

National Aeronautics and
Space Administration



MSFC Office of Procurement Presentation to The Catalyst Center for Business & Entrepreneurship

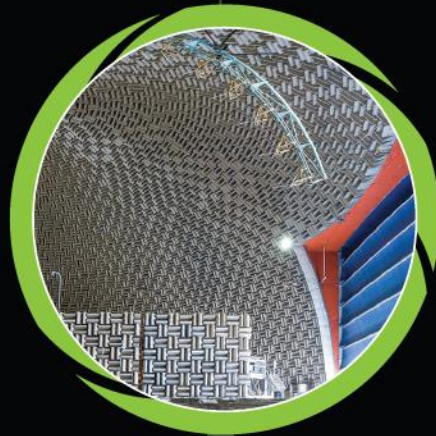
John Cannaday

MSFC Director, Office of Procurement

June 4, 2024

EXPLORE
PROCUREMENT
The cornerstone of NASA's current and future missions

www.nasa.gov



The National Aeronautics and Space Administration (NASA)



America's Civil Space Program and Global Leader in Space Exploration

NASA's Mission

Lead an innovative and sustainable program of exploration with commercial and international partners to enable human expansion across the Solar System and bring new knowledge and opportunities back to Earth. Support growth of the Nation's economy in space and aeronautics, increase understanding of the Universe and our place in it, work with industry to improve America's aerospace technologies, and advance American leadership.



WORKFORCE:
Slightly under 18,000



FOUNDED:
July 29, 1958



VISION:
NASA 2040: The preeminent institution for research, technology, and engineering, to lead science, aeronautics, and space exploration for humanity.

FY24 BUDGET:
\$27.2 Billion



NASA Core Values - Safety, Integrity, Teamwork, Excellence, Inclusion - evident in all we do

MSFC Office of Procurement FY15 – FY24 Contract Spend

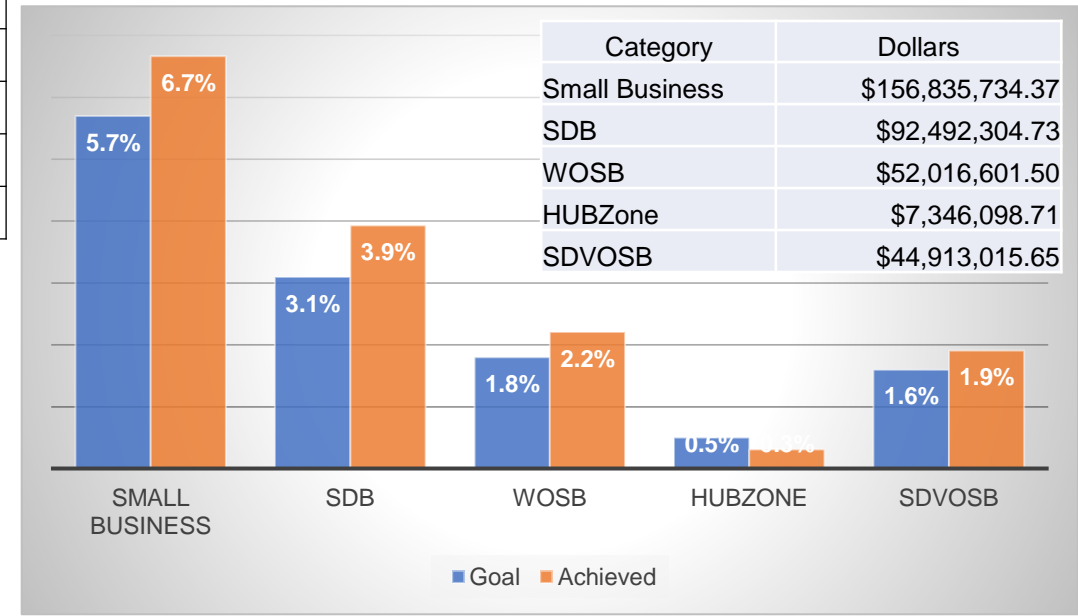


FY	Actions	Dollars	\$/Actions	% \$ Increase	SB Actions	SB Dollars
24***	1,052	\$2,369,907,188	\$2.25M	--	511	\$156.84M
23**	2,130	\$4,756,793,517	\$2.23M	7%	986	\$322.4M
22*	2,537	\$4,448,728,322	\$1.75M	10%	1,115	\$295.5M
21	2,092	\$4,053,472,100	\$1.94M	15%	904	\$342.9M
20	1,865	\$3,531,844,266	\$1.89M	35%	868	\$325.9M
19	1,824	\$2,614,130,834	\$1.43M	5%	918	\$341.5M
18	1,623	\$2,499,819,336	\$1.54M	11%	863	\$299.7M
17	1,510	\$2,261,282,498	\$1.49M	7%	788	\$281.6M
16	1,853	\$2,113,277,822	\$1.14M	15%	1,205	\$299.4M
15	2,198	\$1,841,913,017	\$0.84M	--	1,559	\$263.2M

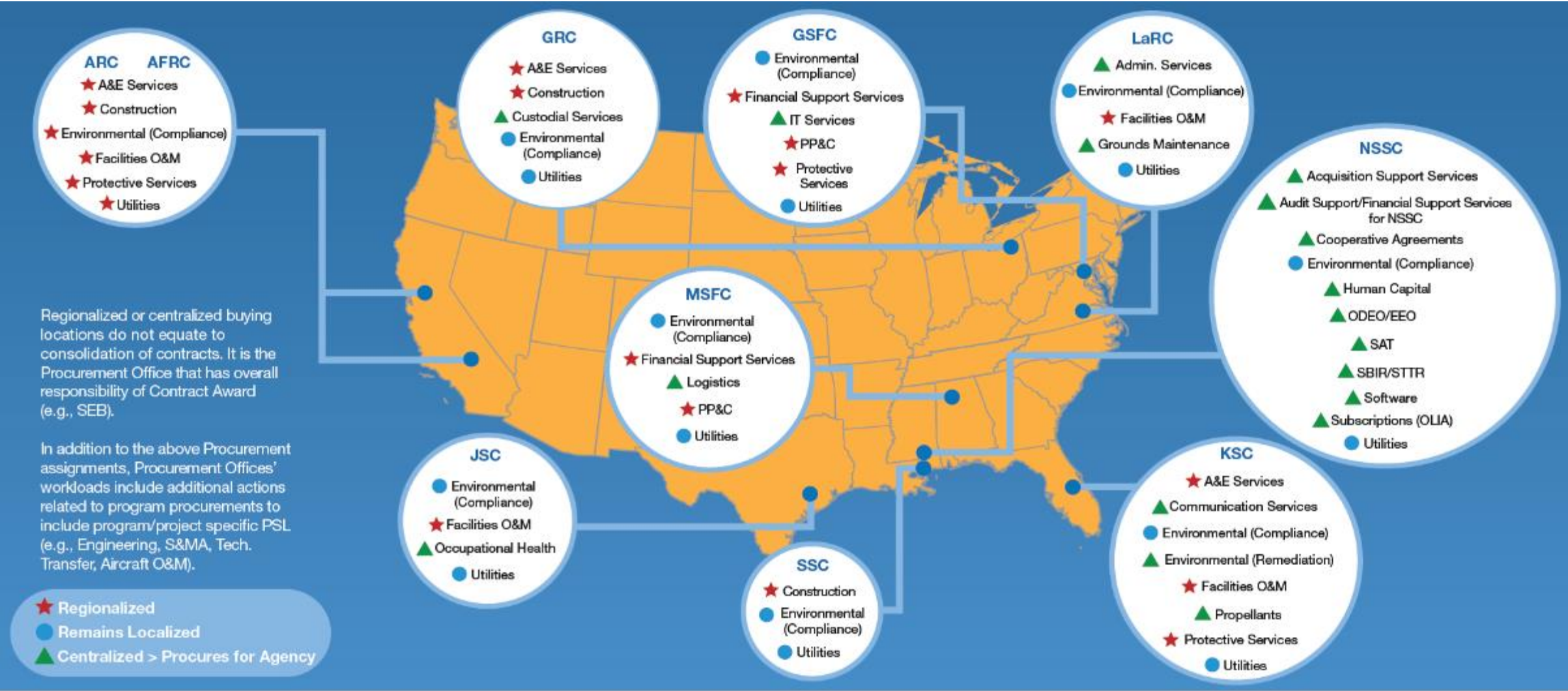
*** Includes 22 new FY24 IAA's in the amount of \$17,892,952
 ** Includes 29 new FY23 IAA's in the amount of \$29,168,293
 * includes 32 new FY22 IAA's in the amount of \$245,042,222

**Delivering on Mission Priorities
 \$4.76B & 2,130 Actions in FY23**

COMPETITION		
FISCAL YEAR	LOCATION	% DOLLARS
24	NASA	66.78%
	MSFC	35.47%
23	NASA	65.75%
	MSFC	61.60%



Procurement Assignments



The cornerstone of NASA's current and future missions

Annual Historical Source Selection Activity



2018	2019	2020	2021	2022	2023	2024	2025
4 SEBs	6 SEBs	7 SEBs	7 SEBs	5 SEBs	6 SEBs	9 SEBs	6 SEBs
CPSS CDM	CPSS CDM	CPSS CDM	CPSS CDM	MOSSI II	CATTS	ESSCA II	ESSCA II
CPSS PC	CPSS PC	CPSS PC	CPSS PC	METTS III	Logistics Support Svcs	SMAS II	SMAS II
CPSS PP&C	CPSS PP&C	CPSS PP&C	CPSS PP&C	Financial Support Svcs	ESSCA II	FOMSS II	FOMSS II
MOSSI I	MOSSI I	MOSSI I/II	MOSSI II	CATTS	SMAS II	MCC V	CDM
	METTS III	METTS III	METTS III	Logistics Support Svcs	FOMSS II	CDM	Next Gen
	SRACES	Financial Support Svcs	Financial Support Svcs	MAVIS	MCC V	Next Gen	PP&C
		Admin Support	Admin Support			MLSS II	
			CATTS			CATTS	
Overlapping SEBs during each annual period						PP&C	

Engineering Services and Science Capability Augmentation Program Planning and Control Safety and Mission Assurance Services
 MSFC Logistics Support Services Marshall Engineering Technicians & Trades Support Marshall Operations Systems, Services and Integration
 Facilities and Operations Maintenance and Support Services Strategic Research & Analysis, Communications & Exhibits Services
 Configuration and Data Management Next Generation Open and Scalable Data Analysis, Processing, and Visualization Solution
 Minor Construction Contracts

Items to Keep in Mind

- Participate in Multi-Agency Contracts
- For Services, MSFC Provides Composite Incumbent Rates or Market Rates considered Realistic and Reasonable
- SEB focus on Discriminators – Technical Proposals Greatly Reduced when Incumbent Workforce Retention Expected
- Read the Solicitation Instructions Thoroughly and Ask Questions
- Continue to Provide Your Thoughts, Ideas, Lessons Learned to COs

EXPLORE PROCUREMENT

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THANK YOU

Address:

Office of Procurement
National Aeronautics and Space Administration (NASA)
Marshall Space Flight Center
Headquarters Building
4200 Rideout Rd
Redstone Arsenal, AL 35898

Website: <https://www.nasa.gov/office/procurement>

<https://doingbusiness.msfc.nasa.gov/>

Email: hq-procurement@mail.nasa.gov

