



NASA/MARSHALL SPACE FLIGHT CENTER

Joint Counseling Session

May 17, 2022

Who We Are

Our company was founded on the principle that our nation's most important missions deserve teams they can trust. We provide agile and responsive business solutions concentrated in program management, data management and analytics, information technology (IT) system development, and process and performance improvement to the department of defense and related civilian agencies. We're experts in the organizations, processes, technologies, and data that support major acquisitions, procurement, logistics, and contracting initiatives as well as acquisition program management, strategies, and policies.

Advance **Beyond.**



What We Do

Aeyon is built on the power of insight and the speed of systems. With deep expertise in the Department of Defense (DoD) and civilian agencies, we provide experienced leadership teams that develop transformation strategies, advanced processes, and comprehensive technologies to deliver better outcomes, faster. We collaborate with senior management to identify barriers and design solutions to key challenges. Through insights, strategies, data analytics, and technical expertise, we implement the systems necessary to accelerate critical missions.



Why Aeyon?

- ✓ We **offer the best value** with a technically sound approach and the most qualified, experienced team.
- ✓ We **invest** in our people.
- ✓ We **build strong client relationships**.
- ✓ We **deliver on-time** and are committed to your success.
- ✓ Implement a program management approach that promotes **communication, accountability, and collaboration**.
- ✓ Implement a buddy system **mentoring program** for the junior staff, resulting in a stronger core team with a beneficial mix of personnel levels, averaging the cost of senior personnel with that of junior, very qualified, personnel.
- ✓ Execute an **agile recruiting process** enabling us to provide the right skill sets to meet direct costs.

Advance Beyond.

Background

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have joined forces with



Bringing increased capabilities to
national security and civilian missions.

Background

COMPANY NAME:	Aeyon, LLC	ADDRESS:	8618 Westwood Center Dr. #240 Vienna, VA 22182
OWNER:	Sunny Singh, President & CEO	CONTACT NAME:	Patrick Collins, Chief Growth Officer
EMAIL:	ssingh@aeyon.us	YEARS IN BUSINESS:	9 mos. (DBA Aeyon)
CAGE CODE:	6LRG6	DUNS NUMBER:	078311932
WEB SITE:	aeyon.us	NAICS CODES:	323120, 511199, 511210, 518210, 519130, 519190, 419219, 541330, 541511, 541512, 541519, 541612, 541613, 541614, 541690, 541715, 541990, 561311, 561311, 561320, 611420, 611430, 611710
CERTIFICATIONS: CMMI DEV/3; ISO 9001:2015; ISO 9001:2018; TS Facility Clearance			

Business Size and Classifications

EMPLOYEES (range): under 1,000

AVERAGE SALES (range):* over \$41.5M

CLASSIFICATIONS (select from list below): Yes/No

SMALL BUSINESS Yes

SMALL DISADVANTAGED BUSINESS No

NATIVE AMERICAN-OWNED No

ALASKAN NATIVE CORPORATION No

WOMEN OWNED No

ECONOMICALLY DISADVANTAGED WOMEN OWNED No

VETERAN-OWNED No

SERVICE DISABLED VETERAN OWNED No

HUBZONE CERTIFIED No

8(A) CERTIFIED No

8(A) EXPIRATION DATE (if applicable) N/A

*Based around NAICS 541715

Capabilities

Digital Transformation



Data Management & Analytics



Mission Services



Financial Management



Healthcare Advisory



Talent Management Services



Engineering & Sciences



Logistics & Supply Chain Management



Acquisition Management



Information Technology



Current Contracts



- Consolidated Program Support Service – Program Planning and Control (CPSS PP&C) - Prime contract
- JSC Engineering Technology and Science (JETS) – Subcontract
- Strategic Research Analysis Communications and Exhibit Services (SRACES) – Subcontract
- NASA HQ Data Analytics and Technical Support Services (DATSS) – Subcontract
- Engineering Services and Science Capability Augmentation (ESSCA) – Subcontract



- Aeyon currently provides support to the DoD (all military services and several defense agencies) on over 60 contracts spanning across each of our practice areas



- General Services Administration Financial Management and Logistics Support Services Small Business Innovation Research (GSA FMLS SBIR Phase III)



- Defense Health Agency Small Business Innovation Research Basic Ordering Agreement (DHA SBIR BOA)

NASA Value



Aeyon bolsters legacy MTS's value, capabilities, and competitiveness to NASA and throughout the federal government through our expanded capabilities, unique solutions, and performance excellence.

OUR UNIQUE SOLUTIONS

- **Small Business Innovation Research (SBIR)**
- **Aeyon Center of Excellence (ACE)**
 - **Data Analyst Center of Excellence (DACoE)**
 - **Robotic Operating Center of Excellence (ROCoE)**
- **Program Management Institute (PMI) Authorized Training Partner (ATP)®**

KEY NASA CAPABILITIES

- **Program Planning and Control (PP&C)**
- **Financial Management / Audit Readiness**
- **Engineering & Technical Services / SMEs**
- **Digital Transformation**
- **Strategic Communication**
- **Logistics**
- **Training**

PERFORMANCE EXCELLENCE

- *PP&C prime contractor for major programs and projects across NASA, providing earned value management, scheduling, risk management, program integration*
- *Over 300 SMEs with 30+ years of experience*
- *Financial Management SMEs currently providing extensive support to USMC to achieve the DoD's first clean audit opinion for a military service*
- *NASA MSFC 2018 Small Business Prime Contractor of the Year*

Aeyon Center of Excellence (ACE)

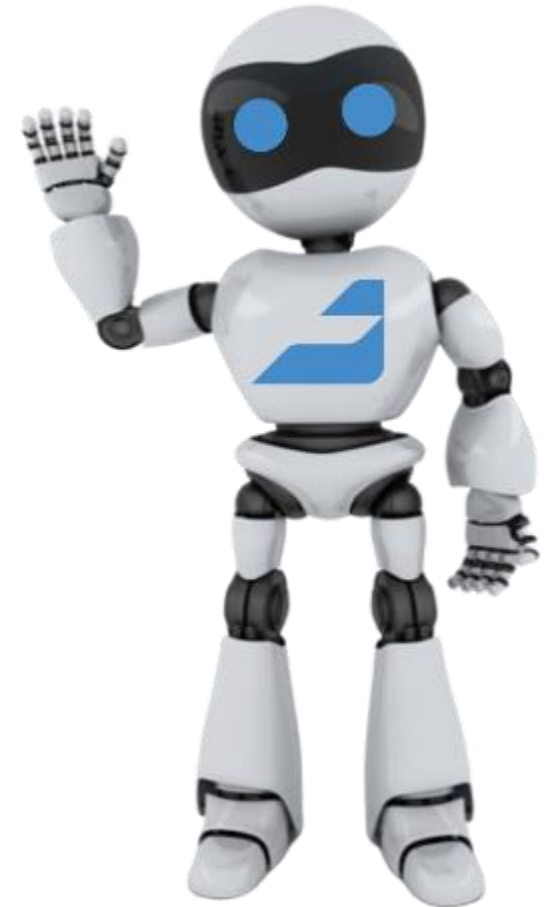
Robotics Operating Center of Excellence (ROCoE)

Overview

Aeyon has entered into a partnership with UiPath, Inc to establish the first ever Financial Management (FM) Robotic Operating Center of Excellence (ROCoE) dedicated to the incubation, governance, and management of BOTs that will be deployed across the Department of Defense (DoD). As a premier DoD Financial Management Subject Matter Expert (SME) firm, Aeyon's Federal Financial management practices and processes provide a strong foundation that is uniquely suited to address the process automation and streamlining needs of the DoD. Our ROCoE is anchored by the Aeyon Digital Workforce Solution (ADWS) Framework. The ADWS Framework is comprised of five component processes with an overarching focus on Governance and Program Management: Proof of Concept, Prototype, Deployment, Integration, and Maintenance.

Our Solution

Our ROCoE is anchored by the Aeyon Digital Workforce Solution (ADWS) Framework. The ADWS Framework is comprised of five component processes with an overarching focus on Governance and Program Management: Proof of Concept, Prototype, Deployment, Integration, and Maintenance.



Aeyon Center of Excellence (ACE)

Data Analyst Center of Excellence (DACoE)

DACoE Core Offerings

Leveraging the DACoE foundations enables Aeyon to provide some basic Core Offerings to include:

- Advanced Analytics - Makes use of the necessary tools and technology that allows its analysts to perform their work efficiently and the results to its clients.
- Data Culture - Showcases Aeyon's investment in its data analysis in order to achieve positive results.
- Data Governance - Provides guidance on the management of data, which includes its use, storage, and security, throughout the life cycle of data analytics projects.
- Data Visualizations - Provides visualizations of the results of any analysis in an accessible and easy-to-understand format for immediate use by the client.
- Technical Infrastructure - Showcases Aeyon's investment and use of technology, which includes hardware and software, networking capabilities, data management, and IT support.
- Knowledge Management - Creates a collection of methods relating to creating, sharing, using and managing the knowledge and information of an organization

SMEs and the Aeyon Decision Making Framework (ADMF)

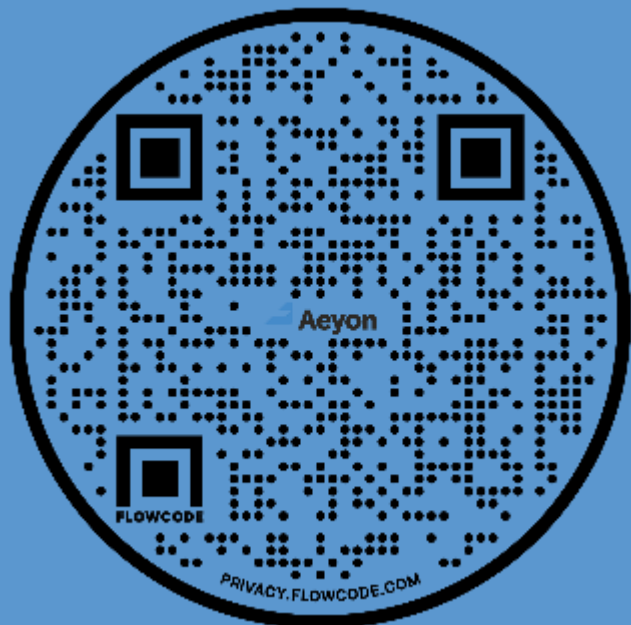
Aeyon Data and Analytics SMEs provide inputs to the Aeyon Decision Making Framework which provides a framework that illustrates the interactions between the business processes and various organizational roles. The ADMF activities extend to provisioning data from authoritative sources to creating information that can advise decision making at the enterprise level. A foundational tenant of the framework is that it accommodates all stakeholders in the business processes to incorporate policy, people, process, and technology interrelationships. The framework facilitates organizational alignment and ownership of key enabling activities for use of data and information to improve business and organizational outcomes.

CY22 Awards/Notable Accomplishments

Opportunity Name	Stage	Aeyon Role	Aeyon Practice Area
OASN FM AND C FINANCIAL IMPROVEMENT PROGRAM CONTRACTOR SUPPORT SERVICES (FIP)	WIN	Prime	FM- Audit Readiness & Sustainment
JOINT ARTIFICIAL INTELLIGENCE CENTER TEST AND EVALUATION MULTI-AWARD CONTRACT MAC (JAIC TE)	WIN	Prime	Financial Systems; IT
JOINT ARTIFICIAL INTELLIGENCE CENTER DATA READINESS ARTIFICIAL INTELLIGENCE DEVELOPMENT BOA (JAIC DRAID BOA)	WIN	Prime	Digital Transformation; Mission Services
Navy SPECWAR DAI MIGRATION	WIN	Prime	Financial Systems
DAI SUPPORT (HQMC P&R ISO MCCSS)	WIN	Prime	Logistics & SCM; Financial Operations

Principle Point(s) of Contact

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