



U.S. Small Business
Administration

Small Business Update

**NASA Marshall Space Flight Center
Marshall Prime Contractor Supplier Council (MPCSC)
Small Business Executive Leadership Team (SBELT)**

June/July 2024

Topics

- Subcontracting Indirect Costs
- Cybersecurity Maturity Mode Certification (CMMC)
- Small Disadvantaged Business (SDB)
- Subcontracting Assistance Program

Subcontracting Indirect Costs

Upcoming changes to indirect costs in subcontracting goals

Current FAR language

- [FAR 19.704\(a\)\(6\)](#) “A statement as to **whether or not** the offeror included indirect costs in establishing subcontracting goals...”

Current CFR language

- [13 CFR 125.3\(c\)\(1\)\(iv\)](#) “A prime contractor **must include indirect costs in its subcontracting goals if the contract exceeds \$7.5 million**. Below \$7.5 million, a prime contractor **may** include indirect costs in its subcontracting plan at its option.”

Cybersecurity Maturity Mode Certification (CMMC)

Resources for Small Businesses

- [Project Spectrum](https://www.projectspectrum.io) - <https://www.projectspectrum.io>
 - Developed by the Department of Defense Office of Small Business Programs
- [APEX Accelerators](https://www.apexaccelerators.us/#/) - <https://www.apexaccelerators.us/#/>
 - Contact your local APEX Accelerator
 - Attend online CMMC training
 - [CMMC Webinar Training from July 19, 2023](#)
 - Look for upcoming live training

Small Disadvantaged Business (SDB)

[13 C.F.R. §124.1001](#) What is a Small Disadvantaged Business?

- “[Q]ualifies as small under...NAICS code...assigned...to the procurement...and that is owned and controlled by one or more socially and economically disadvantaged individuals.”
 - Owned and Controlled: [13 C.F.R. §124.105](#) Generally, must be at least 51% unconditionally and directly owned by one or more socially and economically disadvantaged individuals who are US citizens.
 - Socially Disadvantaged: [13 C.F.R. §124.103](#) Generally, individuals have been subjected to racial or ethnic prejudice or cultural bias within American society because of their identities as members of groups and without regard to their individual qualities.
 - Economically Disadvantaged: [13 C.F.R. §124.104](#) Generally, have personal net worth of less than \$850K, adjusted gross income of \$400K or less, and assets totaling \$6.5M or less.

Subcontracting Assistance Program

- Administered by the Commercial Market Representatives (CMR)
- The mission is to ensure domestic small businesses receive a fair and equitable opportunity to compete for and receive subcontracts resulting from Federal prime contracts.
- Roles include:
 - Provide post-award Subcontracting training
 - Facilitate the matching of large prime contractors with small business concerns
 - Counsel large prime contractors on their responsibilities to maximize subcontracting opportunities for small business concerns
 - Counsel small businesses on how to market themselves to large businesses
 - Perform periodic compliance reviews to ensure large businesses are maximizing opportunities to small business concerns
- [List of Commercial Market Representatives](#)