

The background of the slide is a deep space scene. It features a dark blue and black sky filled with numerous bright stars of varying colors, including white, yellow, and blue. A prominent, glowing purple and blue nebula is visible in the upper left quadrant. On the right side, a large, reddish-brown planet, likely Mars, is partially visible, showing its textured surface and polar ice caps. The overall lighting is soft, with a subtle glow around the planet and stars.

NASA/MARSHALL SPACE FLIGHT CENTER

JOINT COUNSELING SESSION

LaunchTech

Venus Quates, President & CEO

August 30, 2023

Background

COMPANY NAME:	LaunchTech	ADDRESS:	1525 Perimeter Pkwy NW STE 242 Huntsville, AL 35806
OWNER:	Venus Quates	CONTACT NAME:	
EMAIL:	venus@welaunchtech.com	YEARS IN BUSINESS:	7
CAGE CODE:	7YCN8	DUNS NUMBER:	080749909
WEB SITE:	https://www.welaunchtech.com	NAICS CODES:	541519, 541511, 541512, 541513, 541611, 561210, 561990, 423430, 561110, 518210, 611430, 611710, 334111, 423690, 541715, 541330, 517810, 334220
CERTIFICATIONS (e.g., ISO 9001, AS 9100, etc.): ISO9001, ISO27001 (In Progress-ETC Nov 23)			

Business Size & Classifications

EMPLOYEES (range):	25-40 Annual
AVERAGE SALES (range):*	\$5M-\$7.5M Annual

CLASSIFICATIONS (select from list below):	Yes/No
SMALL BUSINESS	Yes
SMALL DISADVANTAGED BUSINESS	Yes
NATIVE AMERICAN-OWNED	No
ALASKAN NATIVE CORPORATION	No
WOMEN OWNED	Yes
ECONOMICALLY DISADVANTAGED WOMEN OWNED	Yes
VETERAN-OWNED	Yes
SERVICE DISABLED VETERAN OWNED	Yes
HUBZONE CERTIFIED	No
8(A) CERTIFIED	Yes
8(A) EXPIRATION DATE (if applicable)	10/28/2029

*Based around NAICS 541519



Primary Capabilities

01

INFORMATION ASSURANCE & CYBERSECURITY

- DevSecOps
- SOC Support
- Forensic Analysis
- Cyber Program Management
- Code Monitoring & Reviews
- Governance, Risk, & Compliance
- Identity & Access Management
- Penetration Testing

02

MISSION & OPERATIONS SUPPORT

- Strategic Staff Augmentation
- Program & Project Management
- Systems Engineering & Integration
- Process Improvement & Development
- Change & Outcome Management
- Business Continuity & DR

03

ENTERPRISE IT MODERNIZATION & SUPPORT

- Network & Infrastructure Engineering
- IT Strategy & CXO Advisory
- Infrastructure & Data Center Support
- Datacenter Environmental Assessments
- Cloud Consolidation & Strategy
- Artificial Intelligence & Machine Learning
- Technology Asset Provisioning
- Help Desk & End User Support
- Hardware & Software Resale



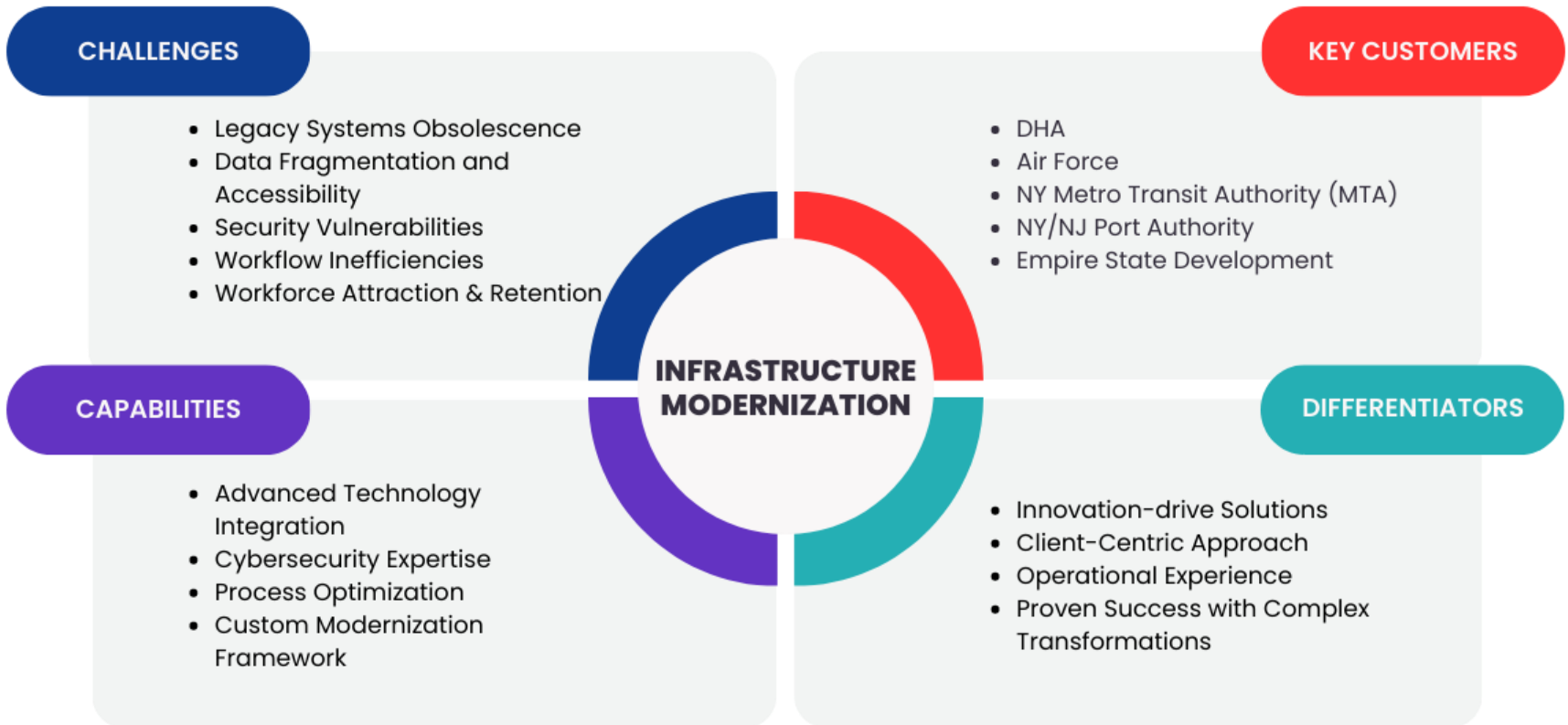


Current and Recent Contracts/Performance (< 5 years)

CUSTOMER	CORE FOCUS	SECTOR	ROLE
Army	Mission & Operations Support, Program & Project Management, Strategic Staff Augmentation	Federal	Prime
DHA	NOC Support, Help Desk & End User Support	Federal	Sub
Air Force	Enterprise IT Modernization, HW & SW Resale	Federal	Prime
Metro Transit Authority (MTA)	Business Continuity & DR, Cloud Consolidation & Strategy, Network & Infrastructure Engineering, Systems Engineering & Integration, Strategic Staff Augmentation, Cyber Support	State	Sub
NY/NJ Port Authority	Enterprise IT Modernization, Network & Infrastructure Engineering, Infrastructure & Data Center Support, Cloud Consolidation & Strategy	State	Sub
Empire State Development	NOC/SOC Support, Identity & Access Management, IT Strategy & CXO Advisory, Infrastructure & Data Center Support, Technology Staff Aug	State	Prime
M&T Bank	Cloud Consolidation & Strategy, Network & Infrastructure Engineering, Systems Engineering & Integration, HW & SW Resale	Commercial	Prime
Roswell Park Cancer Center	Network & Infrastructure Engineering, IT Strategy & CXO Advisory, Enterprise IT Modernization, Process Improvement & Development, Systems Engineering & Integration	Commercial	Prime



NASA Value - Quad Chart





Customers & Partners

Customers



Strategic Partners





Awards/Notable Accomplishments



2023 – Inc. 5000 Regionals

#3 – Fastest-growing companies in the Southeast



2023 – Government Contracting Entrepreneur of the Year

Recognized by The Catalyst



2023 – Vet100

#3 – Fastest-growing Veteran-owned businesses in the United States



2022 – Inc.5000

#42 – Fastest growing companies in the United States, #1 – IT Services, #2 – Alabama, #1 Huntsville



2022 – Vet100

#3 – Fastest-growing Veteran-owned businesses in the United States



2022 – Inc.5000 Regionals

#7 – Fastest-growing companies in the Northeast



2021 & 2022 – US Department of Labor HIRE Vets Gold Award

Recognized by the Dept of Labor for our employment and retention of Veterans



2021 – Woman Veteran Business Of The Year

Recognized by the National Veteran Owned Business Association as the Women Veteran Business of the Year



2021 – Inc.5000

#66 – Fastest growing companies in the United States, #3 – IT Management, #2 – New York, #1 Western New York



Principle Point(s) of Contact

NAME	TITLE	PHONE	EMAIL
Venus Quates	President & CEO	256.947.5414-o 917.200.2303-c	venus@welaunchtech.com
Jerry Wheaton	VP, Global Sales	585.284.9989-c	jerry@welaunchtech.com