

National Aeronautics and  
Space Administration



# Marshall Prime Contractor Supplier Council Bi Monthly Meeting

MSFC Small Business Update  
February 19, 2020

# Metrics (Through September 30, 2019)

CATEGORIES	GOVT. % GOALS	NASA % GOALS	NASA \$ ACHIEVED	NASA % ACHIEVED	MSFC % GOALS	MSFC \$ ACHIEVED	MSFC % ACHIEVED	% OF AGENCY
PROC. \$			\$17,661.6M			\$2,573.1M		14.6%
SB	23.0%	16.0%	\$3,072.8M	17.4%	10.4%	\$351.7M	13.7%	11.4%
SDB	5.0%	5.0%	\$1,349.8M	7.6%	4.6%	\$149.1M	5.8%	11.0%
HUBZone	3.0%	3.0%	\$143.5M	0.8%	0.4%	\$14.6M	0.6%	10.2%
WOSB	5.0%	5.0%	\$803.1M	4.5%	4.1%	\$112.3M	4.4%	14.0%
SDVO SB	3.0%	3.0%	\$237.4M	1.3%	2.5%	\$90.7M	3.5%	38.2%

Data generated on November 4, 2019

# MSFC FY 2020 Small Business Goals

CATEGORIES	\$ PROPOSED	% GOALS
Total	\$3,259.9M	
SB	\$267.9M	8.1%
SDB	\$115.1M	3.5%
WOSB	\$96.3M	3.0%
HUBZone SB	\$4.0M (\$13M)	.4%
SDVO SB	\$63.1M	1.9%

# Metrics (Through January 31, 2020)

CATEGORIES	GOVT. % GOALS	NASA % GOALS	NASA \$ ACHIEVED	NASA % ACHIEVED	MSFC % GOALS	MSFC \$ ACHIEVED	MSFC % ACHIEVED	% OF AGENCY
PROC. \$			\$4,918.9M			\$1,159.4M		23.6%
SB	23.0%	15.4%	\$740.0M	15.0%	8.2%	\$113.7M	9.8%	15.4%
SDB	5.0%	5.0%	\$338.1M	6.9%	3.5%	\$57.3M	4.9%	16.9%
HUBZone	3.0%	3.0%	\$46.3M	0.9%	0.4%	\$12.9M	1.1%	27.9%
WOSB	5.0%	5.0%	\$170.3M	3.5%	3.0%	\$32.2M	2.8%	18.9%
SDVO SB	3.0%	3.0%	\$79.3M	1.6%	1.9%	\$33.0M	2.8%	41.6%

Data generated on February 11, 2020

# MSFC Significant FY 2020 Small Business Contract Awards

START DATE	AWARDEE	CLASSIFICATION	CONTRACT #	TITLE	POTENTIAL VALUE
Nov. 21	Pontchartrain Partners	HZ, SDB, SDVO SB	80MSFC20F0014	MAF Tornado Repairs Multiple Buildings	\$10.9M

# FY18-19 MSFC Cumulative Subcontracting Dollar Comparisons

CATEGORIES	NASA % GOALS	NASA FY18 TOTAL \$	NASA FY18 % ACHIEVED	MSFC FY19 TOTAL \$	MSFC FY 19 % ACHIEVED
SUBCONTRACT \$		\$718.1M		\$749.5M	
SB	32.7%	\$342.4M	47.7%	\$366.0M	48.8%
SDB	5.0%	\$51.3M	7.1%	\$31.1M	4.1%
WOSB	5.0%	\$80.6M	11.2%	\$73.1M	9.8%
HUBZone SB	3.0%	\$26.2M	3.6%	\$47.7M	6.4%
SDVO SB	3.0%	\$23.3M	3.2%	\$37.8M	4.9%

# 2020 Procurement Small Business Action Team

## OFFICE

## PARTICIPANT

PS20

Jimmy Creech

PS30

Bob Dallas

PS40

Lisa Grady

PS50

Jaquilla White

PS50

Maranda McCord

# In or Nearing Competition

TITLE	INCUMBENT	PREVIOUS COMPETITION	CURRENT COMPETITION
Computer Operations & Business Automation	Aetos Systems	8(a) sole source	GSA 8(a) Stars competition
CPSS Configuration & Data Management	Victory Solutions, Inc.	SB set-aside	SDVO SB set-aside
CPSS Program Planning & Control	MTS	SB set-aside	SB set-aside
CPSS Project Coordination	MTS	SB set-aside	WOSB set-aside
Human Landing System	New acquisition	New acquisition	Full and open
Marshall Engineering Technician & Trade Support Services	Aerie Aerospace	8(a) competition	8(a) competition
Marshall Operation Systems, Services, & Integration	New acquisition	New acquisition	Full & open
Strategic Research and Analysis, Communications, & Exhibit Services	Analytical Services, Inc.	SB set-aside	SB set-aside

# MSFC 36 Month Forecast

POP EXPIRES	INCUMBENT	CONTRACT	TITLE	NAICS CODE	POTENTIAL VALUE	PREVIOUS COMPETITION
03/31/2021	IHS Global	NNM16AA13C	NASA Integrated Technical Standards Systems	518210	\$8M	Full & Open
10/31/2021	All Points Logistics, LLC	NNM16AA01C	MSFC Information Technology Services	541513	\$228M	SDVO SB set-aside
12/31/2021	Hanks, Hanks, & Associates, LLC	NNM16AA10C	Center Administrative Support Services	541611	\$28M	8(a) Competition
03/31/2022	Accura Rosser	NNM17AA04C	Facility Engineering Design & Inspection Services	541330	\$40M	8(a) competition
04/30/2022	Security Walls, LLC	NNM17AA25C	Protective Services at MSFC and MAF	561612	\$47M	SB Set-Aside