



MSFC SMALL BUSINESS UPDATE

David Brock,
MSFC Small Business Specialist

August 1, 2023



METRICS (THROUGH JUNE 30, 2023)

CATEGORIES	GOVT. % GOALS	NASA % GOALS	NASA \$ ACHIEVED	NASA % ACHIEVED	MSFC % GOALS	MSFC \$ ACHIEVED	MSFC % ACHIEVED	% OF AGENCY
PROC. \$			\$14,723.2M			\$3,996.3M		27.1%
SB	23.0%	16.87%	\$2,223.0M	15.1%	6.3%	\$229.8M	5.8%	10.3%
SDB	12.0%	8.9%	\$1,016.6M	6.9%	3.4%	\$122.2M	3.1%	12.0%
HUBZone	3.0%	3.0%	\$133.5M	0.9%	0.5%	\$20.3M	0.5%	15.2%
WOSB	5.0%	5.0%	\$522.5M	3.5%	2.0%	\$69.4M	1.7%	13.3%
SDVO SB	3.0%	3.0%	\$287.2M	1.9%	0.5%	\$67.3M	1.7%	23.4%

Data generated on July 5, 2023

MSFC SIGNIFICANT FY 2023 SMALL BUSINESS CONTRACT AWARDS

START DATE	AWARDEE	CLASSIFICATION	CONTRACT #	TITLE	POTENTIAL VALUE
Dec. 1, 2022	MM Technologies	SB	80MSFC23CA003	NASA Financial Support Services	\$519.6M
Jan. 1, 2023	RSI-Quantitech JV, LLC	8(a) and SDVO SB	80MSFC23A004	Marshall Engineering Technician & Trade Support Services	\$276.5M
Apr. 1	Nelson Engineering	SB	80MSFC23FA02	Reliability Center Maintenance Engineering Phase II	\$1.1M
June 20	Civil Works Contracting	HUBZone SB	80MSFC23F0085	Bldg. 4651 Air Stripper	\$7.7M

MSFC ACQUISITION UPDATE

TITLE	INCUMBENT	CONTRACT	PREVIOUS COMPETITION	PROJECTED COMPETITION	DRAFT RFP	RFP RELEASE
* Marshall Logistics Support Services	L&M Technologies, Inc.	80MSFC18A0001	SB set-aside	8(a) set-aide	3 rd quarter FY23	3 rd quarter FY23
Consolidated Agency Technology Transfer Services	Acuity Edge, Inc.	80MSFC18C0040	HUBZone SB Sole Source	HUBZone SB set-aside	3 rd quarter FY23	4 th quarter FY23
IDIQ Minor Construction	Multiple	Multiple	SB set-aside	SB set-aside	3 rd quarter FY23	4 th quarter FY23
Pre-Exploration Production and Operations Contract	New Requirement	New Requirement	N/A	Sole-source	4 th quarter FY23	4 th quarter FY23
Center Operations Building Automation	LinTech Global, Inc.	80MSFC20D0007	GSA 8(a Stars) set-aside	TBD	4 th quarter FY23	1 st quarter FY24
Occupational Health Services	Inomedic Health Applications, Inc.	80MSFC19D0022	SB set-aside	TBD	TBD	TBD
Engineering Services and Science Capability Augmentation	Jacobs Technology	80MSFC18C0011	Full & Open	TBD	1 st quarter FY24	2 nd quarter FY24
Facilities Operations and Maintenance Support Services	Amentum Services, Inc.	80MSFCC0007	Full & Open	TBD	1 st quarter FY24	2 nd quarter FY24

* In competition

MSFC FY 2020-2023 PRIME CONTRACTOR CUMULATIVE SUBCONTRACTING TOTALS

CATEGORIES	NASA FY23 % GOALS	FY20 \$ ACHVD.	FY20 % ACHVD.	FY21 \$ ACHVD.	FY21 % ACHVD.	FY22 \$ ACHVD.	FY22 % ACHVD.	*FY23 \$ ACHVD.	FY23 % ACHVD.
		\$1,193.3M		\$1,262.9M		\$1,280.2M		\$1,200.3M	
SB	34.5%	\$405.7M	34.0%	\$406.9M	32.2%	\$533.1M	41.6%	\$524.7M	43.7%
SDB	5.0%	\$71.4M	6.0%	\$49.9M	4.0%	\$69.6M	5.4%	\$56.6M	4.7%
WOSB	5.0%	\$109.0M	9.1%	\$101.1M	8.0%	\$116.8M	9.1%	\$136.7M	11.4%
HUBZone SB	3.0%	\$36.2M	3.0%	\$38.5M	3.1%	\$37.3M	2.9%	\$63.9M	5.3%
SDVO SB	3.0%	\$32.9M	2.8%	\$31.2M	2.5%	\$41.7M	3.3%	\$42.9M	3.6%

*ISR data for the period ending March 31, 2023.

THIS AND THAT

- Establishment of recommended subcontracting percentage goals for the Pre-Exploration Production and Operations Contract.
- Initiation of the FY24 small business goaling process.
- Establishment of an evaluation team to review Small and large prime contractor of the year and small business subcontractor of the year nominations.
- MSFC to host the 36th Marshall Small Business Alliance meeting on September 21.
- MSFC to host the 17th Annual MSFC Industry and Advocates Award Ceremony on September 21.
- Planning visits with Aerojet Rocketdyne Space Launch System (SLS) RS-25 and RL-10 Engines and SpaceX Human Landing System (HLS) Leadership Teams week of September 25.
- The Boeing Company to host the Marshall Prime Contractor Supplier council three-day off-site meeting at their El Segundo location week of September 25.
- Presentation to the JPL California Institute of Technology Leadership Team focused on developing a robust in-reach meeting week of September 25.



NASA MENTOR PROTÉGÉ PROGRAM UPDATE & HBCU/MSI INITIATIVES

August 1, 2023



NASA APPROVED MENTORS - STATUS

Mentor Name	Expiration Date	Mentor POC	Phone No.	E-mail Address
a.i. Solutions, Inc.	7/12/2024	B. Steve Owens	321-867-0670	steve.owens@ai-solutions.com
AECOM	1/28/2024	Shawn Ralston	703-559-1338	shawn.ralston@aecom.com
Amentum Services, Inc. (New Mentor)	2/16/2028	Debbie Newberry	817-224-1303	deborah.newberry@amentum.com
Bastion Technologies, Inc. (New Mentor)	2/28/2027	Kim E. Whitson	256-585-5150	kwhitson@bastiontechnologies.com
Bechtel National, Inc. (New Mentor)	5/20/2026	Lisa Tribuce-Leoung Tat	703-429-6261	ltribuc@bechtel.com
Blue Origin (New Mentor)	8/9/2028	Vanessa McKenzie	253-437-9300 x.19187	vmckenzie@blueorigin.com
Booz Allen Hamilton (New Mentor)	3/7/2029	Yuri Cruz	703-902-5000	cruz_yuri@bah.com
CACI, Inc. – Federal (New Mentor)	8/9/2028	Wayne Pizer	703-434-4693	wayne.pizer@caci.com
CH2M Hill, Inc. (New Mentor)	2/7/2028	Lauren Terry	720-286-5318	lauren.terry@jacobs.com
Deloitte & Touche, LLP (New Mentor)	10/25/2026	Victoria Vo	703-585-3946	vicvo@deloitte.com
Enterprise Services, LLC	10/9/2023	Jeff Henderson	703-736-4015	jeff.henderson@perspecta.com
General Dynamics Information Technology, Inc. [GDIT] (New Mentor)	6/15/2028	Mike O'Hara	202-744-9831	michael.ohara1@gdit.com
Honeywell International, Inc. (Aerospace-Glendale)	12/5/2023	Cruz Andino Vargas	787-658-2289	cruz.andino@honeywell.com
Jacobs Technology, Inc	9/8/2026	Laura McGee	850-337-2650	laura.mcgee@jacobs.com
Jones Edmunds & Associates, Inc. (New Mentor)	11/04/2026	Douglas Toth, PhD., PE	352-258-8816	dtoth@jonesedmunds.com
Leidos Innovations Corporation	11/13/2023	Jared Ross	256-519-0414	jared.d.ross-2@leidos.com
LJT & Associates, Inc.	9/17/2023	Matthew Kilroe	443-283-2500	---

*Highlighted Companies are either new or recently renewed.

NASA APPROVED MENTORS – STATUS (CONT.)

Mentor Name	Expiration Date	Mentor POC	Phone No.	E-mail Address
Lockheed Martin	12/22/2026	Orysia Buchan	315-456-3018	orysia.d.buchan@lmco.com
Northrop Grumman	2/19/2027	Jenifer Scoffield	435-863-2017	jenifer.scoffield@ngc.com
Peraton, Inc. (New Mentor)	4/25/2027	Lynn Livengood Ronald Penick	703-782-2523 540-200-1043	lynn.livengood@peraton.com ronald.penick@peraton.com
Raytheon Company	11/19/2026	Crystal King	571-250-3725	crystal_l_king@raytheon.com
REI Systems, Inc. (New Mentor)	7/11/2028	Kevin M. White	703-574-9502	kwhite@reisystems.com
Science Applications International Corporation (SAIC)	12/17/2026	Bruce Emerson Rita Brooks	256-544-8547 571-203-6832	bruce.g.emerson@nasa.gov marquerite.brooks@saic.com
Southwest Research Institute	4/12/2028	Gregory Fletcher Leo Cardenas	210-522-6269 210-522-6753	gregory.flectcher@swri.org leopoldo.cardenas@swri.org
Teledyne Brown Engineering, Inc.	6/25/2026	Debbie Batson	256-726-1393	debbie.batson@teledyne.com
The Boeing Company	4/7/2026	Christina Washington Tina Wang	 703-872-4845	christina.m.washington@boeing.com tina.t.wang@boeing.com
Wyle Laboratories, Inc. d/b/a KBRWyle	10/16/2028	Gracie Orr Jaime Downs Applebe	832-205-6982 281-853-5027	gracie.orr@us.kbr.com jaimie.downs@us.kbr.com

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ACTIVE MPAS

NASA Center	Mentor	Protégé	Protégé's SB Classification(s)	Contract No.	MPA Duration	End Date
JSC	Jacobs Technology, Inc.	CRM Solutions, Inc. DBA McLaurin Aerospace	HUBZone, WOSB	NNJ13HA01C	36 Months	02/02/2025
LaRC	Jacobs Technology, Inc.	Analytical Services & Materials (AS&M)	EDWOSB	NNL13AA14C	36 Months	01/24/2024
MSFC	Jacobs	CODE Plus, Inc.	8(a), WOSB	80MSFC18C0011	24 Months	02/28/2025
MSFC	CH2M/Jacobs	K S Ware & Associates, LLC	WOSB	80MSFC19D0021	36 Months	06/27/2025

WORKING/IN PROCESS

- NASA ITPO
 - Leidos/TekFive – 36 Months – 80TECH21DA002 (AEGIS)
- GSFC
 - Peraton/KIRA Aerospace LLC – 24 Months – 80GSFC19C0060 (ETIS III)
 - Peraton/University of Maryland-Eastern Shore – 12 Months – 80GSFC19C0060 (ETIS III)
 - KBR/Technology Project Managers, Inc. – 36 Months – 80GSFC22CA020 (GSMO III)

EVENTS

- 9th Annual HBCU/MSI Partnerships Meeting – Yulista Conference Center
 - Targeting HBCUs and MSIs, open to all
 - Date: November 15, 2023

- 1st NASA Mentor-Protégé Program Conference – Davidson Center
 - Targeting all potential Protégés
 - Exhibitor tables open to approved Mentors
 - Date: November 16, 2023

UPCOMING HBCU/MSI JCI MEETINGS

September 13, 2023

February 7, 2024

April 3, 2024

September 18, 2024