

National Aeronautics and
Space Administration



EXPLORE SMALL BUSINESS

where small business makes a **BIG** difference

NASA OSBP Program Update

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Associate Administrator

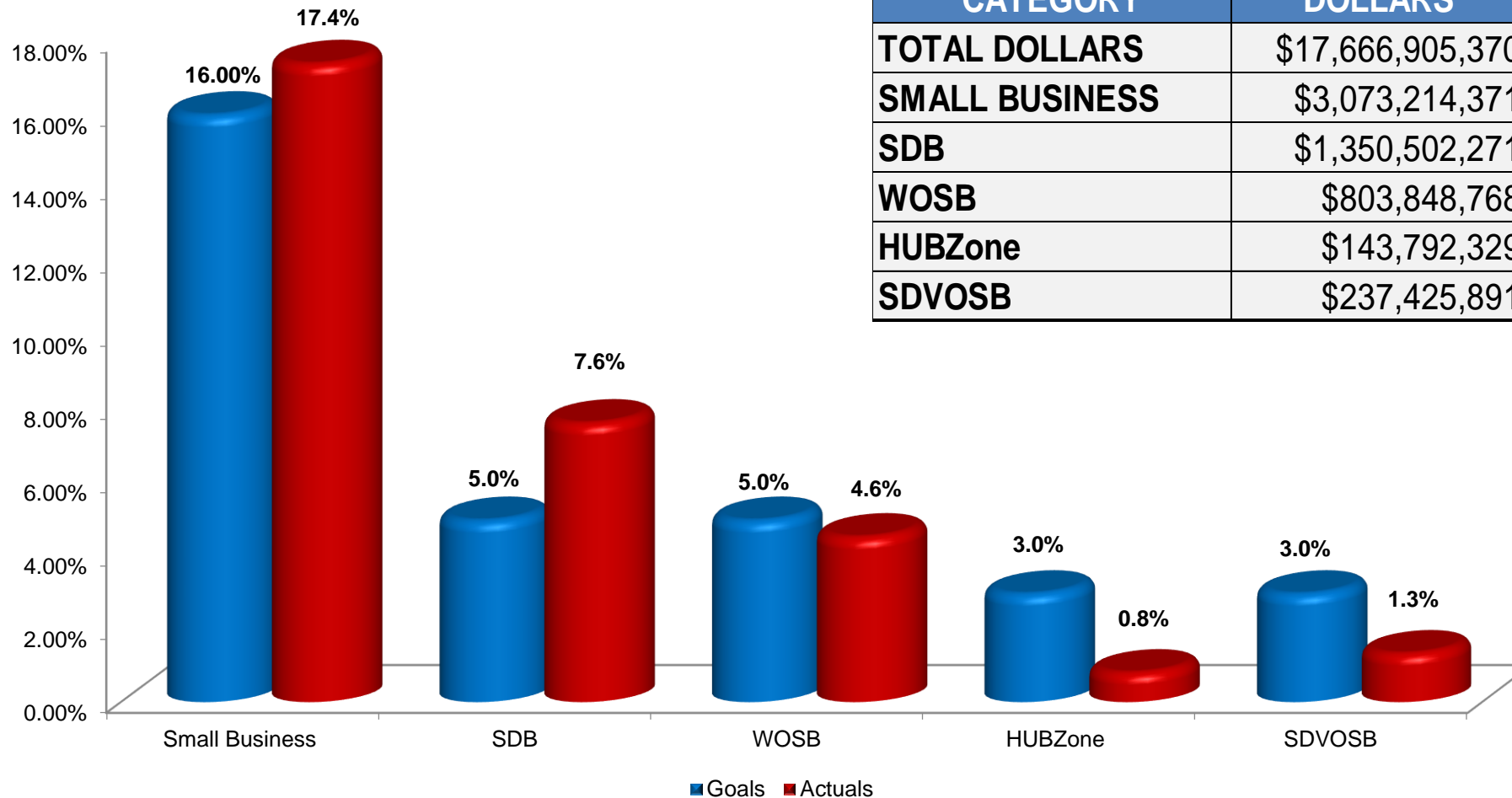
February 19, 2020

Goals, Commitments, and Agreements – NASA Small Business Metrics Update

NASA Agency September FY19

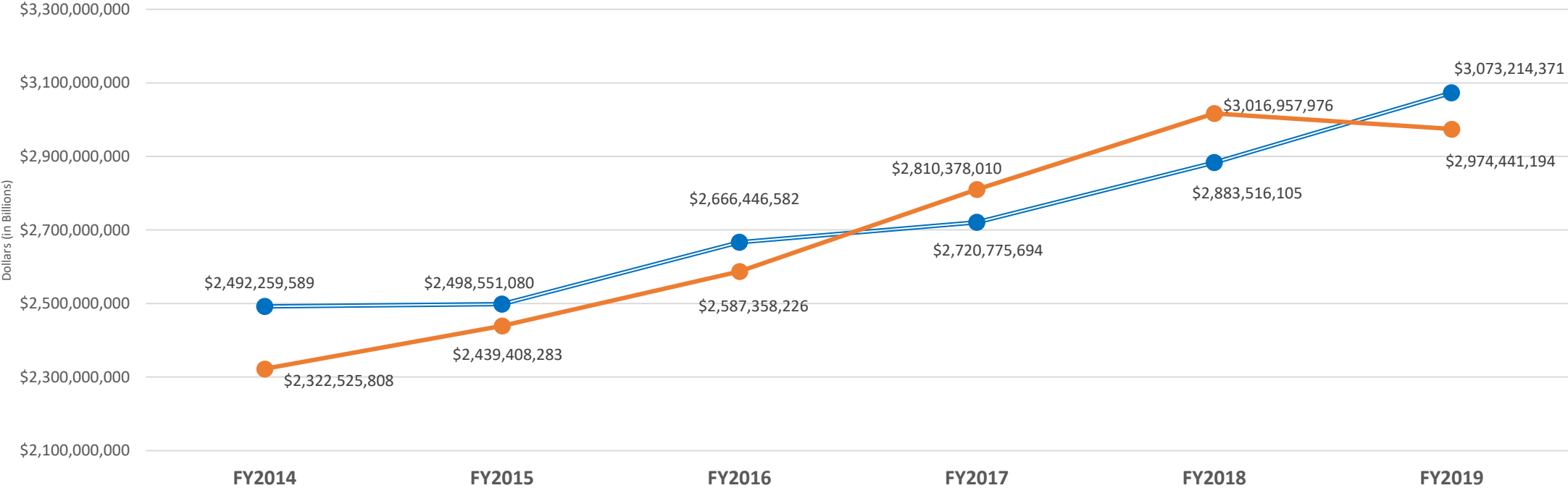
Prime Goals vs. Actual Percentages

Data generated November 13, 2019 from FPDS-NG



CATEGORY	DOLLARS
TOTAL DOLLARS	\$17,666,905,370
SMALL BUSINESS	\$3,073,214,371
SDB	\$1,350,502,271
WOSB	\$803,848,768
HUBZone	\$143,792,329
SDVOSB	\$237,425,891

FY14-FY19 Small Business Prime and Subcontracting Dollars Trend Analysis

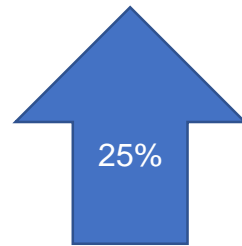


	FY2014	FY2015	FY2016	FY2017	FY2018	FY 2019
Prime	\$2,492,259,589	\$2,498,551,080	\$2,666,446,582	\$2,720,775,694	\$2,883,516,105	\$3,073,214,371
Subcontracting	\$2,322,525,808	\$2,439,408,283	\$2,587,358,226	\$2,810,378,010	\$3,016,957,976	\$2,974,441,194
Total SB	\$4,814,785,397	\$4,937,959,363	\$5,253,804,808	\$5,531,153,704	\$5,900,474,081	\$6,047,655,565
Total Spend	\$13,597,154,582	\$14,417,976,809	\$15,993,717,656	\$16,489,553,702	\$17,045,387,176	\$17,666,905,370

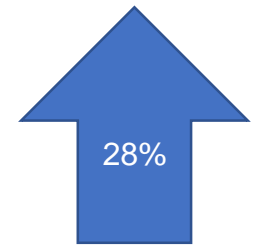
Prime — Subcontracting —

FY14-FY19 Small Business Prime and Subcontracting Dollars Trend Analysis

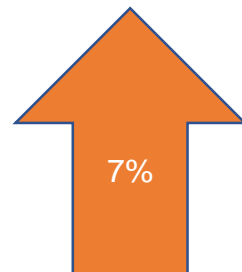
Prime	Dollars
FY2014	\$2,492,259,589
FY 2019	\$3,073,214,371



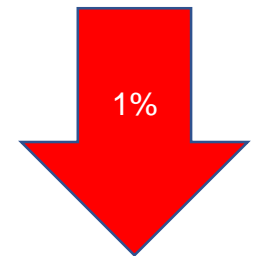
Subcontracting	Dollars
FY2014	\$2,322,525,808
FY2019	\$2,974,441,194



Prime	Dollars
FY2018	\$2,883,516,105
FY 2019	\$3,073,214,371
Increase of	\$189,698,266



Subcontracting	Dollars
FY2018	\$3,016,957,976
FY2019	\$2,974,441,194
Decrease of	\$42,412,064



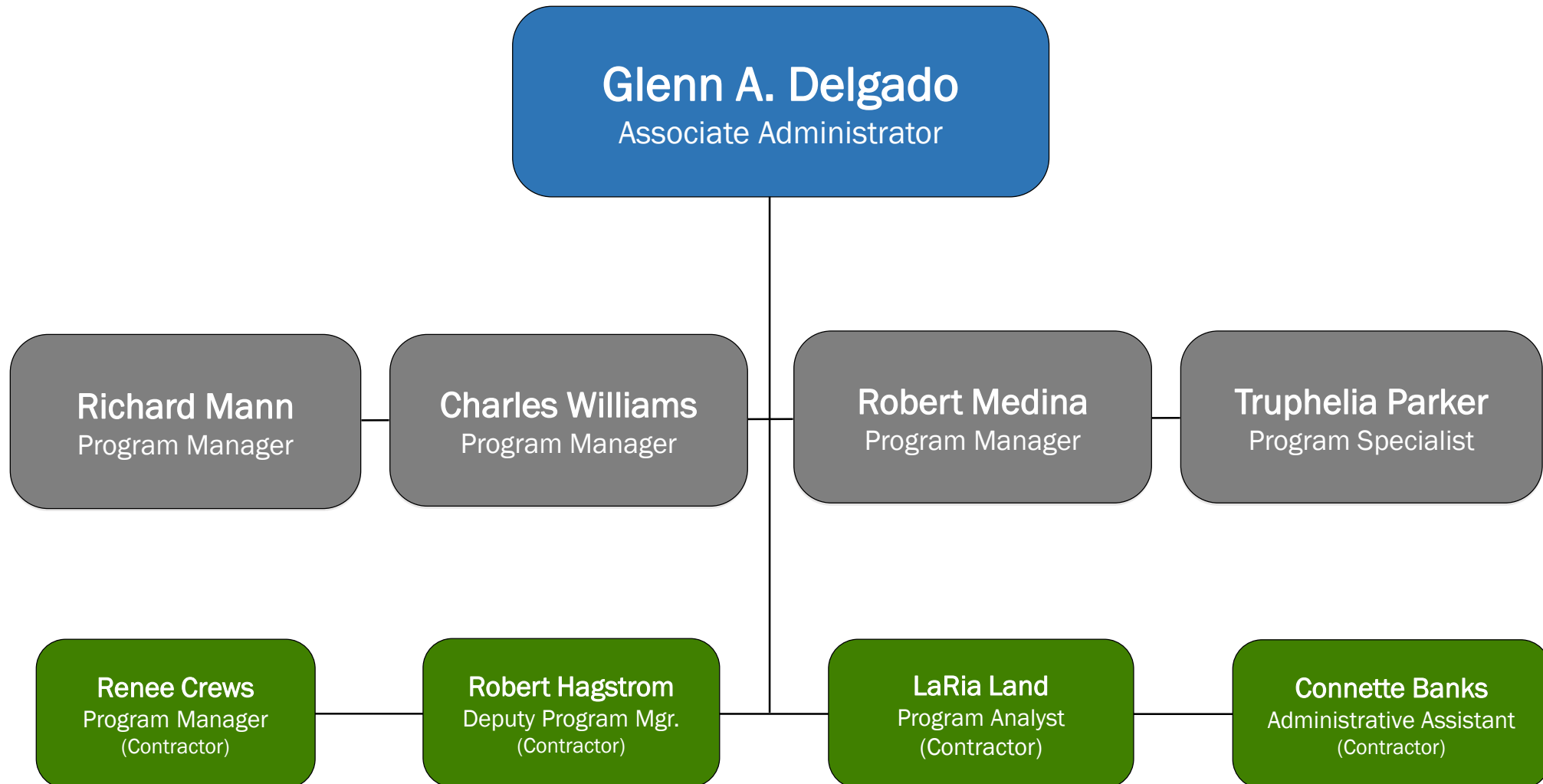
Goals, Commitments, and Agreements – NASA Small Business Metrics Update

- Centers who met all five (5) goals in FY19 were:
 - Ames Research Center (ARC)
 - Kennedy Space Center (KSC)
 - Langley Research Center (LARC)
 - Marshall Space Flight Center (MSFC)
 - NASA Shared Services Center (NSSC)
- At the end of September, the agency had a small business metric of 17.3%, as compared to 16.9% a year.
- Total obligations are \$17.6 billion, as compared to \$17.0 billion at the end of September 2018.
- Small Business obligations are \$3 billion, compared to approximately \$2.8 billion in September 2018.

Goals, Commitments, and Agreements – NASA Small Business Metrics Update

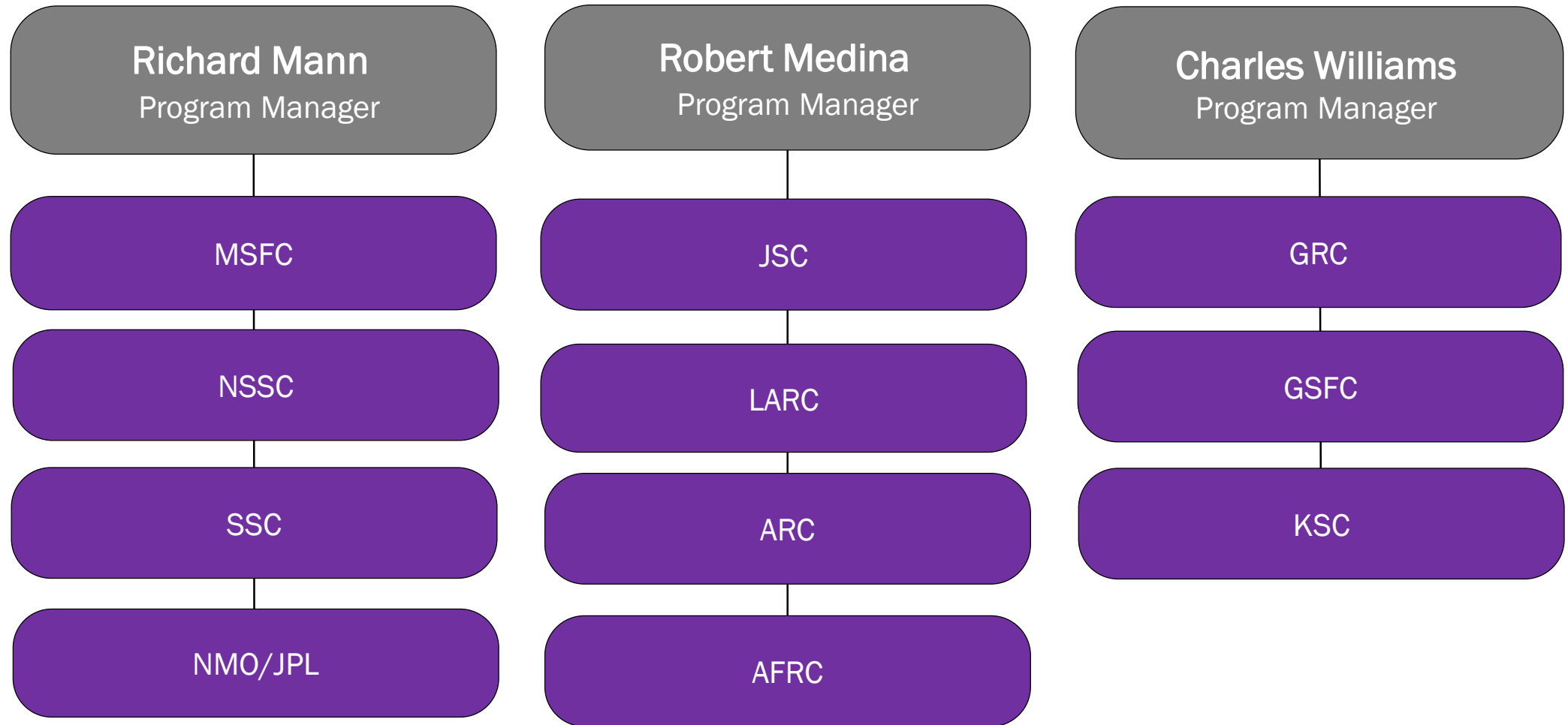
- Of the Big 7 Agencies (DOD, DOE, HHS, VA, NASA, DHS, and GSA), which make up 87% of the Federal Government Spend, only two (2) (GSA, and DHS) met or exceeded all five (5) of the small business categories goals.
- Therefore NASA is not an outlier with respect to meeting all of the small business categories goals.
- The majority of what GSA, and DHS procures is conducive to small businesses in the hard to achieve categories of WOSB, HUBZone, and SDVOSB.
- OSBP negotiated a FY-2020 SB goal of 15.4% with the SBA. Also OSBP completed the goal negotiations with the Head Contracting Activity at the Centers and signed out their FY-2020 goaling letters.

Office of Small Business Programs Organizational Chart



Office of Small Business Programs

Center Points of Contact



NDAA FY20 – General Provisions

[Public Law No. 116-92](#) ([conference report](#))

- Prohibits DOD from requiring facility access clearance for a joint venture composed entirely of entities that are currently cleared for access. (Sec. 1629)

Legislation to Watch – Passed by House and sent to Senate

- [H.R. 1615](#) - House-passed VA-SBA Act
 - Would transfer SDVOSB and VOSB certification to SBA, require certification governmentwide
 - Transfer date of 2 years after enactment, with 6-month extensions
 - SBA would take on VOSB certification on a reimbursable basis for VA
 - Current SBA self-certified firms would retain self-certification for 1 year
- [H.R. 190](#) (also [S. 673](#)) - Would exclude options from thresholds for sole-source contracts
- [H.R.4727 - Department of Homeland Security Mentor-Protege Program Act of 2019](#) - Would authorize DHS MPP
- [H.R.4920 - Department of Veterans Affairs Contracting Preference Consistency Act](#) – would create limited exception to Vets First Program for AbilityOne

Legislation to Watch – Passed by House (cont.)

- [H.R. 5130](#) - Capturing All Small Business Act of 2019 – would extend employee-based average to 24 months, instead of current 12 months
- [H.R. 5146](#) - Unlocking Opportunities for Small Businesses Act of 2019 – Would require federal government contracting officers to consider past performance obtained as a joint venture or subcontractor when evaluating small businesses seeking to compete on federal prime contracts.

Legislation to Watch – Introduced in House

- [H.R. 5669](#) - SECURE Small Business Act - To establish a program to assist small business concerns with purchasing cybersecurity products and services

Legislation to Watch – Introduced in Senate

- [S. 2729](#) - Small Business Contracting Accountability Act of 2019 – To require OSDDBUs to report to SBCs on non-compliance with 15(k) provisions
- [S. 2852](#) – To establish accelerated payments applicable to contracts with certain small business concerns
- [S. 2853](#) – To provide interim partial payment to small business contractors that request an equitable adjustment due to a change in the terms of a construction contract
- [S. 1981](#) – To change ownership requirements for WOSB and 8(a) programs for firms with venture-capital investment
- [S. 3038](#) - To require DHS and CAOC to examine innovative techniques for contracting, including small business contracting

Final Rule: Calculation of Average Annual Receipts

[84 FR 66561](#)

- Implements Small Business Runway Extension Act of 2018
- Calculate annual receipts using average of prior five years, instead of prior three years
- Applies to all industries with receipts-based size standards
- Only applies to certifications on or after January 6, 2020—prior certifications must use 3-year average
- Includes two-year transition period (through Jan. 6, 2022) that allows firms to choose between 3-year average and 5-year average
- Does not apply to SBA business loan or disaster loan programs

Interim FAR Rule: Prohibition on Contracting for Certain Telecommunications and Video Surveillance Services or Equipment

[84 FR 40216](#)

- Requires offerors to represent whether their offer includes covered telecommunications equipment or services
- Prohibits contractors from providing any equipment, system, or service that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system
- “Covered telecommunications equipment or services” = Huawei Technologies Company, ZTE Corporation; also, in some cases, Hytera Communications Corporation, Hangzhou Technology Company or Dahua Technology Company, subsidiaries or affiliates

Second Interim FAR Rule: Prohibition on Contracting for Certain Telecommunications and Video Surveillance Services or Equipment

[84 FR 68314](#)

- Permits annual representation on whether an offeror offers to the Government equipment, systems, or services that include covered telecommunications equipment or services.
- Creates new annual representation at FAR 52.204-26, Covered Telecommunications Equipment or Services—Representation and in paragraph (v) of FAR 52.212-3, Offeror Representations and Certifications-Commercial Items

Upcoming FAR Rule: Prohibition on Contracting for Certain Telecommunications and Video Surveillance Services or Equipment

FAR Case 2019-009

- Prohibits contracting with entities that use covered telecommunications equipment or services
- Effective August 13, 2020
- Will be implemented through separate rulemaking under FAR Case 2019-009

Proposed Rule: FAR Case 2018-003, Credit for Lower-Tier Small Business Subcontracting

[84 FR 30071](#)

- Potentially superseded by NDAA FY20
- Proposed two sets of goals for individual plans: first-tier goals and lower-tier goals
- Propose to use these existing subcontracting reports in eSRS as a way for the prime contractor to monitor subcontractors' achievements
- Asks for input on the whether to have primes approve or acknowledge achievement for lower-tier goals

Upcoming FAR proposed rules

- Proposed 2020-007, Accelerated Payments Applicable to Contracts with Certain Small Business Concerns
- Proposed 2019-008, Small Business Program Amendments
- Proposed 2019-007, Update of Historically Underutilized Business Zone Program
- Proposed 2019-004, Good Faith in Small Business Subcontracting
- Proposed 2019-003, Consolidation and Substantial Bundling
- Proposed 2018-004, Increased Micro-Purchase and Simplified Acquisition Thresholds
- Proposed 2017-019, Policy on Joint Ventures

OMB Category Management Memo

Memorandum M-19-13

- Provides guidance to agencies on implementing category management (CM).
- Agencies are expected to take five actions:
 - Create annual goals to successfully implement CM, consistent with small business and socioeconomic requirements,
 - Develop plans to engage with industry and improve vendor relationships,
 - Strengthen demand management plans to avoid wasteful spending,
 - Share prices-paid and other related data to improve government buying, and
 - Train employees in CM principles and practices.
- Emphasizes that agencies must implement category management consistent with small business and socio-economic goals.
- Footnote 31 (pg. 28): “agencies could not migrate work that would cause the agency to violate small business program requirements, such as taking away work from a contractor under the section 8(a) business development program without seeking release from SBA.”

Outreach & Information

FY20 Outreach Events

Feb. 26-27, 2020

NASA Engagement Forum & Small Business Symposium at the Central Intercollegiate Athletic Association (CIAA)
Charlotte, NC

NASA Office of STEM Engagement
Mr. Rod Chappell, roderick.d.chappell@nasa.gov
Ms. Sharon Fitzgerald,
sharon.g.fitzgerald@nasa.gov

March 25, 2020

Countdown to Success Supplier Summit and STEM Experience
Charleston, SC

NASA Office of Small Business Programs
Ms. Truphelia Parker,
truphelia.parker-1@nasa.gov
Ms. Renee Crews, renee.crews@nasa.gov

April 21-22, 2020

NASA HBCU/MSI Technology Infusion Road Tour at Morgan State University
Baltimore, MD

NASA Office of STEM Engagement
Mr. Rod Chappell, roderick.d.chappell@nasa.gov
Ms. Sharon Fitzgerald,
sharon.g.fitzgerald@nasa.gov

June 11, 2020

Northwest Aerospace Defense Conference
Seattle, WA

NASA Office of Small Business Programs
Ms. Truphelia Parker,
truphelia.parker-1@nasa.gov
Ms. LaRia Land, laria.b.land@nasa.gov



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OPPORTUNITIES AND CONTACT:

Website

www.osbp.nasa.gov

NASA Vendor Database (NVDB)

<https://vendors.nvdb.nasa.gov>

NASA Space Technology Mission Directorate (STMD)

<https://www.nasa.gov/directorates/spacetech/home/index.html>

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