

The background of the slide is a deep space scene. It features a dark blue and black sky filled with numerous stars of varying colors and sizes. A prominent feature is a bright, glowing nebula or star cluster in the upper left quadrant. On the right side, a large, reddish-brown planet, likely Mars, is partially visible, showing its textured surface and some atmospheric haze. The overall lighting is soft, with a slight glow around the planet and the nebula.

**NASA/MARSHALL SPACE
FLIGHT CENTER**

JOINT COUNSELING SESSION

ErgoGenesis Workplace Solutions
Andrew Savelyev

June 5, 2019

Background

ErgoGenesis is headquartered in Navasota, Texas, which includes our manufacturing facility and corporate offices. BodyBilt chairs were designed utilizing research developed through the National Aeronautics and Space Administration (NASA) space program. By applying space-age designs to chair components, BodyBilt chairs allow the seated user the ability to emulate the same stress-free posture assumed by the body in a weightless environment. Utilizing a 10-point posture control system, BodyBilt chairs allow each user to attain a healthy, natural posture in a variety of situations through the use of multiple adjustment points.

Date of Incorporation or Date Founded: During our 25 year history manufacturing BodyBilt chairs, we have undergone several ownership changes. Founded in 1988 as Congleton Chair Works, the company became known as “BodyBilt Seating, Inc.” in 1993. Taking the company public in 1997, the company name was shortened to “BodyBilt, Inc.” In 2002, the company was purchased privately and the company was renamed “ErgoGenesis, LLC.” On October 1, 2013, the company was purchased by Freestone Partners, LLC, a Houston, TX based private equity group and the company was renamed “ErgoGenesis Workplace Solutions, LLC.”

Areas of Expertise:

- (1) Manufacturer of BodyBilt ergonomic seating for office environments, laboratory and industrial uses, and medical and research; and
- (2) Provider of ergonomic accessories which include computer monitor arms, keyboard trays and mechanisms, document holders and height adjustable workstations.

ErgoGenesis Workplace Solutions, LLC 1 BodyBilt Place Navasota, Texas 77868		www.bodybilt.com
Email	orodriguez@ergogenesis.com	Home Office
Cage Code:	3CWN3	
NAICS Codes	337214 334118	
DUNS Number	124632725	

Business Size & Classifications

TOTAL EMPLOYEES:	125
AVERAGE SALES:	\$23M

CLASSIFICATIONS (select from list below):	Yes/No
SMALL BUSINESS	Yes
SMALL DISADVANTAGED BUSINESS	No
NATIVE AMERICAN-OWNED	No
ALASKAN NATIVE CORPORATION	No
WOMEN OWNED	No
ECONOMICALLY DISADVANTAGED WOMEN OWNED	No
VETERAN-OWNED	No
SERVICE DISABLED VETERAN OWNED	No
HUBZONE CERTIFIED	No
8(A) CERTIFIED	No
8(A) EXPIRATION DATE (if applicable)	No

Quality Systems

- Our Key Indicators are grouped in three categories. They are Vendors, Internal, and Field Service. Flexibility is built into each category to accommodate changing products, processes, personnel, and environment.
- We believe we cannot build a top quality product without using the best materials at the right price. Our receiving Inspection Department inspects and tests incoming material against established standards and material requirements using historical information and process feedback. Data is collected and reported to the vendor and to the Q. A. Committee
- Internal Quality Indicators are accomplished with several Inspection levels and an audit process. Data is collected and feedback given to the appropriate people. We also involve our employees by making them aware of the needs and asking for suggestions.
- Field Service Quality is accomplished in several ways. We use data collected through our Part Trend Analysis system, Weekly Highlights from our Sales Personnel, and our Ship vs. Promise Report
- The Quality Assurance Committee is made up of key leadership. They meet weekly to go over the Part Trend Analysis report, Weekly Highlights, Current Issues, and Receiving Inspection Data.

Skills & Processes

Technology leader in ergonomic seating

- Comfort
- Maximal adjustability
- Innovative premier products
- Value-added product innovations

Addressing the needs of our customers

- Product Design
- Order fulfillment
- Differentiated contoured seat and back supports

ROI

- Enhanced worker productivity
- Reduced lost time injuries / RSI's
- Reduced workers comp claims
- An Investment in employee welfare and morale

Sustainability

- Durable modular design
- Refurbishment program
- Environmentally friendly process
- Blanket wrapping
- Recycled fabric selection
- Bio-foam
- Green Shield Fabric Protection

Skills & Processes (Cont.)

- Our manufacturing operations produce up to 400 chairs per day operating a single shift



Customers

Boeing

November 1997

David Balderrama 310-662-8617

Hollisann Smith 714-655-9486

Aerospace and Defense

Pratt & Whitney

September 2006

Jeffrey Heinz 860-565-1089

Aerospace Manufacturer

Conoco Phillips

June 2007

Leah Beebe 281-293-4362

Oil & Gas

British Petroleum

June 2001

Rachel Leach 281-366-2990

Oil & Gas

Eli Lilly

June 2004

Roberta Sachs 317-276-1723

Pharmaceuticals

Medtronic

December 2004

Steve Radle 763-514-1811

Lynn Lyons 763-526-1199

Medical Equipment

Principle Point(s) of Contact

NAME	TITLE	PHONE	EMAIL
Andrew Savelyev	Territory Sales Manager	(615) 715-3745	asavelyev@ergogenesis.com
Bernie Lynch	President	(936) 870-2655	blynch@ergogenesis.com
Robert Wade	Regional Sales Manager	(301) 785-1900	rwade@ergogenesis.com
Mary Jones Yesenia Rivas David Fisher Johnny Acosta	Customer Service Team	(800) 364-5299 ext. 3	customer-service@ergogenesis.com
Ofelia Rodriguez David Ferrell	Quotes/Pricing	(936) 870-2619 (936) 870-2691	orodriguez@ergogenesis.com dferrell@ergogenesis.com