

A cosmic background featuring a large, reddish-orange planet (Mars) on the right side, partially cut off by the frame. The rest of the image is filled with a dark blue space scene containing numerous stars, some bright and some faint, and a faint blue nebula or galaxy structure in the upper left and center. The text is overlaid in white, bold, sans-serif font.

**NASA/MARSHALL SPACE
FLIGHT CENTER**

JOINT COUNSELING SESSION

June 27, 2019

Background

COMPANY NAME:	Pinnacle Solutions, Inc.	ADDRESS:	5030 Bradford Dr., NW Building One, Suite 130 Huntsville, AL 35805
OWNER:	Mike Durant (70%) 30% ESOP	CONTACT NAME:	Duke Tucker, VP of Business Development
EMAIL:	dtucker@pinnacle- si.com	YEARS IN BUSINESS:	11 years
CAGE CODE:	4ZVK2	DUNS NUMBER:	80-921-0417
WEB SITE:	www.pinnacle-si.com	NAICS CODES:	323117, 333318, 334290, 335999, 336411, 336412, 336413, 511130, 541330, 541713, 541714, 541715, 561210

Business Size & Classifications

TOTAL EMPLOYEES:	>350
AVERAGE SALES:	>\$60M in CY18

CLASSIFICATIONS (select from list below):	Yes/No
SMALL BUSINESS	Yes
SMALL DISADVANTAGED BUSINESS	No
NATIVE AMERICAN-OWNED	No
ALASKAN NATIVE CORPORATION	No
WOMEN OWNED	No
ECONOMICALLY DISADVANTAGED WOMEN OWNED	No
VETERAN-OWNED	Yes
SERVICE DISABLED VETERAN OWNED	Yes
HUBZONE CERTIFIED	No
8(A) CERTIFIED	No
8(A) EXPIRATION DATE (if applicable)	No

Quality Systems

- CMMI for Development appraised at Maturity Level 3 by a Software Engineering Institute (SEI) Certified Assessor (Since Sept. 2011)
 - Successful Standard CMMI Appraisal Method for Process Improvement (SCAMPI) 3-year reassessment completed in April 2018
- Quality Management System approved by National Quality Assurance, USA
 - AS9100:2016 for organizations that design and manufacture products for the aerospace industry including parts, components and assemblies (Since July 2017)
 - ISO 9001:2015 for Technical and Training Services, Systems Engineering, Software/Hardware Design, Development, Integration and Test to both Government and Industry (Since Oct. 2012)



Skills & Processes

- Systems Engineering: Requirements Analysis and System Architecture Development, Design, Implementation, Integration, and Test
- Software Engineering: Applications Development; Windows, iOS, and Android Development; Unity and WebGL Development
- Hardware Engineering: Electrical and Mechanical Design; Component Specification; Light Manufacturing
- Information Assurance / Risk Management Framework (RMF) / Engineering Services
- Technical Publication / Interactive Electronic Technical Manual (IETM) Development
- Training Services: Live / Virtual and Augmented Reality / Interactive Multimedia Instruction
- Program Management / Program Office Support
- Contractor Logistics Support (CLS) / Contractor Operations and Maintenance Services (COMS)
- Flight Operations / Aircraft Maintenance / Aircraft Modifications

Customers



- NASA
- Multinational Aircraft Special Project Office (MASPO)
- Program Executive Office for Simulation, Training, and Instrumentation (PEO STRI)
- Naval Air Warfare Center Training Support Division (NAWC TSD)
- Air Force Life Cycle Management Center (AFLCMC)

Customers (Con't)

- U.S. Army Aviation Center of Excellence (USAACE)
- U.S. Special Operations Command (USSOCOM)
- Air Force Special Operations Command (AFSOC)
- 160th Special Operations Aviation Regiment (160th SOAR)
- Embry Riddle Aeronautical University

Customers (Con't)

- Lockheed Martin
- Boeing
- Boeing Sikorsky Aircraft Support
- Raytheon
- Textron
- Flight Safety Services Corporation

Principle Point(s) of Contact

NAME	TITLE	PHONE	EMAIL
Mike Durant	President and Chief Executive Officer	256.489.1555	mdurant@pinnacle-si.com
Duke Tucker	Vice President, Business Development	256.489.4691	dtucker@pinnacle-si.com
Terri Rushing	Vice President, Contracts	256.489.1115	trushing@pinnacle-si.com
Erich Erker	Vice President, Services	256.489.1238	eerker@pinnacle-si.com
Tina Tucker	Vice President, Engineering and Product Development	256.489.1333	ttucker@pinnacle-si.com