



MSFC SMALL BUSINESS UPDATE

David Brock

MSFC Small Business Specialist

April 18, 2023



METRICS (THROUGH MARCH 31, 2023)

CATEGORIES	GOVT. % GOALS	NASA % GOALS	NASA \$ ACHIEVED	NASA % ACHIEVED	MSFC % GOALS	MSFC \$ ACHIEVED	MSFC % ACHIEVED	% OF AGENCY
PROC. \$			\$9,647.0M			\$2,548.6M		26.4%
SB	23.0%	16.87%	\$1,204.5M	12.5%	6.3%	\$149.8M	5.9%	12.4%
SDB	12.0%	8.9%	\$625.4M	6.5%	3.4%	\$87.4M	3.4%	14.0%
HUBZone	3.0%	3.0%	\$84.0M	0.9%	0.5%	\$11.5M	0.5%	13.7%
WOSB	5.0%	5.0%	\$280.4M	2.9%	2.0%	\$39.7M	1.6%	14.2%
SDVO SB	3.0%	3.0%	\$161.3M	1.7%	0.5%	\$46.6M	1.8%	28.9%

Data generated on April 3, 2023

MSFC SIGNIFICANT FY 2023 SMALL BUSINESS CONTRACT AWARDS

START DATE	AWARDEE	CLASSIFICATION	CONTRACT #	TITLE	POTENTIAL VALUE
Dec. 1, 2022	MM Technologies	SB	80MSFC23CA003	NASA Financial Support Services	\$519.6M
Jan. 1, 2023	RSI-Quantitech JV, LLC	8(a) and SDVO SB	80MSFC23A004	Marshall Engineering Technician & Trade Support Services	\$276.5M
Apr. 1	Nelson Engineering	SB	80MSFC23FA02	Reliability Center Maintenance Engineering Phase II	\$1.1M

MSFC ACQUISITION UPDATE

TITLE	INCUMBENT	CONTRACT	PREVIOUS COMPETITION	PROJECTED COMPETITION	DRAFT RFP	RFP RELEASE
Marshall Logistics Support Services	L&M Technologies, Inc.	80MSFC18A0001	SB set-aside	8(a) set-aside	Apr-23	July-23
Consolidated Agency Technology Transfer Services	Acuity Edge, Inc.	80MSFC18C0040	HUBZone SB Sole Source	HUBZone SB set-aside	May-23	July-23
IDIQ Minor Construction	Multiple	Multiple	SB set-aside	SB set-aside	Mar-23	July-23
Center Operations Building Automation	LinTech Global, Inc.	80MSFC20D0007	GSA 8(a Stars) set-aside	TBD	TBD	TBD
Occupational Health Services	Inomedic Health Applications, Inc.	80MSFC19D0022	SB set-aside	TBD	Jul-23	Sep-23
Custodial and Refuse Collection Services	All Native Synergy	80MSFC19D0024	8(a) Sole Source	8(a) set-aside	Aug-23	Oct-23
Engineering Services and Science Capability Augmentation	Jacobs Technology	80MSFC18C0011	Full & Open	Full & Open	Dec-23	Mar-24
Facilities Operations and Maintenance Support Services	Amentum Services, Inc.	80MSFC17C0007	Full & Open	Full & Open	Mar-24	May-24

SUBCONTRACTING FOCUS AREAS

- Increasing subcontracting dollars to SDB, WOSB, HZ, and SDVO SB concerns.
- Meeting small business subcontracting percentage goals.
- Assessment of prime contractor submission of individual subcontract reports for the reporting periods ending March 31 and September 30.
- Good faith effort.

WHAT'S HAPPENING?

- Exploration Production and Operations Contract Requirement Development Team - ongoing.
- SBA Surveillance Review of the MSFC Small Business Program – ongoing.
- GAO Review of MSFC Prime Contractor Good Faith Effort - ongoing.
- Review of prime contractor individual subcontract reports for the period ending March 31, 2023 – ongoing.
- Planning and coordination of the Catalyst hosted “Doing Business With MSFC” on June 14.

NASA MENTOR PROTÉGÉ PROGRAM

Esther Veras

Contracts Administrator

Seventh Sense Consulting, LLC

ACTIVE MPAS

NASA Center	Mentor	Protégé	Protégé's SB Classification(s)	Contract No.	MPA Duration	End Date
GSFC	Peraton	Metis Technology Solutions, Inc.	WOSB	80GSFC19C0063	12 Months	05/15/2023
JSC	Jacobs Technology, Inc.	CRM Solutions, Inc. DBA McLaurin Aerospace	HUBZone, WOSB	NNJ13HA01C	36 Months	02/02/2025
LaRC	Jacobs Technology, Inc.	Analytical Services & Materials (AS&M)	EDWOSB	NNL13AA14C	36 Months	01/24/2024
MSFC	Jacobs	CODE Plus, Inc.	8(a), WOSB	80MSFC18C0011	24 Months	02/28/2025
MSFC	CH2M/Jacobs	K S Ware & Associates, LLC	WOSB	80MSFC19D0021	36 Months	06/27/2025
NSSC	Leidos	Sure Secure Solutions, LLC	EDWOSB	80NSSC19D0001	36 Months	06/30/2023

WORKING/IN PROCESS

- NASA ITPO
 - Leidos/TekFive – 36 Months – 80TECH21DA002 (AEGIS)

EVENTS

- 1st NASA Mentor-Protégé Program Conference – Davidson Center
 - Targeting all potential Protégés
 - Exhibitor tables open to approved Mentors
- 9th Annual HBCU/MSI Partnerships Meeting – Yulista Conference Center
 - Targeting HBCUs and MSIs, open to all

Dates: TBD

HBCU/MSI JOINT INITIATIVES

- **HBCU/MSI JCI:**

- **April 5th, 2023** – from 9:30a.m. (CST) – 11a.m. (CST)
 - *Presenters: Jackson State University (in MS), New Mexico State University (in NM), and University of Puerto Rico – Mayaguez (in PR).*
 - *99 attendees; 8 NASA Centers, 23 LB Prime Contractors, 11 SB Prime Contractors, 3 Agencies and 4 HBCU/MSIs.*
- **September 13th, 2023** - from 9:30a.m. (CST) – 11a.m. (CST)
- **February 7th, 2024** – from 9:30a.m. (CST) – 11a.m. (CST)
- **April 3rd, 2024** – from 9:30a.m. (CST) – 11a.m. (CST)
- **September 18th, 2024** - from 9:30a.m. (CST) – 11a.m. (CST)