

The background of the slide is a deep space scene. It features a dark blue and black sky filled with numerous bright stars of varying colors, including white, yellow, and blue. A prominent feature is a large, reddish-brown planet, likely Mars, which occupies the right side of the frame. The planet's surface is detailed with various shades of brown and orange, showing craters and geological features. The overall lighting is soft, highlighting the textures of the planet and the brilliance of the stars.

**NASA/MARSHALL SPACE
FLIGHT CENTER**

JOINT COUNSELING SESSION

WARFIGHTER OIL LLC
William Dellraria

May 7, 2024

Background

| | | | |
|----------------------|--|---------------------------|--|
| COMPANY NAME: | ADIG d/b/a WARFIGHTER OIL LLC | ADDRESS: | 125 Haws Lane Flourtown, PA 2628 N.Mascher St. Philadelphia, PA |
| OWNER: | Charles Fulforth William Dellraria | CONTACT NAME: | Charles Fulforth William Dellraria |
| EMAIL: | cfulforth@warfighteroil.com wdellraria@warfighteroil.com | YEARS IN BUSINESS: | 2 Under Warfighter Oil 14 Airborne Data Imaging Group |
| CAGE CODE: | 7HZS9 | DUNS NUMBER: | 079920648 |
| WEB SITE: | www.WARFIGHTEROIL.com | NAICS CODES: | 324191, 325180,352611,424720 FSC 9150,6810,6850 |

Business Size & Classifications

| | |
|-------------------------|-------------------------------|
| TOTAL EMPLOYEES: | 2 |
| AVERAGE SALES: | 500K Projected 1m fiscal 2024 |

| CLASSIFICATIONS (select from list below): | Yes/No |
|--|----------------|
| SMALL BUSINESS | YES |
| SMALL DISADVANTAGED BUSINESS | |
| NATIVE AMERICAN-OWNED | |
| ALASKAN NATIVE CORPORATION | |
| WOMEN OWNED | |
| ECONOMICALLY DISADVANTAGED WOMEN OWNED | |
| VETERAN-OWNED | YES |
| SERVICE DISABLED VETERAN OWNED | YES |
| HUBZONE CERTIFIED | IN- PROCESS |
| 8(A) CERTIFIED | |
| 8(A) EXPIRATION DATE (if applicable) | |

Company Overview

Warfighter Oil, LLC is a Service-Disabled Veteran Owned Small Business (SDVOSB) that manufactures, supplies and developments mineral, synthetic, and bio-based lubricant and cooling, oils, fluids, and grease.

Our mission is to continue in support of our government agencies by leveraging our U.S. based manufacturing capabilities and offering best in class lubricant technologies and solutions.

With over 125 years of industry knowledge behind us, we can provide application specific chemical and lubrication solutions.

Helping to build a secure and sustainable supply chain to aide in addressing the current and future challenges faced by U.S. Warfighter and valued International Partners

Core Competencies

U.S. manufacturer of plant-based bio-formulations using a patented process that converts plant based base oil into a 100% bio-based and 95+% biodegradable hydraulic fluids, oils, and greases.

Mineral and Synthetic based formulations are U.S. manufactured and supplied under non-manufacturer rule 13 CFR 121.406(B) include metal working fluids, coolants, hydraulic oils, rust preventers, corrosion inhibitors, chemical solvents, grease, and motor oils.

Manufacturer of replacement and equivalents oils and lubricants to the major manufacturers, such as Mobil, Chevron, Sunoco and Shell with shorter lead times.

Distribution throughout the US, and globally to Europe, Mexico, Central America, South America, Chile, Africa, India, and East Asia.

Technology Overview

Products and Technologies

Type - Oil, Grease, Fluids, Coolants, and Industrial Cleaners

Applications - Engine, Gear, Turbine, Hydraulic, Machining, Rust and Corrosion, Extreme Pressure, EAL specific for Marine, Land and Air Maintenance Operations, Multi-Purpose and Mission Specific Solutions.

Base Formulations - Mineral, Synthetic, and Plant. Both virgin base stocks and 25%+ Re-Refined available.

EAL - 100% Bio-Based, 95%+ Bio-Degradable plant-based technologies available using our patented electromagnetic process to convert plant-based oils into lubricants and greases.

U.S. Manufacturer Partners



INTERNATIONAL CHEMICAL COMPANY Established in 1903



ZURNOIL Established in 1883



ADVANCED LUBRICATION SPECIALTIES 1984



FISKE-LUBRIPLATE ~1870

Products

Product Portfolio

- **SAE Certified Gear Oils**
- **Hydraulic Oils & Fluids(Mineral, Synthetic, Plant)**
- **Turbine Oils**
- **Compressor Fluids**
- **Multi-purpose Greases**
- **Food Grade Lubricants and Grease**
- **Metalworking, machining and grinding Coolants**

Products

Product Portfolio

- **Metal-forming, Drawing & Stamping Lubricants**
- **Mass Finishing, Vibratory & Burnishing Fluids**
- **Power Spray, Immersion, & Ultrasonic Cleaners**
- **EAL Green Cleaners for Air, Land and Sea Transportation**
- **Corrosion Inhibitors, Preventives, & Rust Protection**
- **Specialty Products and Custom Formulations**

Quality Systems

- ISO 9001:2015 Compliant
- ISO 9001:2015 In-process – Fall 2024
- NIST 800-171 / CMMC2 Cyber Security
- DD 2345 Military Critical Tech Data Agreement
- Society of Automotive Engineers(SAE), American Petroleum Institute(API), MIL-PRF-17672, 17331L(SH), A-A-50493D (Bio-Based Penetrating Oil)
- Department of The Navy Certifications & NMCFHPC
 - Health Hazard Assessment (HHA) Submarine Materials (SUBMAT)
 - General Capabilities Survey approval for Qualification Testing (QPL) ZURNGEAR 2190 TEP – Turbine Extreme Pressure Gear Oil Estimated approval date May 2024

Customers



**SAIC/ASRC ChemPOL I & II
Chemical, Oil and Lubricant
Purchasing Vehicles**



**Defense Logistics
Agency – Warfighter**



TIMKEN Philadelphia Gear



NAVSEA/NAVSUP



**Advanced Integrated
Technologies - Marine**



ARMY Watervliet Arsenal

Customer Feedback



TIMKEN Philadelphia Gear

“Over a year ago, Francis Spencer recommended to us that we should reach-out to this vendor especially since they are local to us.

To make a long story short we did, and they are great. We had occasional issues where our large oil suppliers had availability and or delivery issues that were not meeting our needs. Warfighter responds quickly, completes the formulations quickly at their Philadelphia location & follow’s-up regularly.” – Dan Kalinowski, Operations

Principle Point(s) of Contact

| NAME | TITLE | PHONE | EMAIL |
|--------------------------|-----------------------------|----------------|--|
| Charles Fulforth | President | (215) 816-4090 | cfulforth@warfighteroil.com |
| William Dellraria | V.P. Government Contracting | (908) 910-8451 | wdellraria@warfighteroil.com |
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