

# MPCSC Bi-Monthly Meeting

David E. Brock

Lead Small Business Specialist

NASA Mentor-Protégé Manager

February 4, 2025

# METRICS (THROUGH SEPT. 30, 2024)

CATEGORIES	GOVT. % GOALS	NASA % GOALS	NASA \$ ACHIEVED	NASA % ACHIEVED	MSFC % GOALS	MSFC \$ ACHIEVED	MSFC % ACHIEVED	% OF AGENCY
PROC. \$			\$19,161.0M			\$4,372.2M		22.8%
SB	23.0%	16.9%	\$3,526.9M	18.4%	5.7%	\$313.3M	7.2%	0.09%
SDB	13.0%	8.4%	\$1,457.9M	7.6%	3.1%	\$170.0M	3.9%	11.7%
HUBZone	3.0%	3.0%	\$175.7M	0.9%	0.5%	\$13.0M	0.3%	7.3%
WOSB	5.0%	5.0%	\$857.9M	4.4%	1.8%	\$117.3M	2.7%	13.7%
SDVOSB	5.0%	5.0%	\$488.3M	2.5%	1.6%	\$82.8M	1.9%	14.9%

# MSFC FY25 SMALL BUSINESS GOALS

CATEGORIES	\$ PROPOSED	% PROPOSED
PROCUREMENT \$	\$4,403.0B	
SB	\$272.9M	6.2%
SDB	\$164.1M	3.7%
WOSB	\$34.8M	0.8%
HUBZone SB	\$10.8M	0.5%
SDVOSB	\$81.2M	1.8%

# METRICS (THROUGH DEC 31, 2024)

CATEGORIES	GOVT. % GOALS	NASA % GOALS	NASA \$ ACHIEVED	NASA % ACHIEVED	MSFC % GOALS	MSFC \$ ACHIEVED	MSFC % ACHIEVED	% OF AGENCY
PROC. \$			\$3,128.9M			\$706.2M		22.6%
SB	23.0%	18.3%	\$475.6M	15.2%	6.2%	\$46.8M	6.6%	9.8%
SDB	13.0%	10.6%	\$262.4M	8.4%	3.7%	\$28.5M	4.0%	10.9%
HUBZone	3.0%	3.0%	\$28.4M	0.9%	0.5%	\$2.4M	0.3%	8.5%
WOSB	5.0%	5.0%	\$136.1M	4.4%	0.8%	\$19.5M	2.8%	14.3%
SDVOSB	5.0%	5.0%	\$57.6M	1.8%	1.8%	\$9.1M	1.3%	15.8%

Data generated on Jan. 7, 2024.



...Above and Beyond Goals

# PSL SERVICE DELIVERY MODEL

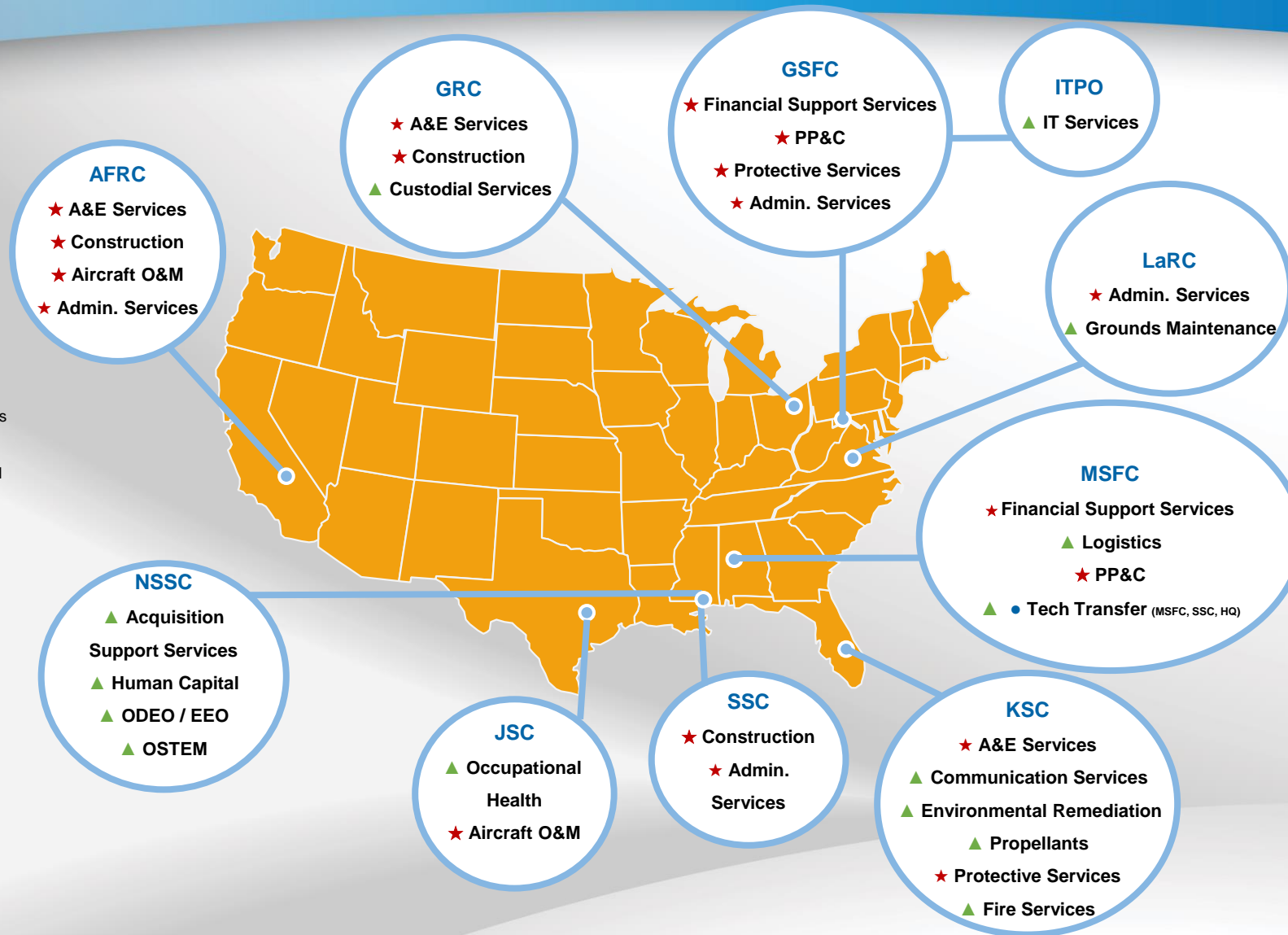
▲ Centralized: Procures for Agency

★ Regionalized

● Remains Localized at each Center

- Environmental Compliance
- Utilities
- Facilities O&M
- Engineering
- Safety & Mission Assurance
- Tech Transfer\*

Regionalized or centralized buying locations does not equate to consolidation of contracts. It is the Procurement Office that has overall responsibility of Contract Award (e.g., SEB).



# PRODUCT SERVICE LINES UTILIZED BY MSFC

## SERVICE

A&E Services (above \$1M)  
Administrative Services  
Environmental Services  
Information Technology Services  
Protective Services at MSFC & MAF

## CENTER

Ames Research Center (ARC)  
Stennis Space Center (SSC)  
Kennedy Space Center (KSC)  
Information Technology  
Procurement Office (ITPO)  
KSC

# IN OR NEARING COMPETITION

TITLE	INCUMBENT	CONTRACT	PREVIOUS COMPETITION	PROJECTED COMPETITION	DRAFT RFP RELEASE	RFP RELEASE
* Consolidated Program Support Services Configuration and Data Management	Victory Solutions Inc	NNM13AA66T	SDVOSB Set-aside	SDVOSB Set-aside	4 <sup>th</sup> Qtr. FY24	1 <sup>st</sup> Qtr. FY25
Consolidated Program Support Services Program Planning and Control II	Aeyon?	80MSFC21DA007	SB Set-aside	SB Set-aside	2 <sup>nd</sup> Qtr. FY25	2 <sup>nd</sup> Qtr. FY25
Engineering Services	Cepeda Systems & Software Analysis	80MSFC20A0002	GSA HUBZone SB Set-aside	GSA HUBZone SB Set-aside	3 <sup>rd</sup> Qtr. FY24	1 <sup>st</sup> Qtr. FY25
Engineering Services & Science Capability Augmentation II	Jacobs (Amentum Services Inc)	80MSFC18C0011	Full & Open	Full & Open	2 <sup>nd</sup> Qtr. FY25	3 <sup>rd</sup> Qtr. FY25
Facility Operations & Maintenance Support Services	Amentum Services Inc	80MSFC17C0007	Full & Open	8(a) Set-aside	4 <sup>th</sup> Qtr. FY24	1 <sup>st</sup> Qtr. FY25
* Next Generation Open, Scalable, Data Analysis, Processing, and Visualization Solution	TBD	TBD	TBD	SB Set-aside	4 <sup>th</sup> Qtr. FY24	4 <sup>th</sup> Qtr. FY24
* Safety and Mission Assurance Services	Bastion Technologies Inc	80MSFC18C0005	SB Set-aside	SB Set-aside	4 <sup>th</sup> Qtr. FY24	1 <sup>st</sup> Qtr. FY25
Software IV&V	4M Research Inc	80MSFC22F0109	GSA WOSB Set-aside	GSA WOSB Set-aside	1 <sup>st</sup> Qtr. FY25	1 <sup>st</sup> Qtr. FY25
Space Nuclear Activities for Propulsion and Power Innovation	TBD	TBD	TBD	TBD	TBD	TBD



\*A "Blackout" notice has been issued.

...Above and Beyond Goals

# NASA FY25 SMALL BUSINESS DIRECT AND SUBCONTRACTING PERCENTAGE GOALS

CATEGORIES	DIRECTS	SUBCONTRACTING
SB	18.3%	40.9%
SDB	5.0%	5.0%
WOSB	5.0%	5.0%
SDVOSB	5.0%	5.0%
HUBZone SB	3.0%	3.0%



# MSFC FY25 AND BEYOND SUBCONTRACTING FOCUS AREAS

- Increase prime contractor SDB, WOSB, HUBZone SB, SDVOSB, and HBCU/MSI subcontracting dollars.
- Meeting small business subcontracting percentage goals with increased emphasis on assessment of prime contractor individual subcontract reports.
- Establishment of Mentor-Protégé Agreements.
- Increased focus on prime contractor good faith effort.

# MSFC FY 2021-2024 PRIME CONTRACTOR CUMULATIVE SUBCONTRACTING TOTALS

CATEGORIES	NASA % GOALS	FY21 \$ ACHVD.	FY21 % ACHVD.	FY22 \$ ACHVD.	FY22 % ACHVD.	FY23 \$ ACHVD.	FY23 % ACHVD.	FY24 \$ ACHVD.	FY24 % ACHVD.
TSV		\$1,262.9M		\$1,280.2M		\$2,230.0M		\$2,913.0M	
SB	40.9%	\$406.9M	32.2%	\$533.1M	41.6%	\$902.0M	40.4%	\$770.3M	26.4%
SDB	5.0%	\$49.9M	4.0%	\$69.6M	5.4%	\$107.7M	4.8%	\$121.1M	4.2%
WOSB	5.0%	\$101.1M	8.0%	\$116.8M	9.1%	\$219.6M	9.8%	\$161.2M	5.6%
HUBZone SB	3.0%	\$38.5M	3.1%	\$37.3M	2.9%	\$85.8M	3.8%	\$45.3M	1.5%
SDVOSB	5.0%	\$31.2M	2.5%	\$41.7M	3.3%	\$35.8M	1.6%	\$53.3M	1.8%

# FY 2021-2024 PRIME CONTRACTOR INDIVIDUAL SUBCONTRACT REPORTS SUMMARY

CATEGORIES	FY21 GOALS MET	FY21 % ACHVD.	FY22 GOALS MET	FY22 % ACHVD.	FY23 GOALS MET	FY23 % ACHVD.	FY24 GOALS MET	FY24 % ACHVD.
# of ISRS	41		48		50		49	
SB	31/37	83.8%	32/46	69.6%	35/50	70.0%	37/49	75.5%
SDB	17/34	50.0%	22/39	56.4%	26/42	61.9%	26/40	65.0%
WOSB	24/35	68.6%	29/41	70.7%	34/43	79.0%	30/41	73.2%
HBCU/MSI	9/15	56.3%	6/17	35.3%	4/19	21.0%	4/19	21.1%
HUBZone SB	10/25	40.0%	12/29	41.4%	13/31	41.9%	13/30	43.3%
VOSB	20/31	64.5%	20/35	57.1%	21/38	55.3%	21/37	56.8%
SDVOSB	9/26	34.6%	15/31	48.4%	12/33	36.4%	10/32	31.3%

# FY25 PRIME CONTRACTOR VISITS

- Blue Origin LLC
- KBR Wyle Services Inc
- L3 Harris Technologies Inc (Includes Aerodyne-SGT Engineering Services LLC)
- Lockheed Martin Corporation
- Northrop Grumman Systems Corp (Includes Orbital Sciences and ATK)
- Space Exploration Technologies Corp
- Teledyne Brown Engineering Inc
- The Boeing Company

# 2024 PROCUREMENT SMALL BUSINESS ACTION TEAM

<b>DEPT</b>	<b>PARTICIPANT</b>
PS10	Madison Brock
PS20	JaKema Scruggs
PS30	Christopher Conrad Alicia Reynolds Maureen Wilkinson April Robinson
PS40	John Weis
PS50	Bryan Bregard
PS60	Tarshalyn Sanders
PS70	Michael Clark



# Mentor Protégé Program Relaunch Update

# ENHANCEMENTS TO THE NASA Mentor-Protégé Program (MPP)

- The enhanced NASA MPP will prioritize contracts under specific NAICS codes that align with the Space Technology Mission Directorate (STMD) technology taxonomies and NASA's top 20 NAICS codes, ensuring a direct connection to the agency's mission-critical areas.
- The program will transition its focus towards Research & Development (R&D), Aerospace Manufacturing, and highly technical software and cutting-edge technologies shifting away from basic supply services to support innovation and technological advancement within NASA.
- Concentrating on targeted industry categories and specific NAICS codes, the NASA MPP will be better able to support the Agency's long-term strategic goals and objectives, and mission success.

# ELIGIBLE NAICS CODES

CODE	DESCRIPTION
325120	INDUSTRIAL GAS MANUFACTURING
333314	OPTICAL INSTRUMENT AND LENS MANUFACTURING
334511	SEARCH, DETECTION, NAVIGATION, GUIDANCE, AERONAUTICAL,
336414	GUIDED MISSILE AND SPACE VEHICLE MANUFACTURING
336415	GUIDED MISSILE AND SPACE VEHICLE PROPULSION UNIT AND
336419	OTHER GUIDED MISSILE AND SPACE VEHICLE PARTS AND
481212	NONSCHEDULED CHARTERED FREIGHT AIR TRANSPORTATION
488190	OTHER SUPPORT ACTIVITIES FOR AIR TRANSPORTATION
517919	ALL OTHER TELECOMMUNICATIONS
541330	ENGINEERING SERVICES
541512	COMPUTER SYSTEMS DESIGN SERVICES
541519	OTHER COMPUTER RELATED SERVICES
541715	RESEARCH AND DEVELOPMENT IN THE PHYSICAL, ENGINEERING, AND LIFE SCIENCES - EXCEPT NANOTECHNOLOGY AND BIOTECHNOLOGY



\*NASA OSBP may consider contracts with other NAICS codes on a case-by-case basis.

...Above and Beyond Goals



# MENTOR ELIGIBILITY REQUIREMENTS

- A large prime contractor performing under at least one NASA contract that contains a small business subcontracting plan, as required by FAR 19.7 (the Small Business Subcontracting Program).
- Only large business prime contractors under eligible NAICS codes can apply for Mentor eligibility.
- Must be eligible for the receipt of Government contracts.

# NASA APPROVED MENTORS - STATUS

MENTOR NAME	EXPIRATION DATE	MENTOR POC	PHONE NO.	E-MAIL ADDRESS
Amentum Services, Inc.	2/16/2028	Rochelle Lowe	619-936-9543	<a href="mailto:rochelle.lowe@amentum.com">rochelle.lowe@amentum.com</a>
Bastion Technologies, Inc.	2/28/2027	Kim E. Whitson	256-585-5150	<a href="mailto:kwhitson@bastiontechnologies.com">kwhitson@bastiontechnologies.com</a>
Bechtel National, Inc.	5/20/2026	Tiffany Beck	N/A	<a href="mailto:tbeck@bechtel.com">tbeck@bechtel.com</a>
Blue Origin	8/9/2028	TBD	TBD	TBD
Booz Allen Hamilton	3/7/2029	Yuri Cruz	703-902-5000	<a href="mailto:cruz_yuri@bah.com">cruz_yuri@bah.com</a>
CACI, Inc. – Federal	8/9/2028	Wayne Pizer	703-434-4693	<a href="mailto:wayne.pizer@caci.com">wayne.pizer@caci.com</a>
CH2M Hill, Inc.	2/7/2028	Lauren Terry	720-286-5318	<a href="mailto:lauren.terry@jacobs.com">lauren.terry@jacobs.com</a>
COLSA Corporation	12/11/2029	Tim Magnusson	256-964-5276	<a href="mailto:tmagnusson@colsa.com">tmagnusson@colsa.com</a>
Deloitte & Touche, LLP	10/25/2026	Victoria Vo	703-585-3946	<a href="mailto:vicvo@deloitte.com">vicvo@deloitte.com</a>
General Dynamics Information Technology, Inc. [GDIT]	6/15/2028	Mike O’Hara	202-744-9831	<a href="mailto:michael.ohara1@gdit.com">michael.ohara1@gdit.com</a>
Jacobs Technology, Inc	9/8/2026	Laura McGee	850-337-2650	<a href="mailto:laura.mcgee@jacobs.com">laura.mcgee@jacobs.com</a>
Jones Edmunds & Associates, Inc.	11/04/2026	Richard Koller	321-961-0045	<a href="mailto:rkoller@jonesedmunds.com">rkoller@jonesedmunds.com</a>
Leidos, Inc.	11/13/2029	Shaun Smith	571-498-1612	<a href="mailto:shaun.k.smith@leidos.com">shaun.k.smith@leidos.com</a>

# NASA APPROVED MENTORS – STATUS, CONT.

MENTOR NAME	EXPIRATION DATE	MENTOR POC	PHONE NO.	E-MAIL ADDRESS
L3Harris Technologies, Inc.	12/11/2029	Maureen Bryant	321-729-7977	<a href="mailto:maureen.bryant@L3Harris.com">maureen.bryant@L3Harris.com</a>
Lockheed Martin	12/22/2026	Orysia Buchan	315-456-3018	<a href="mailto:orysia.d.buchan@lmco.com">orysia.d.buchan@lmco.com</a>
Maxar Space LLC	12/14/2029	Juliana Scott	626-204-9794	<a href="mailto:juliana.scott@maxar.com">juliana.scott@maxar.com</a>
Northrop Grumman	2/19/2027	Jenifer Scoffield	435-863-2017	<a href="mailto:jenifer.scoffield@ngc.com">jenifer.scoffield@ngc.com</a>
Peraton, Inc.	4/25/2027	Small Business Liaison Officer	540-200-1043	<a href="mailto:peratonsmallbusiness@peraton.com">peratonsmallbusiness@peraton.com</a>
Raytheon Company	11/19/2026	Crystal King	571-250-3725	<a href="mailto:crystal_l_king@raytheon.com">crystal_l_king@raytheon.com</a>
REI Systems, Inc.	7/11/2028	Kevin M. White	703-574-9502	<a href="mailto:kwhite@reisystems.com">kwhite@reisystems.com</a>
Science Applications International Corporation (SAIC)	12/17/2026	Rita Brooks	571-203-6832	<a href="mailto:marguerite.brooks@saic.com">marguerite.brooks@saic.com</a>
Southwest Research Institute	4/12/2028	Leo Cardenas	210-522-6753	<a href="mailto:leopoldo.cardenas@swri.org">leopoldo.cardenas@swri.org</a>
Teledyne Brown Engineering, Inc.	6/25/2026	Debbie Batson	256-726-1393	<a href="mailto:debbie.batson@teledyne.com">debbie.batson@teledyne.com</a>
The Boeing Company	4/7/2026	Kate Faatz	938-902-6051	<a href="mailto:kate.faatz@boeing.com">kate.faatz@boeing.com</a>
Wyle Laboratories, Inc. d/b/a KBRWyle	10/16/2028	Gracie Orr	832-205-6982	<a href="mailto:gracie.orr@us.kbr.com">gracie.orr@us.kbr.com</a>

# PROTÉGÉ ELIGIBILITY REQUIREMENTS

- Must be able to certify as a small business against the NAICS code size standard that represents the work that will be provided by the Protégé to the Mentor.
- No limit to the number of MPAs a Protégé can participate in, but only one MPA at a time, and the developmental assistance must differ from all past MPAs.
- Must be eligible for the receipt of Government contracts.

# PROTÉGÉ REQUIRED CLASSIFICATIONS

In accordance with NFS 1819.72, the following entities are eligible to be chosen as Protégés:

1. Small Business Concern as defined in Federal Acquisition Regulation. (FAR Part 2.101)
2. Minority Institutions (MIs) as defined in FAR Part 2.101.
3. Historically Black College or Universities (HBCUs) as defined in FAR Part 2.101.
4. Companies participating in the AbilityOne program. (FAR Part 8.7)

\*Note: AbilityOne companies are service providers, per FAR 8.7, and as such, may not fill supply chain gaps.

# LIFE CYCLE OF A NASA MPA

- Responsibility of the Mentor to research the company that possesses the best synergy and that best aligns with their organization's mission, vision, and goals.
- Once the Mentor and Protégé have determined they are a good match, both companies should meet to conduct a needs assessment for the Protégé.
- Mentors should then meet with the Center Small Business Specialist (SBS), Contracting Officer (CO), and Contracting Officer Representative (COR) at the Center where the mentoring will occur to discuss.
- When ready, the Mentor and Protégé should move on to the next step of preparing the MPA package.
- Mentor shall submit the MPA to the SBS at the Center where the contract resides. SBS will review MPA for accuracy and then forward the MPA package to the NASA MPP Manager at MSFC for final approval.

# LIFE CYCLE OF A NASA MPA (cont.)

- MPP Manager has thirty business days to review the MPA. If there are problems with the package that needs to be addressed, it will be returned to the SBS noting each item that needs to be corrected. Agreement can only be returned twice.
- Once the MPP Manager approves the MPA, package will then be forwarded to the NASA Assistant Administrator (AA), OSBP for concurrence.
- Official start date of MPA is the date the CO incorporates the MPA clause into the contract.

# KICK-OFF MEETINGS, REVIEWS, AND REPORTING INCLUDING POST AWARD

- Kick-Off Meeting:
  - Meeting will occur within thirty days of the official start date.
  - NASA MPP Manager, Center SBS, CO, COR, Mentor, and Protégé representatives will participate in the meeting.
  - Meeting will outline the expectations of the partnership, Mentor and Protégé reporting requirements, and expected outcomes of the agreement.
- Annual reports will be submitted by both the Mentor and Protégé to report the progress and accomplishments achieved under the agreement, and any concerns on behalf of the Mentor and Protégé.
- Semi-annual reviews will be conducted to monitor progress toward achieving milestones as set forth in the MPA.
- At the end of the MPA, protégé will be required to submit two post award reports, one at the end of the first year, and one at the end of the second year. Reports will be due within thirty days at the end of each year.



# MSFC SMALL BUSINESS PROGRAM CONTACTS

CONTACT	TITLE	EMAIL	PHONE
David Brock	Small Business Specialist	<a href="mailto:david.e.brock@nasa.gov">david.e.brock@nasa.gov</a>	256-544-0267
Danielle R. Barnes	Small Business Specialist	<a href="mailto:danielle.r.barnes@nasa.gov">danielle.r.barnes@nasa.gov</a>	256-544-1134
Cheryl Webb	Contracts Administrator – Seventh Sense Consulting	<a href="mailto:cheryl.l.webb@nasa.gov">cheryl.l.webb@nasa.gov</a>	256-544-6263
Heather Dilworth-Schrimsher	Contracts Administrator – Seventh Sense Consulting	<a href="mailto:heather.dilworth-schrimsher@nasa.gov">heather.dilworth-schrimsher@nasa.gov</a>	256-544-3485
Chip Jones	Small Business Technical Advisor	<a href="mailto:chip.jones@nasa.gov">chip.jones@nasa.gov</a>	256-544-2701
Jason Johnston	SBA Procurement Center Representative	<a href="mailto:jason.johnston@sba.gov">jason.johnston@sba.gov</a>	205-749-0079

Location: Bldg. 4260/Rm. 155  
Office hours: 8:00 a.m. – 5:00 p.m. (CST)



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