



MSFC SMALL BUSINESS UPDATE

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Oct. 19, 2021



MSFC FY21 PROGRAM HIGHLIGHTS

- Achievement of all FY21 small business Goals.
- Annual PS Chat sessions with each Office of Procurement buying group.
- Semiannual meetings with MSFC Small Business Technical Coordinators.
- Provided SB Program updates to nine MSFC organization leadership teams.
- Semiannual SB Program updates to the Integrated Management Systems Council.
- Provided eight NASA Mentor-Protégé Program updates to industry and industry councils at other NASA Centers.
- Establishment of the 2021 Procurement Small Business Action Team.

MSFC FY21 PROGRAM HIGHLIGHTS – OUTREACH

- NASA Doing Business with MSFC webinar.
- Catalyst Doing Business With MSFC.
- 29th and 30th Marshall Small Business Alliance Meetings.
- 6th Annual HBCU and MSI Partnerships Meeting.
- Cook County Illinois and Michigan Aerospace Manufacturers Association virtual outreach events.
- 15th Annual MSFC Industry and Advocates Awards Ceremony.

FY 2021 SMALL BUSINESS CONTRACT AWARDS

Start Date	Awardee	Classification	Contract #	Title	Potential Value
Oct. 1	Media Fusion	SB	80MSFC21D0011	Strategic Research & Analysis, Communications, & Exhibit Services	\$58.3M
Dec. 15	Diversified Construction of Oklahoma	WOSB	80MSFC21F0038	Revitalize Pressurants and Propellants System Phase 2	\$7.4M
Apr. 16	Barrios Technology	WOSB	80MSFC21D0009	Project Coordination	\$227.9M
Apr. 27:	ETA Space LLC	SB	80MSFC21C0008	Space Technology Ready	\$24.8M
Aug. 1:	CeleraPro LLC	HUBZone SB	80MSFC21DA004	Administrative Services	\$21.5M
Sep. 10:	Birmingham Industrial	SDB & SDVO SB	80MSFC21F0257	Renovation of Bldg. 4619	\$11.9M
Sep. 29:	A&H Ambica JV	SDB	80MSFC21F0313	MAF Roofing	\$25.1M

MSFC FY 2017 - 2021 SMALL BUSINESS DIRECT GOAL ACHIEVEMENTS

CATEGORIES	FY2017	FY2018	FY2019	FY2020	FY2021
Procurement Dollars	\$2,353.1M	\$2,532.6M	\$2,573.1M	\$3,370.8M	\$3,901.4M
SB % Goals	12.2%	11.3%	10.4%	8.2%	7.6%
SB Dollars	\$324.6M	\$311.6M	\$351.7M	\$326.5M	\$346.3M
SB % Achieved	13.8%	12.3%	13.7%	9.7%	8.9%
SDB % Goals	4.8%	5.0%	4.6%	3.5%	3.4%
SDB Dollars	\$150.6M	\$150.7M	\$149.1M	\$182.4M	\$170.9M
SDB % Achieved	6.4%	5.9%	5.8%	5.4%	4.4%
WOSB % Goals	3.3%	4.1%	4.1%	3.0%	2.4%
WOSB Dollars	\$106.8M	\$103.7M	\$112.3M	\$105.7M	\$128.7M
WOSB % Achieved	4.5%	4.1%	4.4%	3.1%	3.3%
HUBZone SB % Goals	0.3%	0.4%	0.4%	0.4%	0.4%
HUBZone SB Dollars	\$6.6M	\$4.2M	\$14.6M	\$44.5M	\$15.1M
HUBZone SB % Achieved	0.3%	0.2%	0.6%	1.3%	0.4%
SDVO SB % Goals	3.0%	3.1%	2.5%	1.9%	2.5%
SDVO SB Dollars	\$84.3M	\$83.0M	\$90.7M	\$129.0M	\$99.0M
SDVO SB % Achieved	3.6%	3.3%	3.5%	3.8%	2.5%

METRICS (THROUGH SEPTEMBER 30, 2021)

CATEGORIES	GOVT. % GOALS	NASA % GOALS	NASA \$ ACHIEVED	NASA % ACHIEVED	MSFC % GOALS	MSFC \$ ACHIEVED	MSFC % ACHIEVED	% OF AGENCY
PROC. \$			\$18,845.8M			\$3,901.4M		21.7%
SB	23.0%	15.75%	\$3,422.8M	18.2%	7.6%	\$346.3M	8.9%	10.1%
SDB	5.0%	5.0%	\$1,501.7M	8.0%	3.4%	\$170.9M	4.4%	11.4%
HUBZone	3.0%	3.0%	\$155.5M	0.8%	0.4%	\$15.1M	0.4%	9.7%
WOSB	5.0%	5.0%	\$797.6M	4.2%	2.4%	\$128.7M	3.3%	16.1%
SDVO SB	3.0%	3.0%	\$301.7M	1.6%	2.5%	\$99.0M	2.5%	32.8%

Data generated on October 6, 2021

MSFC FY 2021 TOP 20 SMALL BUSINESS CONTRACTS

No.	Contract Title	Prime	Contract No.	Classification	\$ Obligated
1	Engineering Technician & Trade	Aerie Aerospace	NNM15AA19C	SDB & WOSB	\$45.2M
2	Safety & Mission Assurance	Bastion Technologies	80MSFC18C0005	SDB	\$41.2M
3	Huntsville Operations Support Center	Colsa Corporation	NNM17AA12C	SDVO SB	\$39.9M
4	MAF Roofing	A&H Ambica	80MSFC21F0313	SDB	\$25.1M
5	MSFC Information Technology	All Points Logistics	NNM16AA01C	SDVO SB	\$24.7M
6	Configuration & data Management	Victory Solutions	NNM13AA66T	WOSB & SDVO SB	\$14.9M
7	Logistics Services	L&M Technologies	80MSFC18A0001	WOSB	\$14.2M
8	Renovation at Bldg. 4619	Birmingham Industrial	80MSFC21F0257	SDB & SDVO SB	\$11.9M
9	SRACES	Media Fusion	80MSFC21D011	SDB	\$10.0M
10	Program Planning & Control	MTS	80MSFC21DA007	WOSB	\$8.2M

MSFC FY 2021 TOP 20 SMALL BUSINESS CONTRACTS, (CONT.)

No.	Contract Title	Prime	Contract No.	Classification	\$ Obligated
11	Protective Services at MSFC & MAF	Security Walls	NNM17AA25C	SDB & WOSB	\$8.0M
12	Revitalize Pressurants & Propellants	Diversified Construction	80MSFC21F0038	WOSB	\$7.4M
13	Project coordination	Barrios Technology	80MSFC21D0009	WOSB	\$6.7M
14	A&E Design & Inspection	Accura Rosser	NNM17AA04C	SDB & WOSB	\$6.4M
15	Space Technology	ETA Space	80MSFC21C0008	SB	\$5.5M
16	Custodial & Refuse Collection	All Native	80MSFC19D0024	HUBZone certified SDB	\$5.1M
17	Engineering Support	Cepeda Systems	NNM14AA14C	HUBZone Certified SDB & WOSB	\$3.5M
18	Administrative Services	Hanks, Hanks & Assoc.	NNM16AA10C	SDB & WOSB	\$3.4M
19	Environmental Services	K S Ware	NNM17AA11C	SDB & WOSB	\$2.9M
20	Acquisition Services	Seventh Sense Consulting	80MSFC20F0073	SDB & SDVO SB	\$2.7 M

MSFC FY 2022 SMALL BUSINESS DIRECT GOALS

CATEGORIES	\$ BASELINES	% GOALS
Eligible \$	\$3,201.2M	
SB	\$255.2M	8.0%
SDB	\$125.4M	3.9%
WOSB	\$88.1M	2.8%
HUBZone SB	\$16.0M	0.5%
SDVO SB	\$31.8M	1.0%

MSFC FY21 TOP 20 LARGE BUSINESS PRIME CONTRACTS

No.	Contract Title	Prime	Contract No.	Classification	\$ Obligated
1	Space Launch System (SLS) Stages	Boeing	80MSFC20C0052 & NNM07AB03C	LB	\$1,061.0M
2	SLS RS-25 Engine	Aerojet Rocketdyne	NNM16AA02C	LB	\$435.1M
3	Human Landing System (HLS) study	SpaceX	80MSFC20C0034	LB	\$344.8M
4	SLS Booster	Northrop Grumman	80MSFC20D0008 & NNM07AA75C	LB	\$254.4M
5	HLS Study	Blue Origin	80MSFC20C0020	LB	\$251.6M
6	Engineering Services & Skills Capabilities Augmentation	Jacobs	80MSFC17C0011	LB	\$206.4M
7	SLS Interim Cryogenic Propulsion	Boeing	NNM12AA82C	LB	\$144.9M
8	HLS Study	Dynetics	80MSFC20C0035	LB	\$91.8M
9	Chandra Science Center	Smithsonian	NAS8-03060	NP	\$60.6M
10	Mission Operations & Integration	Teledyne Brown	NNM13AA29C	LB	\$50.8M

MSFC FY 2021 TOP PRIME CONTRACTS (CONT.)

No.	Contract Title	Prime	Contract No.	Classification	\$ Obligated
11	Lunar Lander Concept	Dynetics	80MSFC21CA016	LB	\$38.9M
12	Lunar Lander Concept	Lockheed Martin	80MSFC21CA017	LB	\$35.2M
13	Lunar Lander Concept	Northrop Grumman	80MSFC21CA018	LB	\$33.7M
14	Cryogenic Propellant	SpaceX	80MSFC21CA002	LB	\$27.7M
15	SLS Launch Vehicle Stage	Teledyne Brown	NNM13AA35C	LB	\$26.6M
16	Cryogenic Demonstration Mission	Lockheed Martin	80MSFC21CA001	LB	\$24.5M
17	Lunar Concept Study	Blue Origin	80MSFC21CA015	LB	\$22.8M
18	Additive Mfg.	Made in Space	NNM17AA02C	SB	\$22.8M
19	Mars Ascent Propulsion	Northrop Grumman	80MSFC21C0010	LB	\$21.9M
20	Imaging X-ray Polarimetry	Ball Aerospace	NNM15AA18C	LB	\$16.3M

MSFC PRODUCT SERVICE LINES (PSL)

PSL	COMPETITION
Agency Logistics Support Services	TBD
Consolidated Agency Technology Transfer Services	Set-aside (set-aside type TBD)
NASA Financial Support Services	SB set-aside...single award
Program Planning and Control	SB set-aside...single award

IN OR NEARING COMPETITION

TITLE	INCUMBENT(S)	PREVIOUS COMPETITION	CURRENT COMPETITION
CPSS Configuration & Data Management	Victory Solutions, Inc.	SB set-aside	SDVO SB set-aside
Facility Engineering Design and Inspection Services	Accura Rosser JV	8(a) set-aside	8(a) set-aside
Ground Systems Engineering IV&V	Work under HOSC contract	New requirement	WOSB set-aside under GSA PES
Human Landing System NextStep Risk Reduction	New requirement	New requirement	Full and open
Mars Ascent Vehicle Integrated Services	New requirement	New requirement	Full and open
Marshall Engineering Technician and Trade Support Services	Aerie Aerospace, LLC	8(a) set-aside	8(a) set-aside
Marshall Operation Systems, Services, and Integration	Combining HOSC & MO&I Contracts	New requirement	Full and open

ACTIVE MPAS

NASA Center	Mentor	Protégé	Protégé's SB Classification(s)	Contract No.	MPA Duration	End Date
*KSC	Jones Edmunds & Associates, Inc.	Drummond Carpenter, PLLC	SDVOSB	80KSC020D0018	24 Months	03/28/2023
*LaRC	Jacobs Technology, Inc.	Analytical Services & Materials (AS&M)	EDWOSB	NNL13AA14C	36 Months	01/24/2024
*MSFC	Jacobs	JBS Solutions, Inc.	HUBZone certified, SDB, WOSB	80MSFC18C0011	24 Months	04/22/2022
*MSFC	The Boeing Co.	Southern University	HBCU	NNM07AB03C	18 Months	12/22/2021
*NSSC	Leidos	Sure Secure Solutions, LLC	EDWOSB	80NSSC19D0001	24 Months	06/30/2022

**MPAs approved since March 1, 2020*

INCOMING AGREEMENTS

NASA Center	Mentor	Protégé	Contract No.	Protégé Classification	POP Months	Status
GSFC	KBR, Inc.	SPACENAV, LLC	NNG17HP02C	HUBZone-certified	12 Months	Hold – Pending Follow-on results
GSFC	Northrop Grumman Corporation	University of Maryland Eastern Shore (UMES)	80GSFC19C0060	HBCU	36 Months	At GSFC/In Review
GSFC	Peraton	KIRA Aerospace, LLC	80GSFC19C0060	SDB, Native Indian	24 Months	At GSFC/On hold for Contract Novation
GSFC	Peraton	Metis Technology Solutions, Inc.	80GSFC19C0063	WOSB	30 Months	At GSFC/In Review
JSC	Jacobs	McLaurin Aerospace	NNJ13HA01C	WOSB, HUBZone-certified	36 Months	Mentor submitting to JSC soon
MSFC	Jacobs	K S Ware & Associates, LLC	80MSFC19D0021	WOSB	TBD	Mentor submitting to MSFC soon
MSFC	Northrop Grumman Space Sector	Florida A&M University	NNM07AA75C	HBCU	TBD	Mentor submitting to MSFC soon

NASA APPROVED MENTORS - STATUS

Mentor Name	Expiration Date	Mentor POC	Phone No.	E-mail Address
a.i. Solutions, Inc.	7/12/2024	B. Steve Owens	321-867-0670	steve.owens@ai-solutions.com
AECOM	1/28/2024	Shawn Ralston	703-559-1338	shawn.ralston@aecom.com
Bastion Technologies, Inc. (New Mentor)	2/28/2027	Kim E. Whitson	256-585-5150	kwhitson@bastiontechnologies.com
Bechtel National, Inc. (New Mentor)	5/20/2026	Lisa Tribuce-Leoung Tat	703-429-6261	ltribuc@bechtel.com
CSRA, LLC	12/26/2022	Bruce Moore	256-947-5033	bruce.moore@gdit.com
Deloitte & Touche, LLP (New Mentor)	10/25/2026	Victoria Vo	703-585-3946	vicvo@deloitte.com
Enterprise Services, LLC	10/9/2023	Jeff Henderson	703-736-4015	jeff.henderson@perspecta.com
Hamilton Sundstrand Space System International, Inc.	12/14/2022	Mark Beardslee	860-654-6897	mark.beardslee@utas.utc.com
Honeywell International, Inc. (Aerospace-Glendale)	12/5/2023	Cruz Andino Vargas	787-658-2289	cruz.andino@honeywell.com
Jacobs Technology, Inc	9/8/2026	JoAnn Belt	256-961-1769	joann.v.belt@nasa.gov
Jones Edmunds & Associates, Inc. (New Mentor)	11/04/2026	Douglas Toth, PhD., PE	352-258-8816	dtoth@jonesedmunds.com
Leidos Innovations Corporation	11/13/2023	Chireda Gaither	571-526-6026	chireda.b.gaither@leidos.com
LJT & Associates, Inc.	9/17/2023	Matthew Kilroe	443-283-2500	---
Lockheed Martin	12/22/2026	Orysia Buchan	315-456-3018	orysia.d.buchan@lmco.com
Northrop Grumman	2/19/2027	Jenifer Scoffield	435-863-2017	jenifer.scoffield@ngc.com
PAE Applied Technologies, LLC	4/3/2023	Stephen Brettel	281-224-5874	stephen.p.brettel@nasa.gov
Peraton, Inc. (New Mentor)	4/25/2027	Willie Franklin	303-815-6214	wfrank01@peraton.com
Raytheon Company	11/19/2026	Crystal King	571-250-3725	crystal.l.king@raytheon.com

*Highlighted Companies are either new or recently renewed.

NASA APPROVED MENTORS – STATUS (CONT.)

Mentor Name	Expiration Date	Mentor POC	Phone No.	E-mail Address
Science Applications International Corporation (SAIC)	12/17/2026	Bruce Emerson Rita Brooks	256-544-8547 571-203-6832	bruce.g.emerson@nasa.gov marguerite.brooks@saic.com
Sierra Lobo, Inc.	4/3/2023	Chuck Stidham	567-401-1051	cstidham@sierralobo.com
Southwest Research Institute	5/31/2022	Eva Carpenter	210-522-2237	eva.carpenter@swri.org
Teledyne Brown Engineering, Inc.	6/25/2026	Debbie Batson	256-726-1393	debbie.batson@teledyne.com
The Boeing Company	4/7/2026	Kamisha Sanders	314-610-0311	kamisha.d.sanders@boeing.com
Wyle Laboratories, Inc. d/b/a KBRWyle	10/19/2022	Gracie Orr Jaime Downs Applebe	832-205-6982 281-853-5027	gracie.orr@us.kbr.com jaimie.downs@us.kbr.com

**Highlighted Companies are either new or recently renewed.*