

The background of the slide is a deep space scene. It features a dark blue and black void filled with numerous stars of varying brightness. Several prominent spiral and elliptical galaxies are visible, their colors ranging from light blue to purple. In the lower right quadrant, a large, reddish-brown planet, likely Mars, is partially visible, showing its characteristic surface features and atmosphere. The overall lighting is soft, highlighting the textures of the galaxies and the planet's surface.

**NASA/MARSHALL SPACE  
FLIGHT CENTER**

**JOINT COUNSELING SESSION**

**PROGRESSIVE MACHINERY INC  
11/09/2021**

# Background

<b>COMPANY NAME:</b>	<b>Progressive Machinery Inc</b>	<b>ADDRESS:</b>	<b>19 E Centre St Nutley, NJ 07110</b>
<b>OWNER:</b>	Maria Hunter Halyna Hotsko	<b>CONTACT NAME:</b>	Maria Hunter
<b>EMAIL:</b>	Mhunter@pro- machinery.com	<b>YEARS IN BUSINESS:</b>	12
<b>CAGE CODE:</b>	8CBV2	<b>DUNS NUMBER:</b>	074503396
<b>WEB SITE:</b>	www.pro-machinery.com	<b>NAICS CODES:</b>	332710, 333514, 333517, 333513, 333249, 333999, 541330, 541420, 332721, 336390, 336413, 332991

# Business Size & Classifications

<b>TOTAL EMPLOYEES:</b>	<b>20</b>
<b>AVERAGE SALES:</b>	\$2+ M annually

<b>CLASSIFICATIONS (select from list below):</b>	<b>Yes/No</b>
<b>SMALL BUSINESS</b>	Yes
<b>SMALL DISADVANTAGED BUSINESS</b>	No
<b>NATIVE AMERICAN-OWNED</b>	No
<b>ALASKAN NATIVE CORPORATION</b>	No
<b>WOMEN OWNED</b>	Yes
<b>ECONOMICALLY DISADVANTAGED WOMEN OWNED</b>	No
<b>VETERAN-OWNED</b>	No
<b>SERVICE DISABLED VETERAN OWNED</b>	No
<b>HUBZONE CERTIFIED</b>	No
<b>8(A) CERTIFIED</b>	No
<b>8(A) EXPIRATION DATE (if applicable)</b>	No

# Quality Systems

- AS9100 D Certified including full design
- ISO9001:2015 Certified
- NIST 800-171
- Progressive Machinery's Project Manager based approach
- Principles hold PMP certifications
- WBENC and WOSB certified by third party

# Skills & Processes

We have been in business for 12 years serving automotive, industrial, and consumer marketplace.

1. Offer full engineering design services, mechanical, electrical, and process/product assistance:  
In-house custom designed and built equipment for stamping industry.  
Consumer product development and ready for manufacturing.
2. In-house production of formed and stamped parts and assemblies.
3. Machine refurbishment and production line design and development.
4. Full machine shop capabilities: 5-axis milling, CNC turning and grinding, welding/fabrication, sheet metal fabrication, laser, waterjet bending and joining.
5. New product design and development, prototyping and testing. CAD/CAM design.
6. Custom automation solutions: SERVO.

## Differentiators:

- \* Very strong financial position: grew organically over 12 years, zero debt, own our facility and all machinery and equipment.
- \* Family owned and operated since inception, placing high value on customer service. Many customers have been with us since 2009. 100% on time delivery.

# Skills & Processes (Cont.)



# Customers

- NAVAIR - completed F-35 kits, delivered 2 weeks early
- NIST - in process of becoming charpy specimen supplier
- ARMY – in talks to build ADL Ramp Kit Assembly
- ER Wagner - chamfering line
- HUSCO - developed flat spring for automotive electric motor application
- Leicatex - developed and built new manufacturing process that cut production time in half
- Stewart EFI - co-designing and building assembly line for automotive assembly
- Hydratight (Enerpac) - large machined components for nuclear reactor
- Progressive Hydraulics - pump assembly for Patriot machined components
- A&A Design – box changer, loop control, high precision tool and die work
- Industrial Machine Co. - precision tool and die, process development
- Airline Hydraulics – precision machined components
- Snack Innovations – developed SERVO driven popper machines to replace legacy hydraulic units
- Gold Star – Established full gutter component fabrication lines

# Principle Point(s) of Contact

<b>NAME</b>	<b>TITLE</b>	<b>PHONE</b>	<b>EMAIL</b>
<b>Maria Hunter</b>	Vice President	833-776-6224 833-PRO-MACH	mhunter@pro-machinery.com
<b>Alan Hunter</b>	Sales Director	833-776-6224	ah@pro-machinery.com
<b>Bill Hotsko</b>	Engineering Director	833-776-6224	bh@pro-machinery.com