



NASA Office of Small Business Programs (OSBP) Update

Mr. Dwight D. Deneal, SES
Associate Administrator
Office of Small Business Programs



NASA'S MISSION:

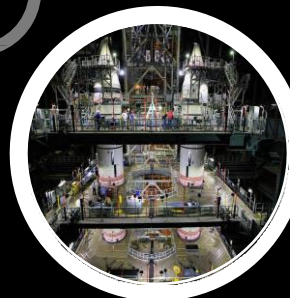
Lead an innovative and sustainable program of exploration with commercial and international partners to enable human expansion across the Solar System and bring new knowledge and opportunities back to Earth. Support growth of the Nation's economy in space and aeronautics, increase understanding of the Universe and our place in it, work with industry to improve America's aerospace technologies, and advance American leadership.



WORKFORCE:
Slightly under 18,000

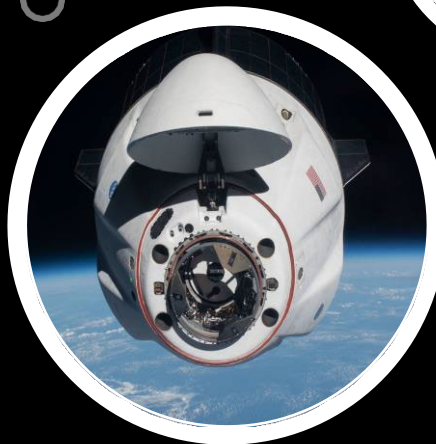


FOUNDED:
July 29, 1958

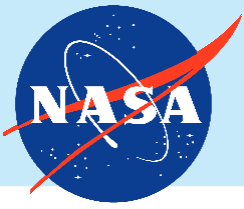


VISION:
To discover and expand knowledge for the benefit of humanity.

FY24 BUDGET:
\$24.04 Billion



NASA Agency Org Chart

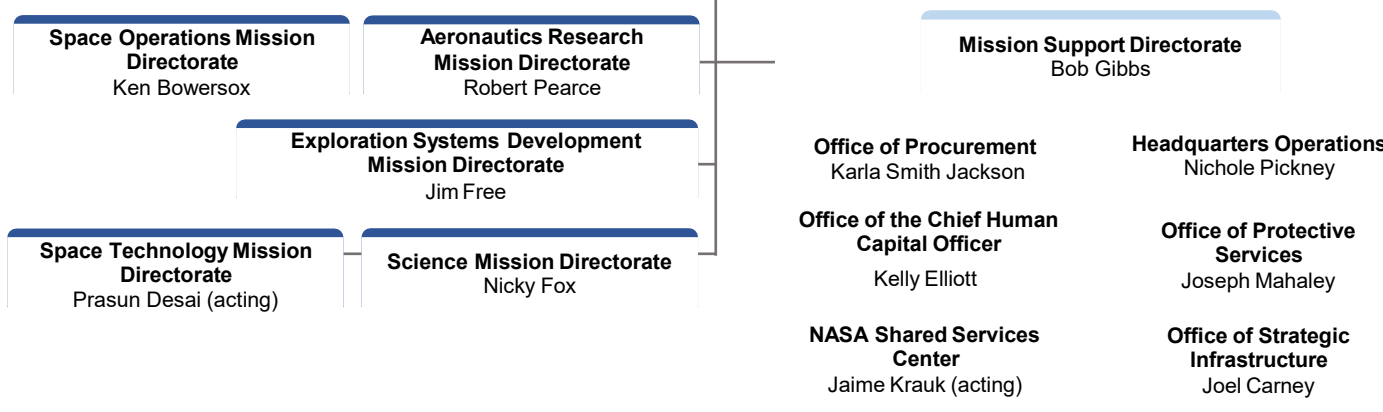
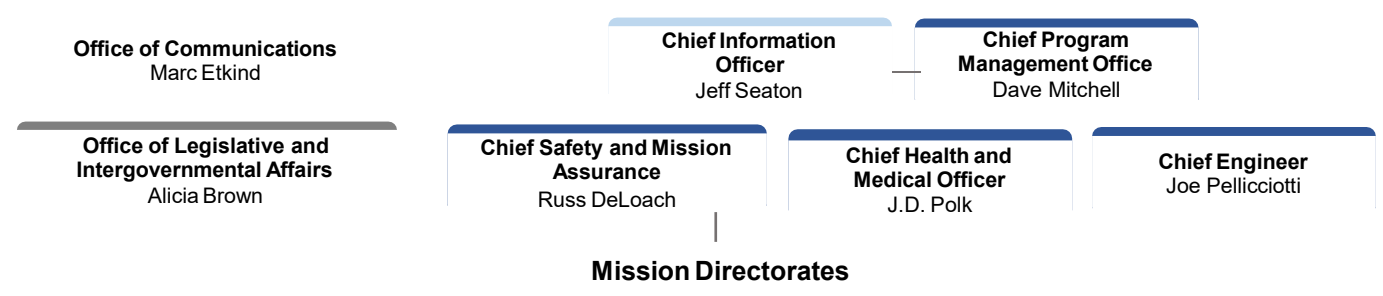
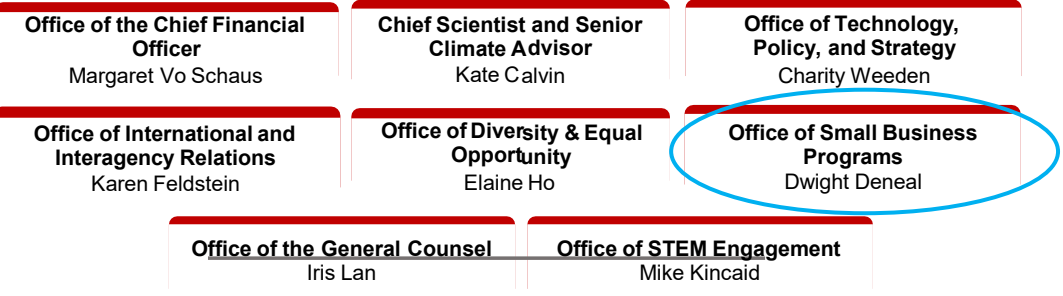


Advisory Groups
NAC and ASAP

Inspector General

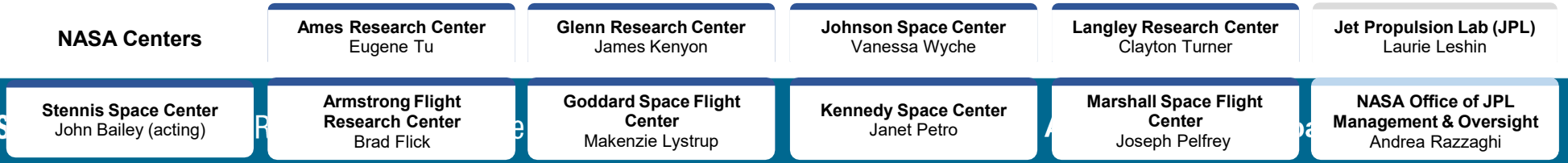
Chief of Staff
Bale Dalton

Deputy Associate Administrator
Casey Swails



*Designated as Chief Acquisition Officer (CAO)

JPL is a Federally Funded Research and Development Center (FFRDC)



OFFICE OF S...

OFFICE OF SMALL BUSINESS PROGRAMS

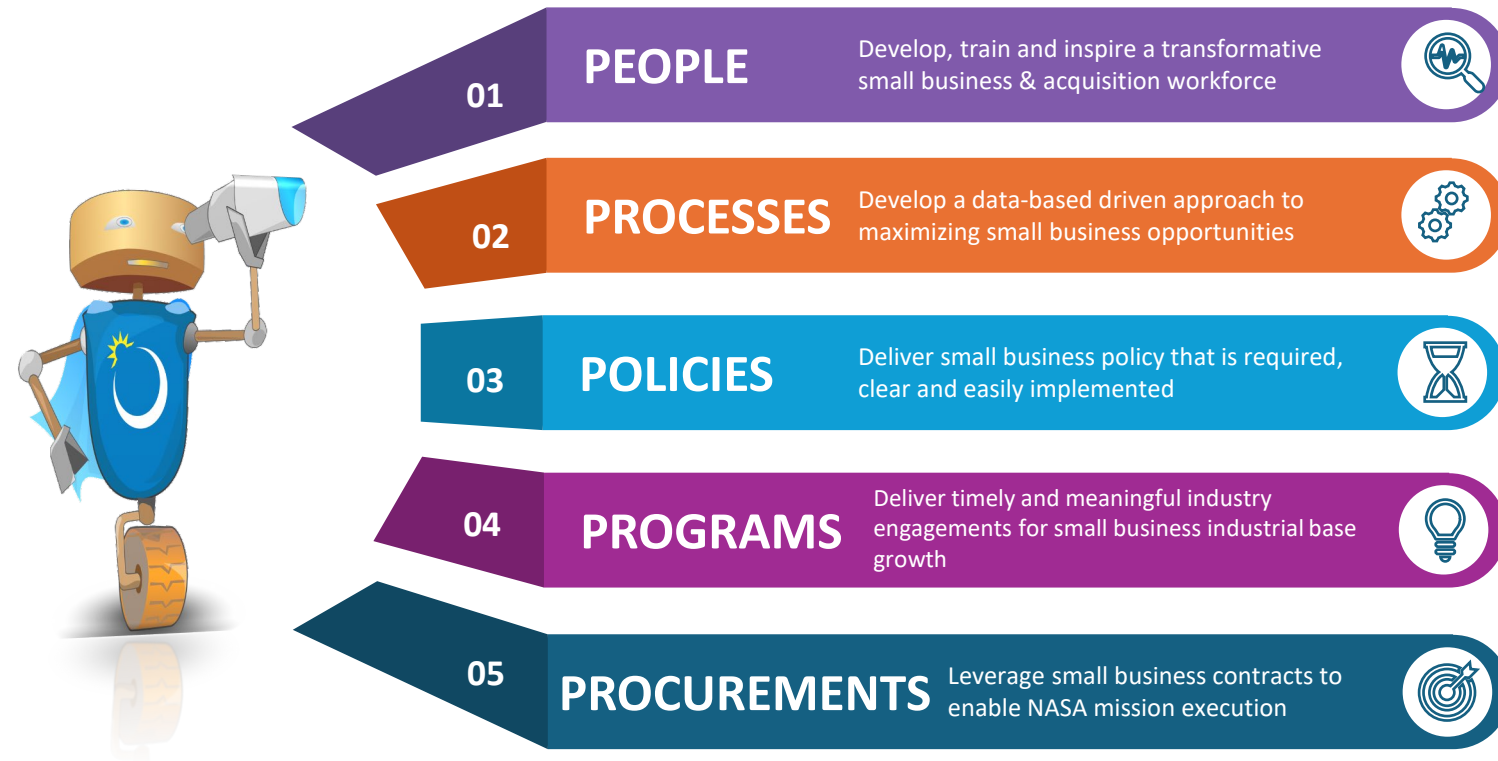
VISION

Improvement, Intensification and Sustainment of all small business concerns within NASA supply chains.

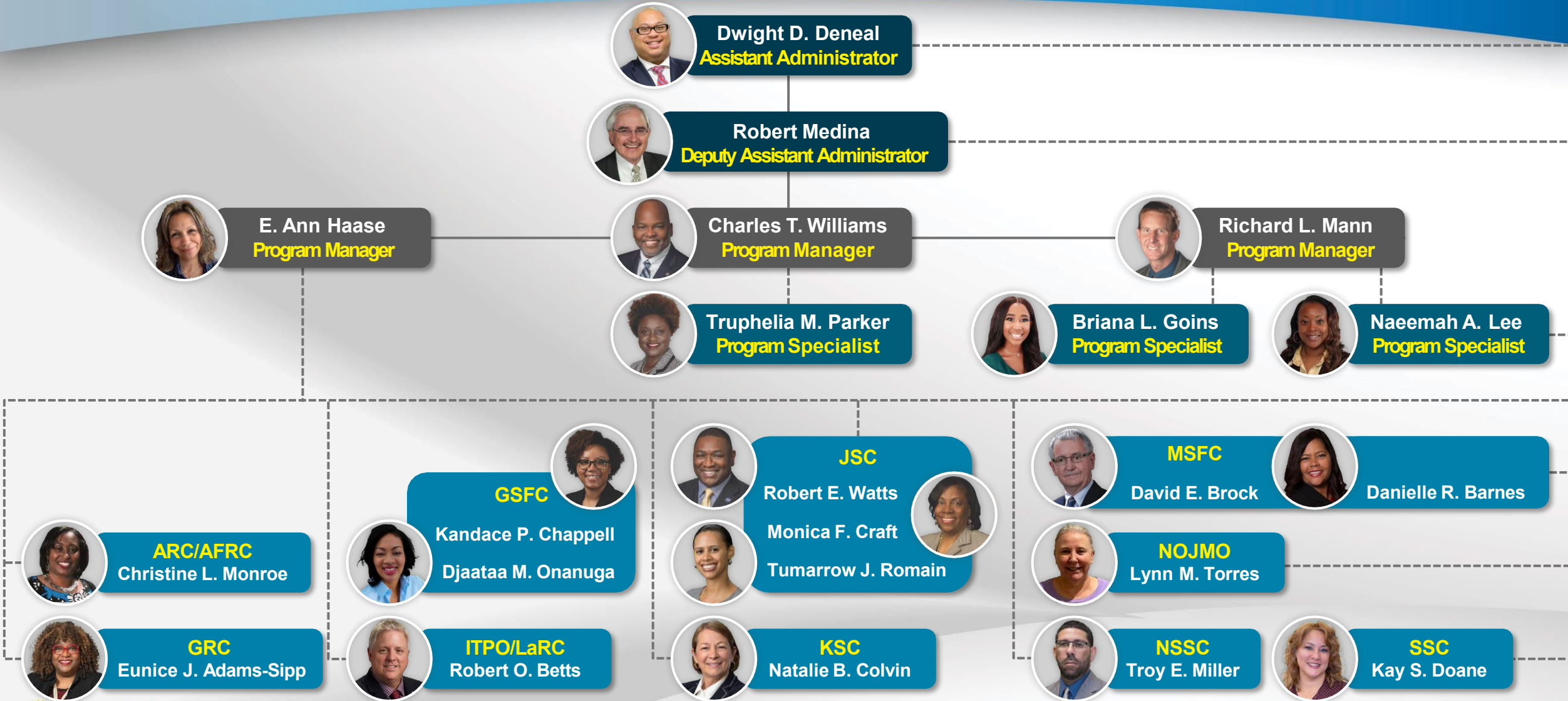
MISSION

Promote and integrate small businesses into the industrial base of contractors and subcontractors that support the future of space exploration, scientific discovery, and aeronautics research.

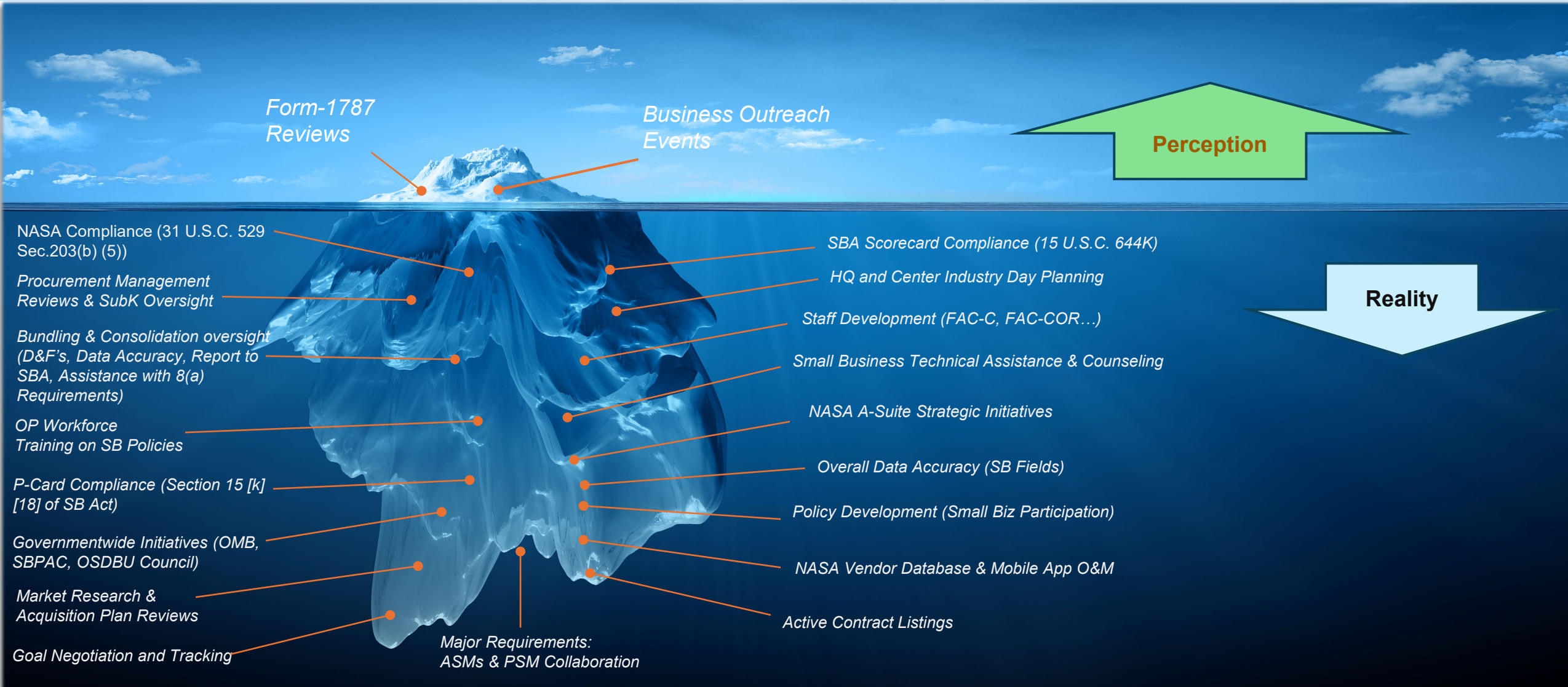
FOCUS



NASA Office of Small Business Programs Organizational Chart



OSBP RESPONSIBILITIES



FY23 SMALL BUSINESS WORKLOAD ACHIEVEMENTS

Total FY23 SB Prime Obligations: \$3,643,239,025 (17.6%)
Total FY23 SB Subcontracting Obligations: \$4,008,846,278 (44.1%)

OSBP Enterprise participated in and conducted a combined total of 14 matchmaking events
and 91 Outreach Events

1,249 NF-1787's (including simplified acquisitions)

Hosted 12 NASA OSBP Learning Series webinars (external)
and 9 Lunch & Learn Training Sessions (internal)

8 Staff = 6 FTE + 2 Ctr

Hosted 4 Enterprise-wide
Outreach Events



NASA Acquisition Forecast

AGENCY

2024 2023 2022 2021 2020

Good Fair Needs Improvements Not Found Not Scored

Listed by Ranking
(Continued)

AGENCY	2024	2023	2022	2021	2020
Dept. of Education	Good	Good	Good	Good	Good
Dept. of Housing and Urban Development	Good	Good	Good	Good	Good
Dept. of Labor	Good	Good	Good	Good	Good
Dept. of Navy - Naval Air Systems Command	Good	Good	Good	Good	Good
Dept. of Navy - Naval Information Warfare Systems Command	Good	Good	Good	Good	Good
Dept. of Navy - Navy Marine Corps Systems Command	Good	Good	Good	Good	Good
Dept. of Navy - Office of Naval Research	Good	Good	Good	Good	Good
Dept. of Navy - Strategic Systems	Good	Good	Good	Good	Good
Dept. of State	Good	Good	Good	Good	Good
DHS	Good	Good	Good	Good	Good
DHS - Coast Guard	Good	Good	Good	Good	Good
DHS - Customs and Border Protection	Good	Good	Good	Good	Good
DHS - Cybersecurity Infrastructure Agency	Good	Good	Good	Good	Good
DHS - Federal Emergency Management Agency	Good	Good	Good	Good	Good
DHS - Federal Law Enforcement Training Center	Good	Good	Good	Good	Good
DHS - Headquarters	Good	Good	Good	Good	Good
DHS - Immigration and Customs Enforcement	Good	Good	Good	Good	Good
DHS - Secret Service	Good	Good	Good	Good	Good
DHS - Transportation and Security Administration	Good	Good	Good	Good	Good
DHS - U.S. Citizenship and Immigration Services	Good	Good	Good	Good	Good
General Services Administration	Good	Good	Good	Good	Good
HHS - Center for Medicare and Medicaid Services	Good	Good	Good	Good	Good
United States Agency for International Development	Good	Good	Good	Good	Good
Dept. of Commerce	Good	Good	Good	Good	Good
Dept. of Commerce - National Oceanic Atmospheric Administration	Good	Good	Good	Good	Good
Dept. of Navy - Naval Facilities and Engineering Command	Good	Good	Good	Good	Good
Dept. of Navy - Naval Sea System Command	Good	Good	Good	Good	Good
Dept. of Transportation - Federal Aviation Administration	Good	Good	Good	Good	Good
DoD - Defense Health Agency	Good	Good	Good	Good	Good
DOJ - Alcohol, Tobacco, Firearms, and Explosives	Good	Good	Good	Good	Good
DOJ - Drug Enforcement Administration	Good	Good	Good	Good	Good
DOJ - Federal Bureau of Investigations	Good	Good	Good	Good	Good
DOJ - Headquarters	Good	Good	Good	Good	Good
HHS - Administration for Children and Families	Good	Good	Good	Good	Good
HHS - Food and Drug Administration	Good	Good	Good	Good	Good
HHS - Health Resources and Services Adm.	Good	Good	Good	Good	Good
HHS - Indian Health Services	Good	Good	Good	Good	Good
HHS - National Institutes of Health	Good	Good	Good	Good	Good
HHS - Procurement Forecast Data Repository	Good	Good	Good	Good	Good
Millennium Challenge Corporation	Good	Good	Good	Good	Good
National Aeronautics and Space Administration	Good	Good	Good	Good	Good
Office of Personnel Management	Good	Good	Good	Good	Good
Dept. of Air Force - Air Combat Command	Good	Good	Good	Good	Good
Dept. of Army - Corps of Engineers	Good	Good	Good	Good	Good
Dept. of Army - Medical Research and Materiel Command	Good	Good	Good	Good	Good
Dept. of Army - National Guard	Good	Good	Good	Good	Good
Dept. of Army - PEO Enterprise Info Systems	Good	Good	Good	Good	Good
Dept. of Energy	Good	Good	Good	Good	Good
Dept. of Interior	Good	Good	Good	Good	Good
Dept. of Navy - Military Sealift Command	Good	Good	Good	Good	Good
Dept. of Navy Supply Systems Command	Good	Good	Good	Good	Good
Dept. of Transportation	Good	Good	Good	Good	Good
Dept. of Treasury	Good	Good	Good	Good	Good
Dept. of Treasury - Internal Revenue Service	Good	Good	Good	Good	Good
Dept. of Veterans Affairs	Good	Good	Good	Good	Good
DoD - Defense Counterintelligence and Security Agency	Good	Good	Good	Good	Good
DoD - Defense Information Systems Agency	Good	Good	Good	Good	Good
Environmental Protection Agency	Good	Good	Good	Good	Good
HHS - Centers for Disease Control and Prevention	Good	Good	Good	Good	Good
National Science Foundation	Good	Good	Good	Good	Good
Nuclear Regulatory Commission	Good	Good	Good	Good	Good
Social Security Administration	Good	Good	Good	Good	Good
USDA - Farm Production and Conservation	Good	Good	Good	Good	Good
USDA - Forest Service	Good	Good	Good	Good	Good
USDA - Procurement Operations Division	Good	Good	Good	Good	Good
USDA - Rural Development	Good	Good	Good	Good	Good
Dept. of Air Force - All Other Components	Good	Good	Good	Good	Good
Dept. of Army - Tank/Automotive and Armaments Command	Good	Good	Good	Good	Good
DoD - Defense Advanced Research Projects Agency	Good	Good	Good	Good	Good
DoD - Defense Logistics Agency	Good	Good	Good	Good	Good
DoD - Missile Defense Agency	Good	Good	Good	Good	Good

- NASA’s Acquisition Forecast identifies all known contract opportunities in excess of \$250k in support of early engagement
- Recent enhancements resulted in NASA’s rating on the annual PSC Federal Business Forecast Scorecard being raised from "Fair" in 2019 to "Good" in 2023
- NASA is now 1 of 17 Agency’s with the highest possible rating of “Good” out of the 62 Agencies reviewed

<http://www.hq.nasa.gov/office/procurement>

</forecast/index.html>

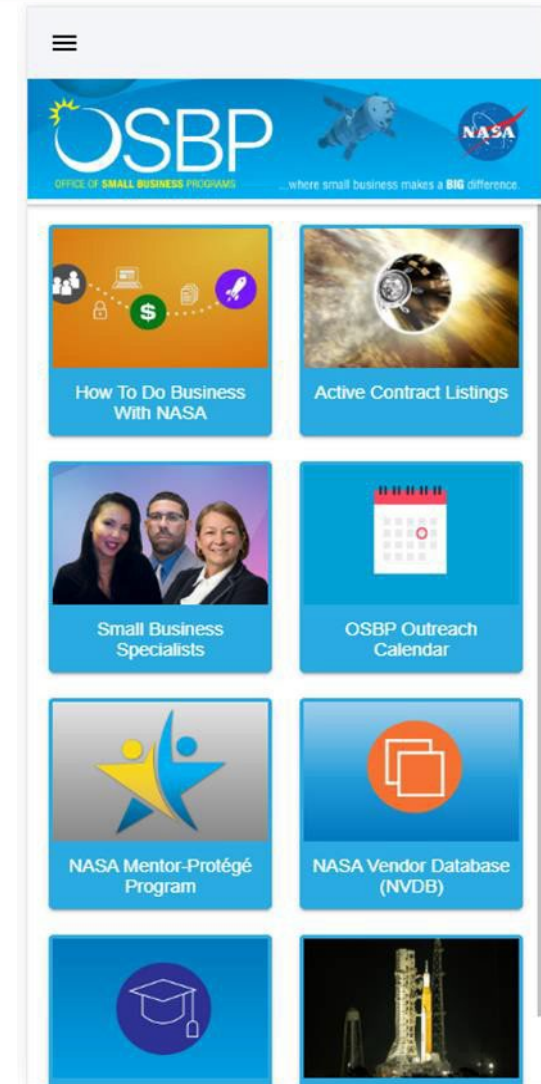
NASA OSBP Mobile App

- The OSBP Mobile App has been UPDATED!
 - The NASA OSBP Mobile App is the NASA Office of Small Business Program's official mobile application. It is available for iOS and Android devices. OSBP Mobile is designed as a user-friendly tool to learn how to do business with NASA and have all the required resources right at your fingertips. Key features will allow users to easily contact NASA Center Small Business Specialists, view Active Contract Listings, and find out when upcoming networking events are taking place.
- The new version has the following features:
 - New dashboard layout for a better user experience
 - New Small Business Specialist layout
 - New presentation for Top Stories, Events, Contracts, and RFPs
 - How to Do Business with NASA – NVDB, Acq. Forecast, Active Contracts List



To learn more, visit:

<https://www.nasa.gov/osbp/mobile/>



NASA Vendor Database



Allows the opportunity for more engagement between external vendors and agency users.

Mobility of platform has become more user friendly.

NASA Vendor Database layout has become more modernized.

External users have the ability to edit and update their information without submitting a duplicate entry.

Vendors can also include a capability statement and sign-up to receive e-mail alerts for NASA procurement notices.

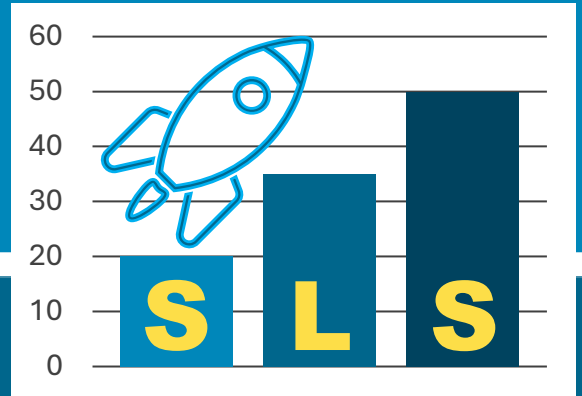
E-mail capability for approved agency users.

THE SLS FRAMEWORK: SMALL BUSINESS LAUNCH SYSTEM

S

Synchronization of Small Business Advocacy

- Implement Business Intelligence to drive small business data-driven procurement decisions.
- Advocate and Coordinate Multiple Award Contracts for all small business categories and inclusion.
- Increase NASA Phase III SBIR/STTR Transitions.



L

Lower Barriers for Small Businesses

- Leverage the NASA Acquisition Forecast as a tool to train and enhance industry engagement with small businesses.
- Host and Participate in a balanced approach of “in-person” and “virtual” business outreach programming and events.
- Showcase the NASA Mobile Application as a “One Stop” Door in market research and market intelligence for business-to-government engagement.

S

Sustain a Vibrant and Innovative Small Business Industrial Base

- Standardize NASA Small Business Training Program for Acquisition Workforce and Industrial Base Partners.
- Leverage the NASA Mentor-Protégé Program.
- Strengthen Small Business Subcontracting Oversight and increase meaningful small business subcontracting opportunities.

Engage with OSBP!



NASA Vendor Database

<https://www.nasa.gov/osbp/vendor-database/>



OSBP Mobile App

<https://play.google.com/>
<https://apps.apple.com/>



OSBP Web Site

www.nasa.gov/osbp



