

The background of the slide is a deep blue space filled with numerous stars and a few nebulae. On the right side, a large, reddish-brown planet, likely Mars, is partially visible, showing its surface texture. The text is overlaid on this background.

**NASA/MARSHALL SPACE  
FLIGHT CENTER**

**JOINT COUNSELING SESSION**

***The Tatitlek Corporation  
Janson Webb, BD Director***

***October 8, 2024***

# Background

<b>COMPANY NAME:</b>	The Tatitlek Corporation	<b>ADDRESS:</b>	561 E. 36 <sup>th</sup> Ave, Suite 400 Anchorage, AK 99503 641 Wynn Dr NW, Suite 101 Huntsville, AL 35816
<b>OWNER:</b>	Village of Tatitlek, Alaskan Native Corporation	<b>CONTACT NAME:</b>	Janson Webb Director of BD
<b>EMAIL:</b>	jwebb@tatitlek.com	<b>YEARS IN BUSINESS:</b>	50
<b>CAGE CODE:</b>	TFSI – 6S4MO TGSI – 83DR1 TMSI – 660J0 TTI – 4WZG2	<b>DUNS NUMBER:</b>	TFSI – 967887188 TGSI – 116971154 TMSI – 52177925 TTI – 808113562
<b>WEB SITE:</b>	<a href="https://tatitlek.com">https://tatitlek.com</a>	<b>NAICS CODES:</b>	541330,541715,541519,5416 11,541690,541990,561210,5 61612

**CERTIFICATIONS (e.g., ISO 9001, AS 9100, etc.):** Currently working ISO 9001

# Business Size & Classifications

<b>EMPLOYEES (range):</b>	<b>1,300</b>
<b>AVERAGE SALES (range):*</b>	<b>\$ ~283M</b>

<b>CLASSIFICATIONS (select from list below):</b>	<b>Yes/No</b>
<b>SMALL BUSINESS</b>	Yes
<b>SMALL DISADVANTAGED BUSINESS</b>	Yes
<b>NATIVE AMERICAN-OWNED</b>	Yes
<b>ALASKAN NATIVE CORPORATION</b>	Yes
<b>WOMEN OWNED</b>	
<b>ECONOMICALLY DISADVANTAGED WOMEN OWNED</b>	
<b>VETERAN-OWNED</b>	
<b>SERVICE DISABLED VETERAN OWNED</b>	
<b>HUBZONE CERTIFIED</b>	Yes
<b>8(A) CERTIFIED</b>	Yes
<b>8(A) EXPIRATION DATE (if applicable)</b>	

\*Based around NAICS 541330,541519,541611,541690,541990,561210,561612

\*Revenue per Subsidiary: TFSI - \$109M, TGSI - \$8M, TMSI - \$3M, TTI - \$118M, PFCI - \$20M





# Primary Capabilities

## Who We Are

Tatitlek Management Services, Inc. (Tatitlek) is a Small Business Administration (SBA)-certified Small Disadvantaged Business (SDB), **8(a) Program Participant** (June 2024) and a wholly-owned subsidiary of The Tatitlek Corporation (TTC) – an Alaska Native Corporation (ANC) headquartered in Anchorage, Alaska. Tatitlek has an active Top Secret Facility Clearance.

## Benefits of Working with Tatitlek

Flexible and responsive ANC prime contractor with experienced Federal contracting leadership skilled at limiting risk through:

- Simplified and Significantly Accelerated Acquisition Support
- Scope Review and Budgeting
- Contract Negotiations
- Global Recruiting
- Rapid Transition Capability
- Contract Compliance
- DCAA-approved Accounting System

Tatitlek's areas of expertise allow for smoother procurement actions and exceeded Government expectations.

## Capabilities

### INTELLIGENCE

- Discover, Evaluate, and Integrate Emerging Capabilities
- Strategic Scientific and Technical Analysis
- Diagnosis of Capability Gaps & Net Assessment
- Strategic Planning and Policy Development
- Tactical and Operational Decision Support

### INFORMATION TECHNOLOGY SERVICES

- Network Infrastructure Management
- Cyber Security and Data Management
- Hardware and Software Support
- Cloud Computing and Data Storage
- User Support and Helpdesk Services

### PROFESSIONAL SERVICES

- Program Management and Logistical Support
- Mission Support Services
- Engineering and Technical Assistance
- Research and Analysis
- Logistics Training and Education



# Current and Recent Contracts/Performance ( < 5 years )

- NASA Headquarters Operational Support Services II (HOSS II)
- US Army
  - Redstone Test Center, Directorate Support Services II (RDSS II)
  - Center for Countermeasures Mission (CCM) Support (WSMR)
  - INSCOM G1/G4 Professional and Administrative Services
- Defense Innovation Unit (DIU) National Security Innovation Network (NSIN)
- Department of State
  - Administration, Professional Management, Acquisition
  - Facility Management Services, Operations and Maintenance
- US Navy
  - Naval Surface Warfare Center, Dahlgren Division (NSWCDD) – Administration, Logistics, Infrastructure, Lab Operations, Security, Planning
  - Naval Surface Warfare Center, Philadelphia Division (NSWCPD) – Technical Administrative and Operations
- US Air Force Cyberworx



# NASA Value - Quad Chart

## Facilities Management

- **Facility and Infrastructure O&M** – HVAC, Plumbing, Electrical, Fire Alarm/Suppression
- **Facility Support Services** – Janitorial, Landscaping, Waste
- **Maintenance Engineering** – Preventative, Asset Management, Computerized Maintenance Systems
- **Engineering Services** – Minor Construction, Repair
- **Logistic Services** – Warehouse Operations, Inventory

Customers – USA, USCG, DOS

## Test & Evaluation

- **Program Level** – Planning, Financial, Documentation, Set-Up, Execution, Close-Out, Reporting
- **Standards & Methodologies** – MIL STD, Regulations, CFR, USG Oversight
- **Engineering** – HW/SW Troubleshooting, Requirements, Systems Integration, SME (Aerospace, Electrical, etc.)
- **Test Equipment** – Development, Configuration, Repair, Upgrade & Improvement, Transport, Operation
- **Analysis** – Data Reduction/Analysis/Assessment, Test Acceptance, Documentation

Customers – DOD, USA, USN

## Professional Services

- **Program Management** – Strategic Planning, Financial Analysis, Execution, Transition, Close-Out
- **Mission Support** – Security, CISR, Intelligence/Counter
- **Administrative** – Executive, Training, Escorting
- **Engineering & Technical** – Lab Operations, Calibration, Repair, Diagnostics
- **Research & Analysis** – Innovation, Requirements, MBSE

Customers – NASA, DOD, USA, USN, USAF, USCG, DOS, DEA

## IT & Cybersecurity

- **IT Services** – Service Hosting, Configuration Management, Database Management, Modernization
- **Cybersecurity** – Architecture Design, Operation, Monitoring, Incident Response, Contingency Planning, Disaster Recovery, Public Key Infrastructure, Analytics
- **Enterprise Services** – Design, Integration, Consolidation, Software Life Cycle Management, Technology Insertion
- **Network Services** – Systems Operation, Maintenance, Licensing, Infrastructure, Automation, Desktop Support

Customers – DOD, USA, USN, USCG, DOS



# Awards/Notable Accomplishments

- Completion of our land entitlements under the Alaska Native Claims Settlement Act (ANCSA) with a transfer of more than 8,760 acres from the Bureau of Land Management (BLM) to the village corporation.
- Awarded OASIS+ SB, 4 Domains with 72 CLINS total, currently awaiting for 8a awards.
- US Coast Guard HQ – Notified Tatitlek being awarded Small Business of the Year.



# Principle Point(s) of Contact

<b>NAME</b>	<b>TITLE</b>	<b>PHONE</b>	<b>EMAIL</b>
<b>Janson Webb</b>	Director of BD	256-527-8321	jwebb@tatitlek.com
<b>Mark Wamsher</b>	VP of BD	910-476-1725	mwamsher@tatitlek.com