

The background of the slide is a deep space scene. It features a dark blue and black sky filled with numerous stars of varying colors and sizes. A prominent feature is a bright, multi-colored nebula or galaxy structure in the upper left quadrant. In the lower right, a large, reddish-brown planet, likely Mars, is partially visible, showing its characteristic surface features. Another smaller, reddish planet is visible in the upper right. The overall lighting is soft, highlighting the celestial bodies against the dark void of space.

**NASA/MARSHALL SPACE FLIGHT
CENTER**

**JOINT COUNSELING SESSION:
A&A**

June 27, 2019

Background

COMPANY NAME:	A&A	ADDRESS:	7027 Old Madison Pike NW Suite 108 Huntsville, AL 35806
OWNER:	Aditya Dahagam	CONTACT NAME:	Aditya Dahagam
EMAIL:	adahagam@adincorp.com	YEARS IN BUSINESS:	8½
CAGE CODE:	6CRY6	DUNS NUMBER:	968029327
WEB SITE:	www.adincorp.com	NAICS CODES:	541330, 541490, 541511, 541512, 541513, 541519, 541611, 541612, 541614, 541618, 541690, 541990

Business Size And Classifications

TOTAL EMPLOYEES:	6
AVERAGE SALES:	Approx. \$1M

CLASSIFICATIONS:	Yes/No
SMALL BUSINESS	YES
SMALL DISADVANTAGED BUSINESS	YES
NATIVE AMERICAN-OWNED	NO
ALASKAN NATIVE CORPORATION	NO
WOMEN OWNED	NO
ECONOMICALLY DISADVANTAGED WOMEN OWNED	NO
VETERAN-OWNED	NO
SERVICE-DISABLED VETERAN OWNED	NO
HUBZONE CERTIFIED	YES
8(A) CERTIFIED	YES
8(A) EXPIRATION DATE (if applicable)	10/02/26

Consultants in a Contracting Universe

- A&A's solutions in Technology, Education and Finance are developed with a combination of skill and compassion derived from a healthy alignment of our values and mission with those of our Client.
- Our consulting lifecycle consists of 4 basic phases:
 - Assess
 - Identify business objectives, define core work processes, empathize with Client mission, engage with key stakeholders
 - Develop
 - Gather requirements, delineate expectations, leverage in-house expertise for “sandboxing” solutions
 - Deliver
 - On-site preparation and execution by A&A consultants via program/project management, Client-specific configurations, workflow and process development, quality assurance, functional/unit/regression testing
 - Cultivate
 - User-acceptance testing and training, end-user training scenarios, preparation of training materials, hands-on user and senior stakeholder training to include awareness, expectations and hand-off for self-sustainment

Capabilities And Focus Areas

- Technology

- Asset and Service Management

- IBM Maximo
- BMC Remedy
- ServiceNow

- Geospatial

- Data Visualization and Business Intelligence
- ESRI ArcGIS
- Remote Sensing, Mapping and Spatial Reasoning



Capabilities And Focus Areas (cont'd)

- Technology (cont'd)
 - Software Quality Assurance
 - HP Quality Center
 - ISO, Lean Six Sigma, CMMI
- Education
 - Learning, Curriculum and Professional Development
 - Instructional Delivery and Coaching
 - Cultural Proficiency Assessment & Training
 - Diversity, Equity and Inclusion
 - Instructional Content Design



Capabilities And Focus Areas (cont'd)

- Finance
 - Financial Management
 - Portfolio Analysis
 - Financial Analysis and Strategy
 - Credit Analysis and Underwriting



Customers And Contract Vehicles

- NASA

- MSFC – EAST2, UNITEs
- GSFC – GSMO2, PAAC III, GUEST



- DoD

- Army – ITES-3S
- SPAWAR – MWR ICP



- GSA IT 70 (GS-35F-558AA)



- Small Business Administration

- 8(a) Certified (10/02/2026)
- HUBZone (12/31/2021)



- Navy Seaport-NxG (N0017819D7039)



Principle Points of Contact

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