

The background of the slide is a deep space scene. It features a dark blue and black sky filled with numerous bright stars of varying colors, including blue, white, and yellow. A prominent feature is a large, reddish-brown planet, likely Mars, which occupies the right side of the frame. The planet's surface is detailed with various shades of brown and orange, showing craters and geological features. The overall lighting is soft, with a slight glow around the planet and the stars, creating a sense of depth and vastness.

**NASA/MARSHALL SPACE  
FLIGHT CENTER**

**JOINT COUNSELING SESSION**

**M MERRILL**

*Steven Tsvetkoff*

**June 16, 2020**

# Background

<b>COMPANY NAME:</b>	MERRILL Technologies Group, Inc.	<b>ADDRESS:</b>	400 Florence St. Saginaw, MI 48602
<b>OWNER:</b>	Jeff Yackel	<b>CONTACT NAME:</b>	Steven Tsvetkoff
<b>EMAIL:</b>	stsvetkoff@MERRILLTG.com	<b>YEARS IN BUSINESS:</b>	51
<b>CAGE CODE:</b>	6PH79	<b>DUNS NUMBER:</b>	047175245
<b>WEB SITE:</b>	www.MERRILLTG.com	<b>NAICS CODES:</b>	332999, 332114, 332312, 332313, 332420, 332710, 332911, 332994, 333120, 333514, 333612, 333613, 333999, 334513, 336413, 336992

# Business Size & Classifications

<b>TOTAL EMPLOYEES:</b>	<b>400</b>
<b>AVERAGE SALES:</b>	<b>\$85 Million</b>

<b>CLASSIFICATIONS (select from list below):</b>	<b>Yes/No</b>
<b>SMALL BUSINESS</b>	Yes
<b>SMALL DISADVANTAGED BUSINESS</b>	No
<b>NATIVE AMERICAN-OWNED</b>	No
<b>ALASKAN NATIVE CORPORATION</b>	No
<b>WOMEN OWNED</b>	No
<b>ECONOMICALLY DISADVANTAGED WOMEN OWNED</b>	No
<b>VETERAN-OWNED</b>	No
<b>SERVICE DISABLED VETERAN OWNED</b>	No
<b>HUBZONE CERTIFIED</b>	No
<b>8(A) CERTIFIED</b>	No
<b>8(A) EXPIRATION DATE (if applicable)</b>	NA

# Quality Systems

## Certified Reliability

MERRILL has invested in the people and processes required for the following certifications.

- ISO 9001:2015
- AS9100D
- AWS Certified Welders
- Level II & III NDT Technicians
- ATF/ACT
- NACE
- Nadcap



## Measurable, Repeatable Quality

- Dedicated Quality Assurance Team.
- Manufacturing process flow planning, control plan development, and risk assessment (PFMEA).
- Lean manufacturing and Six Sigma training.

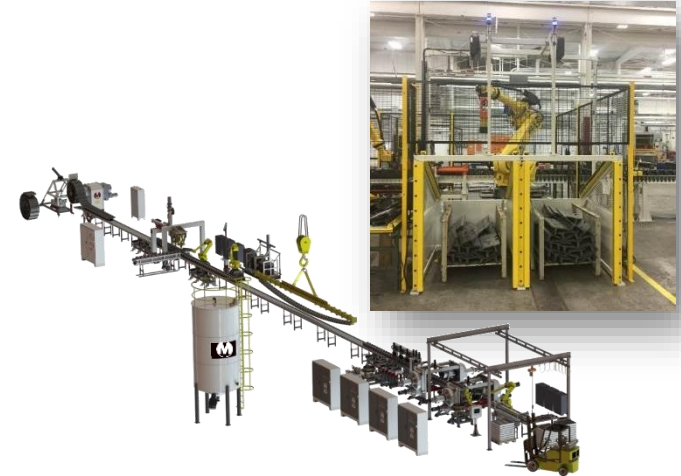
# Skills & Processes

## Design

Our engineering team specializes in conceptualization, design and development, design of material removal equipment, design of automated systems, assembly and test systems support, custom software development, and machine tooling and fixturing.

## Fabricate

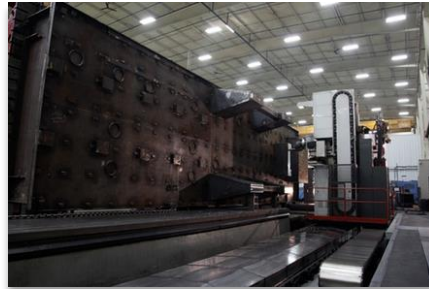
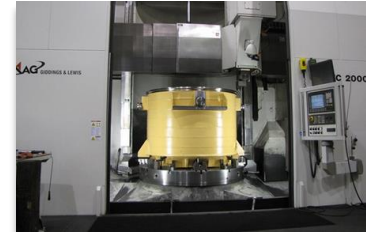
- 400,000 ft<sup>2</sup> with 100 tons of lifting capacity.
- Ability to manage weldments up to 100 tons.
- 2,000 ton, 38 ft. press brake.
- Positioners that can handle capacities from three (3) to 60 tons.
- Lifts that can elevate up to 50 tons.
- Over 130 industrial power sources with capabilities including pulse, synergic pulse, cold metal transfer, surface tension, conventional constant current, and constant voltage.
- Every multifunctional fabrication station is outfitted with its own crane, enabling us to rotate, and lift up to 30,000 pounds.



# Skills & Processes (Cont.)

## Machine

- 120,000 ft<sup>2</sup> Facility
- Over 30 milling and turning centers that utilize CGTech's Vericut software to simulate machining prior to starting any operation.
- 5-axis CNC 12' x 10' x 30'
- Milling 52' Lengths
- Turning up to 12' Diameter
- Large machining centers with up to 50 tons of lifting capacity and 32 ft. under hook.

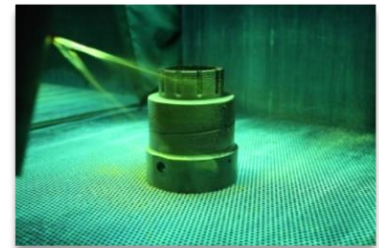


## Integrate

Assembling. Wiring. Piping. Testing. We do it all.

## Additional Capabilities

- Non-Destructive Testing (Ultrasonic, Magnetic Particle, Dye Penetrant).
- Painting & Coating (Zinc-rich primer, epoxy, enamel, urethane, CARC to NAVSEA, MDA, and US Army standards). Major capital investments have been made to procure/install two (2) new blast booths and two (2) new paint booths.



# Customers

- Fanuc
- B&P Process Equipment
- Dow Corning
- Pratt & Whitney
- Northrup Grumman
- Boeing
- L3 Harris
- Sikorsky
- United Technologies
- ElectroImpact
- Navistar
- General Dynamics
- TACOM
- Raytheon
- Lockheed Martin
- GE
- Cameron
- NOV
- Delta Valve
- Dresser-Rand
- Alstom
- Jacobs
- Gibbs
- Gillig
- Accuride
- Caterpillar
- Liebherr
- Komatsu

# Principle Point(s) of Contact

<b>NAME</b>	<b>TITLE</b>	<b>PHONE</b>	<b>EMAIL</b>
<b>Steven Tsvetkoff</b>	Business Development Manager	586.484.4696	stsvetkoff@MERRILLTG.com
<b>Jeff Yackel</b>	Owner	989.245.0231	jjyackel@MERRILLTG.com