



MSFC SMALL BUSINESS UPDATE

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NASA Mentor Protégé Manager



FY22 AND BEYOND SMALL BUSINESS PROGRAM CHALLENGES

- Increase Agency's performance against direct goals in all categories especially the subcategory goals, e.g., Small Disadvantaged Business (SDB), Woman-Owned Small Business (WOSB), Service-Disabled Veteran-Owned (SDVO) Small Business, and Historically Under-utilized Business Zone (HUBZone) Small Business.
- Work with large business prime contractor leadership teams to increase performance against their subcontracting percentage goals especially their sub-category goals, e.g., SDB, WOSB, SDVO SB, HUBZone SB, and Historically Black Colleges and Universities (HBCU) and Minority Serving Institutions (MSI).
- Minimize the impact of strategic sourcing and Agency enterprise Product Service Lines (PSL) on NASA's small business direct dollars and small business contract base.

METRICS (THROUGH JULY 31, 2022)

CATEGORIES	GOVT. % GOALS	NASA % GOALS	NASA \$ ACHIEVED	NASA % ACHIEVED	MSFC % GOALS	MSFC \$ ACHIEVED	MSFC % ACHIEVED	% OF AGENCY
PROC. \$			\$14,859.5M			\$2,989.9M		20.1%
SB	23.0%	15.75%	\$2,387.4M	16.1%	8.0%	\$225.8M	7.6%	9.4%
SDB	11.0%	8.2%	\$1,095.9M	7.4%	3.9%	\$122.4M	4.1%	11.2%
HUBZone	3.0%	3.0%	\$124.0M	0.8%	0.5%	\$21.6M	0.7%	17.4%
WOSB	5.0%	5.0%	\$586.5M	4.0%	2.8%	\$119.1M	4.0%	20.3%
SDVO SB	3.0%	3.0%	\$179.6M	1.2%	1.0%	\$26.2M	0.9%	14.6%

Data generated on August 3, 2022

MSFC SIGNIFICANT FY 2022 SMALL BUSINESS CONTRACT AWARDS

START DATE	AWARDEE	CLASSIFICATION	CONTRACT #	TITLE	VALUE
1-Dec	Optical Sciences	SB	80MSFC22FA012	Specialized Realtime Data	\$.9M
1-Jan	New Rights Group	SB	80MSFC22CA004	Technical Support of the IMPACT Program	\$24.7M
1-Feb	Healtheon, Inc.	HUBZone SB	80MSFC22F0038	Replacement of Emergency Lighting Systems at MSFC	\$2.4M
1-May	Chenega Global Protection	SDB	80MSFC22FA028	Protective Services at MSFC	\$6.1M
1-May	Chenega Global Services	SDB	80MSFC22FA029	Protective Services at MAF	\$7.0M
1-May	Chenega Global Services	SDB	80MSFC22FA030	Protective Services at MSFC Test Area	\$.5M
13-May	4M Research	SDB and WOSB	80MSFC22F0109	Independent Validation and Verification Engineering Services	\$6.6M
19-May	Healtheon, Inc.	HUBZone SB	80MSFC22F0110	Utility Control System Risk Reduction Phase 1	\$2.7M

IN COMPETITION

TITLE	INCUMBENT(S)	PREVIOUS COMPETITION	CURRENT COMPETITION
CPSS Configuration & Data Management	Victory Solutions	SB set-aside	SDVO SB set-aside
Facility Engineering Design and Inspection Services	Accura Rosser JV	8(a) set-aside	8(a) set-aside
NASA Financial Support Services	NASA Product Service Line	New requirement	SB set-aside
Marshall Engineering Technician and Trade Support Services	Aerie Aerospace	8(a) set-aside	8(a) set-aside
Marshall Operation Systems, Services, and Integration	Combining HOSC & MO&I Contracts	New requirement	Full and open

NEARING COMPETITION

TITLE	INCUMBENT(S)	PREVIOUS COMPETITION	CURRENT COMPETITION
Consolidated Agency Technology Transfer Services PSL	Acuity Edge	HUBZone sole source	HUBZone set-aside
Exploration Production and Operations Contract	New requirement	New requirement	TBD
Human Landing System Sustaining Lunar Development	New requirement	New requirement	Full and open
Marshall Logistics Support Services	L&M Technology	SB set-aside	TBD

MSFC PRODUCT SERVICE LINES (PSL)

PSL	COMPETITION	STATUS
Consolidated Agency Technology Transfer Services	Anticipating a HUBZone SB set-aside – SINGLE Award	Draft RFP 1st qtr. FY23
NASA Financial Support Services	SB set-aside...single award	In Competition
Program Planning and Control	SB set-aside	Awarded in Sept. 2021

FY21 NASA AND MSFC CUMULATIVE SUBCONTRACTING DOLLARS/PERCENTAGE GOAL ACHIEVEMENTS

CATEGORIES	NASA % GOALS	NASA DOLLARS	NASA % ACHIEVED	MSFC DOLLARS	MSFC % ACHIEVED
TSV		\$9,440.9M		\$1,262.9M	
SB	32.6%	\$3,715.1M	39.4%	\$406.9M	32.2%
SDB	5.0%	\$814.9M	8.6%	\$49.9M	4.0%
WOSB	5.0%	\$847.6M	9.0%	\$101.1M	8.0%
HUBZone SB	3.0%	\$250.5M	2.7%	\$38.5M	3.1%
VOSB	N/A	\$448.7M	4.8%	\$55.4M	4.4%
SDVO SB	3.0%	\$291.6M	3.1%	\$31.2M	2.5%
HBCU/MSI	N/A	\$37.3M	0.4%	\$3.5M	0.3%

MSFC FY 2019-2022 PRIME CONTRACTOR CUMULATIVE SUBCONTRACTING TOTALS

CATEGORIES	NASA % GOALS	FY19 \$ ACHVD.	FY19 % ACHVD.	FY20 \$ ACHVD.	FY20 % ACHVD.	FY21 \$ ACHVD.	FY21 % ACHVD.	*FY22 \$ ACHVD.	FY22 % ACHVD.
		\$718.1M		\$1,193.3M		\$1,262.9M		\$708.4M	
SB	35.5%	\$366.0M	48.8%	\$405.7M	34.0%	\$406.9M	32.2%	\$333.1M	47.0%
SDB	5.0%	\$41.4M	5.5%	\$71.4M	6.0%	\$49.9M	4.0%	\$41.7M	5.9%
WOSB	5.0%	\$83.4M	11.1%	\$109.0M	9.1%	\$101.1M	8.0%	\$75.9M	10.7%
HUBZone SB	3.0%	\$47.7M	6.4%	\$36.2M	3.0%	\$38.5M	3.1%	\$39.7M	5.6%
SDVO SB	3.0%	\$37.8M	5.0%	\$32.9M	2.8%	\$31.2M	2.5%	\$15.7M	2.2%

*MSFC prime contractor subcontracting dollars at the previous ISR reporting period dated March 31, 2022.

NASA FY22 SMALL BUSINESS SUBCONTRACTING PERCENTAGE GOALS

CATEGORIES	% GOALS
SB	35.5%
SDB	5.0%
WOSB	5.0%
HUBZone SB	3.0%
SDVO SB	3.0%

Note: Goals expressed against total subcontract dollars (FAR method).

NASA APPROVED MENTORS - STATUS

Mentor Name	Expiration Date	Mentor POC	Phone No.	E-mail Address
a.i. Solutions, Inc.	7/12/2024	B. Steve Owens	321-867-0670	steve.owens@ai-solutions.com
AECOM	1/28/2024	Shawn Ralston	703-559-1338	shawn.ralston@aecom.com
Amentum Services, Inc. (New Mentor)	2/16/2028	Debbie Newberry	817-224-1303	deborah.newberry@amentum.com
Bastion Technologies, Inc. (New Mentor)	2/28/2027	Kim E. Whitson	256-585-5150	kwhitson@bastiontechnologies.com
Bechtel National, Inc. (New Mentor)	5/20/2026	Lisa Tribuce-Leoung Tat	703-429-6261	ltribuc@bechtel.com
Blue Origin (New Mentor)	8/9/2028	Vanessa McKenzie	253-437-9300 x.19187	vmckenzie@blueorigin.com
CACI, Inc. – Federal (New Mentor)	8/9/2028	Wayne Pizer	703-434-4693	wayne.pizer@caci.com
CH2M Hill, Inc. (New Mentor)	2/7/2028	Lauren Terry	720-286-5318	lauren.terry@jacobs.com
CSRA, LLC	12/26/2022	Bruce Moore	256-947-5033	bruce.moore@gdit.com
Deloitte & Touche, LLP (New Mentor)	10/25/2026	Victoria Vo	703-585-3946	vicvo@deloitte.com
Enterprise Services, LLC	10/9/2023	Jeff Henderson	703-736-4015	jeff.henderson@perspecta.com
General Dynamics Information Technology, Inc. [GDIT] (New Mentor)	6/15/2028	Mike O'Hara	202-744-9831	michael.ohara1@gdit.com
Hamilton Sundstrand Space System International, Inc.	12/14/2022	Mark Beardslee	860-654-6897	mark.beardslee@utas.utc.com
Honeywell International, Inc. (Aerospace-Glendale)	12/5/2023	Cruz Andino Vargas	787-658-2289	cruz.andino@honeywell.com
Jacobs Technology, Inc	9/8/2026	JoAnn Belt	256-961-1769	joann.v.belt@nasa.gov
Jones Edmunds & Associates, Inc. (New Mentor)	11/04/2026	Douglas Toth, PhD., PE	352-258-8816	dtoth@jonesedmunds.com
Leidos Innovations Corporation	11/13/2023	Chireda Gaither	571-526-6026	chireda.b.gaither@leidos.com
LJT & Associates, Inc.	9/17/2023	Matthew Kilroe	443-283-2500	---

**Highlighted Companies are either new or recently renewed.*

NASA APPROVED MENTORS – STATUS (CONT.)

Mentor Name	Expiration Date	Mentor POC	Phone No.	E-mail Address
Lockheed Martin	12/22/2026	Orysia Buchan	315-456-3018	orysia.d.buchan@lmco.com
Northrop Grumman	2/19/2027	Jenifer Scoffield	435-863-2017	jenifer.scoffield@ngc.com
PAE Applied Technologies, LLC	4/3/2023	Stephen Brettel	281-224-5874	stephen.p.brettel@nasa.gov
Peraton, Inc. (New Mentor)	4/25/2027	Willie Franklin	303-815-6214	wfrank01@peraton.com
Raytheon Company	11/19/2026	Crystal King	571-250-3725	crystal_l_king@raytheon.com
REI Systems, Inc. (New Mentor)	7/11/2028	Kevin M. White	703-574-9502	kwhite@reisystems.com
Science Applications International Corporation (SAIC)	12/17/2026	Bruce Emerson Rita Brooks	256-544-8547 571-203-6832	bruce.g.emerson@nasa.gov marguerite.brooks@saic.com
Sierra Lobo, Inc.	4/3/2023	Joel Ataviado	443-404-8766	joel.e.ataviado@sierralobo.com
Southwest Research Institute	4/12/2028	Gregory Fletcher Eva Carpenter	210-522-6269 210-522-2237	gregory.fletcher@swri.org eva.carpenter@swri.org
Teledyne Brown Engineering, Inc.	6/25/2026	Debbie Batson	256-726-1393	debbie.batson@teledyne.com
The Boeing Company	4/7/2026	Christina Washington Tina Wang	 703-872-4845	christina.m.washington@boeing.com tina.t.wang@boeing.com
Wyle Laboratories, Inc. d/b/a KBRWyle	10/19/2022	Gracie Orr Jaime Downs Applebe	832-205-6982 281-853-5027	gracie.orr@us.kbr.com jamie.downs@us.kbr.com

*Highlighted Companies are either new or recently renewed.

ACTIVE MPAS

NASA Center	Mentor	Protégé	Protégé's SB Classification(s)	Contract No.	MPA Duration	End Date
GSFC	Peraton	Metis Technology Solutions, Inc.	WOSB	80GSFC19C0063	12 Months	05/15/2023
JSC	Jacobs Technology, Inc.	CRM Solutions, Inc. DBA McLaurin Aerospace	HUBZone, WOSB	NNJ13HA01C	36 Months	02/02/2025
KSC	Jones Edmunds & Associates, Inc.	Drummond Carpenter, PLLC	SDVOSB	80KSC020D0018	24 Months	03/28/2023
LaRC	Jacobs Technology, Inc.	Analytical Services & Materials (AS&M)	EDWOSB	NNL13AA14C	36 Months	01/24/2024
MSFC	CH2M/Jacobs	K S Ware & Associates, LLC	WOSB	80MSFC19D0021	36 Months	06/27/2025
NSSC	Leidos	Sure Secure Solutions, LLC	EDWOSB	80NSSC19D0001	36 Months	06/30/2023

PENDING MPAS AT MSFC

NASA Center	Mentor	Protégé	Contract No.	Protégé Classification	POP Months	Status
GSFC	Peraton	University of Maryland Eastern Shore (UMES)	80GSFC19C0060	HBCU	36 Months	Waiting on responses from findings.

INCOMING AGREEMENTS

NASA Center	Mentor	Protégé	Contract No.	Protégé Classification	POP Months	Status
GSFC	KBR, Inc.	SPACENAV, LLC	NNG17HP02C	HUBZone-certified	12 Months	In Review at GSFC
GSFC	Peraton	KIRA Aerospace, LLC	80GSFC19C0060	SDB, Native Indian, HUBZone	24 Months	In Review at GSFC
MSFC	Northrop Grumman Space Sector	Florida A&M University	NNM07AA75C	HBCU	TBD	Mentor submitting to MSFC soon

HOW TO CONTACT US AND FYI

- Creation of a new dedicated NASA MPP Inbox for processing all NASA MPP related documentation:

MSFC-NASAMentorProtegeProgram@mail.nasa.gov

- Establishment of a new dedicated Phone number for receiving inquiries specific to the NASA MPP only: 256-544-7768
- For More information on the NASA MPP, visit: <https://www.nasa.gov/osbp/mentor-protege-program>