

The background of the slide is a deep blue space filled with numerous stars of varying brightness. A prominent feature is a large, reddish-brown planet, likely Mars, which occupies the right side of the frame. The planet's surface shows some darker, cratered regions. The overall scene is a rich, starry field with a clear celestial focus.

**NASA/MARSHALL SPACE
FLIGHT CENTER**

JOINT COUNSELING SESSION

Aero Supply USA

Mario Rahming/Robert Ramirez

March 8 2023

Background

COMPANY NAME:	Supliaereos USA, LLC DBA Aero Supply USA	ADDRESS:	21941 US Hwy 19 N, Clearwater, FL 33765
OWNER:	Michelle Ramirez	CONTACT NAME:	Robert Ramirez Mario Rahming
EMAIL:	rramirez@aerosupplyusa.com mrahming@aerosupplyusa.com	YEARS IN BUSINESS:	11yrs
CAGE CODE:	6UBJ8	DUNS NUMBER:	078635944
WEB SITE:	www.aerosupplyusa.com	NAICS CODES:	488190, 423860, 423610, 332772, 336413, 334419

Business Size & Classifications

TOTAL EMPLOYEES:	12
AVERAGE SALES:	\$3,000,000

CLASSIFICATIONS (select from list below):	Yes/No
SMALL BUSINESS	Yes
SMALL DISADVANTAGED BUSINESS	Yes
NATIVE AMERICAN-OWNED	
ALASKAN NATIVE CORPORATION	
WOMEN OWNED	Yes
ECONOMICALLY DISADVANTAGED WOMEN OWNED	Yes
VETERAN-OWNED	
SERVICE DISABLED VETERAN OWNED	
HUBZONE CERTIFIED	Yes
8(A) CERTIFIED	In Process
8(A) EXPIRATION DATE (if applicable)	

Quality Systems

- AS9120B
- ISO 9001:2015
- FAA- 0056B
- DLA QSLD
- DLA EJCP – Military
- ITAR
- CMMC Complaint
- OPSEC



Skills & Processes

SKILLS

Aero Supply USA stocks parts for Fixed and Rotor wing aircraft. We also have the engineering resources to manufacture Ground Support Equipment; MRO Tooling, Electronic Assemblies, Wiring Harnesses, Power Supplies, Control/Display Panels, Special Test Equipment. We are a supply chain solutions provider for Manufacturers, OEM's and MRO Fleet Maintenance Facilities worldwide. Our in-house program OTSS, Off The Shelf Stock, allows our clients to never experience late deliveries or market pricing increase based on supply and demand. Our expertise is the allocation and support of Obsolescence, Hard to Find, and End of Life Parts.

- Materials obsolescence allocation support for Commercial & Military Aircraft Sustainment.
- Manufacturing of ground support aircraft tools, equipment, spares, metal parts machining, CNC Production. Re-engineering of legacy components.
- Build to print capabilities: Electronic assemblies, cable & wire assemblies, control panels/indicators, electrical power converters, power distribution units, switch mode power supplies, control display panels/ indicators.

HARDWARE & ELECTRONICS AUTHORIZED DISTRIBUTORS

Aero Supply USA holds relationships as an Authorized Distributor of major manufacturers of Aerospace Hardware and Electronic Components worldwide. We offer very competitive pricing without ever compromising quality or delivery time to customers. We are Officially Authorized Distributors of several respected OEM's including: AHG Rivets, for solid rivets and threaded fasteners. Precision Resistor, a leading manufacturer of wire wound resistors, sensors and shunts. Protek Devices, for a broad and diversified product line of circuit protection devices. A few of the components we stock and supply include Aerospace spares, fasteners, actuators, hydraulics, bearings, valves, O rings, coatings, adhesives, lubricants, MRO tooling, connectors, diodes, switches, integrated circuits, memory, capacitors, resistors and all military spec components.



Skills & Processes (Cont.)

ELECTRICAL CAPABILITIES

- We have partnered with the worlds largest OEM authorized distribution channels and OEMs to provide our customers with authentic OEM traceable Active and passive Electronic board level components, connectors or Mil-Spec parts. We do not source from unauthorized sources or China.
- Current and Previous Performances include but are not limited to:
- All Electrical Assemblies, from simple cables to complex harnesses, panels, cabinets and Cockpits are tested utilizing a CIRRUS Programmable Tester.
- Cable Assemblies: Simple to complex shielding and multiple conductor requirements.
- Harness fabrication: simple to complex multi branch braid requirements. We also have the ability to methodize, document results, and create our own in-house jigs and boards.
- Panel Assemblies: approved to build several flight critical panels along with supplying the Boeing Company with a full suite of F15 Cockpit Trainer panels and the Longbow devices Panels.
- Has assembled, wired and tested the F15 Cockpit Assemblies for the Training Groups.
- Test Boxes: has built several Test Boxes for various Platforms inclusive but not limited to F15, V22, CH 47, etc.
- Recently approved by Bell Helicopter for:
- Bell Process Spec 4494
- Bell Process Spec 4495
- Circuit Card Assembly

Primary NAICS Codes

- **423860** - Transportation Equipment and Supplies (except Motor Vehicle) Merchant Wholesalers
- **423610** - Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers
- **488190** - Other Support Activities for Air Transportation
- **425110** - Business to Business Electronic Markets
- **332722** - Bolt, Nut, Screw, Rivet, and Washer Manufacturing
- **336413** - Other Aircraft Parts and Auxiliary Equipment Manufacturing
- **334419**- Harness for electronic use manufacturing assemblies

Customers

- The Boeing Company-Best Code# 10515726
- Lockheed Martin- Vendor# LM1553606
- StandardAero: Vendor# 00AESU
- Thales: supplier # 1884442X
- US DoD DLA – 6UBJ8
- USCG – 6UBJ8
- US Air Force – 6UBJ8
- NASA -6UBJ8
- ENAER- 100180-0
- Safran Electronics and Defense -1001871
- Noble Supply and Logistics

Principle Point(s) of Contact

NAME	TITLE	PHONE	EMAIL
Robert Ramirez	COO	727-754-4915 ext.105	rramirez@aerosupplyusa.com
Mario Rahming	Account Manager	727-754-4915 ext.106	mrahming@aerosupplyusa.com
Harmony Keltner	Operations Mgr Compliance	727-754-4915	hkeltner@aerosupplyusa.com