



MARSHALL SPACE FLIGHT CENTER

Office of Small Business Programs

David E. Brock

Small Business Specialist

NASA LEAD SMALL BUSINESS SPECIALISTS

Center Category	Center	Name	Phone	Email
RESEARCH CENTERS	Ames Research Center	Christine L. Munroe	650-604-4695	arc-smallbusiness@mail.nasa.gov
	Armstrong Flight Research Center	Christine L. Munroe	650-604-4695	arc-smallbusiness@mail.nasa.gov
	Glenn Research Center	Eunice J. Adams-Sipp	216-433-6644	grc-smallbusiness@mail.nasa.gov
	Langley Research Center	Robert O. Betts	757-864-6074	larc-smallbusiness@mail.nasa.gov
SPACE CENTERS	Johnson Space Center	Robert E. Watts	281-244-5811	jsc-smallbusiness@mail.nasa.gov
	Kennedy Space Center	Natalie Colvin	321-867-4773	ksc-smallbusiness@mail.nasa.gov
	Marshall Space Flight Center	David E. Brock	256-544-0267	msfc-smallbusiness@mail.nasa.gov
	Stennis Space Center	Kay S. Doane	228-688-1720	ssc-smallbusiness@mail.nasa.gov
SCIENCE CENTER	Goddard Space Flight Center	Vacant	-----	gsfc-smallbusiness@mail.nasa.gov
FEDERALLY FUNDED R&D CENTER	Jet Propulsion Laboratory	Charles E. Bray, Jr.	818-354-5620	smallbusiness.programsoffice@jpl.nasa.gov
AGENCY-WIDE RESOURCE CENTER	Information Technology Procurement Office	Robert O. Betts	757-864-6074	hq-itpo-smallbusiness@mail.nasa.gov
	NASA Shared Services Center	Troy E. Miller	228-813-6558	nssc-smallbusiness@mail.nasa.gov

FY23 TOP 20 NAICS TOTAL DOLLARS

NAICS	Description	Total Dollars
541710	R&D and Development in the Physical, Engineering, and Life Sciences	\$10,625,868,284
541712	“ “ Except Biotechnology	
541715	“ “ Except Nanotechnology and Biotechnology	
336414	Guided Missile and Space Vehicle Manufacturing	\$2,908,592,217
481212	Nonscheduled Chartered Freight Air Transportation	\$1,220,167,210
541330	Engineering Services	\$1,156,868,118
561210	Facilities Support Services	\$608,837,119
541512	Computer Systems Design Services	\$573,967,728
336415	Guided Missile & Space Vehicle Propulsion Unit and Propulsion Unit Parts Manufacturing	\$534,262,099
236210	Industrial Building Construction	\$390,188,665
541519	Other Computer Related Services	\$323,287,079
517919	All Other Telecommunications	\$236,539,344

FY23 TOP 20 NAICS TOTAL DOLLARS (CONT.)

NAICS	Description	Total Dollars
336419	Other Guided Missile and Space Vehicle Parts & Auxiliary Equipment Manufacturing	\$221,580,553
325120	Industrial Gas Manufacturing	\$215,733,617
334511	Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System & Instrument Manufacturing	\$151,008,860
236220	Commercial and Institutional Building Construction	\$131,724,274
561110	Office Administrative Services	\$122,100,326
541611	Administrative Management and General Management Consulting Services	\$112,134,363
333314	Optical Instrument and Lens Manufacturing	\$111,276,705
561612	Security Guards and Patrol Services	\$100,007,655
488190	Other Support Activities for Air Transportation	\$91,999,277
541990	All Other Professional, Scientific and Technical Services	\$84,777,912
	TOTAL:	\$19,920,921,406

MSFC ACQUISITION FORECAST

Title	Incumbent	Contract	Previous Competition	Projected Competition	Draft RFP Release	RFP Release
Configuration and Data Management	Victory Solutions	NNM13AA66T	SDVOSB set-aside	SDVOSB set-aside	4 th Qtr. FY24	1 st Qtr. FY25
Engineering Services	Cepeda Systems and Software	80MSFC20A0002	GSA HUBZone SB set-aside	HUBZone SB set-aside	4 th Qtr. FY24	1 st Qtr. FY25
Engineering Services & Science Capability Augmentation II	Jacobs	80MSFC18C0011	Full & Open	TBD	TBD	TBD
Facility Operations & Maintenance Support Services	Amentum	80MSFC17C0007	Full & Open	8(a) set-aside	4 th Qtr. FY24	1 st Qtr. FY25
Next Generation Open, Scalable, Data Analysis, Processing, and Visualization Solution	TBD	TBD	TBD	SB set-aside	4 th Qtr. FY24	1 st Qtr. FY25
Consolidated Program Planning and Control II	MTS	80MSFC21DA0007	SB set-aside	TBD	2 nd Qtr. FY25	3 rd Qtr. FY25
Safety and Mission Assurance Services	Bastion Technologies	80MSFC18C0005	SB set-aside	SB set-aside	4 th Qtr. FY24	1 st Qtr. FY25
Software IV&V	4M Research	80MSFC22F0109	GSA WOSB set-aside	TBD	TBD	TBD

PSL SERVICE DELIVERY MODEL

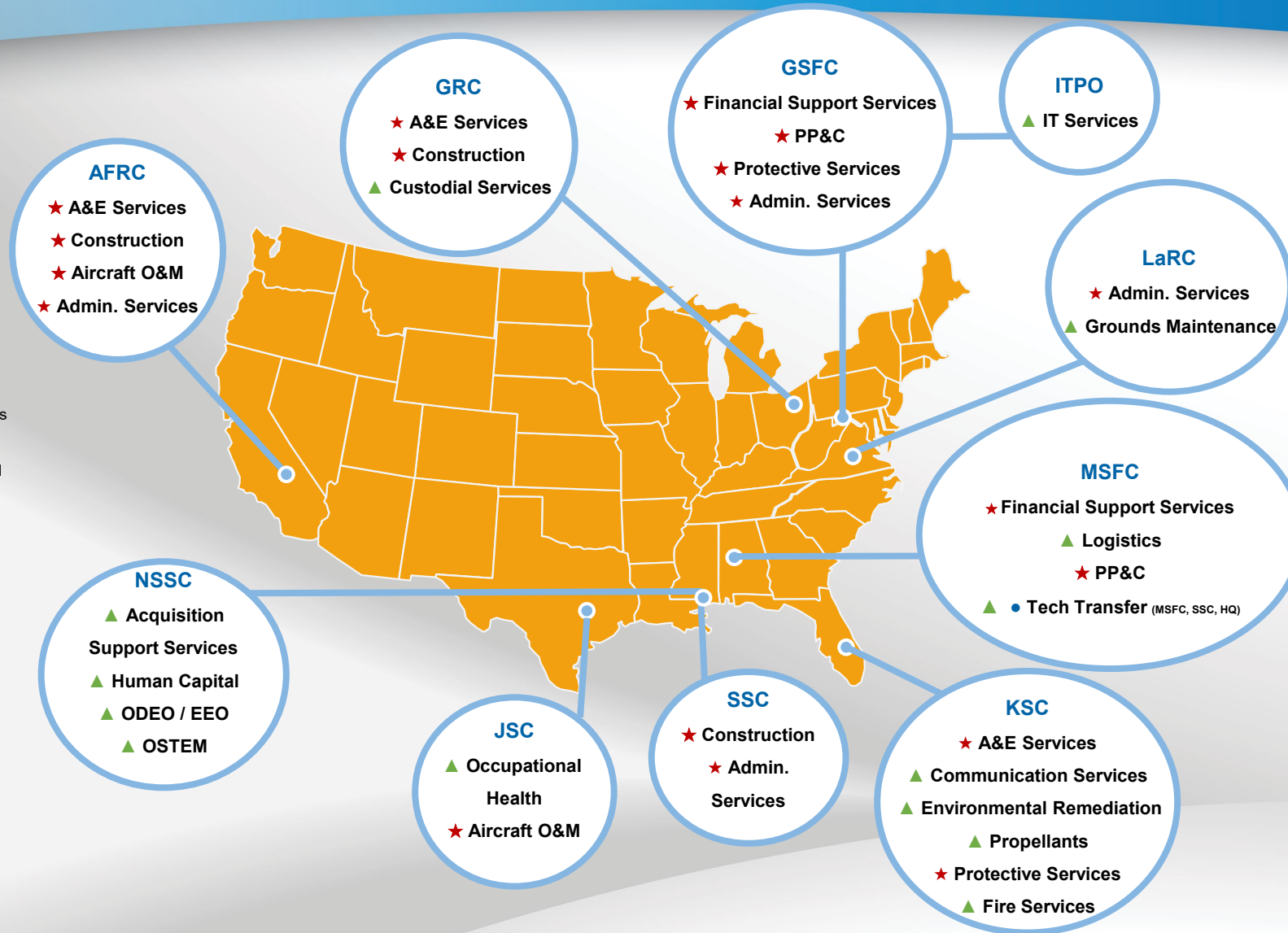
▲ Centralized: Procures for Agency

★ Regionalized

● Remains Localized at each Center

- Environmental Compliance
- Utilities
- Facilities O&M
- Engineering
- Safety & Mission Assurance
- Tech Transfer*

Regionalized or centralized buying locations does not equate to consolidation of contracts. It is the Procurement Office that has overall responsibility of Contract Award (e.g., SEB).



July 18, 2023

...Above and Beyond Goals

*Consolidated Agency Technology Transfer Services (CATTs) contract will replace the current Technology Transfer Services Agency Contract expiring July 2023. Participating centers include HQ, MSFC, SSC with other Centers having the option to join at a later date.

NASA/MSFC FY23 CUMULATIVE SUBCONTRACTING DOLLARS

Categories	NASA % Goals	NASA FY23 \$ Achieved	NASA FY23 % Achieved	MSFC FY23 \$ Achieved	MSFC FY23 % Achieved
TSV		\$9,086.5M		\$2,230.0M	
SB	35.5%	\$4,004.9M	44.1%	\$902.0M	40.4%
SDB	5.0%	\$784.3M	8.6%	\$107.7M	4.8%
WOSB	5.0%	\$979.4M	10.8%	\$219.6M	9.8%
HUBZone SB	3.0%	\$307.4M	3.4%	\$85.8M	3.8%
SDVOSB	3.0%	\$456.4M	5.0%	\$35.8M	1.6%

TOP 20 NASA PRIME CONTRACTORS FY2023

Vendor Name	Website	Total Dollars
California Institute of Technology (JPL)	https://acquisitions.jpl.nasa.gov	\$2,922,677,243
Space Exploration Technologies Corp.	https://www.spacex.com/supplier/index.html	\$2,250,758,731
The Boeing Company	https://www.boeingsuppliers.com/esd/getstart.html	\$1,568,498,599
Northrop Grumman Systems Corp. (Includes Orbital Sciences and ATK)	https://www.northropgrumman.com/suppliers	\$1,251,623,011
Lockheed Martin Corporation	https://www.lockheedmartin.com/en-us/suppliers.html	\$1,221,943,785
Jacobs Technology, Inc.	https://www.Jacobs.com/suppliers/	\$946,316,790
KBR Wyle Services, Inc.	https://kbrsupplier.com/	\$722,587,900
Johns Hopkins University Applied Physics Laboratory, LLC	https://hopkinsmedicine.org/business/index.html	\$449,100,521
Blue Origin, LLC	https://www.blueorigin.com/fly-with-us/become-a-supplier	\$440,849,404
Science Applications International Corporation	https://saic.com/who-we-are/suppliers-and-small-business	\$440,849,404

TOP 20 NASA PRIME CONTRACTORS FY 2023 (CONT.)

Vendor Name	Website	Total Dollars
Aerojet Rocketdyne of DE, Inc.	https://www.rocket.com/suppliernet	\$418,618,993
Leidos	https://www.leidos.com/suppliers	\$359,353,430
Peraton, Inc.	https://www.peraton.com/suppliers/	\$337,355,934
Bechtel National, Inc.	https://www.bechtel.com/suppliers	\$308,679,000
L3Harris Technologies, Inc. (Includes Aerodyne- SGT Engineering Services, LLC)	https://www.l3harris.com/supply-chain	\$285,184,931
Science Systems and Applications, Inc.	https://www.ssaihq.com/contact-us	\$241,109,133
Maxar Space, LLC	https://www.maxar.com/legal/suppliers	\$178,315,215
Air Products and Chemicals, Inc.	https://www.airproducts.com/company/suppliers	\$172,185,991
Syncom Space Services LLC	https://www.syncomspaceservices.com/	\$146,326,084
Ball Aerospace & Technologies Corp. (BAE Systems Inc.)	https://www.ball.com/aerospace/about-aerospace/supplier-resources	\$129,931,562
		TOTAL \$14,777,852,516

SMALL BUSINESS RESOURCES AND MARKETING TOOL

- “Doing Business at MSFC” web site: <https://doingbusiness.msfc.nasa.gov/>
- Acquisition planning tool: <https://doingbusiness.msfc.nasa.gov/apt/external>
- Acquisition forecast tool: <http://www.hq.nasa.gov/office/procurement/forecast/>
- Small Business Marketing Guide: <https://doingbusiness.msfc.nasa.gov/documents/3128625/3140174/SBMG.pdf>
- NASA Active Contract List: <https://www.nasa.gov/osbp/active-contract-listings>

MAKING THE CONNECTION

- In-house counseling sessions via Microsoft Teams.
- Tag Team Wednesdays.
- Joint Counseling sessions featuring SB service providers, machine shop/fabricators, and HBCUs and MSIs.
- Semi-annual Marshall Small Business Alliance meetings (scheduled for March and September).
- Local and regional business forums.

MSFC SMALL BUSINESS PROGRAM CONTACTS

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...Above and Beyond Goals

