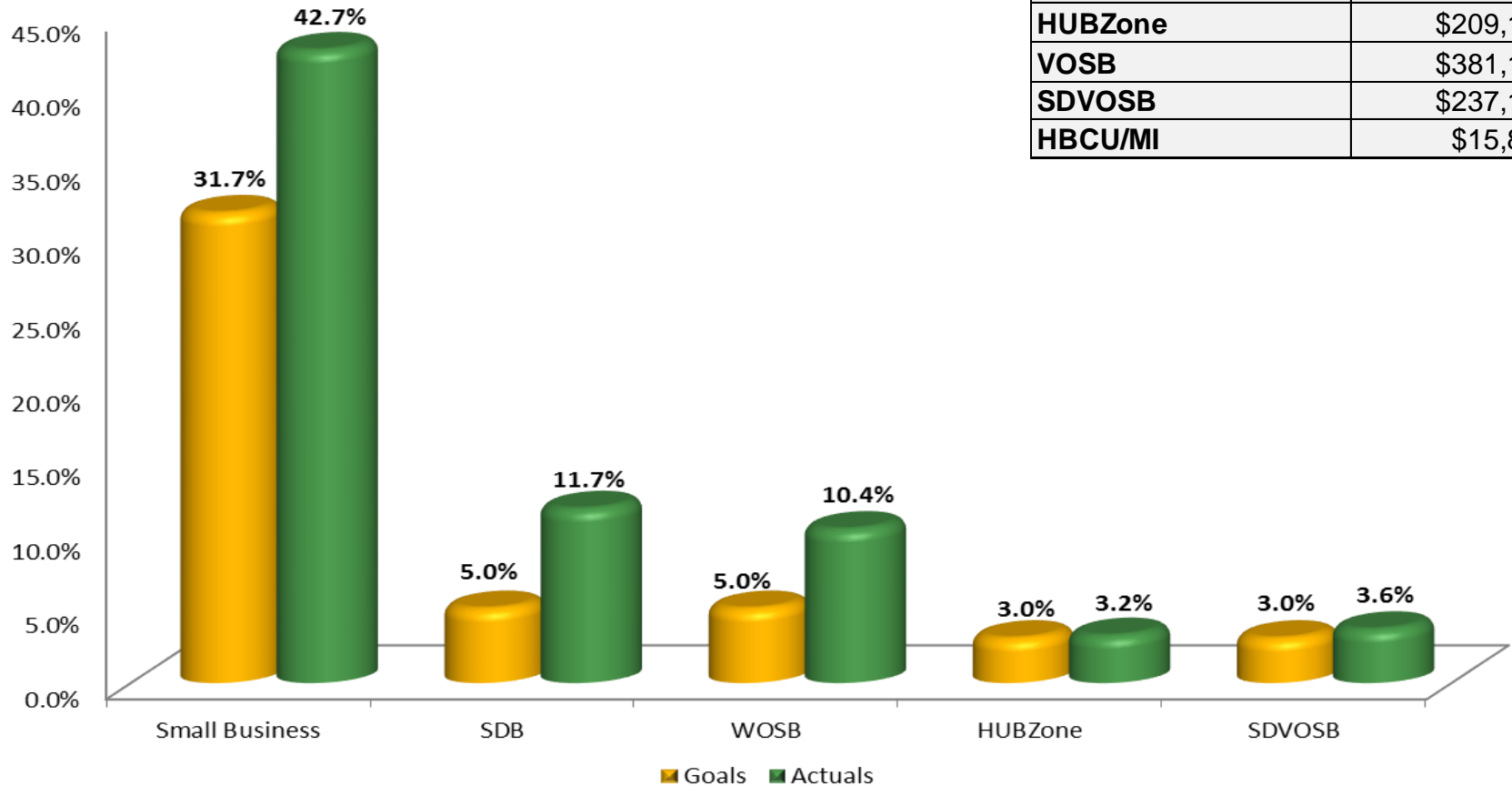
CATEGORY	DOLLARS
TOTAL DOLLARS	\$16,748,347,438
SMALL BUSINESS	\$2,721,054,869
SDB	\$1,274,741,811
WOSB	\$724,282,251
HUBZone	\$77,875,100
SDVOSB	\$168,769,289

NASA FY17 Subcontracting Goals vs. Actual Percentages

End-Year

Data pulled February 12, 2018 from eSRS

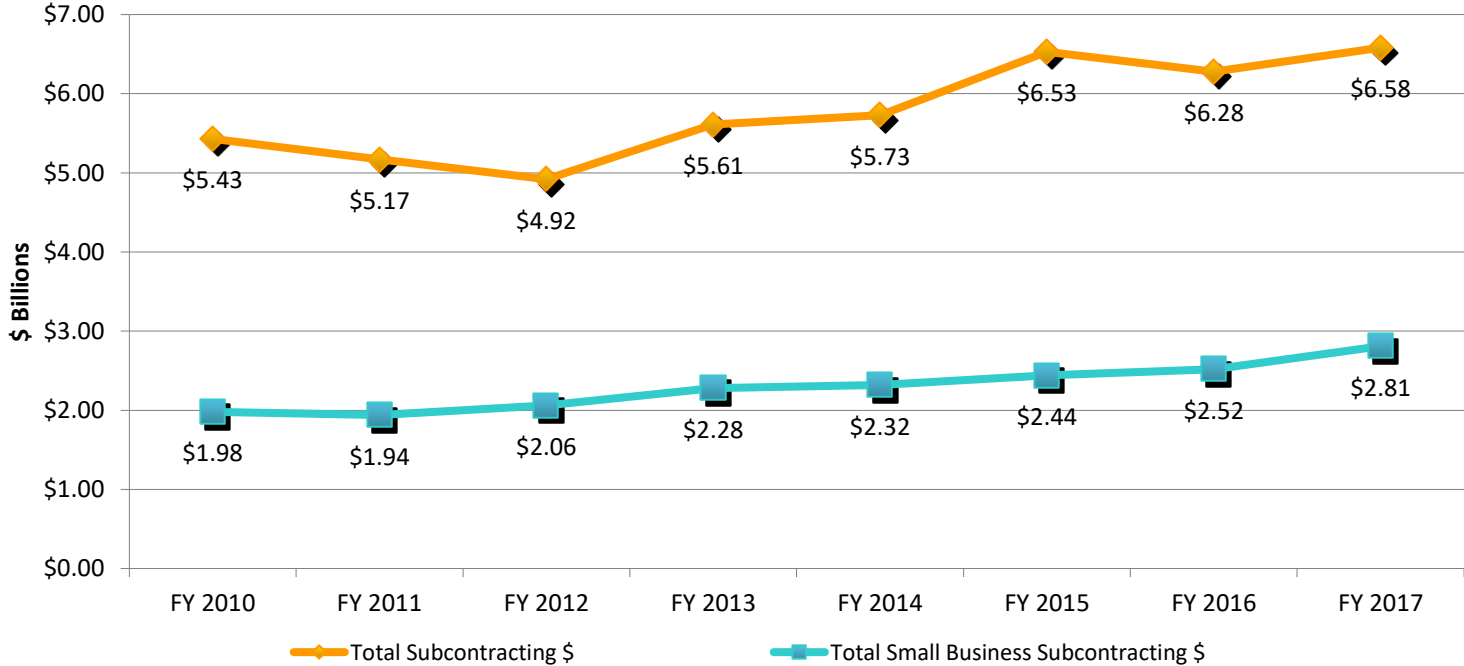
CATEGORY	DOLLARS
TOTAL DOLLARS	\$6,583,787,113
SMALL BUSINESS	\$2,810,378,010
SDB	\$772,664,124
WOSB	\$682,241,050
HUBZone	\$209,113,078
VOSB	\$381,133,666
SDVOSB	\$237,143,365
HBCU/MI	\$15,851,325



NASA's Small Business Subcontracting Dollars

Data pulled February 12, 2018

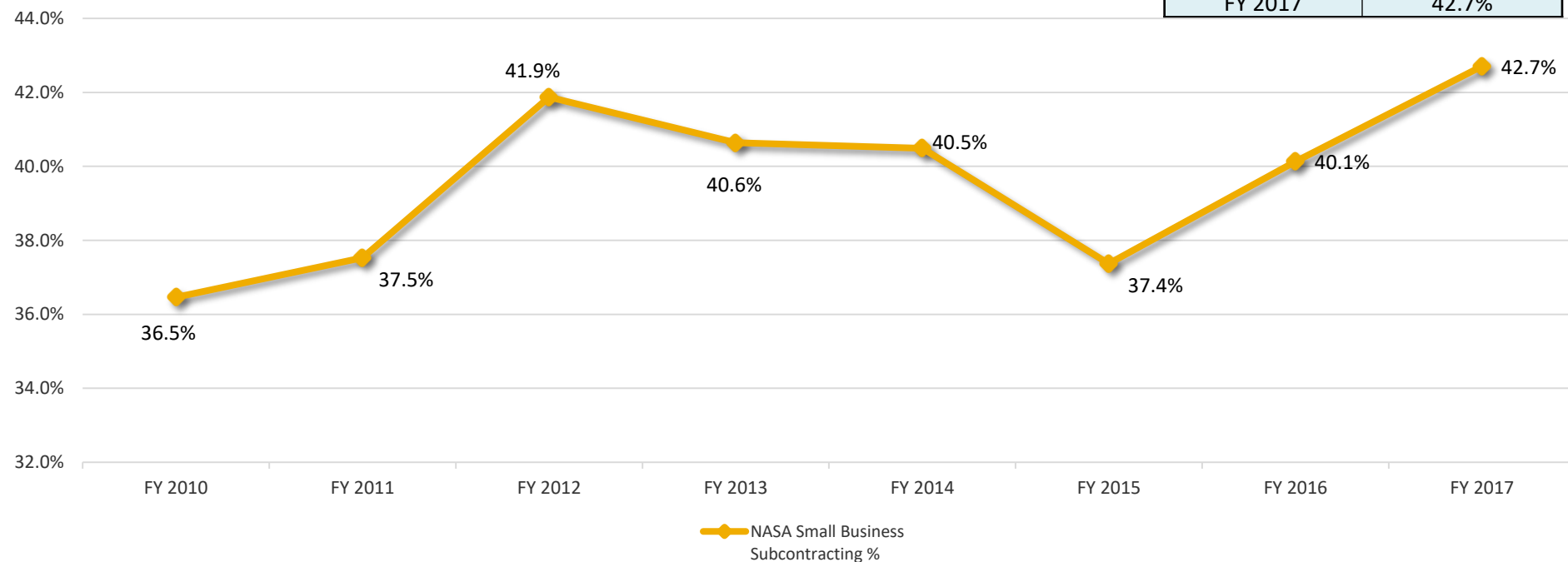
Fiscal Year	Total Subcontracting \$	Total Small Business Subcontracting \$
FY 2010	\$5.43	\$1.98
FY 2011	\$5.17	\$1.94
FY 2012	\$4.92	\$2.06
FY 2013	\$5.61	\$2.28
FY 2014	\$5.73	\$2.32
FY 2015	\$6.53	\$2.44
FY 2016	\$6.28	\$2.52
FY 2017	\$6.58	\$2.81



NASA's Small Business Subcontracting Percentage

Data pulled February 12, 2018

Fiscal Year	NASA Small Business Subcontracting %
FY 2010	36.5%
FY 2011	37.5%
FY 2012	41.9%
FY 2013	40.6%
FY 2014	40.5%
FY 2015	37.4%
FY 2016	40.1%
FY 2017	42.7%





Prime – Sub SB FY 2017

Total Small Business Dollars (all)	\$5,531,725,448	
Total Prime Small Business Dollars	\$2,721,347,438	49.2%
Total Subcontracting Business Dollars	\$2,810,378,010	50.8%